



Usha Martin Limited

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UML/SECT/

27th October, 2010

The Secretary
National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor,
Plot No.C/1, G Block,
Bandra Kurla Complex, Bandra (E)
Mumbai - 400 051

The Secretary
Bombay Stock Exchange Ltd
Phiroze Jeejeebhoy Towers,
Dalal Street
Mumbai - 400 001

Dear Sir,

Re: Press Release

We are forwarding herewith a copy of press release dated 27th October 2010 duly signed in connection with declaration of unaudited results for quarter and half year ended 30th September 2010 of Usha Martin Limited.

Thanking you,

Yours faithfully,
For Usha Martin Limited

K Chatterjee
Dy. General Manager [Secretarial]

Encl : as above



PRESS RELEASE

Usha Martin Limited Consolidated Net Profit at Rs 87.78 Crores, up by 36%

Earnings stronger than corresponding quarter and first half of previous fiscal year.

Kolkata, October 27, 2010: Usha Martin Limited, leading producer of Speciality Steel and one of the largest Wire Rope manufacturer globally announced its result for the second quarter and half year ended 30th September 2010.

Financial Highlights

The key **consolidated** financial highlights as compared to the corresponding period of the previous year are:

Particulars	Q2 FY11 Rs in Crs	Growth (%)	H1 FY11 Rs in Crs	Growth (%)	FY 09-10 Rs in Crs
Turnover	820.06	17.5	1538.71	15.4	2630.33
Net Sales	763.55	14.0	1436.70	12.4	2514.41
PBT	68.33	20.0	129.13	20.5	240.04
PAT	45.92	40.8	87.78	35.8	168.62
Annualised EPS [Rs.]	6.04		5.76		6.46

- EBITDA Margin was 20.9% for the quarter and 21.2% for the first half compared to 16.8% & 17.3% of the corresponding period of the previous year, higher by 410 bps & 390 bps respectively.

The key **Stand Alone** financial highlights as compared to the corresponding period of the previous year are:

Particulars	Q2 FY11 Rs in Crs	Growth (%)	H1 FY11 Rs in Crs	Growth (%)	FY 09-10 Rs in Crs
Turnover	694.89	36.6	1289.33	37.3	1960.03
Net Sales	639.65	32.6	1189.86	34.1	1850.39
PBT	49.95	55.0	93.76	61.7	139.21
PAT	32.50	121.7	62.93	124.3	92.21
Annualised EPS [Rs.]	4.28		4.12		3.53

- EBITDA Margin was 20.8% for the quarter and 21.3% for the first half compared to 16.4% & 17.4% of the corresponding period of the previous year, higher by 440 bps & 390 bps respectively.



Operational Highlights

The **Stand Alone** production & sales performance as compared to the corresponding periods were as follows –

	Q2 FY11 MT	Growth %	H1 FY11 MT	Growth %
Production				
Billet	129,265	67.7 %	250,216	51.8 %
Rolled Products	120,623	38.4 %	238,765	52.9 %
VA Products	51,572	13.7 %	102,827	16.9 %
Sales				
Rolled Products	76,930	104.6 %	133,288	91.3 %
VA Products	46,412	13.0 %	89,060	15.6 %

- Blast Furnace II & Sinter plant have become fully operational during the quarter.
- Iron Ore & Coal productions continued normal operations though productivity was lower in quarter due to monsoon.
- Internal transfer of steel for value added products remained at 47,368 MT (40%) in the quarter and 102,987 MT (45%) for the first half of the current financial year

Business Initiatives

To perpetuate the advantage of cost competitiveness in manufacturing of Speciality Steel and maintaining global leadership position in wire rope business the Company is implementing following cost optimising projects involving total capital expenditure of Rs. 1200 crores.

- Iron Ore Beneficiation (Capacity 2.4 Million T)
- 2 New DRI Kilns, (Capacity 0.1 Million T Each)
- Pellet Plant (Capacity 1.2 Million T)
- Coke Oven Plant (Capacity 0.4 Million T)
- Power Plant (Capacity 60 MW)
- Enhancement of fuel efficiency in Blast Furnace I
- Enhancement of capacities at Iron Ore and Coal Mining blocks,
- Augmenting Infrastructure, water and other auxiliaries, and
- Enhancement of capacities for value added products

Usha Martin Limited - Location

Usha Martin Limited (UML) a leading Integrated Speciality Steel company and one of the largest Wire Rope manufacturers globally with facilities spread across major global markets -

Corporate Office -	Kolkata, India
Iron Ore Mine -	Barajamda, India
Coal Mine -	Daltonganj, India
Steel Plant -	Jamshedpur, India
Wire & Wire Rope Plant -	Ranchi, India
	Hoshiarpur, India
	Jamshedpur, India
	Thailand, UK & Dubai
Bright Bar Plant -	Ranchi, India
	Chennai, India
Distribution & Marketing -	United States, Europe, Middle East, South East Asia & Australia

