



14th February, 2026

National Stock Exchange of India Ltd.

Exchange Plaza, C – 1, Block G
Bandra-Kurla Complex, Bandra (E),
Mumbai-400 051
Symbol: UNIECOM

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001
Scrip Code: 544227

Subject: Update under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations')

Reference: Audited (Standalone and Consolidated) Financial Results for the quarter and 9 (nine) months ended on 31st December, 2025

Dear Sir/Madam,

Greetings from Unicommerce eSolutions Limited.

Pursuant to Regulation 30 of SEBI Listing Regulations, as amended from time to time, we are enclosing herewith the Press Release for the Audited (Standalone and Consolidated) Financial Results for the quarter and 9 (nine) months ended on 31st December, 2025.

The same is available on the website of the Company at <https://unicommerce.com/>

Please take the aforesaid document on record and oblige.

Thanking you.

For Unicommerce eSolutions Limited

Anil Kumar
Company Secretary
Membership Number: F8023

Encl.: as above

Unicommerce eSolutions Ltd.

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CIN: L74140DL2012PLC230932



Unicommerce eSolutions Limited reports robust Q3 & 9M FY26 results

**Revenue Up 72.2% in Q3 FY26 (YoY) ; ARR crosses INR 225 Crores
Adjusted EBITDA Up 51.0% in Q3 FY26 (YoY) ; Adjusted EBITDA Run Rate at
INR 53 Crores**

New Delhi, February 14, 2026: Unicommerce eSolutions Limited (BSE: 544227) (NSE: UNIECOM), announced its audited financial results for the quarter and nine months ended 31st December 2025.

At Unicommerce, our constant endeavour has been to enable commerce for our clients in the most efficient, scalable, and reliable manner. With the rapid advent of artificial intelligence, new opportunities have emerged to further streamline workflows, reduce operational complexity, and enhance the ease of doing commerce. In this context, over the last few quarters, the Company has been undergoing a strategic transformation from being AI-enabled to AI-first.

As part of this shift, the Company has introduced a suite of next-generation e-commerce enablement tools, including Convertway's Catalyst, an AI-powered voice agent; Uniware's UniBot, an AI assistant embedded within core workflows introduced during the quarter; and Shipway's ShipSense, an AI shipment allocation engine launched in the previous quarter.

Key Consolidated Financial Highlights for Q3 FY26 are as follows:

1. Revenue grew by **72.2%** YoY to INR 56.4 Cr, compared to INR 32.7 Cr in Q3 FY25 driven by growth across all our platforms viz Uniware, Shipway and Convertway. Company achieved Annual Recurring Revenue of INR 225+ Cr.

Uniware's revenue grew by **8.1%** YoY in Q3 FY26, driven by acceleration in new enterprise client acquisitions and early results from the revenue expansion initiatives taken over the last few quarters.

Uniware's new products continue to open revenue expansion opportunities. UniReco, Uniware's payment reconciliation module, observed adoption among enterprise clients in this quarter. UniCapture VMS, a Video Management System launched last quarter, continues to see strong client interest driven by evolving marketplace requirements.

Shipway and Convertway, the Company's logistics and marketing automation SaaS platforms, posted **37.8%** growth in annualized revenue run-rate of ~₹100 Cr in this quarter from ₹71 Cr ARR in Q4 FY25 (first full quarter post-acquisition). During this quarter, Shipway launched Shipway Cargo for bulky B2B shipments and warehouse transfers, enabling incremental revenue opportunities. A new mobile application to support multi-location operations was also launched this quarter, to further enhance convenience.

2. Adjusted EBITDA rose **51.0%** YoY to INR 13.4 Cr, up from INR 8.9 Cr in Q3 FY25, driven by cost discipline and operating leverage. The Adjusted EBITDA annualized run-rate has increased to over INR 53 Cr. Uniware continued to be a major contributor to Adjusted EBITDA, while Shipway also remained PAT profitable.



3. Adjusted EBITDA margins stood at 23.8% in Q3 FY26 compared to 27.1% in Q3 FY25. This marginal change reflects a full quarter consolidation of Shipway in Q3 FY26 as opposed to only 15 days in Q3 FY25 resulting in a change in the business mix. On a standalone basis, Uniware's standalone performance continued to strengthen, with Adjusted EBITDA margins expanding from 30.5% to 40.1%, driven by strong operating leverage.
4. PAT increased by 17.4% YoY to INR 7.4 Cr, up from INR 6.3 Cr in Q3 FY25
5. PAT (excluding non-cash amortization expenses from the Shipway acquisition) increased 24.9% YoY, to INR 8.2 Cr

Key Consolidated Financial Highlights for 9M FY26 are as follows:

- Revenue grew 70.6% YoY, reaching INR 152.7 Cr, compared to INR 89.5 Cr in 9M FY25
- Adjusted EBITDA increased by 75.8% YoY to INR 34.3 Cr, up from INR 19.5 Cr in 9M FY25
- Adjusted EBITDA margins increased by ~66 bps YoY to 22.5%, up from 21.8% in 9M FY25
- PAT increased by 19.5% YoY to INR 17.1 Cr, up from INR 14.3 Cr in 9M FY25
- PAT (excluding non-cash amortization expenses from the Shipway acquisition) stood at INR 21.1 Cr, marking a 45.2% YoY increase
- The Company surpassed FY25's full-year Revenue and Adjusted EBITDA in just nine months, reflecting strong execution, disciplined cost management and scale efficiencies

The financials for Q3 & 9M FY26 also include the financials of Unicommerce's subsidiary, Shipway Technology Private Limited.

Consolidated Financial Highlights:

Particulars (in INR Cr)	Q3FY26	Q3FY25	YoY (%)	9MFY26	9MFY25	YoY (%)	FY25
Revenue	56.4	32.7	72.2%	152.7	89.5	70.6%	134.8
Adjusted EBITDA	13.4	8.9	51.0%	34.3	19.5	75.8%	28.4
Adjusted EBITDA Margin (%)	23.8%	27.1%	(335 bps)	22.5%	21.8%	66 bps	21.1%
PAT	7.4	6.3	17.4%	17.1	14.3	19.5%	17.6
PAT*	8.2	6.5	24.9%	21.1	14.5	45.2%	20.4

**Excluding non-cash amortization expense from the Shipway acquisition*



Commenting on the results, Mr. Kapil Makhija, Managing Director & CEO said,

“We delivered a strong performance in Q3 FY26, with consolidated revenue of ₹56.4 Cr, representing 72.2% YoY growth and an annualised revenue run-rate exceeding ₹225 Cr. Adjusted EBITDA increased 51.0% YoY to ₹13.4 Cr, translating into an annualised run-rate of ₹53 Cr.

The past few quarters have also been significant from a product evolution standpoint. We have progressively embedded AI into our day-to-day operations, transitioned to AI-enabled platforms with select capabilities, and are now becoming AI-first platforms where core platform functionalities are delivered through AI.

During this period, we launched three AI capabilities: Catalyst AI Voice Agent for Convertway in Q3, UniBot AI Assistant for Uniware in Q3, and ShipSense AI Courier Allocation for Shipway in Q2. These capabilities enhance product differentiation and expand monetisation opportunities across our client base.”

Commenting on the financial performance, Mr. Anurag Mittal, Chief Financial Officer said,

“Profitability strengthened during the period. Adjusted EBITDA grew 51.0% YoY in Q3 FY26 to ₹13.4 Cr and 75.8% YoY in 9M FY26 to ₹34.3 Cr, surpassing the full-year FY25 Adjusted EBITDA of ₹28.4 Cr within nine months. This reflects operating leverage, disciplined cost management, AI-led efficiencies, and Shipway’s continued PAT-positive performance. The annualised Adjusted EBITDA run-rate now exceeds ₹53 Cr.

Looking ahead, we remain focused on maintaining cost discipline while delivering sustainable and profitable growth. We expect Uniware to deliver double-digit growth from Q4 FY26 onwards as revenue expansion initiatives gain traction, while Shipway, given its large addressable market and early stage of penetration, has the potential to scale at a relatively faster pace.”



AI-Enabled To AI-First

Building **Next-generation** of
E-commerce Enablement SaaS

PERFORMANCE UPDATE **Q3 FY26**

Revenue	Adjusted EBITDA	Profit After Tax
₹56.4 Cr	₹13.4 Cr	₹7.4 Cr
▲ 72.2% YoY	▲ 51.0% YoY	▲ 17.4% YoY

PERFORMANCE UPDATE **9M FY26**

Revenue	Adjusted EBITDA	Profit After Tax
₹152.7 Cr	₹34.3 Cr	₹17.1 Cr
▲ 70.6% YoY	▲ 75.8% YoY	▲ 19.5% YoY

PAT, excluding non-cash amortization expenses related to the Shipway acquisition, stood at ₹8.2 Cr for Q3 FY26, up 24.9% YoY, and ₹21.1 Cr for 9M FY26, up 45.2% YoY.



About Unicommerce eSolutions Limited:

Unicommerce is an e-commerce enablement provider offering a comprehensive suite of SaaS products designed to automate critical business functions for D2C brands, traditionally offline brands, e-commerce sellers, brand aggregator firms, third-party logistics (3PL) service provider firms, fulfilment players, SMBs and other e-commerce intermediaries. Its flagship platform, **Uniware**, enables inventory management, multi-channel order processing, warehouse operations, and returns management across online and offline fulfillment networks. **Shipway** offers courier aggregation and shipping automation, while **Convertway** is an AI-enabled marketing automation platform focused on improving customer conversions and repeat sales.

Unicommerce serves **7,500+ clients** across India, Southeast Asia, and the Middle East, including brands such as FabIndia, Lenskart, Timex, TCNS, Mamaearth, Emami, Urban Company, Healthkart, boAt, TMRW, Mensa, and Landmark Group.

Founded in 2012, Unicommerce's product suite is designed to be sector-agnostic and scalable for businesses of varying sizes across retail and e-commerce. The company is **ISO 27001** and **ISO 27701** certified for information security and data privacy standards and is listed on the **National Stock Exchange of India Limited** and **BSE Limited**.

Disclaimer

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.

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