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Date: 1st May 2018

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of April 2018.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of April 2018.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory
Encl.: As above

Eicher Motors Limited
Corporate Office:
#96, Sector - 32
Gurgaon - 122 001
Haryana, India
Tel +91 124 4415600

Registered Office
CIN: L34102DL1982PLC129877
3rd Floor-Select Citywalk
A-3, District Centre, Saket
New Delhi-110 017, India
Email: info@eicher.in

	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Apr 17		Apr 18		Ytd 2016-17		Ytd 2018-19		Month		YTD		Apr 17		Apr 18		Ytd 2016-17		Ytd 2018-19		Month		YTD		Apr 17		Apr 18		Ytd 2016-17		Ytd 2018-19		Month		YTD		Apr 17	Apr 18	Ytd 2016-17	Ytd 2018-19
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																								
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	625		534		625		534		-15%		-15%		124		137		124		137		10%		10%		749		671		749		671		-10%		-10%		749	671	749	671
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	553		1306		553		1306		136%		136%		135		198		135		198		47%		47%		688		1504		688		1504		119%		119%		688	1504	688	1504
	L/MD TOTAL	**1178**		**1840**		**1178**		**1840**		**56%**		**56%**		**259**		**335**		**259**		**335**		**29%**		**29%**		**1437**		**2175**		**1437**		**2175**		**51%**		**51%**		**1437**	**2175**	**1437**	**2175**
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																								
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																								
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	A2: No. of seats including driver exceeding 13	605		590		605		590		-2%		-2%		44		31		44		31		-30%		-30%		649		621		649		621		-4%		-4%		649	621	649	621
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																								
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	B2: No. of seats including driver exceeding 13	279		183		279		183		-34%		-34%		64		73		64		73		14%		14%		343		256		343		256		-25%		-25%		343	256	343	256
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																								
	C2: No. of seats including driver exceeding 13	160		50		160		50		-69%		-69%		6		2		6		2		-67%		-67%		166		52		166		52		0%		0%		166	52	166	52
	BUS TOTAL	**1044**		**823**		**1044**		**823**		**-21%**		**-21%**		**114**		**106**		**114**		**106**		**-7%**		**-7%**		**1158**		**929**		**1158**		**929**		**-20%**		**-20%**		**1158**	**929**	**1158**	**929**
VI	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																								
A	Max. Mass not exceeding 16.2 tonnes																																								
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	201		282		201		282		40%		40%		111		40		111		40		-64%		-64%		312		322		312		322		3%		3%		312	322	312	322
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																								
	a) Max Mass exeeding 16.2 tonnes	78	12	423	20	78	12	423	20	442%	67%	442%	67%	15		38		15		38		0%		153%		93	12	461	20	93	12	461	20	396%	67%	396%	67%	105	481	105	481
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																								
	(c) Max. Mass exceeding 35.2 tonnes	77	0	21		77	0	21	0	-73%	#DIV/0!	-73%	#DIV/0!	0		31		0		31		0%		0%		77	0	52	0	77	0	52	0	-32%	#DIV/0!	-32%	#DIV/0!	77	52	77	52
	HD TOTAL	**356**	**12**	**726**	**20**	**356**	**12**	**726**	**20**	**103.9%**	**66.7%**	**103.9%**	**66.7%**	**126**		**109**		**126**		**109**		-13.5%		-13.5%		**482**	**12**	**835**	**20**	**482**	**12**	**835**	**20**	**73.2%**	**66.7%**	**73.2%**	**66.7%**	**494**	**855**	**494**	**855**
	GRAND TOTAL	**2578**	**12**	**3389**	**20**	**2578**	**12**	**3389**	**20**	**31.5%**	**66.7%**	**31.5%**	**66.7%**	**499**		**550**		**499**		**550**		**10.2%**		**10.2%**		**3077**	**12**	**3939**	**20**	**3077**	**12**	**3939**	**20**	**28.0%**	**66.7%**	**28.0%**	**66.7%**	**3089**	**3959**	**3089**	**3959**