



VASA RETAIL AND OVERSEAS LIMITED

(Formerly known as VASA INTERNATIONAL)

RETAILS – WHOLESALE – EXPORTS – IMPORTERS

CIN: L74110MH2017PLC301013

Regd. Office: A-126, 1st Floor, Plot G-1, BGTA Godavari Premises Co. Op Soc. Ltd., Wadala Truck Terminal Road, Opp. Lodha, New Cuffe Parade Wadala (East), Mumbai – 400037.

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21st August, 2020

To,
The Listing Department,
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (E), Mumbai – 400051.
Scrip code: VASA

Dear Sir/ Madam,

Sub: Disclosure of Material Impact of COVID-19 pandemic on the company pursuant to Regulation 30 of SEBI (LODR) Regulations, 2015 read with SEBI circular No. SEBI/HO/CFD/CMD1/CIR/P/2020/84 dated May 20, 2020.

With respect to the above mention, please find enclosed herewith disclosure on Material impact of COVID-19 pandemic on the company pursuant to Regulation 30 of SEBI (LODR) Regulations, 2015 read with SEBI circular No. SEBI/HO/CFD/CMD1/CIR/P/2020/84.

You are requested to take note of the same and oblige.

Kindly take the same on your record.

Yours faithfully,

FOR VASA RETAIL AND OVERSEAS LIMITED

HARDIK BHUPENDRA VASA
MANAGING DIRECTOR
DIN: 03600510





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DISCLOSURE OF MATERIAL IMPACT OF COVID-19 PANDEMIC ON THE COMPANY:

1. Impact of the COVID-19 Pandemic on the Business:

The lockdown and restrictions due to COVID -19 Pandemic have posed various challenges to the operations and business of the Company. The impact of COVID – 19 was impacted globally from the month of January, 2020, when it started from china and its started spreading in Europe and other countries and because of which our export countries like middle east countries and other parts of Africa has been affected. The spread was happening so much that the people were sacred to buy new goods right from the January onwards. The Company's process at all locations remained shut down from 19th March, 2020. Further all the Offices, Schools were closed and now also they are handling the Work from home policy for offices and schools have adopted online learning due this situation we being in the field of stationery have got a major impact because the most of the retail outlets and the departmental outlets have been are closed or sales has been reduced due to lockdown in various countries or cities. Further the impact of COVID – 19 pandemic will be long lasting on the business of the Company as it would have severe impact on the performance of our several clients.

2. Ability to maintain operations including the factories/units/office spaces during Lockdown and steps taken for smooth functioning:

The Company allowed the employees to work from home to the extent it is being possible as the Company office is situated at Wadala, Mumbai. As the Company is mainly in business of trading in stationery items and raw material of papers, so due to lockdown all over the country the operation of the Company has been effected badly as on retail side as well as on global side as their was a reduce staff available at the port to load the container or many a time container was not available and also the works were not available in the factory, all this has impacted our business immensely, however we have somehow managed the things at the reduce staff.

3. Estimation of the future impact of CoVID-19 on its operations:

Considering the fact that the situation is exceptional, unprecedented and is changing dynamically, the Company is not in a position to gauge with certainty, the future impact on its operations. The revenue and profitability of the Company are likely to be adversely impacted. However, the Company is confident about adapting to the changing business environment and respond suitably to fulfil the needs of its customers.

4. Impact on the Capital, Profitability, liquidity position etc:

a. Capital, financial recourses and Liquidity position:

The Company's Banking facilities remain intact. At present there are no liquidity concerns as we have sufficient Banking limits available. However, the Company is

witnessing delay in receivable collection from our clients as some of our clients extending payment terms. Further wanted to add that the moratorium which was given was only for 6 months and after that they took the entire interest at the completion of 6 months which will impact on the business as revenue has not started much but the expenses are the same which was there earlier.

b. Profitability:

In view of the lockdown, the profitability during the current year will be adversely affected. In view of the prevailing uncertainty, the full extent of the impact of COVID -19 pandemic on the financials of the Company cannot be accurately ascertained at this juncture.

c. Liquidity position:

As explained above, there are no major liquidity concerns as we have sufficient Banking limits available. However, the Company is witnessing delay in receivable collection from our clients as some of our clients extending payment terms. Further wanted to add that the moratorium which was given was only for 6 months and after that they took the entire interest at the completion of 6 months which will impact on the business as revenue has not started much but the expenses are the same which was there earlier.

d. Ability to service debt and other financial arrangements:

The Company is having sufficient working capital limits to meet financial requirements and no issues in respect to fulfilling the debt obligations. Though the cash position is challenging, with our unutilised working capital limits and tight control over expenditure, the Company would be able to serve its debt and other financing arrangements.

e. Assets:

There is no major impact on the assets of the Company, as of now.

f. Supply Chain:

There was an issue of Supply Chain during the period of lockdown however now due to the relaxation in lockdown things are returning towards normalcy.

g. Demand for products of the Company.

Due to the lockdown there is a temporary reduction in the demand in the product of the Company as stationery business has been affected immensely as offices and schools are not working physically in India and globally, however we hope that with the return of normalcy the demand of the product will be normal.

5. Existing contracts/agreements where non-fulfilment of the obligations by any party will have significant impact on the listed entity's business:

The Company is in a good position to fulfil all its obligations and existing contracts/agreements.

The Company is continuously monitoring the situation and is in the process of accessing the impact of COVID-19 pandemic and the same will be communicated as and when the information is reasonably assessable.

This is for your information and record.

Thanking You

For Vasa Retail And Overseas Limited



Hardik Bhupendra Vasa
Managing Director
DIN: 03600510