www.eicher.in

Date: 1st November 2017

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of October 2017.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of October 2017.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory
Encl.: As above

Eicher Motors Limited
Corporate Office:
#96, Sector - 32
Gurgaon - 122 001
Haryana, India
Tel +91 124 4415600

Registered Office
CIN: L34102DL1982PLC129877
3rd Floor-Select Citywalk
A-3, District Centre, Saket
New Delhi-110 017, India
Email: info@eicher.in

	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Oct 16		Oct 17		Ytd 2016-17		Ytd 2017-18		Month		YTD		Oct 16		Oct 17		Ytd 2016-17		Ytd 2017-18		Month		YTD		Oct 16		Oct 17		Ytd 2016-17		Ytd 2017-18		Month		YTD		Oct 16	Oct 17	Ytd 2016-17	Ytd 2017-18
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																								
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	916		1057		5085		5502		15%		8%		112		87		1032		1006		-22%		-3%		1028		1144		6117		6508		11%		6%		1028	1144	6117	6508
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1695		1846		10080		10052		9%		0%		147		254		1233		1102		73%		-11%		1842		2100		11313		11154		14%		-1%		1842	2100	11313	11154
	L/MD TOTAL	**2611**		**2903**		**15165**		**15554**		**11%**		**3%**		**259**		**341**		**2265**		**2108**		**32%**		**-7%**		**2870**		**3244**		**17430**		**17662**		**13%**		**1%**		**2870**	**3244**	**17430**	**17662**
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																								
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																								
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	A2: No. of seats including driver exceeding 13	205		171		3965		3222		-17%		-19%		95		79		564		298		-17%		-47%		300		250		4529		3520		-17%		-22%		300	250	4529	3520
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																								
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	B2: No. of seats including driver exceeding 13	93		143		1988		1610		54%		-19%		85		72		528		566		-15%		7%		178		215		2516		2176		21%		-14%		178	215	2516	2176
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																								
	C2: No. of seats including driver exceeding 13	234		195		1383		1323		-17%		-4%		16		22		175		224		38%		28%		250		217		1558		1547		0%		0%		250	217	1558	1547
	BUS TOTAL	**532**		**509**		**7336**		**6155**		**-4%**		**-16%**		**196**		**173**		**1267**		**1088**		**-12%**		**-14%**		**728**		**682**		**8603**		**7243**		**-6%**		**-16%**		**728**	**682**	**8603**	**7243**
VI	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass not exceeding 16.2 tonnes																																								
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	385		411		3014		2441		7%		-19%		56		101		808		787		80%		-3%		441		512		3822		3228		16%		-16%		441	512	3822	3228
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																								
	a) Max Mass exeeding 16.2 tonnes	252	106	582	62	2450	508	2418	385	131%	-42%	-1%	-24%	49		78		378		443		0%		17%		301	106	660	62	2828	508	2861	385	119%	-42%	1%	-24%	407	722	3336	3246
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																								
	(c) Max. Mass exceeding 35.2 tonnes	74	5	58	0	753	19	428	1	-22%	-100%	-43%	-95%	35		10		76		20		0%		0%		109	5	68	0	829	19	448	1	-38%	-100%	-46%	-95%	114	68	848	449
	HD TOTAL	**711**	**111**	**1051**	**62**	**6217**	**527**	**5287**	**386**	**47.8%**	**-44.1%**	**-15.0%**	**-26.8%**	**140**		**189**		**1262**		**1250**		35.0%		-1.0%		**851**	**111**	**1240**	**62**	**7479**	**527**	**6537**	**386**	**45.7%**	**-44.1%**	**-12.6%**	**-26.8%**	**962**	**1302**	**8006**	**6923**
	GRAND TOTAL	**3854**	**111**	**4463**	**62**	**28718**	**527**	**26996**	**386**	**15.8%**	**-44.1%**	**-6.0%**	**-26.8%**	**595**		**703**		**4794**		**4446**		**18.2%**		**-7.3%**		**4449**	**111**	**5166**	**62**	**33512**	**527**	**31442**	**386**	**16.1%**	**-44.1%**	**-6.2%**	**-26.8%**	**4560**	**5228**	**34039**	**31828**