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Date: 1st November 2016

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of October 2016.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of October 2016.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**



Authorised Signatory
Encl.: As above

	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Oct15		Oct16		Ytd 2015-16		Ytd 2016-17		Month		YTD		Oct15		Oct16		Ytd 2015-16		Ytd 2016-17		Month		YTD		Oct15		Oct16		Ytd 2015-16		Ytd 2016-17		Month		YTD		Oct15	Oct16	Ytd 2015-16	Ytd 2016-17
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																								
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	707		916		4019		5085		30%		27%		57		112		856		1032		96%		21%		764		1028		4875		6117		35%		25%		764	1028	4875	6117
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1636		1695		9025		10080		4%		12%		140		147		712		1233		5%		73%		1776		1842		9737		11313		4%		16%		1776	1842	9737	11313
	L/MD TOTAL	**2343**		**2611**		**13044**		**15165**		**11%**		**16%**		**197**		**259**		**1568**		**2265**		**31%**		**44%**		**2540**		**2870**		**14612**		**17430**		**13%**		**19%**		**2540**	**2870**	**14612**	**17430**
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																								
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																								
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	A2: No. of seats including driver exceeding 13	235		205		3729		3964		-13%		6%		53		95		605		564		79%		-7%		288		300		4334		4528		4%		4%		288	300	4334	4528
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																								
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	B2: No. of seats including driver exceeding 13	106		93		1970		1988		-12%		1%		15		85		167		528		467%		216%		121		178		2137		2516		47%		18%		121	178	2137	2516
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																								
	C2: No. of seats including driver exceeding 13	79		234		553		1384		196%		150%		9		16		185		175		78%		-5%		88		250		738		1559		0%		0%		88	250	738	1559
	BUS TOTAL	**420**		**532**		**6252**		**7336**		**27%**		**17%**		**77**		**196**		**957**		**1267**		**155%**		**32%**		**497**		**728**		**7209**		**8603**		**46%**		**19%**		**497**	**728**	**7209**	**8603**
VI	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass not exceeding 16.2 tonnes																																								
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	298		385		2116		3014		29%		42%		63		56		456		808		-11%		77%		361		441		2572		3822		22%		49%		361	441	2572	3822
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																								
	a) Max Mass exeeding 16.2 tonnes	333	129	252	106	1792	720	2450	508	-24%	-18%	37%	-29%	27		49		333		378		0%		14%		360	129	301	106	2125	720	2828	508	-16%	-18%	33%	-29%	489	407	2845	3336
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																								
	(c) Max. Mass exceeding 35.2 tonnes	72	2	74	5	430	23	753	19	3%	150%	75%	-17%	24		35		79		76		0%		0%		96	2	109	5	509	23	829	19	14%	150%	63%	-17%	98	114	532	848
	HD TOTAL	**703**	**131**	**711**	**111**	**4338**	**743**	**6217**	**527**	**1.1%**	**-15.3%**	**43.3%**	**-29.1%**	**114**		**140**		**868**		**1262**		*22.8%*		*45.4%*		**817**	**131**	**851**	**111**	**5206**	**743**	**7479**	**527**	**4.2%**	**-15.3%**	**43.7%**	**-29.1%**	**948**	**962**	**5949**	**8006**
	GRAND TOTAL	**3466**	**131**	**3854**	**111**	**23634**	**743**	**28718**	**527**	**11.2%**	**-15.3%**	**21.5%**	**-29.1%**	**388**		**595**		**3393**		**4794**		**53.4%**		**41.3%**		**3854**	**131**	**4449**	**111**	**27027**	**743**	**33512**	**527**	**15.4%**	**-15.3%**	**24.0%**	**-29.1%**	**3985**	**4560**	**27770**	**34039**