



Date: May 23, 2024

To,
The Manager,
Listing Department,
National Stock Exchange of India Ltd.,
Exchange Plaza,
Plot No. C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
Mumbai - 400051

NSE Symbol: UNIHEALTH

Dear Sir/ Madam,

Sub: Press Release - Unihealth's Consolidated FY24 PAT Up By 36%

In terms of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith is a copy of the Press Release made by the Company.

A copy of the press release is also being uploaded on the Company's website: www.unihealthonline.com.

You are requested to take the same on record.

Thanking you,

Yours faithfully,

**For Unihealth Consultancy Limited
(Formerly Unihealth Consultancy Private Limited)**

Binita
Mayur
Patel

Digitally signed
by Binita Mayur
Patel
Date: 2024.05.23
18:26:27 +05'30'



Binita Patel
Company Secretary & Compliance Officer

UniHealth Consultancy Limited

(Formerly known as Unihealth Consultancy Private Limited)

Registered Office : H-13/14, Everest, 156, Tardeo Road, Mumbai - 400 034, Maharashtra, India.

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CIN No.: L85100MH2010PLC200491



Unihealth's Consolidated FY24 PAT Up By 36%

Mumbai, May 23, 2024: UniHealth Consultancy Limited. (NSE – UNIHEALTH), a global healthcare service provider, announced Audited Financial Results for H2 & FY24 and incorporation of subsidiary company 'UMC Hospitals Private Limited'.

Key Financial Highlights

Particulars (₹ Cr)	FY24	FY23	YoY
Total Income	50.35	46.03	9.39 %
EBITDA	19.16	15.74	21.79 %
EBITDA Margin (%)	38.06	34.18	388 Bps
PAT	10.39	7.66	35.64 %
PAT Margin (%)	20.63	16.63	399 Bps
EPS (₹)	7.67	6.94	10.52 %

Particulars (₹ Cr)	H2 FY24	H1 FY23	YoY
Total Income	27.50	22.85	20.33 %
EBITDA	11.32	7.84	44.31 %
EBITDA Margin (%)	41.16	34.33	684 Bps
PAT	6.09	4.30	41.66 %
PAT Margin (%)	22.14	18.81	333
EPS (₹)	3.94	3.69	6.78 %

Other Financial Highlights:

- The company's long-term borrowings reduced from ₹36 Cr to ₹14 Cr, accompanied by decrease in the debt-to-equity ratio from 1.45 times in FY23 to 0.18 times in FY24.
- Interest Service coverage ratio surged from 3.25 times to 5.18 times in FY24, reflecting improved capability to service debt obligations.
- Operating cash flow increased to ₹4.56 Cr in FY24 from ₹1.33 Cr in FY23, reflecting enhanced operational efficiency.
- With Uganda contributing to 60%, India 16%, Nigeria 12%, UAE 10%, and Tanzania 2%, Unihealth's total revenue stood at ₹50 crores

Recent Update of Unihealth Consultancy Limited:

The Company recently announced a significant development with the incorporation of its subsidiary company, 'UMC Hospitals Pvt Ltd', on May 22, 2024. This expansion marks a strategic move for Unihealth Consultancy Limited into the healthcare sector within India and providing healthcare services to the Indian populace.

Commenting on the performance, Dr. Akshay Parmar, Founder & Managing Director of UniHealth Consultancy said, "Reflecting on UniHealth Consultancy's performance in the second half and FY24, I'm proud to see how the dedication of our Team to service delivery, innovation and strategic partnerships

is driving forward the Company's vision and helping it achieve continued growth. The notable improvement in our margins underscores the industry's dynamic nature, where innovation and collaboration are crucial to address the evolving healthcare needs.

Investments made by the Company to upgrade its infrastructure and develop key specialties like Orthopaedics and Spine as Centres of Excellence underscore our commitment to our patients and their care. Initiatives like the UniHealth - MAI Medical Travel Program and expansion of our distribution partnerships like the one with Fixderma India align with our mission to make a positive global healthcare impact.

Our presence in Africa demonstrates our ongoing dedication to improving healthcare standards. We're diligently tailoring services to meet the unique needs of African communities, as seen across our existing units in Uganda, Nigeria and Tanzania. The growth in our consultancy services vertical highlight the trust placed in the Company by its partners and clients globally.

In the coming financial year, UniHealth is poised for further growth and diversification. The Company will be commissioning specialized services like IVF, ophthalmology, and cardiology at its existing hospitals in Uganda and Nigeria and expanding its operations in Tanzania and India. The Company has incorporated subsidiaries in India (UMC Hospitals Private Limited) and Mauritius (Unihealth Holdings Limited) in furtherance of the same and plans to increase its commissioned bed capacity by 150-250 beds by setting up UMC Hospital facilities in Tanzania and India before the end of FY 2024-25. The manufacturing unit planned by the Company in Mwanza (Tanzania) is also set to be commissioned for commercial production during this financial year, underscoring the Company's commitment to delivering high-quality healthcare services worldwide."

Highlights for H2 FY24 (October 2023 – March 2024)

Launched the UniHealth - MAI Medical Travel Program	UniHealth and Myanmar Airways International have partnered to promote medical tourism from Myanmar to India, offering personalized healthcare services and discounted airfare.
UniHealth Pharmaceuticals partners with Fixderma India	UniHealth Pharmaceuticals has partnered with Fixderma India to distribute premium skincare products across Africa, aiming to improve skincare standards and accessibility.
Unihealth's Healthcare Consultancy Partnership in Kenya	The Company partnered with North Coast Healthcare Solutions to provide design consultancy for Links Hospital, a 200-bed multi-specialty facility in Mombasa, Kenya, focusing on project planning, architectural design, and sustainability.
Successful Spine & Orthopaedic Surgical & OPD Camp at UMC Zhahir Hospital.	Eminent surgeons conducted successful spine and orthopedic surgeries, including TLIF and total hip replacements, and offered free consultations to over 200 patients at UMC Zhahir Hospital over four days.

About Unihealth Consultancy Limited:

UniHealth Consultancy Limited (NSE – UNIHEALTH), established in 2010 in Mumbai, is a prominent global healthcare service provider with a strong presence in Africa. The company operates in various healthcare sectors, encompassing medical centers, hospitals, consultancy services, pharmaceutical distribution, and medical travel.

Through its subsidiary, UniHealth Pharmaceuticals, it specializes in procuring and exporting pharmaceutical products, serving hospitals in Uganda, Nigeria, and Tanzania. Under the 'UMC Hospitals' brand, UniHealth manages two multi-speciality facilities with a combined 200-bed capacity in Uganda and Nigeria, along with a dialysis center in Tanzania. Additionally, UniHealth is actively involved in healthcare consultancy projects in Kenya and Angola and serves as a reliable distributor for Indian pharmaceutical companies across various African nations.

The Company was successfully listed on the NSE Emerge in September 2023. In FY24, the company reported Revenue of ₹ 50 Cr, EBITDA of ₹ 19 Cr and PAT of ₹ 10 Cr.

Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For Further Information Please Contact Corporate Communication Advisor

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