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Date: 1st August 2018

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of July 2018.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of July 2018.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory
Encl.: As above

Eicher Motors Limited
Corporate Office:
#96, Sector - 32
Gurgaon - 122 001
Haryana, India
Tel +91 124 4415600

Registered Office
CIN: L34102DL1982PLC129877
3rd Floor-Select Citywalk
A-3, District Centre, Saket
New Delhi-110 017, India
Email: info@eicher.in

	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Jul 17		Jul 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Jul 17		Jul 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Jul 17		Jul 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Jul 17	Jul 18	Ytd 2017-18	Ytd 2018-19
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV A	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																								
	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																								
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	674		1098		2699		3481		63%		29%		195		180		611		536		-8%		-12%		869		1278		3310		4017		47%		21%		869	1278	3310	4017
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1330		2016		4373		7303		52%		67%		116		246		512		973		112%		90%		1446		2262		4885		8276		56%		69%		1446	2262	4885	8276
	L/MD TOTAL	**2004**		**3114**		**7072**		**10784**		**55%**		**52%**		**311**		**426**		**1123**		**1509**		**37%**		**34%**		**2315**		**3540**		**8195**		**12293**		**53%**		**50%**		**2315**	**3540**	**8195**	**12293**
V A	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																								
	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																								
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	A2: No. of seats including driver exceeding 13	470		633		2569		3097		35%		21%		39		43		118		203		10%		72%		509		676		2687		3300		33%		23%		509	676	2687	3300
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																								
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	B2: No. of seats including driver exceeding 13	223		328		1170		1301		47%		11%		73		7		280		103		-90%		-63%		296		335		1450		1404		13%		-3%		296	335	1450	1404
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																								
	C2: No. of seats including driver exceeding 13	174		101		566		329		-42%		-42%		31		51		117		56		65%		-52%		205		152		683		385		0%		0%		205	152	683	385
	BUS TOTAL	**867**		**1062**		**4305**		**4727**		**22%**		**10%**		**143**		**101**		**515**		**362**		**-29%**		**-30%**		**1010**		**1163**		**4820**		**5089**		**15%**		**6%**		**1010**	**1163**	**4820**	**5089**
VI A	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																								
	Max. Mass not exceeding 16.2 tonnes																																								
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	408		382		1077		1287		-6%		19%		106		101		413		486		-5%		18%		514		483		1490		1773		-6%		19%		514	483	1490	1773
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																								
	a) Max Mass exeeding 16.2 tonnes	385	43	545	46	929	125	2305	244	42%	7%	148%	95%	42		77		139		221		0%		59%		427	43	622	46	1068	125	2526	244	46%	7%	137%	95%	470	668	1193	2770
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																								
	(c) Max. Mass exceeding 35.2 tonnes	54		55	2	248	0	209	2	2%	#DIV/0!	-16%	#DIV/0!	0		53		0		155		0%		0%		54	0	108	2	248	0	364	2	100%	#DIV/0!	47%	#DIV/0!	54	110	248	366
	HD TOTAL	**847**	**43**	**982**	**48**	**2254**	**125**	**3801**	**246**	**15.9%**	**11.6%**	**68.6%**	**96.8%**	**148**		**231**		**552**		**862**		56.1%		56.2%		**995**	**43**	**1213**	**48**	**2806**	**125**	**4663**	**246**	**21.9%**	**11.6%**	**66.2%**	**96.8%**	**1038**	**1261**	**2931**	**4909**
	GRAND TOTAL	**3718**	**43**	**5158**	**48**	**13631**	**125**	**19312**	**246**	**38.7%**	**11.6%**	**41.7%**	**96.8%**	**602**		**758**		**2190**		**2733**		**25.9%**		**24.8%**		**4320**	**43**	**5916**	**48**	**15821**	**125**	**22045**	**246**	**36.9%**	**11.6%**	**39.3%**	**96.8%**	**4363**	**5964**	**15946**	**22291**