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Date: 1st April 2017

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of March 2017.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of March 2017.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**



Authorised Signatory
Encl.: As above

Eicher Motors Limited
Corporate Office:
#96, Sector - 32
Gurgaon - 122 001
Haryana, India
Tel +91 124 4415600

Registered Office
CIN: L34102DL1982PLC129877
3rd Floor-Select Citywalk
A-3, District Centre, Saket
New Delhi-110 017, India
Email: info@eicher.in

	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Mar16		Mar17		Ytd 2015-16		Ytd 2016-17		Month		YTD		Mar16		Mar17		Ytd 2015-16		Ytd 2016-17		Month		YTD		Mar16		Mar17		Ytd 2015-16		Ytd 2016-17		Month		YTD					
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV A	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																								
	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																								
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	765		874		6973		8526		14%		22%		97		159		1291		1642		64%		27%		862		1033		8264		10168		20%		23%		862	1033	8264	10168
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	2239		2073		17742		17501		-7%		-1%		137		231		1464		2256		69%		54%		2376		2304		19206		19757		-3%		3%		2376	2304	19206	19757
	L/MD TOTAL	**3004**		**2947**		**24715**		**26027**		**-2%**		**5%**		**234**		**390**		**2755**		**3898**		**67%**		**41%**		**3238**		**3337**		**27470**		**29925**		**3%**		**9%**		**3238**	**3337**	**27470**	**29925**
V A	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																								
	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																								
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	A2: No. of seats including driver exceeding 13	865		952		5966		6285		10%		5%		98		42		1109		806		-57%		-27%		963		994		7075		7091		3%		0%		963	994	7075	7091
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																								
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	B2: No. of seats including driver exceeding 13	531		488		3443		3403		-8%		-1%		86		75		535		982		-13%		84%		617		563		3978		4385		-9%		10%		617	563	3978	4385
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																								
	C2: No. of seats including driver exceeding 13	111		377		1121		2582		240%		130%		30		2		444		243		-93%		-45%		141		379		1565		2825		0%		0%		141	379	1565	2825
	BUS TOTAL	**1507**		**1817**		**10530**		**12270**		**21%**		**17%**		**214**		**119**		**2088**		**2031**		**-44%**		**-3%**		**1721**		**1936**		**12618**		**14301**		**12%**		**13%**		**1721**	**1936**	**12618**	**14301**
VI A	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																								
	Max. Mass not exceeding 16.2 tonnes																																								
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	653		550		4309		5007		-16%		16%		105		114		881		1356		9%		54%		758		664		5190		6363		-12%		23%		758	664	5190	6363
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																								
	a) Max Mass exeeding 16.2 tonnes	608	115	791	224	3694	1199	4651	1106	30%	95%	26%	-8%	113		53		593		592		0%		0%		721	115	844	224	4287	1199	5243	1106	17%	95%	22%	-8%	836	1068	5486	6349
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																								
	c) Max. Mass exceeding 35.2 tonnes	172	4	305	15	1023	43	1451	57	77%	275%	42%	33%	23		2		195		158		0%		0%		195	4	307	15	1218	43	1609	57	57%	275%	32%	33%	199	322	1261	1666
	HD TOTAL	**1433**	**119**	**1646**	**239**	**9026**	**1242**	**11109**	**1163**	**14.9%**	**100.8%**	**23.1%**	**-6.4%**	**241**		**169**		**1669**		**2106**		-29.9%		26.2%		**1674**	**119**	**1815**	**239**	**10695**	**1242**	**13215**	**1163**	**8.4%**	**100.8%**	**23.6%**	**-6.4%**	**1793**	**2054**	**11937**	**14378**
	GRAND TOTAL	**5944**	**119**	**6410**	**239**	**44271**	**1242**	**49406**	**1163**	**7.8%**	**100.8%**	**11.6%**	**-6.4%**	**689**		**678**		**6512**		**8035**		**-1.6%**		**23.4%**		**6633**	**119**	**7088**	**239**	**50783**	**1242**	**57441**	**1163**	**6.9%**	**100.8%**	**13.1%**	**-6.4%**	**6752**	**7327**	**52025**	**58604**