

Ref: ISD/320/12-13

July 27, 2012

National Stock Exchange of India Limited  
Listing Department,  
Exchange Plaza,  
Plot No.C/1, G Block,  
Bandra-Kurla Complex,  
Bandra (E),  
Mumbai-400 051.

Fax No.66418124/25/26  
26598237/38

Dear Sir,

Sub: Union Bank of India's Equity Shares  
(Scrip Symbol/Series-UNIONBANK-EQ)-  
Unaudited (Reviewed) Financial Results &  
Limited Review report for  
the 1st quarter ended 30.06.2012

Further to our letter No.ISD/299/12-13 dated 17.07.2012, we submit herewith the unaudited financial results of the Bank for the 1<sup>st</sup> quarter ended 30.06.2012, which have been subjected to a "Limited Review" by the Auditors of the Bank and the same have been taken on record by the Board of Directors at their meeting held on 27<sup>th</sup> July, 2012.

A copy of the Limited Audit Review Report submitted by the Statutory Auditors on the unaudited financial results of the Bank for the said quarter is also attached for your reference.

Thanking you,

Yours faithfully,

  
(Monika Kalia)  
Company Secretary

Encl: as above.

निवेशक सेवाएं प्रभाग  
केन्द्रीय कार्यालय, यूनियन बैंक भवन  
239, विधान भवन मार्ग, मुंबई - 400 021.  
टेलीफोन : 022-22896650  
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Investor Services Division  
Central Office, Union Bank Bhavan  
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| Union Bank of India                                         |                                                                                                                                                                |                          |                          |                             |
|-------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------------|-----------------------------|
| REVIEWED FINANCIAL RESULTS FOR THE QUARTER ENDED 30.06.2012 |                                                                                                                                                                |                          |                          |                             |
| Sr. No.                                                     | Particulars                                                                                                                                                    | Quarter Ended            |                          | (Rs. in lacs)<br>Year Ended |
|                                                             |                                                                                                                                                                | 30.06.2012<br>(Reviewed) | 30.06.2011<br>(Reviewed) | 31.03.2012<br>(Audited)     |
| 1                                                           | Interest earned ( a+b+c+d )                                                                                                                                    | 606990                   | 491572                   | 2114428                     |
|                                                             | a) Interest/Discount on Advances/Bills                                                                                                                         | 472923                   | 375417                   | 1602663                     |
|                                                             | b) Income on investments                                                                                                                                       | 126569                   | 106340                   | 457008                      |
|                                                             | c) Interest on balances with RBI and other interbank funds                                                                                                     | 5292                     | 7549                     | 33091                       |
|                                                             | d) Others                                                                                                                                                      | 2206                     | 2266                     | 21666                       |
| 2                                                           | Other Income                                                                                                                                                   | 49120                    | 48396                    | 233238                      |
| 3                                                           | Total Income ( 1+2 )                                                                                                                                           | 656110                   | 539968                   | 2347666                     |
| 4                                                           | Interest Expended                                                                                                                                              | 424817                   | 332551                   | 1423539                     |
| 5                                                           | Operating Expenses ( i+ii )                                                                                                                                    | 104587                   | 90837                    | 398752                      |
|                                                             | i) Employees cost                                                                                                                                              | 67946                    | 59178                    | 247926                      |
|                                                             | ii) Other operating expenses                                                                                                                                   | 36641                    | 31659                    | 150826                      |
| 6                                                           | Total Expenditure ( 4+5 )<br>(excluding provisions & contingencies)                                                                                            | 529404                   | 423388                   | 1822291                     |
| 7                                                           | Operating Profit {before prov. & contingencies} (3-6)                                                                                                          | 126706                   | 116580                   | 525375                      |
| 8                                                           | Provisions ( other than tax ) and Contingencies                                                                                                                | 51847                    | 42838                    | 254100                      |
| 9                                                           | Exceptional Items                                                                                                                                              | 0                        | 0                        | 0                           |
| 10                                                          | Profit (+) / Loss(-) from Ordinary Activities before tax (7-8-9)                                                                                               | 74859                    | 73742                    | 271275                      |
| 11                                                          | Tax expense                                                                                                                                                    | 23700                    | 27300                    | 92562                       |
| 12                                                          | Net Profit (+) / Loss(-) from Ordinary Activities after Tax (10-11)                                                                                            | 51159                    | 46442                    | 178713                      |
| 13                                                          | Extraordinary items (net of tax expense)                                                                                                                       | 0                        | 0                        | 0                           |
| 14                                                          | Net Profit (+) / Loss (-) for the period (12-13)                                                                                                               | 51159                    | 46442                    | 178713                      |
| 15                                                          | Paid -up equity share capital                                                                                                                                  | 66155                    | 63533                    | 66155                       |
| 16                                                          | Reserves excluding Revaluation<br>Reserves(as per Balance sheet of previous accounting year)                                                                   | 1243768                  | 1055535                  | 1243768                     |
| 17                                                          | Analytical Ratios                                                                                                                                              |                          |                          |                             |
|                                                             | i) Percentage of shares held by<br>Government of India (%)                                                                                                     | 54.35                    | 57.06                    | 54.35                       |
|                                                             | ii) Capital Adequacy Ratio (%) - Basel II                                                                                                                      | 11.64                    | 12.88                    | 11.85                       |
|                                                             | iii) Earning per share(EPS) at face value Rs.10/- (Rs.)                                                                                                        |                          |                          |                             |
|                                                             | a) Basic and diluted EPS before Extraordinary items (net of tax<br>expense) for the period, for the year to date and for the<br>previous year (not annualised) | 9.29                     | 8.86                     | 34.07                       |
|                                                             | b) Basic and diluted EPS after Extraordinary items for the period,<br>for the year to date and for the previous year (not annualised)                          | 9.29                     | 8.86                     | 34.07                       |
|                                                             | iv) NPA Ratios                                                                                                                                                 |                          |                          |                             |
|                                                             | a) Gross NPA                                                                                                                                                   | 654146                   | 374510                   | 544986                      |
|                                                             | b) Net NPA                                                                                                                                                     | 374718                   | 189330                   | 302503                      |
|                                                             | c) % Gross NPA                                                                                                                                                 | 3.76                     | 2.57                     | 3.01                        |
|                                                             | d) % Net NPA                                                                                                                                                   | 2.20                     | 1.32                     | 1.70                        |
|                                                             | e) Return on Average Assets (annualised) (%)                                                                                                                   | 0.79                     | 0.86                     | 0.79                        |
| 18                                                          | Public Shareholding                                                                                                                                            |                          |                          |                             |
|                                                             | No. of Shares (in lacs)                                                                                                                                        | 2513                     | 2251                     | 2513                        |
|                                                             | % of Shareholding                                                                                                                                              | 45.65                    | 42.94                    | 45.65                       |
| 19                                                          | Promoters and Promoter Group Shareholding                                                                                                                      |                          |                          |                             |
|                                                             | (a) Pledged / Encumbered                                                                                                                                       |                          |                          |                             |
|                                                             | No. of Shares                                                                                                                                                  | Nil                      | Nil                      | Nil                         |
|                                                             | Percentage of shares ( as a percentage of the total shareholding<br>of promoter and promoter group)                                                            | Nil                      | Nil                      | Nil                         |
|                                                             | Percentage of shares (as a percentage of the total share capital<br>of the company)                                                                            | Nil                      | Nil                      | Nil                         |
|                                                             | (b) Non-encumbered                                                                                                                                             |                          |                          |                             |
|                                                             | No. of Shares (in lacs)                                                                                                                                        | 2992                     | 2992                     | 2992                        |
|                                                             | Percentage of shares ( as a percentage of the total shareholding<br>of promoter and promoter group)                                                            | 100%                     | 100%                     | 100%                        |
|                                                             | Percentage of shares (as a percentage of the total share capital<br>of the company)                                                                            | 54.35                    | 57.06                    | 54.35                       |

**NOTES :-**

1. The above financial results for the quarter ended 30<sup>th</sup> June 2012 arrived at on the same accounting policies as those followed in the preceeding financial year ended 31<sup>st</sup> March 2012 have been reviewed by Audit Committee and taken on record by the Board of Directors of the Bank at their meeting held on 27.07.2012. These financial results have also been subjected to limited review by the Statutory Central Auditors of the Bank.
2. The provision for non-performing assets, standard assets, standard derivative exposures and investment depreciation has been made on the basis of extant guidelines issued by the Reserve Bank of India on prudential norms for income recognition, asset classification and provisioning.
3. Gratuity, pension, leave encashment, income tax and other usual and necessary provisions have been made on an estimated basis.
4. Out of ₹403.04 crore being the amortised expenses towards pension and gratuity liability to be provided as at 31.03.2013 a proportionate amount of ₹100.76 crore has been provided for the quarter ended 30.06.2012.
5. Position of investor complaints for quarter ended 30<sup>th</sup> June, 2012:

|                                            | No. of complaints |
|--------------------------------------------|-------------------|
| Pending as on 31 <sup>st</sup> March, 2012 | Nil               |
| Received during the quarter                | 127               |
| Resolved during the quarter                | 127               |
| Pending as on 30 <sup>th</sup> June, 2012  | Nil               |

6. Figures of previous period have been reclassified / regrouped wherever necessary.

  
(S. K. JAIN)  
EXECUTIVE DIRECTOR

  
(S. S. MUNDRA)  
EXECUTIVE DIRECTOR

  
(D. SARKAR)  
CHAIRMAN & MANAGING DIRECTOR

Place: Mumbai.  
Date: 27<sup>th</sup> July, 2012.

**SEGMENT REPORTING AS PER ACCOUNTING STANDARD - 17**

(₹ in Lacs)

|                                | Business Segment                  | Quarter ended            |                         |                          | Year ended              |
|--------------------------------|-----------------------------------|--------------------------|-------------------------|--------------------------|-------------------------|
|                                |                                   | (Reviewed)<br>30.06.2012 | (Audited)<br>31.03.2012 | (Reviewed)<br>30.06.2011 | (Audited)<br>31.03.2012 |
|                                |                                   |                          |                         |                          |                         |
| <b>(a) Segment Revenue</b>     |                                   |                          |                         |                          |                         |
| 1                              | Treasury Operations               | 147453                   | 150440                  | 133120                   | 572177                  |
| 2                              | Retail Banking Operations         | 185083                   | 234455                  | 151841                   | 738562                  |
| 3                              | Corporate /Wholesale Banking      | 316345                   | 255737                  | 252295                   | 1009086                 |
| 4                              | Other Banking Operations          | 7748                     | 9247                    | 2711                     | 27841                   |
| 5                              | Unallocated                       | 0                        | 0                       | 0                        | 0                       |
|                                | <b>Total</b>                      | <b>656629</b>            | <b>649880</b>           | <b>539967</b>            | <b>2347666</b>          |
|                                | <b>Less Inter-segment Revenue</b> | <b>518</b>               |                         |                          |                         |
|                                | <b>Total Revenue</b>              | <b>656111</b>            | <b>649880</b>           | <b>539967</b>            | <b>2347666</b>          |
|                                |                                   |                          |                         |                          |                         |
| <b>(b) Segment Results</b>     |                                   |                          |                         |                          |                         |
| 1                              | Treasury Operations               | -209                     | 43237                   | 15919                    | 94553                   |
| 2                              | Retail Banking Operations         | 25653                    | 57962                   | 11190                    | 95179                   |
| 3                              | Corporate /Wholesale Banking      | 45171                    | 1418                    | 45082                    | 65715                   |
| 4                              | Other Banking Operations          | 4244                     | 5547                    | 1524                     | 15828                   |
| 5                              | Unallocated                       | 0                        | 0                       | 0                        | 0                       |
|                                | <b>Total Profit Before Tax</b>    | <b>74859</b>             | <b>108165</b>           | <b>73715</b>             | <b>271275</b>           |
| <b>(c) Income Tax</b>          |                                   | 23700                    | 30845                   | 27274                    | 92562                   |
|                                |                                   |                          |                         |                          |                         |
| <b>(d) Net Profit</b>          |                                   | <b>51159</b>             | <b>77320</b>            | <b>46441</b>             | <b>178714</b>           |
|                                |                                   |                          |                         |                          |                         |
| <b>(e) Segment Assets</b>      |                                   |                          |                         |                          |                         |
| 1                              | Treasury Operations               | 8746889                  | 7815345                 | 8220428                  | 7815345                 |
| 2                              | Retail Banking Operations         | 6350650                  | 5993371                 | 5318453                  | 5993371                 |
| 3                              | Corporate/Wholesale Banking       | 11074102                 | 12094952                | 9462228                  | 12094952                |
| 4                              | Other Banking Operations          | 0                        | 0                       | 0                        | 0                       |
| 5                              | Unallocated Assets                | 292122                   | 317476                  | 330297                   | 317476                  |
|                                | <b>Total</b>                      | <b>26463763</b>          | <b>26221144</b>         | <b>23331406</b>          | <b>26221144</b>         |
|                                |                                   |                          |                         |                          |                         |
| <b>(f) Segment Liabilities</b> |                                   |                          |                         |                          |                         |
| 1                              | Treasury Operations               | 8281668                  | 7383756                 | 7788073                  | 7383756                 |
| 2                              | Retail Banking Operations         | 6039537                  | 5687745                 | 5059824                  | 5687745                 |
| 3                              | Corporate /Wholesale Banking      | 10531592                 | 11478183                | 9002091                  | 11478183                |
| 4                              | Other Banking Operations          | 0                        | 0                       | 0                        | 0                       |
| 5                              | Unallocated Liabilities           | 148620                   | 208154                  | 205966                   | 208154                  |
| 6                              | Capital, Reserves & Surplus       | 1462346                  | 1463306                 | 1275452                  | 1463306                 |
|                                | <b>Total</b>                      | <b>26463763</b>          | <b>26221144</b>         | <b>23331406</b>          | <b>26221144</b>         |

- 1 The Bank operates in four segments viz., Treasury, Retail, Non-Retail and Other Banking Operations. These segments have been identified in line with AS-17 on segment reporting after considering the nature and risk profile of the products and services, the target customer profiles, the organizational structure and the internal reporting system of the bank. The bank has disclosed the business segment as primary segment. The revenue and other parameters prescribed in AS-17 of foreign branch for the period are within the threshold limits as stipulated under AS-17 and hence the bank has only one reportable geographical segment.
- 2 Segment wise income, expenditure, assets and liabilities which are not directly allocable have been allocated to the reportable segments based on assumptions considered appropriate.
- 3 Inter-segment revenue has been disclosed from this quarter.

## **Limited Review Report on the unaudited Financial Results for the quarter ended 30.06.2012**

The Board of Directors,  
Union Bank of India  
Mumbai - 400 021.

We have reviewed the accompanying statement of unaudited financial results of Union Bank of India for the quarter ended June 30, 2012. The disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding', have been traced from disclosures made by the Management and have not been audited by us. This statement is the responsibility of the Bank's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

In the conduct of our review, we have reviewed the returns of 20 branches and relied on returns of 1 foreign branch reviewed by an audit firm operating at that center, the returns of 380 branches reviewed by Concurrent Auditors and unreviewed returns in respect of 2838 branches. The reviewed returns cover 64.85 percent of the advances portfolio of the bank.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that accompanying statement of unaudited financial results prepared in accordance with applicable Accounting Standards issued by Institute of Chartered Accountants of India and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the Reserve Bank of India in respect of income recognition, asset classification, provisioning and other related matters.

FOR J.L.SENGUPTA & CO  
CHARTERED ACCOUNTANTS



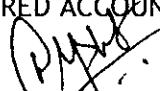
(S.R.ANANTHAKRISHNAN)  
PARTNER (M.NO.18073)  
Firm Regn. No.: 307092E

FOR ARUN K. AGARWAL & ASSOCIATES  
CHARTERED ACCOUNTANTS



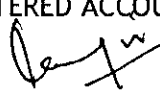
(VIMAL KUMAR JAIN)  
PARTNER (M.NO.86657)  
Firm Regn. No.003917N

FOR OM PRAKASH S. CHAPLOT & CO.  
CHARTERED ACCOUNTANTS



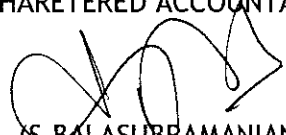
(MAHAVEER CHAPLOT)  
PARTNER (M.NO.403633)  
Firm Regn. No.: 000127C

FOR G. S. MATHUR & CO.  
CHARTERED ACCOUNTANTS



(RAJIV KUMAR WADHAWAN)  
PARTNER (M.NO.091007)  
Firm Regn. No.: 008744N

FOR PRICE PATT & CO.  
CHARETERED ACCOUNTANTS



(S.BALASUBRAMANIAN)  
PARTNER (M.NO.25413)  
Firm Regn. No.: NO.002783S

FOR SINGRODIA GOYAL & CO.  
CHARTERED ACCOUNTANTS



(K.V.S.SHYAM SUNDER)  
PARTNER (M.NO.015747)  
Firm Regn. No.: 112081W

Place : Mumbai  
Date : 27<sup>th</sup> July 2012