



April 27, 2026

To,

National Stock Exchange of India Ltd. Exchange Plaza, Block G, C/1, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 Email: cmlist@nse.co.in Symbol: VBL	BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001 Email: corp.relations@bseindia.com Security Code: 540180
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Sub: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015: Press Release

Dear Sir/Madam,

Please find attached herewith a copy of the Proposed Press Release to be issued by the Company.

The same is also being uploaded on website of the Company at www.varunbeverages.com.

You are requested to take the above on record.

Yours faithfully,
For Varun Beverages Limited

Ravi Batra
Chief Risk Officer & Group Company Secretary

Encl.: As above

VARUN BEVERAGES LIMITED

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CIN: L74899DL1995PLC069839 | **Registered Office:** F-2/7, Okhla Industrial Area, Phase-I, New Delhi - 110 020 | **E:** info@rjcorp.in | **Ph:** 011 41706720-25



Varun Beverages' Q1 CY2026 Financial Results

Q1 2026

Revenue grew 18.1% YoY to Rs. 65,741.9 mn

EBITDA higher by 21.0% YoY to Rs. 15,289.3 mn

PAT higher by 20.1% YoY to Rs. 8,787.1 mn

Gurgaon, April 27, 2026: Varun Beverages Limited (BSE: 540180, NSE: VBL), a key player in the beverage industry, announced its financial results for the first quarter ended March 31, 2026.

Financial Performance Highlights*

Performance Review for Q1 2026 vs. Q1 2025

- Revenue from operations (net of excise / GST) grew by 18.1% YoY to Rs. 65,741.9 million in Q1 2026 as compared to Rs. 55,669.4 million Q1 CY2025
 - Consolidated sales volume grew by 16.3% to 363.4 million cases in Q1 CY2026 from 312.4 million cases in Q1 CY2025 driven by strong volume growth of 14.4% in India and 21.4% in international territories
 - Net realization per case improved by 1.6% at the consolidated level, supported by improved realizations in international territories primarily due to favorable currency movement
 - Net realization per case in India declined by 1.5%, primarily due to volume growth initiatives such as upsizing of packs and selective price-point launches in targeted markets to onboard new consumers
- Gross margins improved by 62 bps at 55.2% in Q1 CY2026, supported by early stocking of key raw materials despite the inflationary raw material environment
 - CSD constituted 73.6%, NCB 7.5% and Packaged Drinking Water 18.9% in Q1 CY2026
 - In Q1 CY2026, mix of Low sugar / No sugar products has increased to ~ 63% of consolidated sales volumes
- EBITDA increased by 21.0% to Rs. 15,289.3 million in Q1 2026 from Rs. 12,639.6 million in Q1 2025
 - EBITDA margins improved by 55 bps to 23.3% in Q1 CY2026
 - In India, EBITDA margins improved by 112 bps driven by operational efficiencies from robust volume growth and improved gross margins

- PAT increased by 20.1% to Rs. 8,787.1 million in Q1 CY2026 from Rs. 7,313.6 million in Q1 CY2025 driven by strong volume growth in India and International territories
 - Depreciation increased by 30.9% on account of commissioning of new plants of last year (Buxar, Prayagraj, Damtal and Meghalaya) which were not present in the base quarter
 - Finance cost increased by 18.0% on account of acquisition of Twizza in South Africa in the current quarter. The income on surplus cash in India is accounted as other income

***Note 1:** VBL follows a calendar year of reporting (Jan to Dec); **Note 2:** Given the seasonality in the business, it is best to monitor the business on an annual basis as a significant portion of the revenues and profits are realized in the Apr-June quarter

Commenting on the performance for Q1 CY2026 Mr. Ravi Jaipuria, Chairman, Varun Beverages Limited, said,

"We are pleased to report a strong performance in the first quarter of CY2026, supported by healthy demand, disciplined execution, and continued progress across our markets. Consolidated sales volumes grew by 16.3% in Q1 CY2026, driven by volume growth of 14.4% in India and 21.4% in international territories. Revenue increased by 18.1% YoY to Rs. 65,742 million, and EBITDA improved by 21.0% YoY to Rs. 15,289 million.

In India, demand remained encouraging during the quarter, supported by our wide distribution reach, strengthened execution, and continued investments in manufacturing capacity and chilling infrastructure. We undertook targeted initiatives to drive volumes and strengthen our domestic portfolio, including pack upsizing, selective price-point launches in identified markets to onboard new consumers, and new launches in the energy and juice based drink segments. The facilities commissioned over the last year have stabilized well and are expected to support growth and enhance operating efficiencies going forward.

Our international business continued to make steady progress during the quarter. We consummated the acquisition of Twizza in South Africa through BevCo, strengthening our manufacturing footprint and route-to-market capabilities in Africa's largest soft drinks market. The acquisition is expected to generate meaningful operational and commercial synergies over time. We have also entered into an agreement to acquire Crickley Dairy through BevCo, which will further strengthen our presence in South Africa, subject to regulatory and other approvals. Across Africa, we continue to build scale in snacks and deepen our presence in high-potential markets, in line with our strategy of broadening the portfolio and strengthening consumer relevance.

In accordance with our dividend policy, the Board of Directors has approved an interim dividend of 25% of face value, i.e., Rs. 0.50 per share, resulting in a total cash outflow of approximately Rs. 1,691 million.

Looking ahead, we remain confident in the long-term opportunity across our markets, supported by favorable demographics, rising incomes, growing urbanization, and increasing beverage consumption. With adequate capacities, a diversified portfolio, and a strong distribution network, we are well-positioned to deliver sustained growth and create long-term value for all our stakeholders."

Key Developments

Acquisition of 100% stake in Twizza (Pty) Limited, South Africa:

- The Company has consummated the acquisition of Twizza (Pty) Limited, South Africa ("Twizza") through its subsidiary, The Beverages Company Proprietary Limited. ("BevCo") at an Enterprise value (post due diligence adjustments) of ZAR 2,053 million. Consequently, Twizza has become a step-down subsidiary of the Company with effect from 18 March 2026
- Twizza with its well-established manufacturing footprint and strong route-to-market capabilities, presents a significant opportunity to enhance our presence in Africa's largest soft drinks market. This acquisition is expected to generate meaningful operational and commercial synergies, while advancing the long-term growth strategy in the African region

Agreement for acquisition of 100% stake in Crickley Dairy Proprietary Limited, South Africa:

- On 17 March 2025, VBL, through its subsidiary, The Beverages Company Proprietary Limited entered into a share purchase agreement with Crickley Dairy Proprietary Limited for the purchase of 100% share capital, subject to regulatory and other approvals (if any) including but not limited to Competition Commissions of South Africa at an Enterprise value of ~ ZAR 238 million (including working capital)

Dividend:

- A final dividend of Rs. 0.50 (Fifty paise only) per equity share of the face value of Rs. 2 each for the year ended 31 December 2025, was approved by the shareholders at the Annual General Meeting held on 01 April 2026 and the same has been duly paid
- In line with the guidelines of Company's dividend policy, the Board of Director's have approved an interim dividend @ 25% of face value i.e. Rs. 0.50 per share. Total cash outflow would be ~Rs. 1,691 million

– ENDS –

About Varun Beverages Limited:

Varun Beverages Limited ("VBL" or the "Company") is a key player in beverage industry and one of the largest franchisee of PepsiCo in the world (outside USA). The Company produces and distributes a wide range of carbonated soft drinks (CSDs), as well as a large selection of non-carbonated beverages (NCBs), including packaged drinking water sold under trademarks owned by PepsiCo. PepsiCo CSD brands produced and sold by VBL include Pepsi, Pepsi Zero, Mountain Dew, Sting, Seven-Up, Mirinda, Adrenaline Rush, Seven-Up, Mirinda, Nimbooz Jeera Soda and Evervess. PepsiCo NCB brands produced and sold by the Company include Slice, Tropicana Juices (100% and Delight), Seven-Up Nimbooz, Gatorade as well as packaged drinking water under the brand Aquafina.

VBL has been associated with PepsiCo since the 1990s and have over three decades consolidated its business association with PepsiCo, increasing the number of licensed territories and sub-territories covered by the Company, producing and distributing a wider range of PepsiCo beverages, introducing various SKUs in the portfolio, and expanding the distribution network. As on date, VBL has been granted franchises for various PepsiCo products across 26 States and 6 Union Territories in India. India is the largest market and contributed ~67% of revenues from operations (net) in Fiscal 2025. VBL has also been granted the franchise for various PepsiCo products for the territories of Nepal, Sri Lanka, Morocco, Zambia, Zimbabwe, South Africa, Lesotho, Eswatini & DRC and distribution rights for Namibia, Botswana, Mozambique and Madagascar.

For further information, please contact:

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Safe Harbor

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