www.eicher.in

Date: 1st June 2018

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of May 2018.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of May 2018.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory
Encl.: As above

Eicher Motors Limited
Corporate Office:
#96, Sector - 32
Gurgaon - 122 001
Haryana, India
Tel +91 124 4415600

Registered Office
CIN: L34102DL1982PLC129877
3rd Floor-Select Citywalk
A-3, District Centre, Saket
New Delhi-110 017, India
Email: info@eicher.in

	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		May 17		May 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		May 17		May 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		May 17		May 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		May 17	May 18	Ytd 2017-18	Ytd 2018-19
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV A	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																						
	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																						
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	790		900		1415		1434		14%		1%		127		41		251		178		-68%		-29%		917		941		1666		1612		3%		-3%		917	941	1666	1612
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1213		1857		1766		3164		53%		79%		129		214		264		412		66%		56%		1342		2071		2030		3576		54%		76%		1342	2071	2030	3576
	L/MD TOTAL	**2003**		**2757**		**3181**		**4598**		**38%**		**45%**		**256**		**255**		**515**		**590**		**0%**		**15%**		**2259**		**3012**		**3696**		**5188**		**33%**		**40%**		**2259**	**3012**	**3696**	**5188**
V A	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																						
	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																						
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																						
	A2: No. of seats including driver exceeding 13	918		964		1523		1555		5%		2%		16		74		60		105		363%		75%		934		1038		1583		1660		11%		5%		934	1038	1583	1660
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																						
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																						
	B2: No. of seats including driver exceeding 13	394		415		673		597		5%		-11%		111		4		175		77		-96%		-56%		505		419		848		674		-17%		-21%		505	419	848	674
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																						
	C2: No. of seats including driver exceeding 13	139		110		299		160		-21%		-46%		45		3		51		5		-93%		-90%		184		113		350		165		0%		0%		184	113	350	165
	BUS TOTAL	**1451**		**1489**		**2495**		**2312**		**3%**		**-7%**		**172**		**81**		**286**		**187**		**-53%**		**-35%**		**1623**		**1570**		**2781**		**2499**		**-3%**		**-10%**		**1623**	**1570**	**2781**	**2499**
VI A	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																						
	Max. Mass not exceeding 16.2 tonnes																																						
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	251		281		450		560		12%		24%		83		166		149		188		100%		26%		334		447		599		748		34%		25%		334	447	599	748
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																						
	a) Max Mass exeeding 16.2 tonnes	172		687		244	0	1113	0	299%	#DIV/0!	356%	#DIV/0!	75		62		135		118		0%		-13%		247	0	749	0	379	0	1231	0	203%	#DIV/0!	225%	#DIV/0!	247	749	379	1231
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																						
	(c) Max. Mass exceeding 35.2 tonnes	77	0	54		154	0	75	0	-30%	#DIV/0!	-51%	#DIV/0!	0		42		0		73		0%		0%		77	0	96	0	154	0	148	0	25%	#DIV/0!	-4%	#DIV/0!	77	96	154	148
	HD TOTAL	**500**	**0**	**1022**	**0**	**848**	**0**	**1748**	**0**	**104.4%**	**#DIV/0!**	**106.1%**	**#DIV/0!**	**158**		**270**		**284**		**379**		70.9%		33.5%		**658**	**0**	**1292**	**0**	**1132**	**0**	**2127**	**0**	**96.4%**	**#DIV/0!**	**87.9%**	**#DIV/0!**	**658**	**1292**	**1132**	**2127**
	GRAND TOTAL	**3954**	**0**	**5268**	**0**	**6524**	**0**	**8658**	**0**	**33.2%**	**#DIV/0!**	**32.7%**	**#DIV/0!**	**586**		**606**		**1085**		**1156**		**3.4%**		**6.5%**		**4540**	**0**	**5874**	**0**	**7609**	**0**	**9814**	**0**	**29.4%**	**#DIV/0!**	**29.0%**	**#DIV/0!**	**4540**	**5874**	**7609**	**9814**