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Date: 1st July 2018

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of June 2018.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of June 2018.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory
Encl.: As above

Eicher Motors Limited
Corporate Office:
#96, Sector - 32
Gurgaon - 122 001
Haryana, India
Tel +91 124 4415600

Registered Office
CIN: L34102DL1982PLC129877
3rd Floor-Select Citywalk
A-3, District Centre, Saket
New Delhi-110 017, India
Email: info@eicher.in

	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Jun 17		Jun 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Jun 17		Jun 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Jun 17		Jun 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Jun 17	Jun 18	Ytd 2017-18	Ytd 2018-19
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																						
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																						
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	610		948		2025		2383		55%		18%		165		178		416		356		8%		-14%		775		1126		2441		2739		45%		12%		775	1126	2441	2739
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1277		2124		3043		5287		66%		74%		132		315		396		727		139%		84%		1409		2439		3439		6014		73%		75%		1409	2439	3439	6014
	L/MD TOTAL	**1887**		**3072**		**5068**		**7670**		**63%**		**51%**		**297**		**493**		**812**		**1083**		**66%**		**33%**		**2184**		**3565**		**5880**		**8753**		**63%**		**49%**		**2184**	**3565**	**5880**	**8753**
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																						
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																						
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																						
	A2: No. of seats including driver exceeding 13	576		909		2099		2464		58%		17%		19		55		79		160		189%		103%		595		964		2178		2624		62%		20%		595	964	2178	2624
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																						
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																						
	B2: No. of seats including driver exceeding 13	274		376		947		973		37%		3%		32		19		207		96		-41%		-54%		306		395		1154		1069		29%		-7%		306	395	1154	1069
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																						
	C2: No. of seats including driver exceeding 13	93		68		392		228		-27%		-42%		35		0		86		5		-100%		-94%		128		68		478		233		0%		0%		128	68	478	233
	BUS TOTAL	**943**		**1353**		**3438**		**3665**		**43%**		**7%**		**86**		**74**		**372**		**261**		**-14%**		**-30%**		**1029**		**1427**		**3810**		**3926**		**39%**		**3%**		**1029**	**1427**	**3810**	**3926**
VI	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																						
A	Max. Mass not exceeding 16.2 tonnes																																						
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	220		341		669		905		55%		35%		83		158		307		385		90%		25%		303		499		976		1290		65%		32%		303	499	976	1290
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																						
	a) Max Mass exeeding 16.2 tonnes	292	36	651	75	544	82	1760	198	123%	108%	224%	141%	37		65		97		144		0%		48%		329	36	716	75	641	82	1904	198	118%	108%	197%	141%	365	791	723	2102
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																						
	(c) Max. Mass exceeding 35.2 tonnes	40	0	79		194	0	154	0	98%	#DIV/0!	-21%	#DIV/0!	0		29		0		102		0%		0%		40	0	108	0	194	0	256	0	170%	#DIV/0!	32%	#DIV/0!	40	108	194	256
	HD TOTAL	**552**	**36**	**1071**	**75**	**1407**	**82**	**2819**	**198**	**94.0%**	**108.3%**	**100.4%**	**141.5%**	**120**		**252**		**404**		**631**		110.0%		56.2%		**672**	**36**	**1323**	**75**	**1811**	**82**	**3450**	**198**	**96.9%**	**108.3%**	**90.5%**	**141.5%**	**708**	**1398**	**1893**	**3648**
	GRAND TOTAL	**3382**	**36**	**5496**	**75**	**9913**	**82**	**14154**	**198**	**62.5%**	**108.3%**	**42.8%**	**141.5%**	**503**		**819**		**1588**		**1975**		**62.8%**		**24.4%**		**3885**	**36**	**6315**	**75**	**11501**	**82**	**16129**	**198**	**62.5%**	**108.3%**	**40.2%**	**141.5%**	**3921**	**6390**	**11583**	**16327**