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Date: 1st August 2016

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of July 2016.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of July 2016.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory
Encl.: As above

Eicher Motors Limited
Corporate Office:
#96, Sector - 32
Gurgaon - 122 001
Haryana, India
Tel +91 124 4415600

Registered Office
CIN: L34102DL1982PLC129877
3rd Floor-Select Citywalk
A-3, District Centre, Saket
New Delhi-110 017, India
Email: info@eicher.in

	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Jul15		Jul16		Ytd 2015-16		Ytd 2016-17		Month		YTD		Jul15		Jul16		Ytd 2015-16		Ytd 2016-17		Month		YTD		Jul15		Jul16		Ytd 2015-16		Ytd 2016-17		Month		YTD		Jul15	Jul16	Ytd 2015-16	Ytd 2016-17
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																								
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	519		636		2021		2534		23%		25%		145		250		448		717		72%		60%		664		886		2469		3251		33%		32%		664	886	2469	3251
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1116		1236		4452		5516		11%		24%		132		90		354		718		-32%		103%		1248		1326		4806		6234		6%		30%		1248	1326	4806	6234
	L/MD TOTAL	**1635**		**1872**		**6473**		**8050**		**14%**		**24%**		**277**		**340**		**802**		**1435**		**23%**		**79%**		**1912**		**2212**		**7275**		**9485**		**16%**		**30%**		**1912**	**2212**	**7275**	**9485**
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																								
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																								
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	A2: No. of seats including driver exceeding 13	498		463		2939		3184		-7%		8%		135		50		338		296		-63%		-12%		633		513		3277		3480		-19%		6%		633	513	3277	3480
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																								
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	B2: No. of seats including driver exceeding 13	237		278		1599		1561		17%		-2%		7		11		101		414		57%		310%		244		289		1700		1975		18%		16%		244	289	1700	1975
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																								
	C2: No. of seats including driver exceeding 13	80		236		362		451		195%		25%		45		37		113		87		-18%		-23%		125		273		475		538		0%		0%		125	273	475	538
	BUS TOTAL	**815**		**977**		**4900**		**5196**		**20%**		**6%**		**187**		**98**		**552**		**797**		**-48%**		**44%**		**1002**		**1075**		**5452**		**5993**		**7%**		**10%**		**1002**	**1075**	**5452**	**5993**
VI	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass not exceeding 16.2 tonnes																																								
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	302		378		1158		1803		25%		56%		97		161		253		460		66%		82%		399		539		1411		2263		35%		60%		399	539	1411	2263
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																								
	a) Max Mass exeeding 16.2 tonnes	210	39	316	58	975	295	1700	209	50%	49%	74%	-29%	41		32		171		235		0%		37%		251	39	348	58	1146	295	1935	209	39%	49%	69%	-29%	290	406	1441	2144
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																								
	(c) Max. Mass exceeding 35.2 tonnes	88	7	121	1	201	16	517	7	38%	-86%	157%	-56%	0		20		30		36		0%		0%		88	7	141	1	231	16	553	7	60%	-86%	139%	-56%	95	142	247	560
	HD TOTAL	**600**	**46**	**815**	**59**	**2334**	**311**	**4020**	**216**	**35.8%**	**28.3%**	**72.2%**	**-30.5%**	**138**		**213**		**454**		**731**		54.3%		61.0%		**738**	**46**	**1028**	**59**	**2788**	**311**	**4751**	**216**	**39.3%**	**28.3%**	**70.4%**	**-30.5%**	**784**	**1087**	**3099**	**4967**
	GRAND TOTAL	**3050**	**46**	**3664**	**59**	**13707**	**311**	**17266**	**216**	**20.1%**	**28.3%**	**26.0%**	**-30.5%**	**602**		**651**		**1808**		**2963**		**8.1%**		**63.9%**		**3652**	**46**	**4315**	**59**	**15515**	**311**	**20229**	**216**	**18.2%**	**28.3%**	**30.4%**	**-30.5%**	**3698**	**4374**	**15826**	**20445**