



Utkarsh Small Finance Bank

August 01, 2026

BSE Limited

Scrip Code: 543942, 975790, 959644,
976203

National Stock Exchange of India Limited

Symbol: UTKARSHBNK

Dear Sir/Madam,

Sub: Investor Presentation under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations")

Pursuant to Regulation 30 of SEBI Listing Regulations, enclosed herewith the Investor Presentation on Unaudited Financial Results for the quarter ended June 30, 2026 of the Bank.

The said presentation is also available on the Bank's website i.e. www.utkarsh.bank.in.

This is for your information and records.

Thanking you,

Yours faithfully,

For **Utkarsh Small Finance Bank Limited**

Muthiah Ganapathy

Company Secretary & Compliance Officer

Encl.: As above

Registered & Corporate Office

Utkarsh Tower, NH-31 (Airport Road) Sehmalpur, Kazi Sarai, Harhua, Varanasi, Uttar Pradesh - 221105.
CIN: L65992UP2016PLC082804 | ☎ 0542-6605555 | 🌐 www.utkarsh.bank.in



Utkarsh Small Finance Bank
Aapki Ummeed Ka Khaata

INVESTOR **PRESENTATION**

Q1 FY27

Q1 FY27 Performance Snapshot

All Amounts in ₹ Crores



Banking Outlets : 1,110 vs. 1,099 (Jun-25)
Presence : 27 States & UTs
Head Count : 18,136 vs. 19,871 (Jun-25)

Net worth (Capital + Reserves): ₹2,745
CRAR : 17.4%
Tier 1 : 15.1%
Tier 2 : 2.3%

Balance Sheet Size : ₹28,418
Borrowings : ₹1,845
Book Value per Share : ₹15.4

GNPA : 5.9% vs. 7.6% (Mar-26)**
vs. 11.4% (Jun-25)
NNPA : 2.8% vs. 3.2% (Mar-26)**
vs. 5.0% (Jun-25)
PCR : 54.6%
CASA% : 22% vs. 20% (Jun-25)
CASA+RTD% : 83% vs. 74% (Jun-25)
CD Ratio : 83.8%* vs 83.4% (Jun-25)

Disbursements	Q1 FY27 Performance			Q4 FY26 Performance	
	Q1 FY27	YoY Growth	QoQ Growth	YoY Growth	QoQ Growth
Total Disbursements	3,370	48.5%	(19.9)%	30.1%	46.1%
MB Disbursements	1,604	29.3%	(25.3)%	34.3%	50.3%
Non-MB Disbursements	1,766	71.7%	(14.2)%	25.9%	41.9%

Portfolio	Amount	YoY Growth	QoQ Growth	Portfolio Yield		
				(Q1'27)	(Q1'26)	(Q4'26)
Gross Loan Portfolio	19,610	2.0%	1.4%	15.7%	15.6%	15.1%
Micro-Banking Portfolio	7,322	(19.4)%	(1.3)%	Secured : Unsecured Mix		
Non Micro-Banking Portfolio	12,288	21.1%	3.2%			
Secured Portfolio	10,073	17.4%	2.2%	51%	45%	51%
Unsecured Portfolio	9,536	(10.4)%	0.7%	49%	55%	49%

Deposits	Amount	YoY Growth	QoQ Growth	Cost of Deposits		
				(Q1'27)	(Q1'26)	(Q4'26)
Total Deposits	22,054	2.6%	1.8%	7.6%	8.0%	7.9%
CASA Deposits	4,867	15.1%	(6.3)%	4.5%	5.2%	4.5%
Retail Term Deposits	13,393	14.7%	5.3%	8.6%	8.7%	8.8%
Institutional Term Deposits	3,794	(32.1)%	1.5%			

Profitability	Q1 FY27	Q4 FY26	Q3 FY26
PPoP	64	12	(44)
PAT	(34)	(188)	(375)

*CD Ratio at 78% excl. advances against which refinance is raised ;

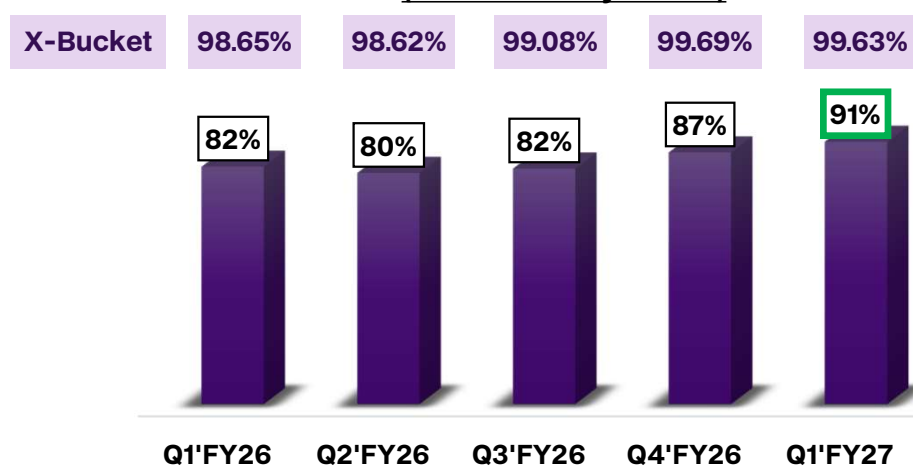
**Advances for the purpose of GNPA/NNPA calculation includes IBPC

Asset Quality Stabilisation – Micro-Banking

All Amounts in ₹ Crores



**Collection Efficiency
(excl. Pre-Payments)**



SMA levels dropped significantly

	Jun-25	Sep-25	Dec-25	Mar-26	Jun-26
SMA 0 %	1.9%	1.8%	0.9%	0.4%	0.5%
SMA 1 %	1.5%	1.3%	0.9%	0.4%	0.3%
SMA 2 %	1.7%	1.7%	1.4%	0.5%	0.4%
Total SMA %	5.1%	4.9%	3.2%	1.3%	1.2%
NPA %	20.8%	23.0%	20.5%	13.5%	10.1%
PCR %	61.9%	67.5%	68.6%	66.2%	60.5%

Legacy Stress Recognition & Containment – Improved Collections and SMA trend reversals

- Strong collections infrastructure in place to ensure faster recoveries and lower slippages
 - Collection force expanded
 - Collection staff allocated bucket-wise
 - Post-guardrail book demonstrating superior performance
 - The collection force will be retained for legacy NPA book & write off collections

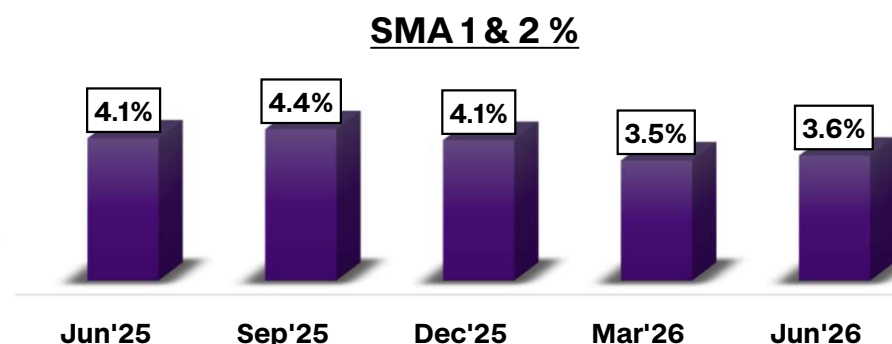
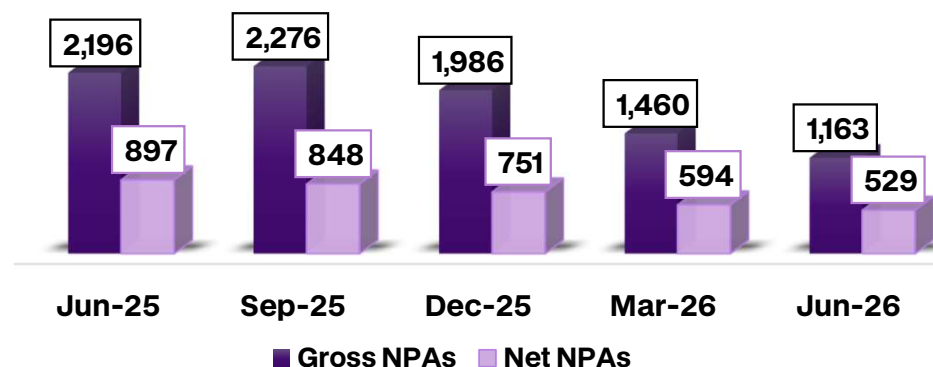
Asset Quality Stabilisation – Bank Level

All Amounts in ₹ Crores



	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27
Credit Cost	411	462	446	244	109
	8.5%	9.7%	9.6%	5.3%	2.3%
PCR %	59.2%	62.7%	62.2%	59.3%	54.6%

	Jun-25	Mar-26	Jun-26
Gross NPA %**	11.4%	7.6%	5.9%
Net NPA %**	5.0%	3.2%	2.8%



NPA Movement*	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27
Opening GNPA	1,854	2,196	2,276	1,986	1,460
Additions during the period	452	464	426	268	195
Reductions during the period					
Up-gradations & Recoveries	55	49	64	97	69
Write-offs	54	311	652	72	57
ARC Sale	-	24	-	624	365
Closing GNPA	2,196	2,276	1,986	1,460	1,163

Provisions Break-up

Particulars	Jun-25	Sep-25	Dec-25	Mar-26	Jun-26
NPA Provision	1,299	1,428	1,235	866	635
Provision for standard restructured	1	1	1	1	1
Standard Provision	72	69	58	64	65
Total Provisions	1,372	1,498	1,294	931	701

*NPA Movement based on quarter-end NPAs

**Advances for the purpose of GNPA/NNPA calculation includes IBPC

Sustainable Franchise



Diversified Asset Mix within the SFBs – Swiftly de-risking the business with Secured loans now constituting 51% of the portfolio



Strategic Geographic Expansion: Sustaining JLG dominance in UP & Bihar on the back of first-mover advantage and brand recall, alongside retail lending expansion in new geographies for diversification



One of the Largest Banking Network Amongst SFBs – >1,100 banking outlets well-entrenched across the country; ~25% GB branches in growth phase → significant growth potential without further infrastructure investment



Robust Momentum in Retail Deposit Growth – Emphasis on building a granular retail deposit franchise



Operational Efficiency to Kick-in – Investments already made in infrastructure, manpower and technology → Poised to drive improved margins via optimal utilization



Focus on **robust** risk management and **effective** operations – Multiple incremental checks to validate borrower intent, repayment capacity, and creditworthiness



Leadership and Governance strengthening the Bank's core competencies

Building Growth Strategies



Continue diversifying asset portfolio

- ❑ Consistently increase share of secured loans in portfolio mix
- ❑ Leverage wide base of existing customers in the unserved and underserved segments –
 - Extend product offerings from JLG loans to individual loans, affordable housing and other new products
- ❑ Focus on –
 - Low risk, high yielding products
 - Offering working capital and term loans to MSMEs, small and medium sized corporates, institutional customers
- ❑ Cross-sell to existing clients on-boarded through existing network in urban and metro locations
- ❑ Portfolio de-risking via gradual reduction in UP & Bihar exposure alongside retail expansion in newer markets

Grow retail deposits mix across geographies and customer segments to build stable funding source

- ❑ Enter newer geographies including top 100 cities in terms of overall deposits, to grow the bank deposit base
- ❑ Strengthen liability franchise by continuing focus on CASA and retail deposit base
- ❑ Enhance digital offering at various touch points of customer life cycle

Increase share of fee income and capitalize on cross-selling opportunities

- ❑ Generate fee income from own products and cross-selling third-party products
- ❑ Engaged with various partners in offering third-party products and intend to continue to develop newer partnerships
- ❑ Provide various payment solutions and other relevant services to increase the fee income

Increasing use of technology and digital offerings for last mile delivery to customers

- ❑ Continue to invest in technology as a means of improving customer experience
- ❑ Increase focus on applying the data gathered over the years by creating customized analytical decision models to enhance underwriting and collection procedures

**Utkarsh in
FY28**

**25-30%
Portfolio Growth**

**~15%
Return on Equity**

**~8%
Net Interest Margin**

**~55%
Secured Loans**



CULTURE



PROCESS



GROWTH



Journey and Franchise

Portfolio Build Up

Deposits Build Up

Financial Performance

Technology, ESG & CSR



Journey and Franchise



Committed journey of ~16 years from Microfinance to Small Finance Bank to Listed Company

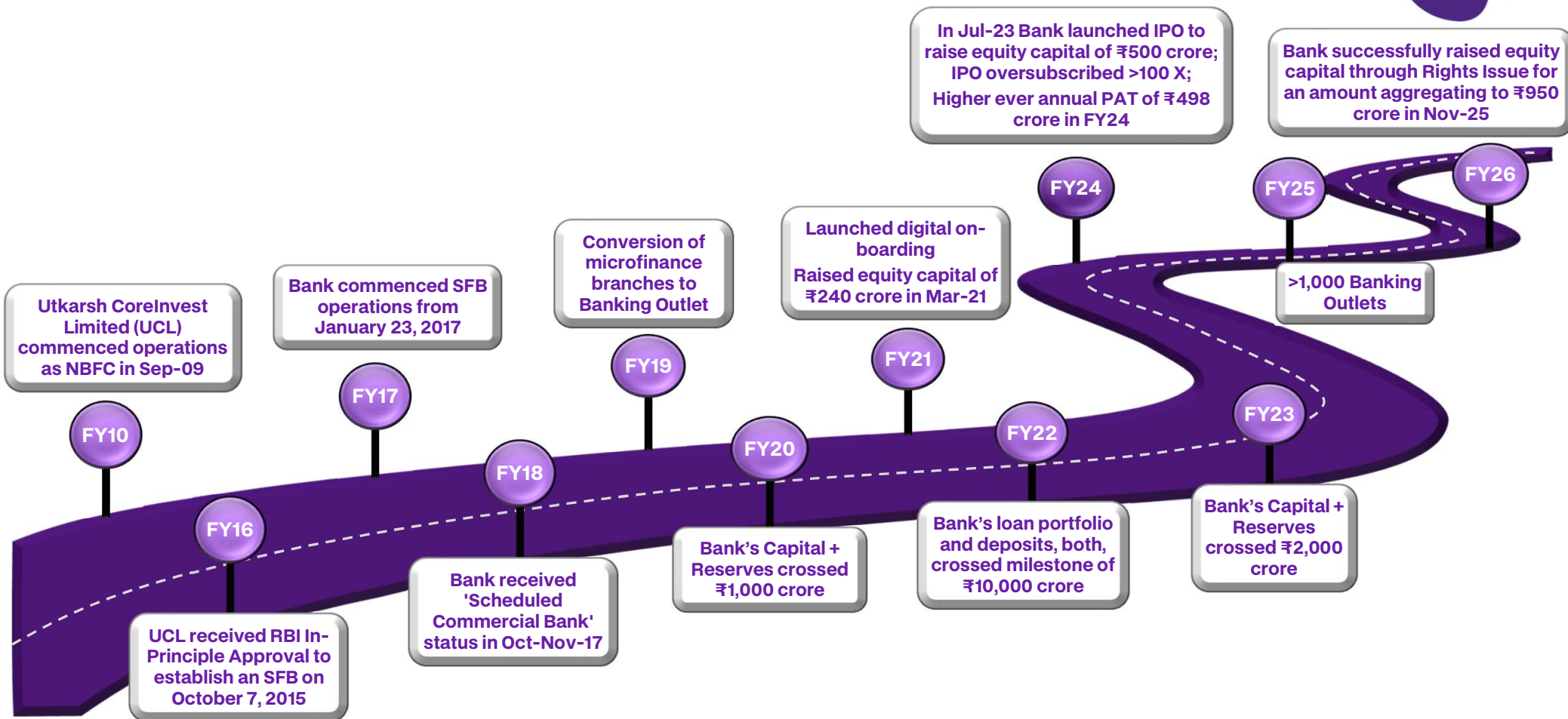


Significant presence in rural & semi urban locations and under penetrated States of the Country



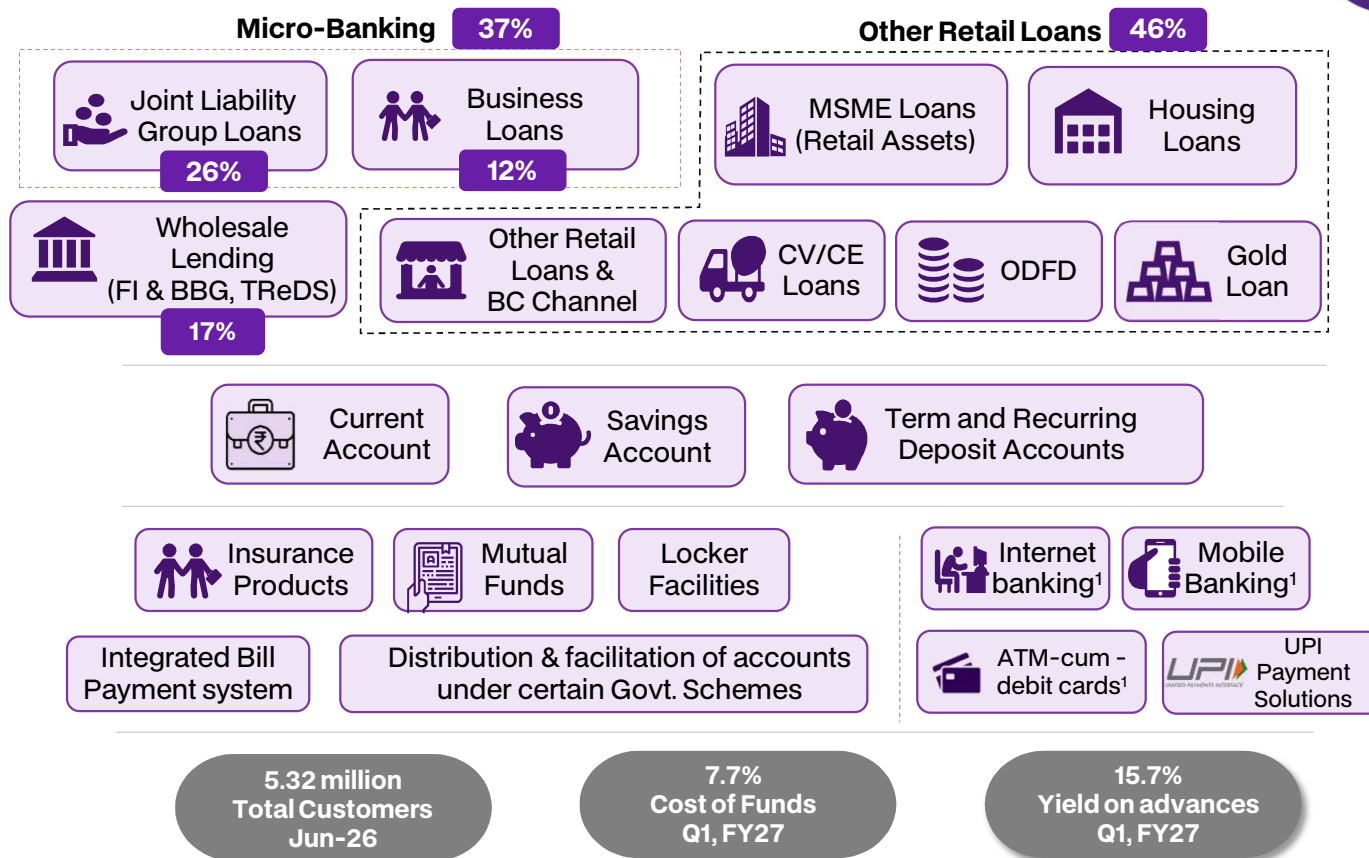
Differentiated branch network to ensure relevant product offerings for customers & ensuring cost efficiency of operations

Utkarsh Journey



Business Overview

Focus on Financial inclusion, offer a range of financial products and services that address the specific requirements of customer segments



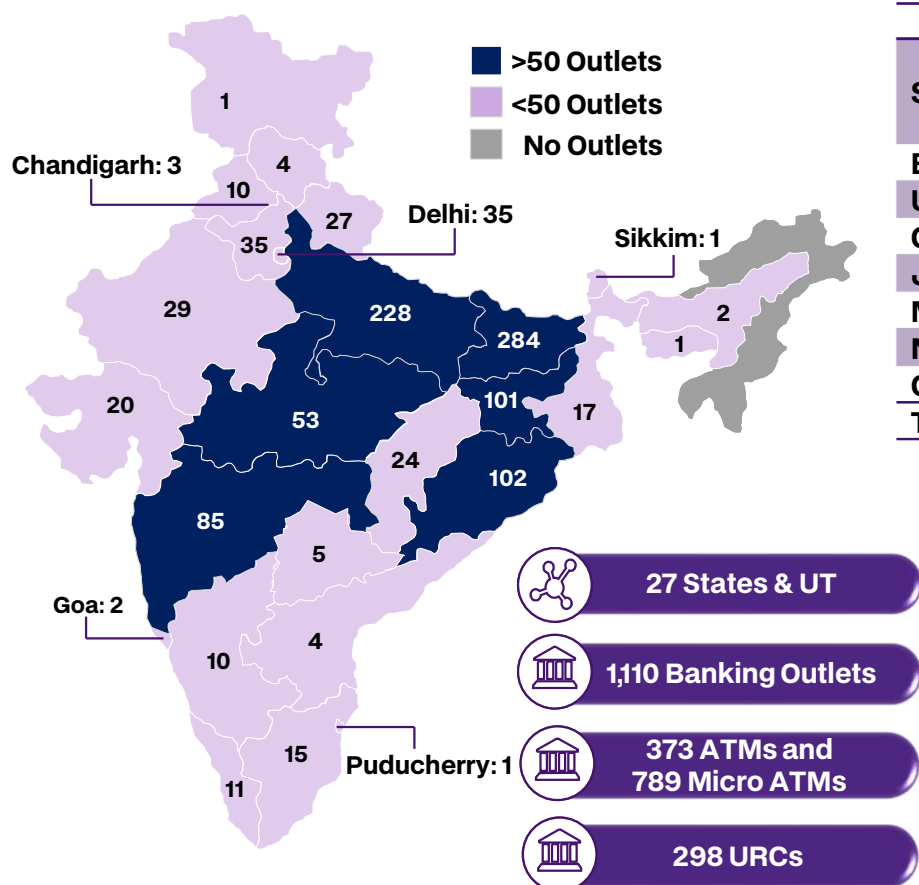
Portfolio split % (Jun'26) ¹ Other Distribution channels

Diversified distribution network



Extensive physical network of Banking Outlets (Jun'26)

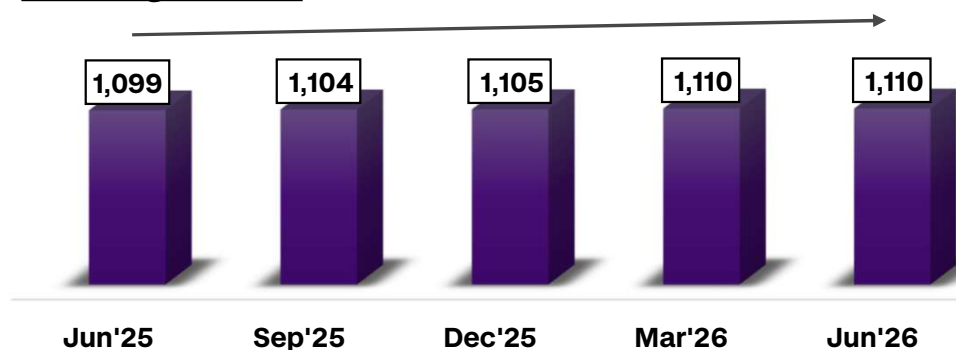
Potential for Retail Assets within existing Branches (Jun'26)



Map not to scale

STATES	Total Banking Outlets	MB Outlets	GB Outlets*	Subset of GB Branches		
				MSME Locations	HL Locations	Wheels Locations
Bihar	284	264	20	9	3	4
Uttar Pradesh	228	177	51	18	17	25
Odisha	102	95	7	2	2	-
Jharkhand	101	90	11	3	1	3
Maharashtra	85	42	43	19	12	-
NCT Of Delhi	35	4	31	3	1	1
Other States	275	107	168	33	26	13
TOTAL	1,110	779	331	87	62	46

Banking Outlets



*Includes 9 Combo Branches



Portfolio Build-up

- Slowdown witnessed in JLG segment due to market disruptions
- Continued focus on high yield, low risk products & improving productivity



Non-JLG Loan portfolio grew by 32.7% YoY



Rural & semi urban franchise, deep rooted understanding of our core geographies, proven track record - key strength of our micro-banking lending

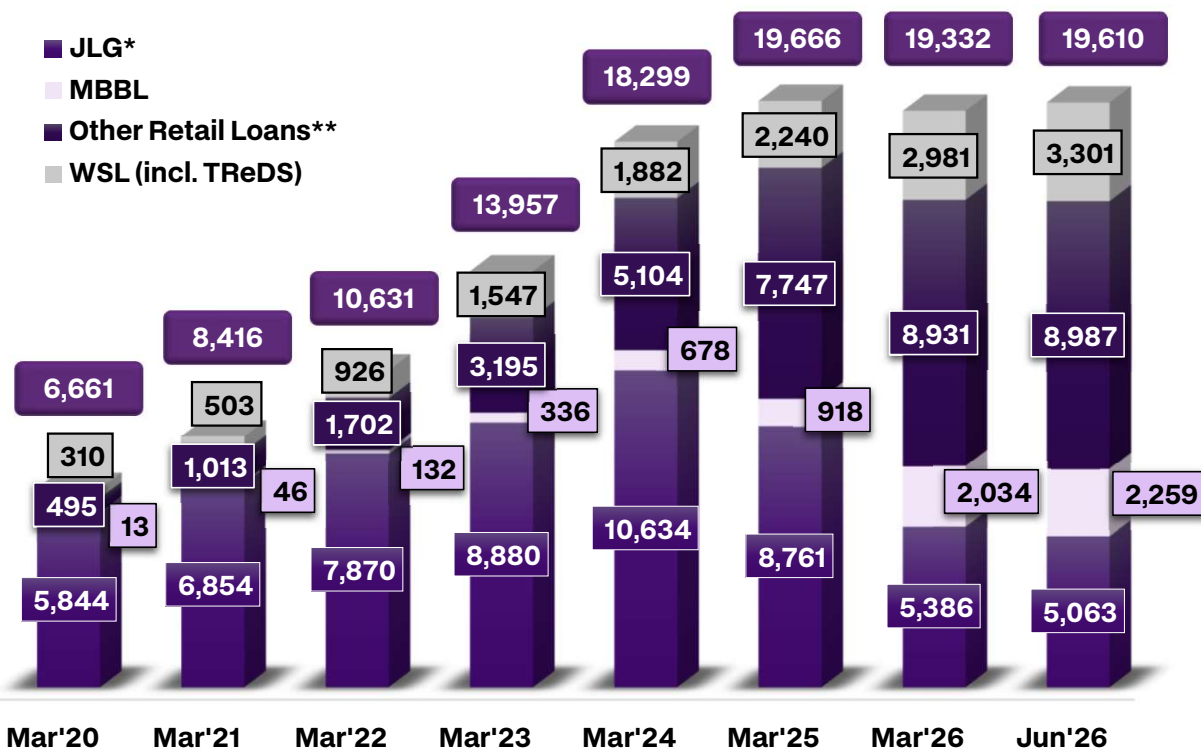


Increasing share of secured lending with build-up of MSME, Housing, Gold loan

Loan Portfolio Build-up

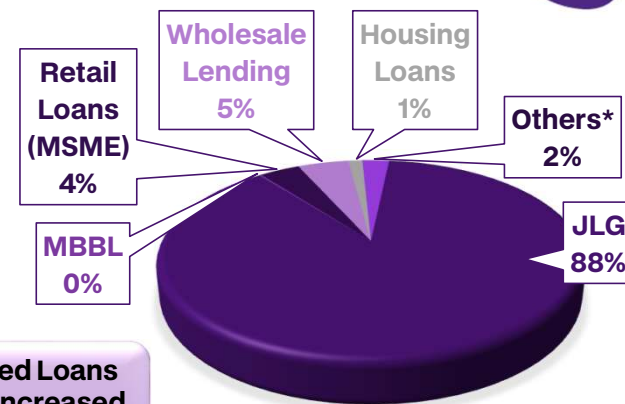
Product	CAGR% (FY20-Q1 FY27)
Micro-Banking Business Loans (MBBL)	129%
Other Retail Loans**	59%

- JLG*
- MBBL
- Other Retail Loans**
- WSL (incl. TReDS)

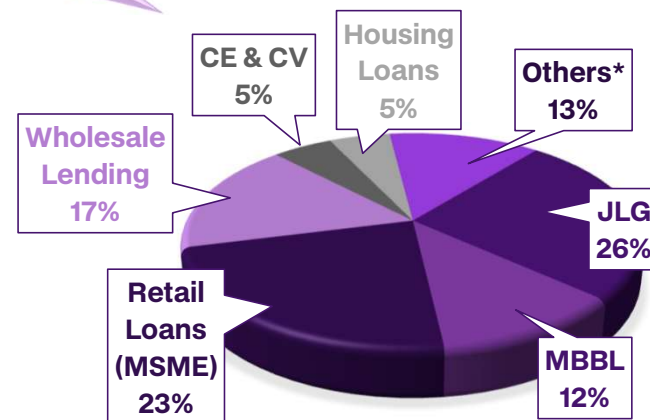


All Amounts in ₹ Crores

Loan Book (Mar-20)

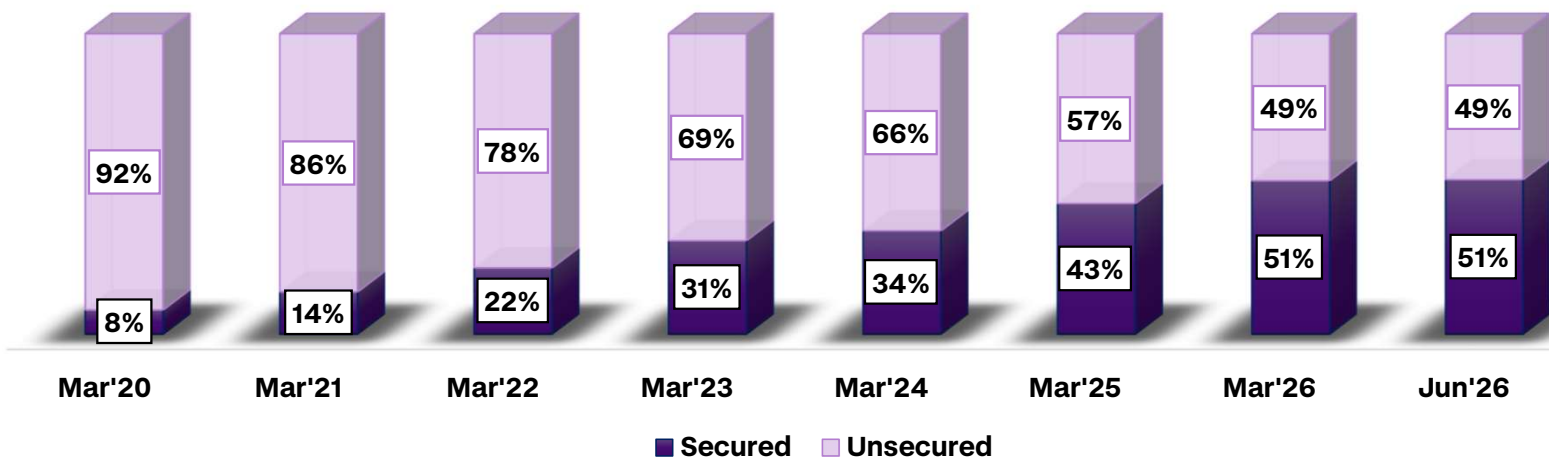
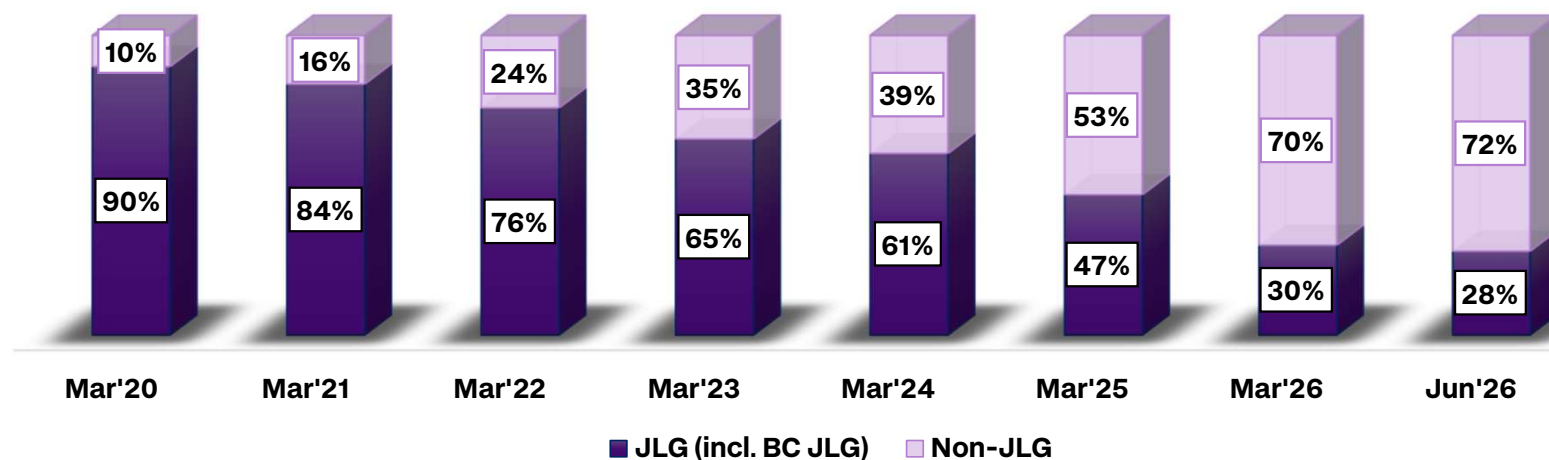


Loan Book (Jun-26)



*Others includes OD Against FD, Personal Loans, Gold, BC channel, etc.

Portfolio Mix





Micro-Banking Lending

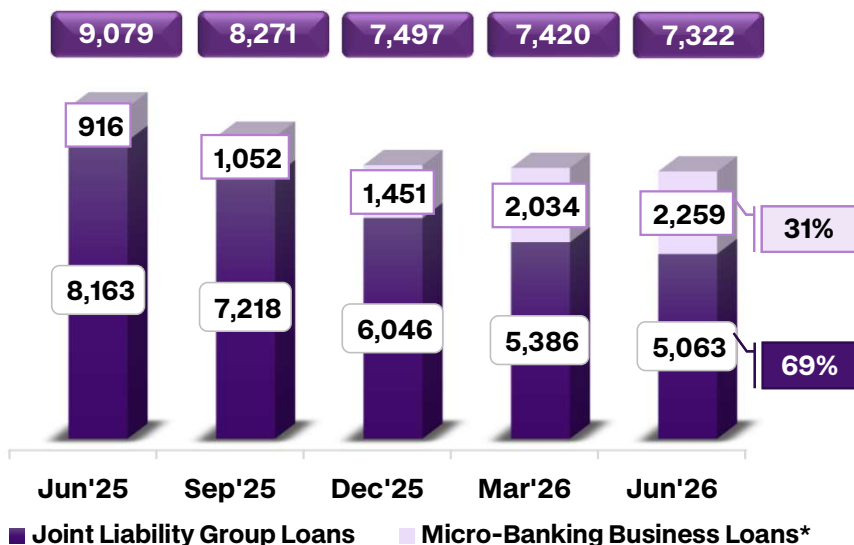


Micro-Banking Lending

All Amounts in ₹ Crores



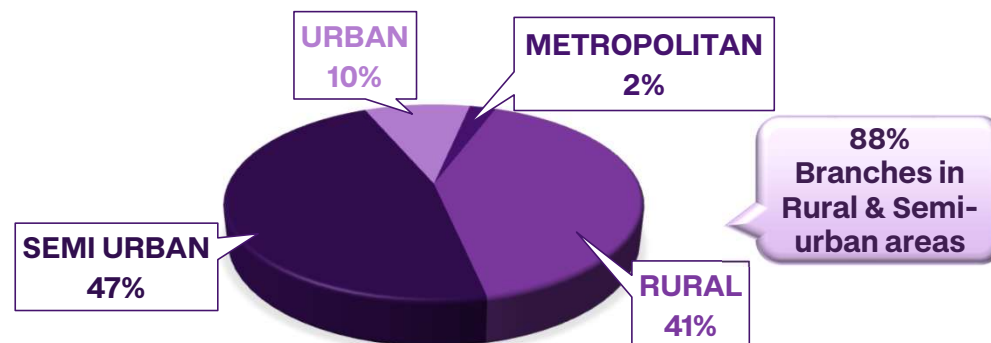
Portfolio Outstanding



Q1'FY27	JLG	MBBL
Customer Base	>14 Lakh	~3 lakh
Portfolio	₹5,063 Crore	₹2,246 Crore
Average Ticket Size (Disbursements)	~₹60k	~₹95k
Average Ticket Size (Portfolio)	~₹35k	~₹75k

MBBL penetration level ~17%, significant potential to grow

Demographic Break up of MB Outlets



- Rural and semi-urban presence – 88% MB branches in rural and semi urban locations
- Loan book declined in Q1'FY27 as Bank slowed down on disbursements, focus shifted towards collections
- Opened saving accounts for ~65% of micro-banking customers, build customer connect stronger

*includes PM SVANidhi, PM Vishwakarma & CM YUVA loan portfolio of ₹13 crore

Joint Liability Group (JLG) Lending

All Amounts in ₹ Crores



Portfolio

8,163

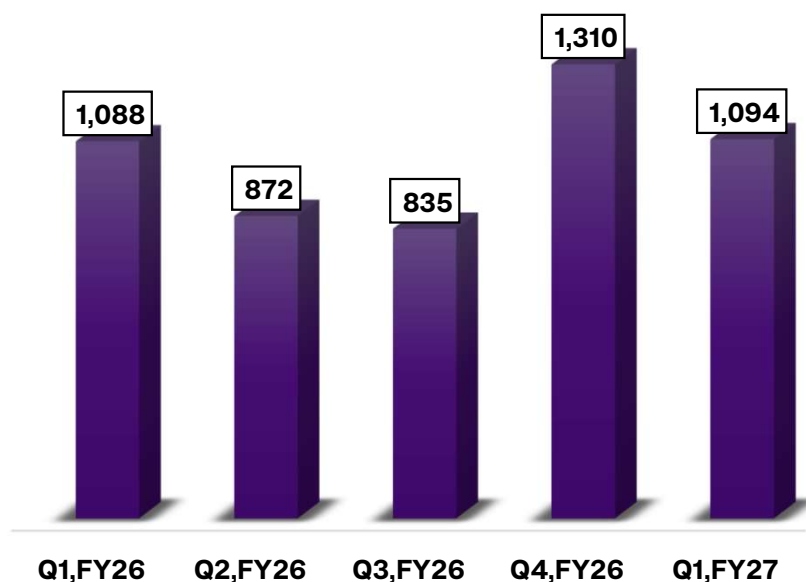
7,218

6,046

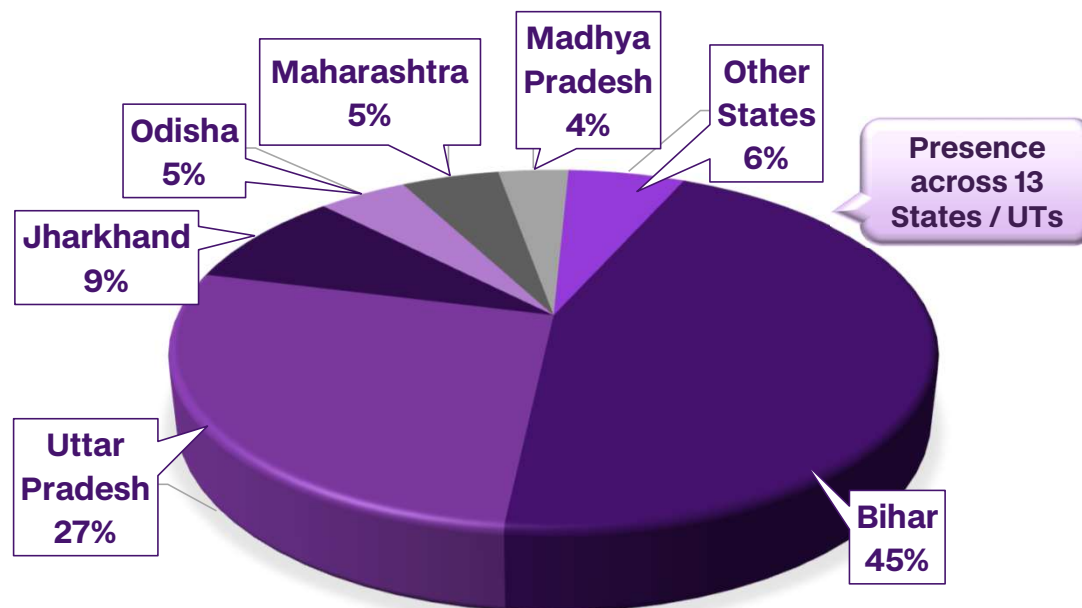
5,386

5,063

Disbursements



Geographical Split of JLG Portfolio



- Slowed down on JLG disbursements considering weakness in collection efficiency and asset quality / borrower level over-leveraging concerns
- Large franchise with customer base of >14 lakhs
- Digital collections through customized UPI QR code / BBPS

Micro-Banking Business Loans

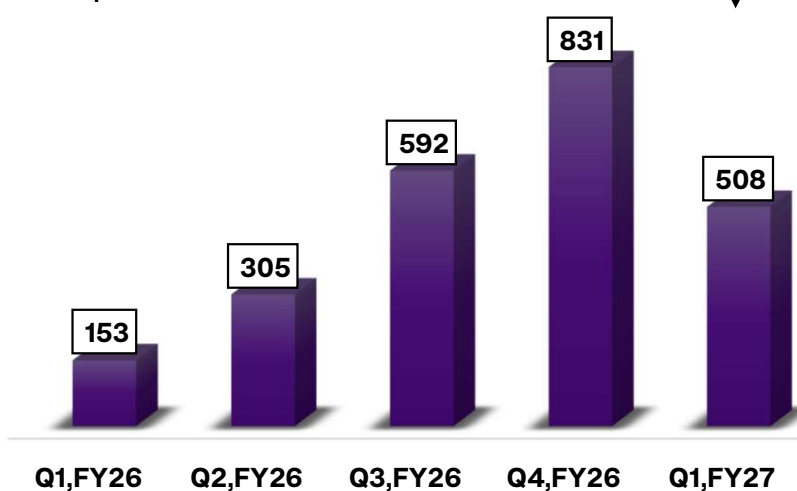
All Amounts in ₹ Crores



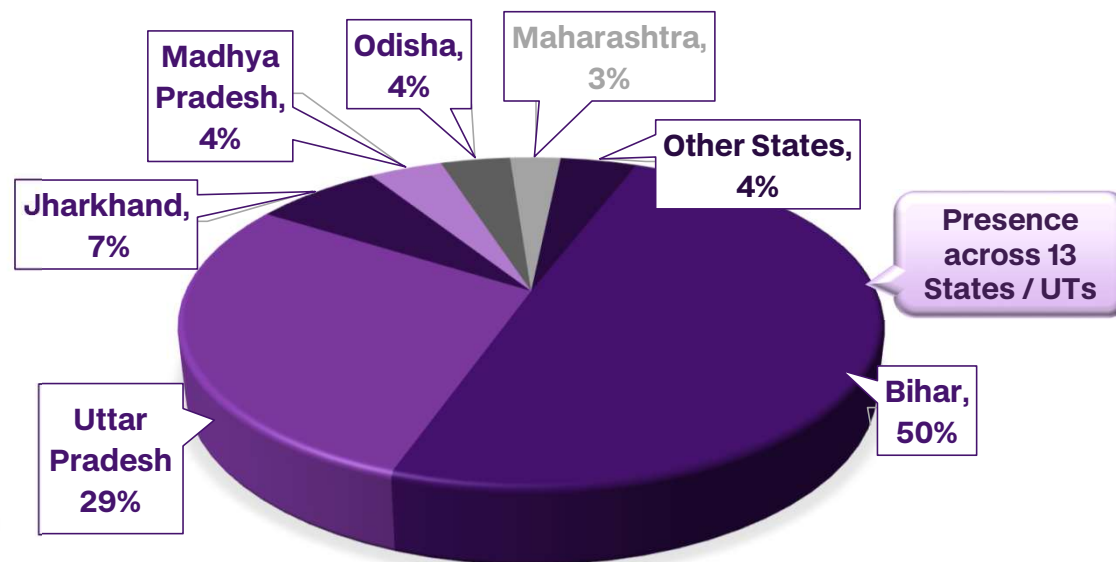
Portfolio 909 1,046 1,444 2,022 2,246

Disbursements

233% YoY Growth



Geographical Split of Portfolio



- Micro-Banking Business Loan (MBBL) scaling up on track with YoY loan book growth 147%
- Significant potential to grow considering large JLG client base of the Bank
- Collection largely digital - through direct account debit



Other Retail Lending

MSME (Retail Assets)



Housing Loans



CE & CV Loans



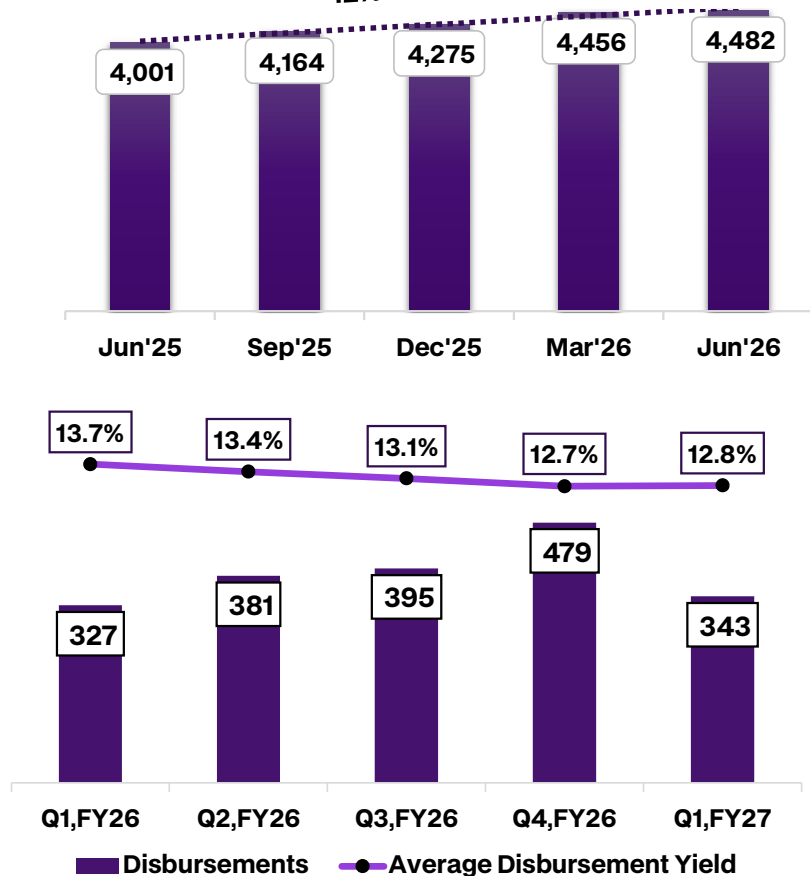
MSME (Retail Assets) Lending

All Amounts in ₹ Crores



Portfolio Outstanding

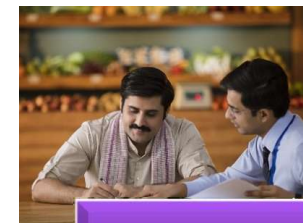
12% YoY Growth



Secured
Business Loans
(LAP)



Unsecured
Business Loan



Micro LAP /
Overdraft

- Significant presence in our core geography
- Offering MSME product (small business segment) through 87 branches, significant headroom to expand within existing branches
- Largely secured lending (>95%)
- >15,000 customers – Average ticket size of loan book ₹25-35 lakh

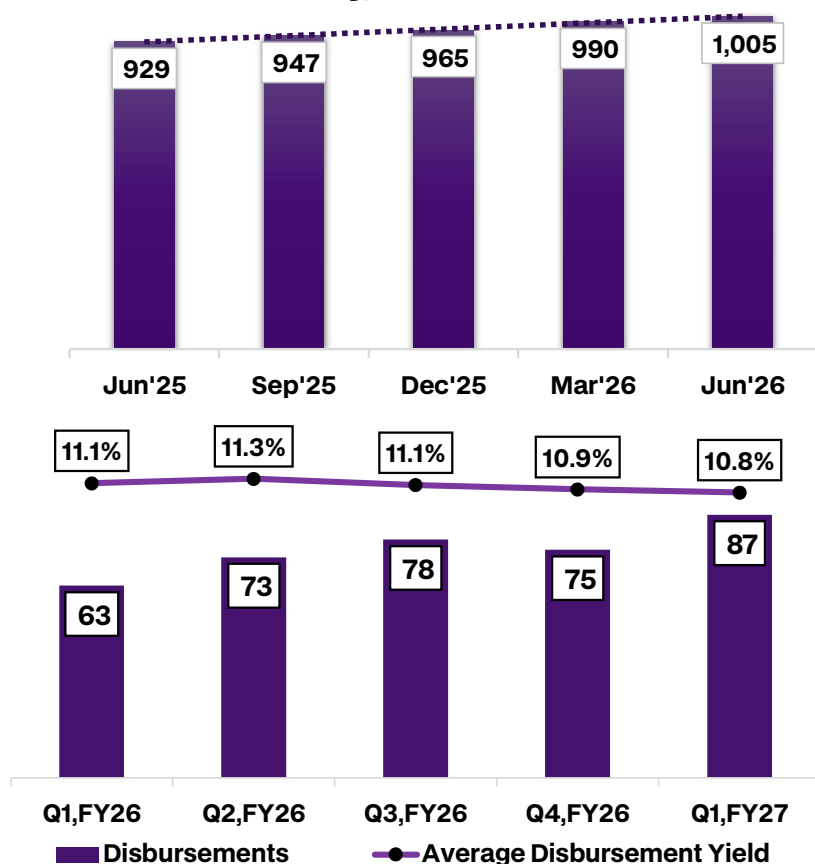
Housing Loans

All Amounts in ₹ Crores



Portfolio Outstanding

8% YoY Growth



Retail Housing Loans

Affordable Housing

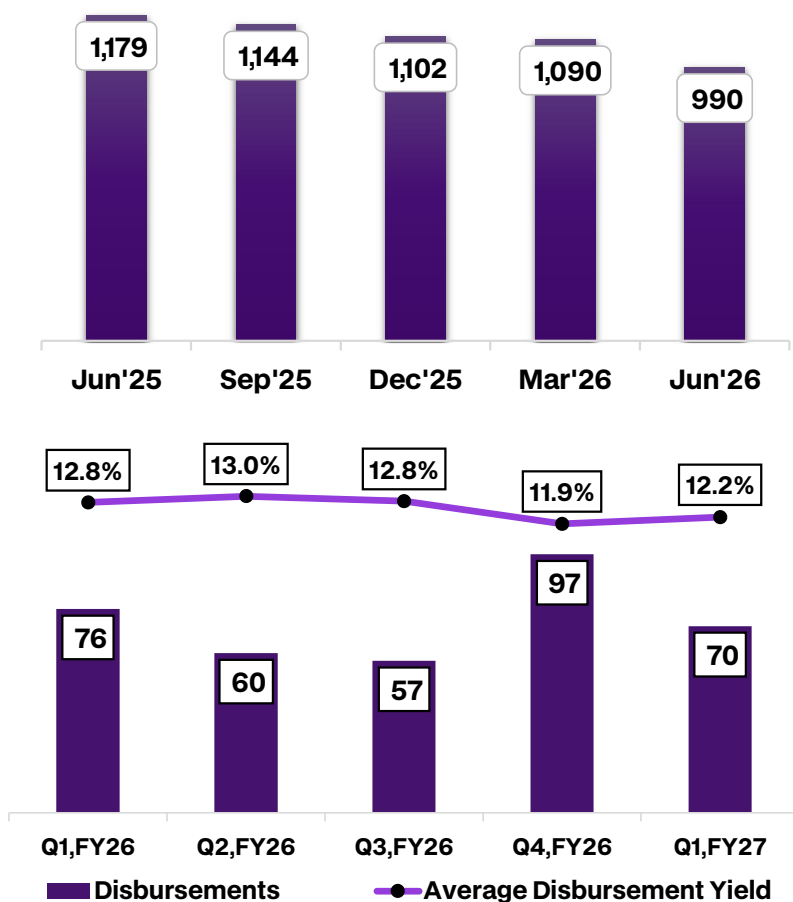
- Significant presence in our core geography
- Currently offering HL product from 62 locations, significant headroom to expand within existing branches
- Housing loans up to ₹35 lakh account for >55% of housing loan portfolio
- >4,000 customers – Average ticket size of loan book ₹20-25 lakh

CE & CV Loans

All Amounts in ₹ Crores



Portfolio Outstanding



CV (New)

- 72% of total portfolio

CE (New)

- 15% of total portfolio

CV & CE (Used)

- 14% of total portfolio

- Lending primarily to small fleet operator segment
- Currently offering CE & CV product through 46 branches, significant headroom to expand within existing branches
- Currently operating primarily in our core geographies
- >4,400 customers - Average ticket size of loan book ₹20-30 lakh

Geographical Split of Other Retail Lending

All Amounts in ₹ Crores

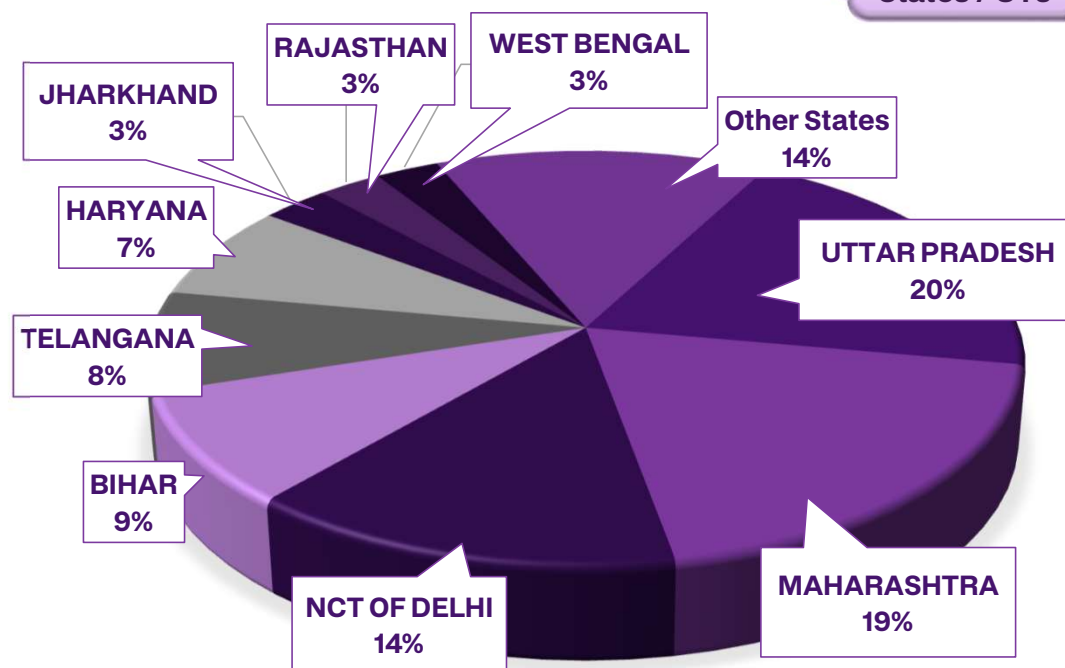
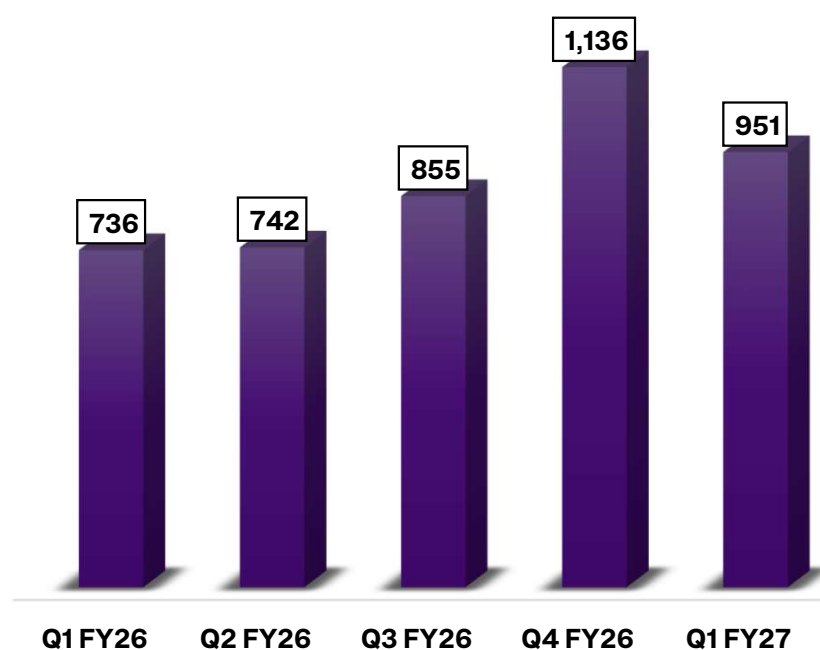


Portfolio 7,957 8,194 8,393 8,931 8,987

Geographical Split of Other Retail Lending Portfolio

Disbursements

29% YoY Growth



Presence across 27 States / UTs

- Other Retail Lending excl. Micro-Banking & Wholesale Lending and Incl. MSME, Housing, CE & CV, BC channel, Personal Loans, Gold, OD Against FD and others

Wholesale Lending

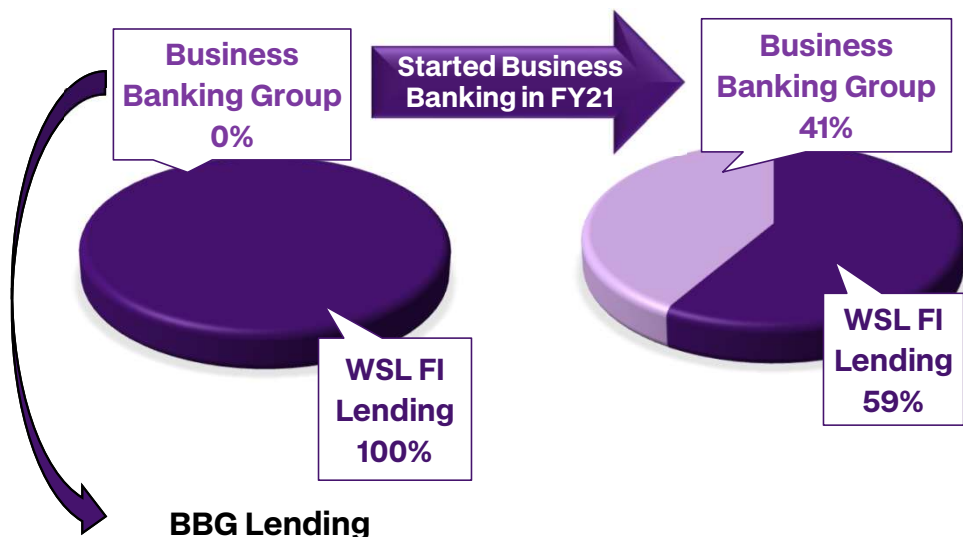
All Amounts in ₹ Crores



Portfolio Break up (Mar-20)

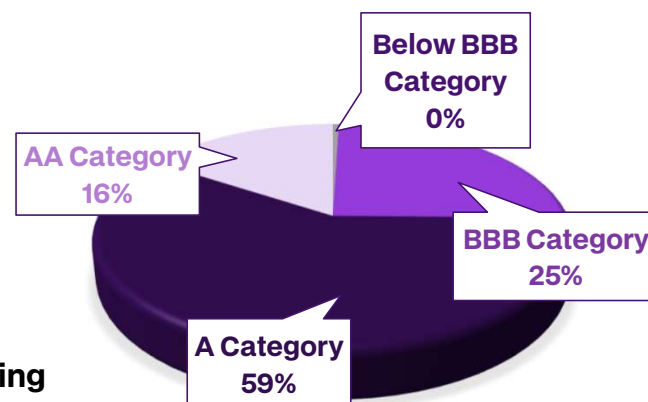
Portfolio Break up (Jun-26)

WSL	Jun-26	Jun-25	Mar-26
Portfolio O/s	₹2,921	₹2,188	₹2,676
Share in Gross Loan Portfolio	15%	11%	14%



**Disbursement
Yield – 10.4%
(Q1 FY27)**

Rating Wise WSL FI Portfolio Break up



WSL FI Lending

- Small to medium size corporates (SME segment)
- >290 customers; Average ticket size – ~₹4 crore
- Primarily operating account through OD / DLOD product
- Entire book secured against collateral of immovable properties with cover of >100%

- ~75% of book credit rated “A” category or higher by external credit rating agencies
- >75 customers; Average ticket size of outstanding loan ₹15-20 crore

*Excl. TReDS



Deposits Build-up



CASA Deposits grew by 15.1% YoY; Retail Term Deposits grew by 14.7% YoY



Expanded General Banking Franchise significantly



Targeting top-100 deposits centres of the country



Focus on building retail franchise

Deposits Trend & Composition

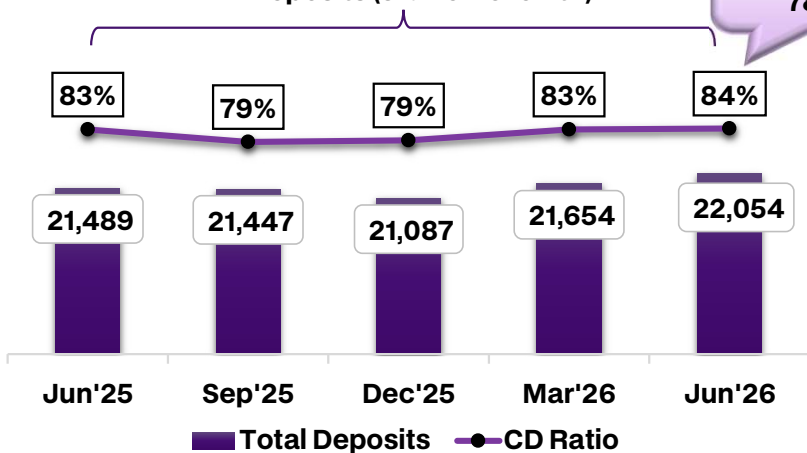
All Amounts in ₹ Crores



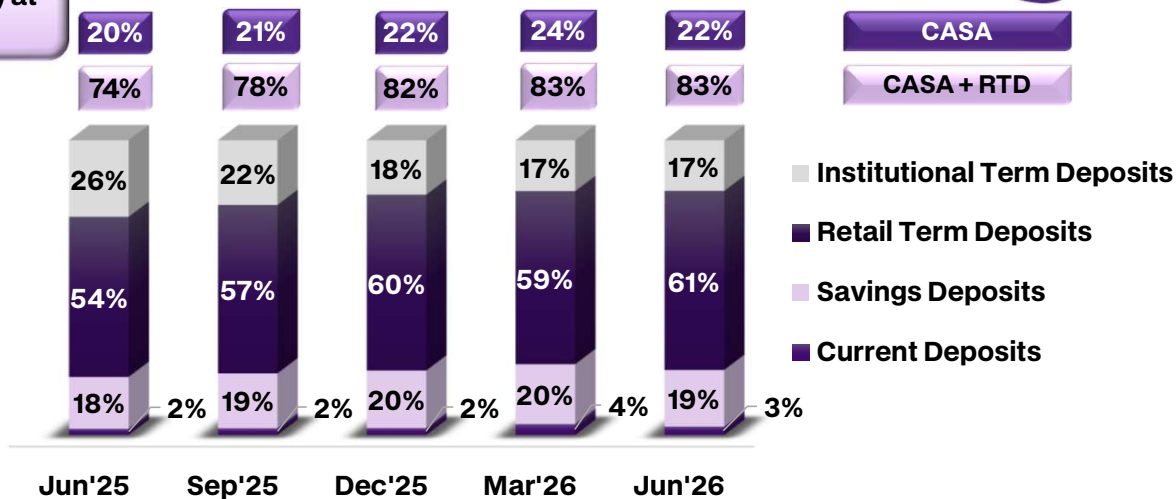
Deposits Trend

Deposits (3% YoY Growth)

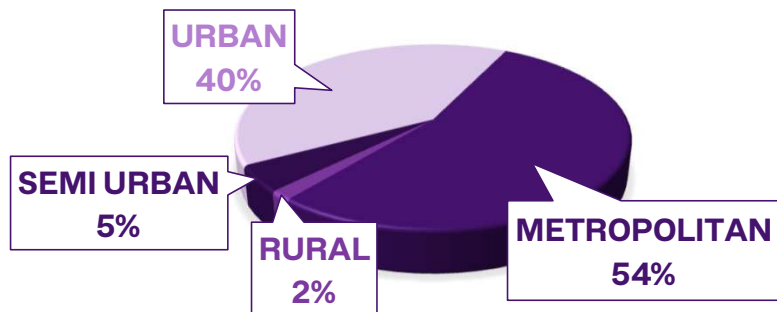
CD ratio (excl. refinance) at 78%**



Deposits Composition



Demographic Profile of Deposits* (Jun-26)



RTD grew by 15% YoY to ₹13,393 crore vs. ₹11,675 crore (₹12,720 crore - Mar-26)

Branch Vintage	GB Branches
<1 year	-
1-2 year	51
2-3 year	24
>3 year	256
Total	331

~23% of the branches are <3-year vintage

*Excluding Digital FDs sourced through Fintech & Bank Website

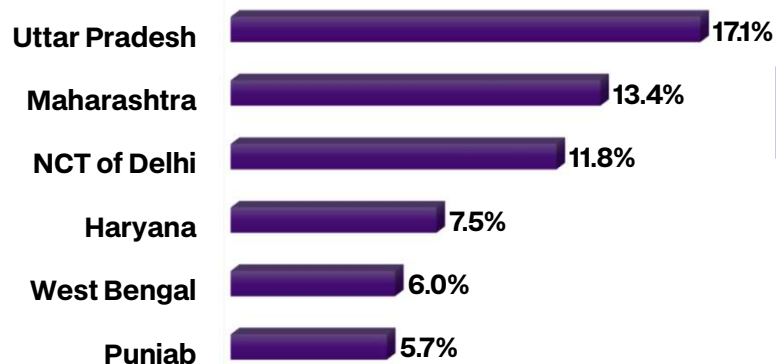
**CD Ratio excl. advances against which refinance is raised

Deposits Trend & Composition (Contd.)

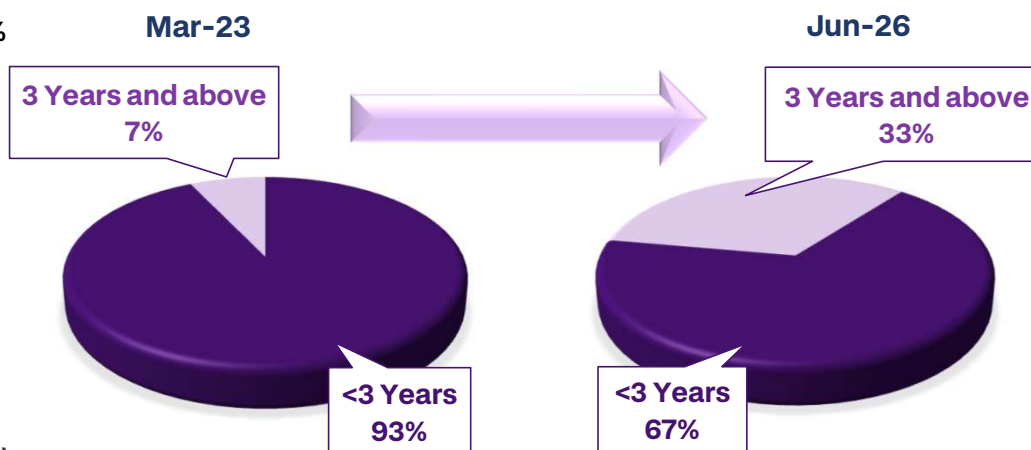
All Amounts in ₹ Crores



Geographically well diversified Deposits* mix

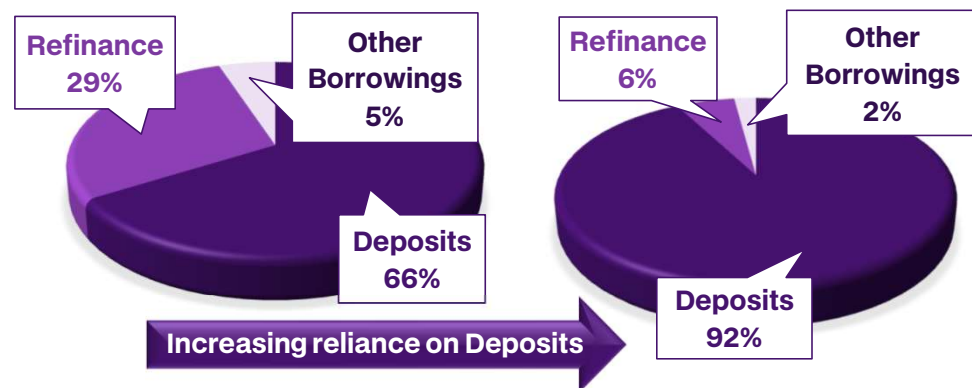


Retail Term Deposits Tenure wise Break up



Funding Mix (Mar-20)

Funding Mix (Jun-26)



Cost %	Q1 FY27
Term Deposits	8.6%
CASA	4.5%

Long Term Credit Rating**

A- Stable
CARE

A- (Stable)
[ICRA]

Rating for Short Term Certificate of Deposit Programme**

[ICRA] A1

*Excluding Digital FDs sourced through Fintech & Bank Website

**Credit Rating revised on Jul 2nd and 14th, 2026



Financial Performance



Results impacted due to market disruptions in MFI segment



Secured assets growth and deposits build-up in line with expectations

Profit & Loss:

For the quarter ended June 30th, 2026

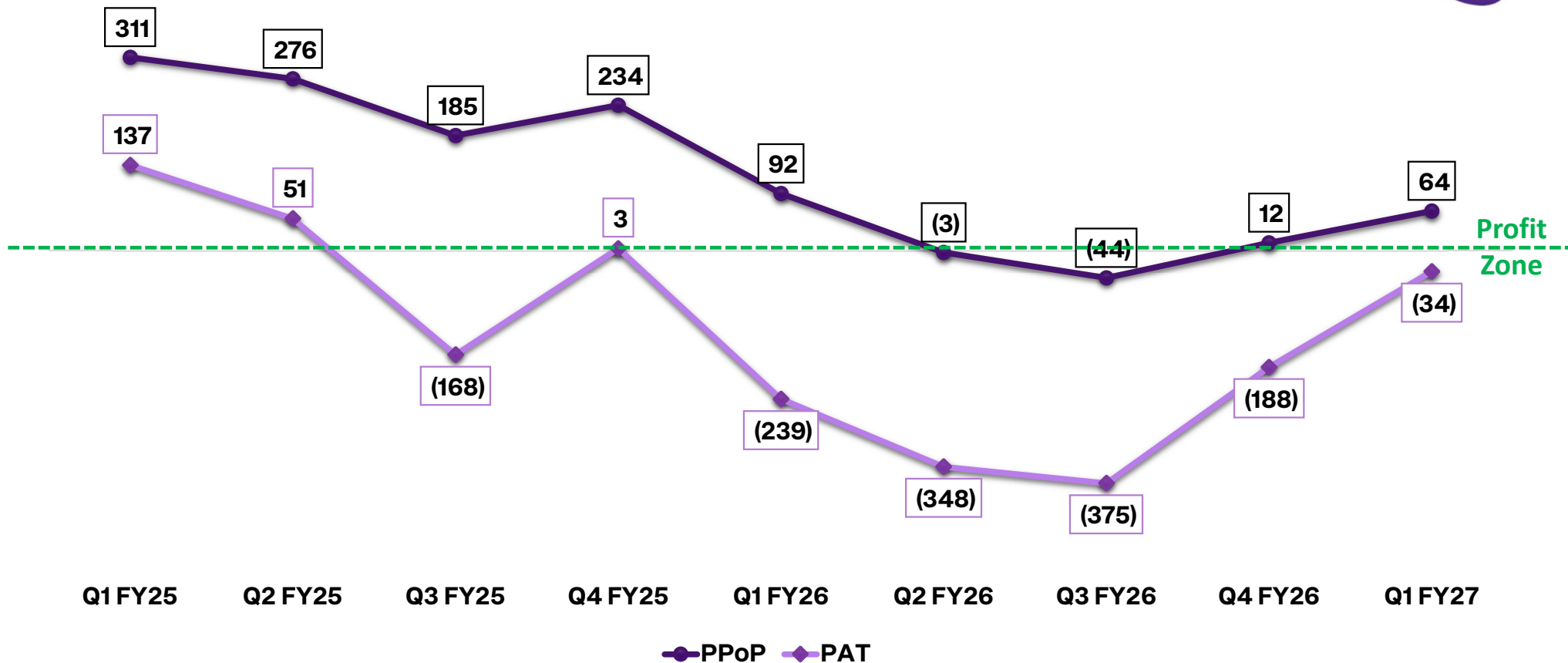
All Amounts in ₹ Crores



Particulars	Q1'FY27	Q1'FY26	Y-o-Y	Q4'FY26	Q-o-Q
INCOME	Limited Review			Audited	
Total Interest Earned	884	881	0%	837	6%
Less : Interest Expense	461	479	(4)%	461	0%
Net Interest Income	422	402	5%	376	12%
Add : Other Income (Processing Fee on loans+ Transaction and other fee income + PSLC income + Write off Collections)	119	138	(14)%	115	3%
Operating Income	541	540	0%	491	10%
EXPENDITURE					
Operating Expenses	477	448	7%	479	0%
Personnel Cost	241	228	5%	237	1%
Other Operating Expenses	237	220	8%	242	(2)%
Operating Profit	64	92	(31)%	12	416%
Total provisions	109	411	(73)%	244	(55)%
PBT	(45)	(319)	(86)%	(232)	(80)%
Tax	(11)	(79)	(86)%	(44)	(74)%
PAT	(34)	(239)	(86)%	(188)	(82)%

Profitability Trend – QoQ

All Amounts in ₹ Crores



Balance Sheet: As on June 30th, 2026

All Amounts in ₹ Crores

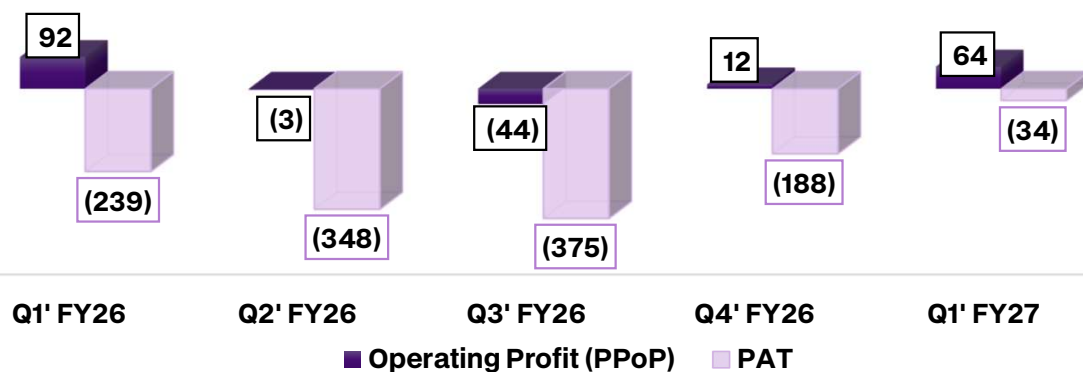


Particulars	June 30 th , 2026	June 30 th , 2025	Y-o-Y	March 31 st , 2026	Q-o-Q
CAPITAL & LIABILITIES	Limited Review			Audited	
Capital and Reserves	2,745	2,739	0%	2,776	(1)%
Deposits	22,054	21,489	3%	21,654	2%
Borrowings	1,845	2,210	(16)%	2,829	(35)%
Other Liabilities and Provisions	1,774	1,356	31%	1,610	10%
Total	28,418	27,794	2%	28,869	(2)%
ASSETS					
Cash and balances with RBI	1,342	2,194	(39)%	1,692	(21)%
Balances with banks and money at call and short notice	733	1,381	(47)%	629	17%
Investments	6,361	5,144	24%	6,914	(8)%
Advances (Net of provisions)	18,478	17,925	3%	18,070	2%
Fixed Assets	453	418	8%	458	(1)%
Other Assets	1,051	732	44%	1,106	(5)%
Total	28,418	27,794	2%	28,869	(2)%

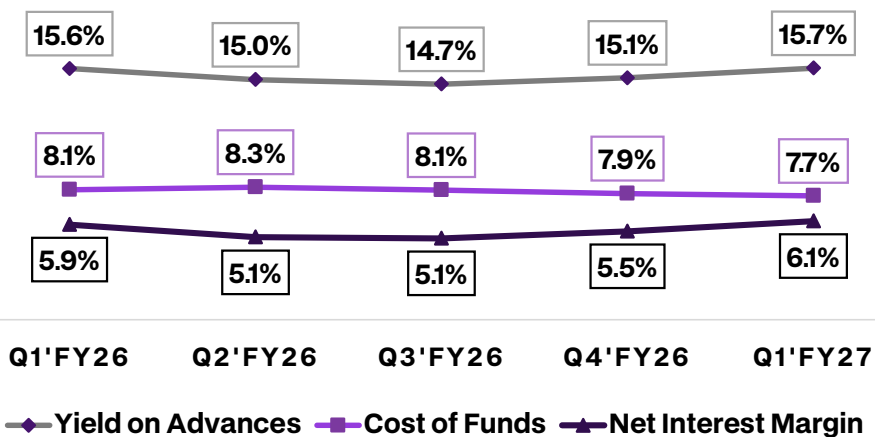
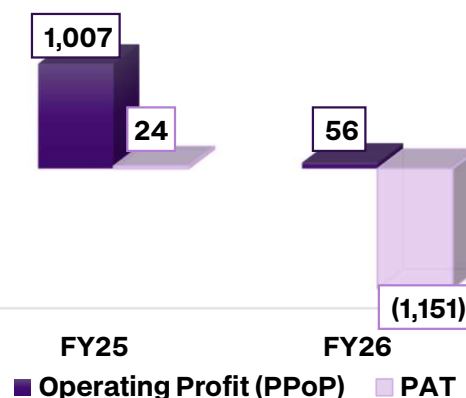
Profitability Metrics



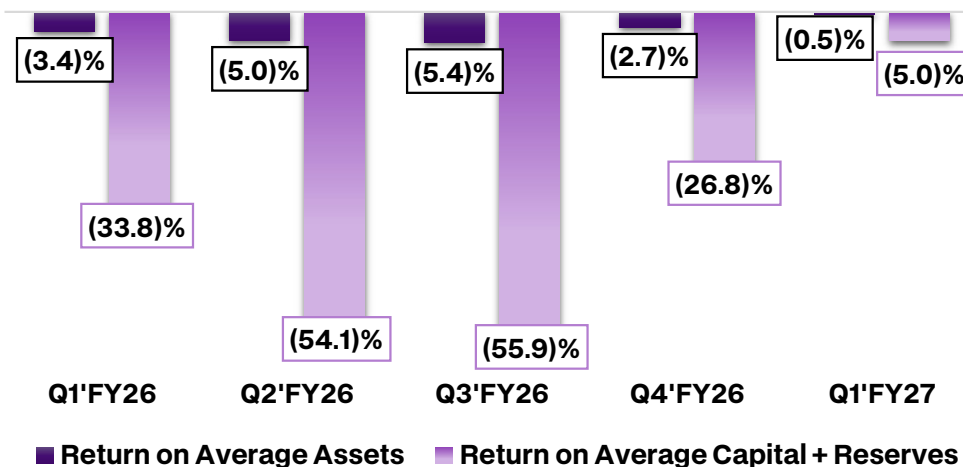
Operating Profit & PAT – Quarterly Trend (₹ in crores)



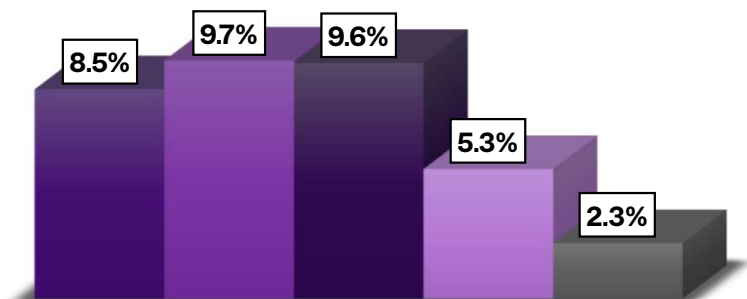
Annual Operating Profit & PAT (₹ in crores)



Note - Ratios basis monthly average balances

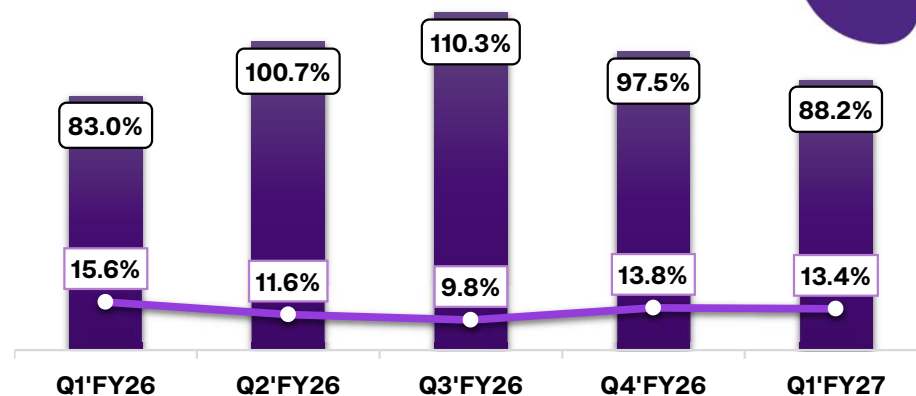


Profitability Metrics (Contd.)

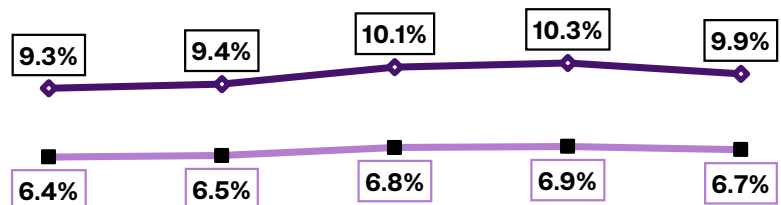


Credit Cost

■ Q1'FY26 ■ Q2'FY26 ■ Q3'FY26 ■ Q4'FY26 ■ Q1'FY27

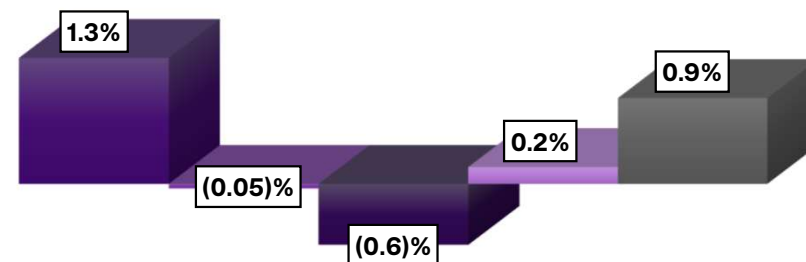


■ Cost to Income Ratio — Non-Interest income/Interest income



Q1'FY26 Q2'FY26 Q3'FY26 Q4'FY26 Q1'FY27

◆ OPEX on Advances ■ OPEX on Total Assets



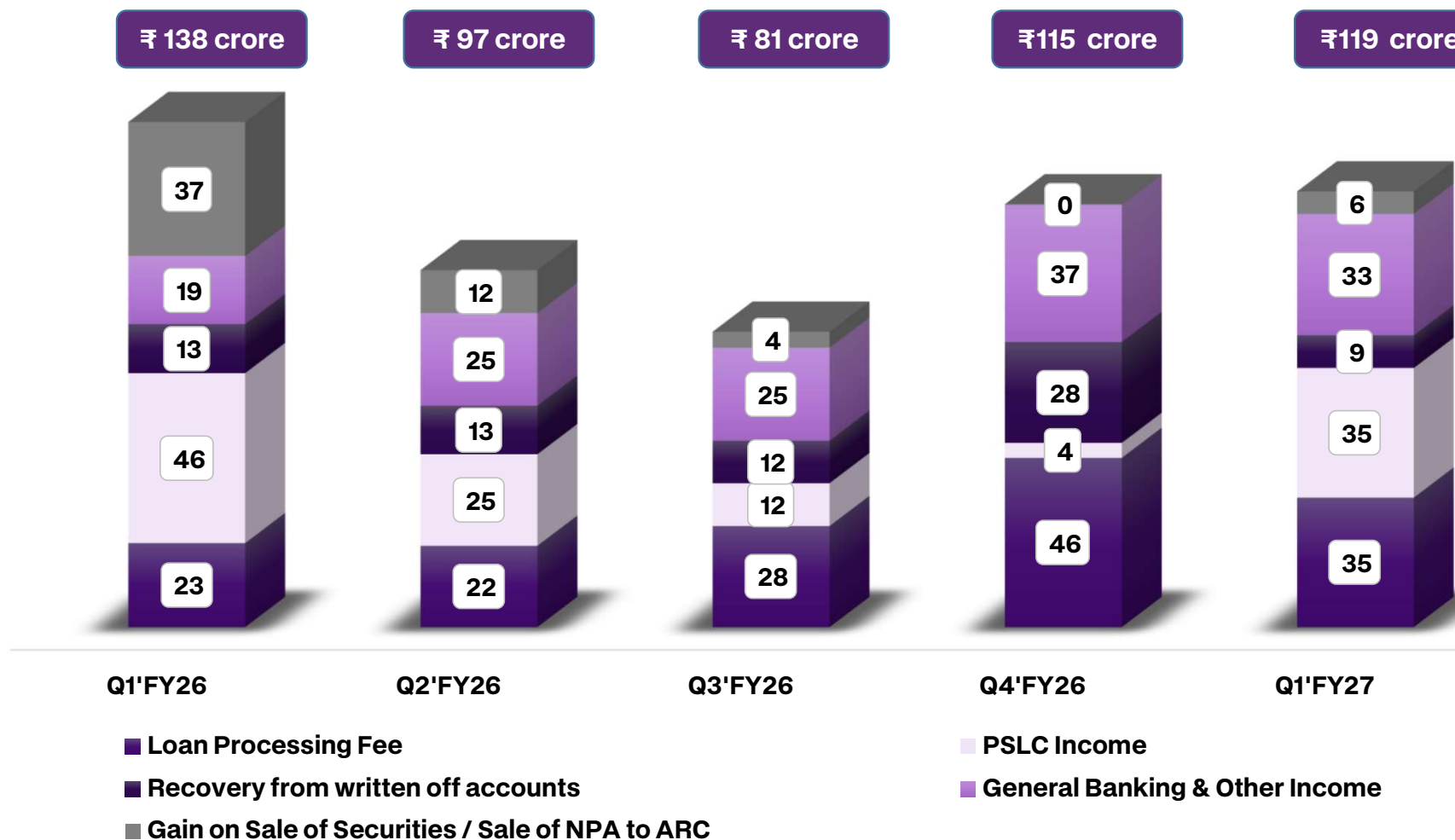
■ Q1'FY26 ■ Q2'FY26 ■ Q3'FY26 ■ Q4'FY26 ■ Q1'FY27

Operating Profit as % of Avg. Total Assets

Note - Ratios basis monthly average balances

Break-up of Other Income

All Amounts in ₹ Crores



CRAR & Tier 1

All Amounts in ₹ Crores

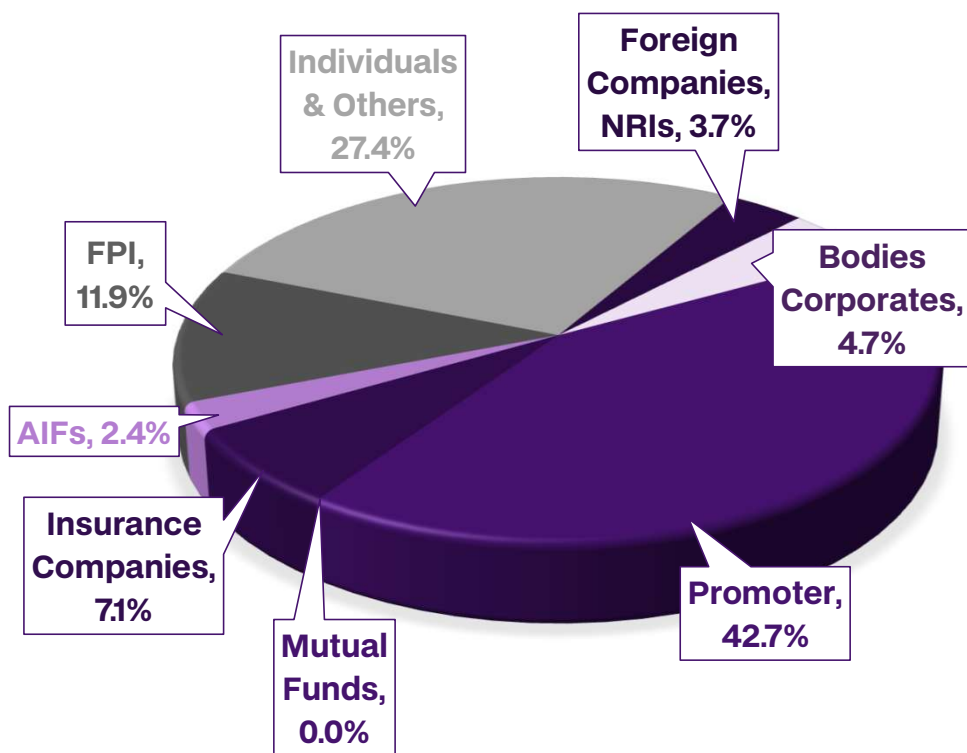


Particulars	Jun-26	Jun-25	Mar-26
Risk Weighted Assets	14,373	14,757	15,006
Total Capital	2,506	2,898	2,657
Tier-I Capital	2,174	2,466	2,247
Tier-II Capital	332	431	410
CRAR	17.44%	19.64%	17.71%
Tier-I CRAR	15.13%	16.71%	14.98%
Tier-II CRAR	2.31%	2.92%	2.73%

Shareholding Pattern



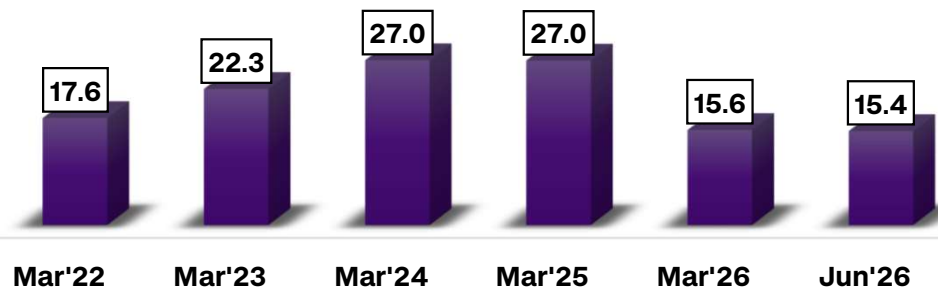
Bank Shareholders as on June 30th, 2026



Top 10 Shareholders as on June 30th, 2026

Utkarsh CoreInvest Limited
Cohesion MK Best Ideas Sub-Trust
India Capital Fund Limited
ICICI Prudential Life Insurance Company Limited
FLC Investco, LLC
Kotak Mahindra Life Insurance Company Limited
Olympus ACF PTE Limited.
Singularity Large Value Fund III
Massachusetts Institute of Technology
Zodiac Wealth Advisors LLP

Book Value Per Share



Diversified & Experienced Board



Dr. Kshatrapati Shivaji

Part Time Chairman & Independent Director

- IAS (Retd.); experienced in Banking, Economics, Finance, and Law
- Previously associated with Maharashtra Real Estate Appellate Tribunal as member in rank & status of Chief Secretary of Govt. of MH, Ministry of Finance GOI, Principal Secretary of Finance Dept of Govt. of MH, CEO of MIDC, MPEDA New York Office
- Served as CMD of SIDBI, MD of Kerala Fin. Corp, CMD of Maharashtra Fin. Corp., MD of Kerala State Co. Bank, etc.



Parveen Kumar Gupta

Independent Director

- Certified Associate of the Indian Institute of Bankers
- Previous associations with SBI as Managing Director & BoB as senior advisor
- Other key associations - Non-Executive Chairman - Future Generali Insurance, Public Interest Director & Chairman - NSDL



Ajay Kumar Kapur

Independent Director

- Previous associations include SIDBI as DMD, SIDBI Venture Capital Limited as CEO, MUDRA, Receivables Exchange of India Limited, CGTMSE, amongst others



Dr. Ram Jass Yadav

Non-Executive & Non-Independent Director

- Certified Associate of the Indian Institute of Bankers
- Previously worked with Bank of Baroda as Chief General Manager
- Was appointed by the Government of India as Executive Director of Punjab & Sind Bank
- Currently serves as Professor of Practice at IGU, Rewari (Haryana)



Anjani Kumar Srivastava

Non-Executive & Non-Independent Director

- CGM of SIDBI, looking after Premises Vertical of SIDBI
- Extensive exposure in Credit & Receivable Financing to MSMEs, Infrastructure Financing, Stressed Asset & NPA Mgmt. & HR; headed SIDBI's Pune Regional Office
- Previously worked as CFO at MUDRA, a subsidiary of SIDBI



Kalpana Prakash Pandey

Independent Director

- Previously worked as the MD & CEO of CRIF High Mark Credit Information Company
- Was also associated with State Bank of India, IDBI Principal AMC and HDFC Bank Limited



Gauri Rushabh Shah

Independent Director

- Qualified CA
- Previously worked with Deloitte, C.C. Chokshi Advisors Pvt. Ltd.
- Served on the Board of Fedfina Financial Services Ltd. (NBFC & subsidiary of Federal Bank)



Govind Singh

Managing Director & Chief Executive Officer

- Certified associate of the Indian Institute of Bankers
- Previously associated with Utkarsh CoreInvest as MD & CEO, ICICI Bank as assistant general manager, Surya Fincap Limited, UTI Bank Limited, Allahabad Bank, State Bank of Patiala and Bank Internasional Indonesia



Sarjukumar Pravin Simaria

Executive Director (w.e.f. June 22, 2026)

- Experienced in the field of financial management, overseen businesses in Broking Wealth Mgmt., Asset Reconstruction, Investment Banking
- Worked at Edelweiss, Fino Payments Bank, AIG and HDFC AMC

Leadership Complementing Bank's Strengths



Senior Management Team



Govind Singh - *Managing Director & Chief Executive Officer*

- Over 25 years of experience in the banking and financial services sector and in particular the microfinance industry
- Previously associated with Utkarsh CoreInvest (Bank's Promoter) as MD & CEO and ICICI Bank Limited, UTI Bank Limited and State Bank of Patiala



Sarjukumar Pravin Simaria - *Executive Director*

- Experienced in the field of financial management, overseen businesses in Broking, Wealth Management, Asset Reconstruction, Investment Banking
- Worked at Edelweiss, Fino Payments Bank, AIG and HDFC AMC



Abhay Kataria
Head - Assets

- Experience across Secured & Unsecured lending, Prime & Affordable segment
- Worked at Ujjivan SFB, Bandhan Bank, Godrej Finance, HDFC, ICICI Bank



Abhijeet Bhattacharjee
Chief Information Officer

- Experienced in the field of information technology
- Worked with RBL as its head of digital channels, & UTI Bank, ABN AMRO, RBS



Amit Acharya
Chief Risk Officer

- Experienced in Credit Underwriting & Risk Management
- Worked with ICICI Bank, Kotak Bank, Axis Bank



Anindya Mitra
Chief Credit Officer

- Experienced in the field of Banking & Financial Services industry
- Worked at HDFC Bank, Axis Bank, ICICI Bank, Bandhan Bank



Dhara Vyas
Chief Human Resource Officer

- Experience in people strategy, org. transformation, cultural evolution
- Worked at Suryoday SFB, Kotak Mahindra, HDFC Bank, Pahal Financial Services



G.H. Vijay Raghava
Head - Treasury

- Experienced in the field of Banking & Treasury
- Worked at Suryoday SFB, ICICI Bank, Bank of India



Muthiah Ganapathy
Company Secretary & Compliance Officer

- Responsible for managing the secretarial affairs
- Worked at Aditya Birla Housing Finance



Rahul Dey
Head - Operations & Administration

- Experience in banking and MFI sector
- Worked with Ujjivan Financial Service and Spandana Spoorthy



Ritesh Kumar
Chief Compliance Officer

- Experienced in Branch Banking, Credit, Treasury, Trade Finance functions
- Worked with IDBI Bank, Doha Bank QPSC, DCB Bank



Sourabh Ghosh
Head - Consumer Banking

- Experienced in Banking, Sales, Strategy, Financial Services, P&L & product mgmt.
- Previously worked with AU SFB, Kotak Mahindra Bank, ICICI Bank, IDBI Bank



Suchita Chatterjee
Head - Internal Audit

- Experience in Audit function with banks and micro financial institutions
- Worked with Ujjivan, IndusInd Bank and Bharat Financials



Virender Sharma
Head - Micro Banking

- Experience across Rural Banking, Inst. Finance, & Retail Financial Services
- Previously worked with AU SFB, RBL Finservice, ICICI Bank



Tech, ESG & CSR



Technology Setup to support Physical Infrastructure and Digital Requirement



Integrating ESG Sensitivities into our operations & decision-making

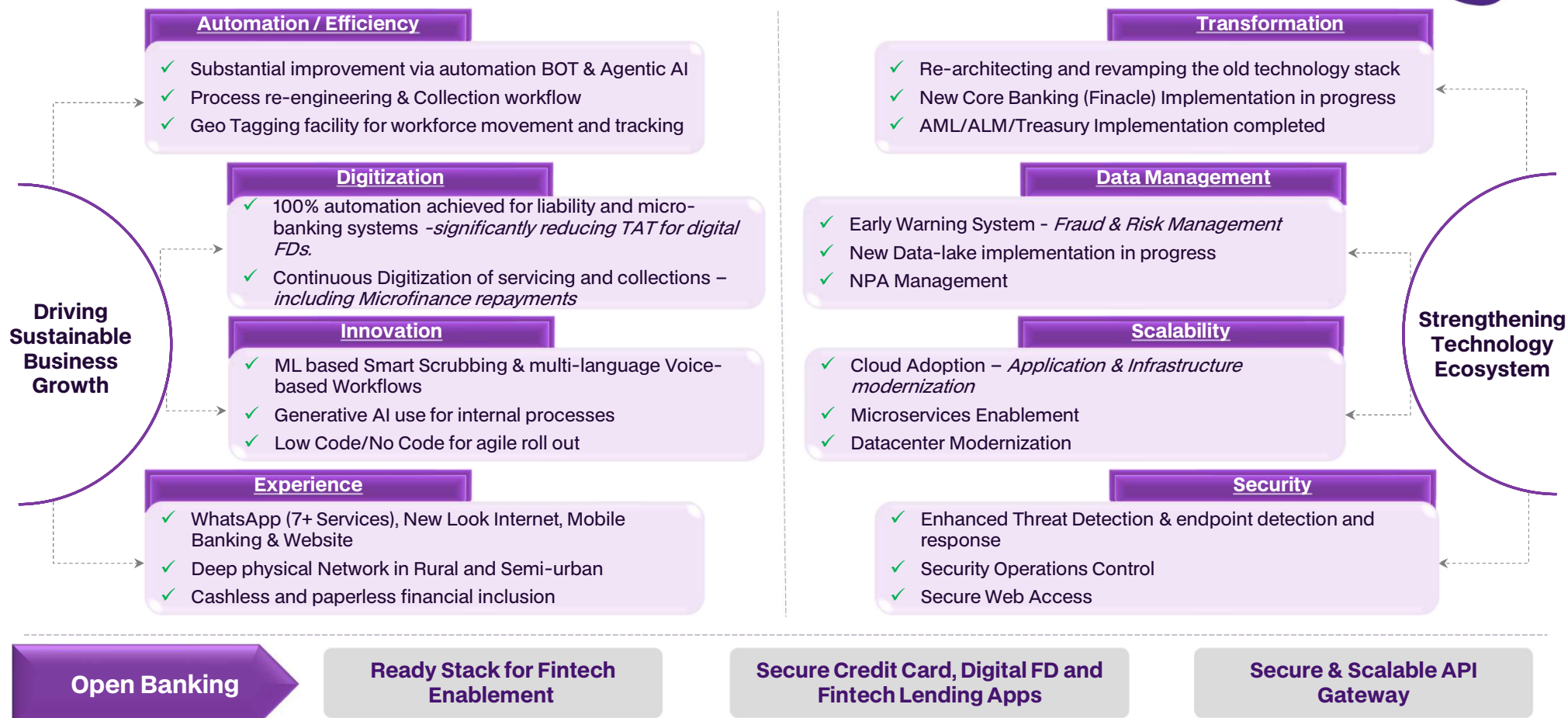


Contributing to the well-being of the society

360-Degree Transformation → Bank Future Growth Ready



Driving Sustainable Business Growth in the Modern World



Focus on risk management & effective operations



Risk Management practices in Credit Assessment

Robust Underwriting Discipline

- ✓ Scorecard-based evaluation ensures objective borrower assessment.
- ✓ Supplemented with in-person discussions and field visits to validate borrower intent, repayment capacity, and creditworthiness.



Enhanced Financial Due Diligence

- ✓ Deployment of advanced analytical tools (e.g., Perfios) for comprehensive review of financial statements, income patterns, and banking behavior.
- ✓ Enables early identification of inconsistencies, overstated income, or potential stress indicators.

Fraud & Adverse History Detection

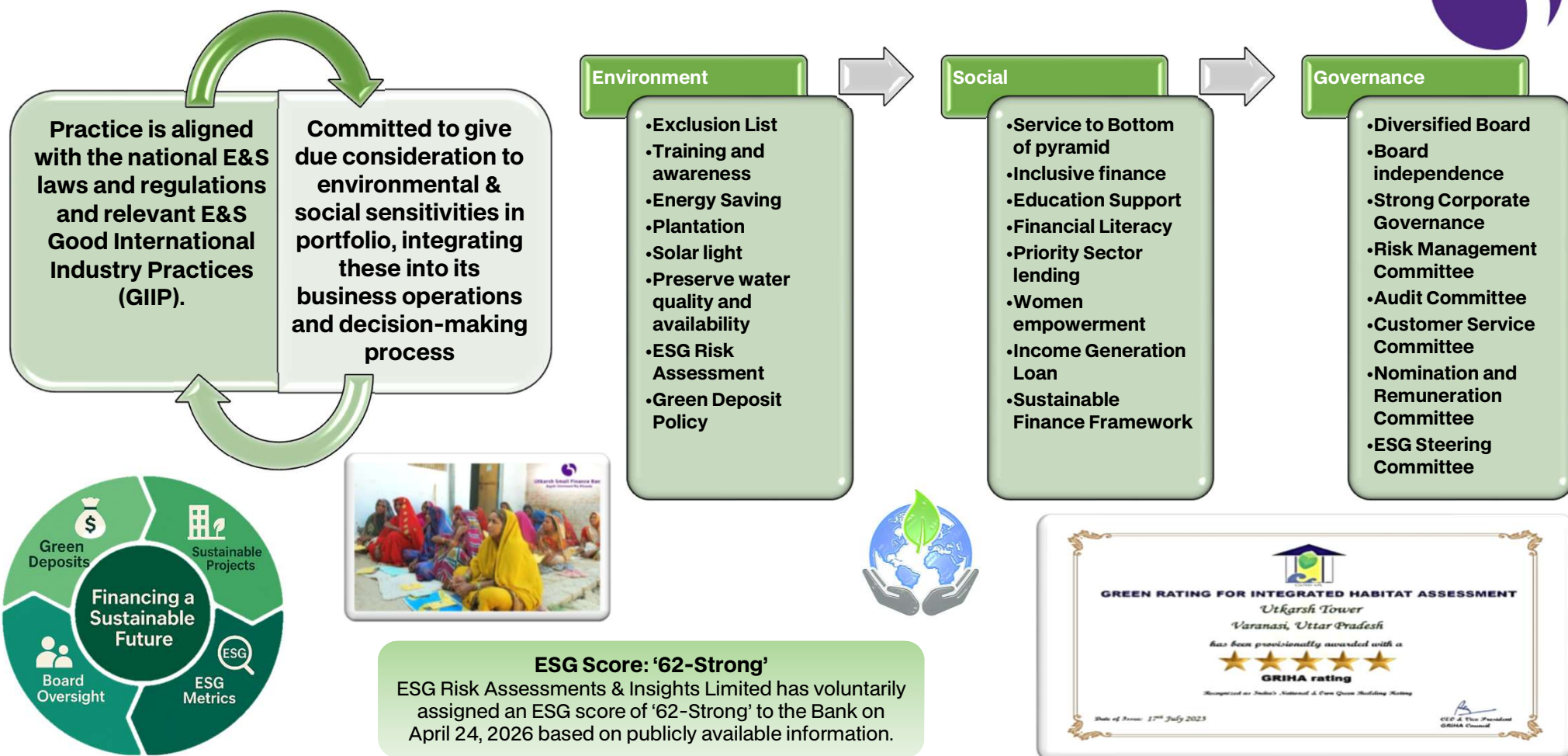
- ✓ Utilization of platforms such as Hunter and Sherlock to flag adverse borrower histories, multiple loan applications, and potential fraud.
- ✓ Strengthens preventive risk management and supports prudent credit decisioning.

Technology-Enabled Process Control

- ✓ Loan Origination System (LOS) integrated with a rules engine to ensure adherence to product policies and credit guidelines.
- ✓ Automation of workflows reduces manual errors and biases.
- ✓ Continuous monitoring of early warning signals for proactive risk mitigation

Effective credit risk management is also reflected in portfolio quality indicators

Environment, Social & Governance



Utkarsh Welfare Foundation: CSR Initiatives



FINANCIAL AWARENESS

Lives Impacted
16,70,000+



HEALTH INITIATIVES

Lives Impacted
29,70,000+



SKILL & ENTERPRISE DEVELOPMENT PROGRAM

Lives Impacted
46,000+



VILLAGE DEVELOPMENT PROGRAM & EDUCATION

Lives Impacted
34,000+



OTHER PHILANTHROPIC ACTIVITIES

Initiatives
Blood Donation Camps,
Support to Old Age
Home & Orphanage,
Natural Calamities
Relief Initiatives, etc.

*since inception

Utkarsh Welfare Foundation: CSR Initiatives (Contd.)



Financial Awareness



Health Camps



E-Clinics



Smart Classes



Women Entrepreneurship



Blood Donation Camps



Village Development Program



Health Awareness



Learning Enhancement Program



Weavers Support Program



Support to Old Age Home



Agri-Input Support

Utkarsh Welfare Foundation: CSR Initiatives (Contd.)



Skill Development Program



Sponsorship Support



Swasthya Mitra



Farmers Orientation under VDP



Women Entrepreneurship



Supporting Rural Children's Education



Installation of Water ATM



Handover of Sanitation Boat



Women Driving Squad



Digital Financial Literacy for Rural Women



Financial Literacy for School Children



Basic Computer Concept Training

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