13th August, 2026

National Stock Exchange of India Ltd.
Exchange Plaza, C – 1, Block G
Bandra-Kurla Complex, Bandra (E),
Mumbai-400 051
Symbol: UNIECOM

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001
Scrip Code: 544227

Subject: Update under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations')

Reference: Audited (Standalone and Consolidated) Financial Results for the quarter ended on 30th June, 2026

Dear Sir/Madam,

Greetings from Unicommerce eSolutions Limited.

Pursuant to Regulation 30 of SEBI Listing Regulations, as amended from time to time, we are enclosing herewith the Press Release for the Audited (Standalone and Consolidated) Financial Results for the quarter ended on 30th June, 2026.

The same is available on the website of the Company at https://unicommerce.com/investor-relations/

Please take the aforesaid document on record and oblige.

Thanking you.
For Unicommerce eSolutions Limited

Anil Kumar

Digitally signed by Anil Kumar
DN: c=IN, st=Punjab,
2.5.4.20=58f15bef8525d051b8f07aa1e4f0162c416e2f60e02a9cae2696afb400324035,
postalCode=160062, street=SASNagar Mohali Sector 66,
pseudonym=08512c798a1d4bbdbbf36bbab934a0be, title=4886,
serialNumber=5d6e52d6459cd6685d5083065c28340c3ba8b393d64e2829a6cad709a51ac2f9,
o=Personal, cn=Anil Kumar
Date: 2026.08.13 18:08:21 +05'30'

Anil Kumar
Company Secretary
Membership Number: F8023

Encl.: as above

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CIN: L74140DL2012PLC230932

Unicommerce Q1 FY27 Revenue grows 14.3% YoY, PAT grows 20.2% with continued momentum across Uniware and Shipway

Accelerating growth momentum with disciplined investments for sustained long-term growth

New Delhi, August 13, 2026: Unicommerce eSolutions Limited (BSE: 544227) (NSE: UNIECOM), announced its audited financial results for the quarter ended 30th June 2026.

At Unicommerce, we believe AI is transforming enterprise software - from systems of record to systems of intelligence, and eventually to systems capable of proactively guiding users and automating routine decisions. In line with this vision, the Company is enhancing AI capabilities across its platforms.

After recording a 5X growth in the last 5 years, in this quarter, the company has continued investing across three strategic priorities for its next 5X growth:

- **Accelerating AI-led product innovation**, through customer-driven enhancements, strategic technology partnerships and the development of intelligent capabilities that proactively improve operational decision-making
- **Investing in talent and capability addition**, by expanding leadership, AI talent and customer-facing teams to support long-term execution and scale
- **Expanding go-to-market investments**, with increased sales and marketing capacity to accelerate customer acquisition and drive adoption of newer products across its platform ecosystem

Key Consolidated Financial Highlights for Q1 FY27 are as follows:

- Revenue grew by 14.3% YoY to ₹51.4 Cr, compared to ₹44.9 Cr in Q1 FY26.
- Uniware's standalone growth momentum strengthened for the fourth consecutive quarter, with revenue increasing 12.8% YoY. Shipway also continued its strong growth momentum with its standalone revenue growing 16.8% YoY.
- On account of planned investments in AI-led innovation, talent and capability building, and go-to-market expansion, to support the company's next 5X growth, Adjusted EBITDA stood at ₹8.1 crore in Q1 FY27, compared to ₹9.5 crore in Q1 FY26, with Adjusted EBITDA margin at 15.8% versus 21.1% in the corresponding period. Profit after tax (PAT) grew 20.2% and stood at ₹4.7 crore in Q1 FY27, compared to ₹3.9 crore in Q1 FY26.
- The Company expects the majority of these investments to be completed in H1 FY27, with profitability expected to improve in H2 FY27 as the benefits of these initiatives begin to reflect.
- The Uniware business continued to demonstrate strong operating leverage, with Standalone Uniware Adjusted EBITDA margin expanding to 35.3% from 32.9% in the same period.
- Cash Balance grew by 72.1% YoY to ₹92.6 Cr, compared to ₹53.8 Cr in Q1 FY26. The Company continues to generate healthy cash flows, further strengthening its balance sheet and providing flexibility to pursue selective inorganic growth opportunities.

<u>Key Highlights</u>

- **Uniware recorded its fourth consecutive quarter of accelerating growth,** reflecting sustained momentum
- **Shipway continued healthy growth,** clocking double digit growth driven by increased customer adoption
- **Laying the foundation for the next 5x growth journey through disciplined investments** across AI-led product innovation, talent and go-to-market initiatives to build capabilities for sustained long-term growth
- **Onboarded 115 enterprise customers during the quarter**, up 30.7% compared to 88 in Q1 FY26 across traditional enterprises, digital-first brands and international customers. New marquee customer additions included **Amul, Haldiram's, STUDDS, The Sleep Company, Mahindra Logistics, Namshi and Snoonu**, among others
- **Encouraging momentum across newer offerings continued,** with growing adoption of the B2B and Quick Commerce modules and increasing traction for UniReco and UniCapture

Commenting on the results, Mr. Kapil Makhija, Managing Director & CEO said,

"We're pleased to start FY27 with continued momentum. Our revenue grew 14.3% YoY to ₹51.4 crore, driven by double-digit growth across both Uniware and Shipway. This sustained improvement reflects our platform strength, execution discipline, and the opportunity ahead.

Uniware grew 12.8% YoY, backed by strong client additions and healthy engagement with existing customers. Shipway grew 16.8% YoY, reinforcing confidence in its long-term potential.

In Q1 FY 27, we onboarded 115 enterprise customers in Uniware, including Amul, Haldiram's, STUDDS, Pigeon, Mahindra Logistics, and The Sleep Company. We also continued to witness growing adoption of our newer solutions, reinforcing our focus to expand the range of solutions available for brands, retailers and marketplaces.

As we look ahead, we are stepping up investments across AI-led product innovation, talent and capabilities for larger scale and go-to-market expansion to strengthen the long-term growth of our platforms. Over the past two years since listing, we have doubled both revenue and Adjusted EBITDA and expect 15%+ growth in Uniware, with Shipway accelerating towards 20%+ by Q4 FY27. Our philosophy stays the same: stay technology-first, invest with discipline, and build patiently - creating sustainable long-term value for customers and shareholders."

Commenting on the financial performance, Mr. Anurag Mittal, Chief Financial Officer said,

"Adjusted EBITDA for the quarter stood at ₹8.1 crore, compared with ₹9.5 crore in Q1 FY26, while Profit After Tax grew to ₹4.7 crore from ₹3.9 crore in the corresponding quarter last year.

FY27 is a year of focused investment to build the next phase of growth. These investments span three areas: AI and technology infrastructure; talent and capabilities for larger scale and increasing sales capacity to complement our investments in marketing initiatives across platforms to drive customer acquisition and product adoption.

Our cash balance increased from ₹53.8 crore at the end of Q1 FY26 to ₹92.6 crore at the end of Q1 FY27, demonstrating continued cash generation while we invest in the next phase of growth.

Our experience shows that disciplined investments in the early years can build a larger, more profitable business over time. We are applying the same approach across our newer growth areas. With a significant portion of the investment planned for H1 FY27, we expect the benefits to become progressively visible through growth momentum, operating leverage and an improving profitability trend in H2 FY27."

About Unicommerce eSolutions Limited:

Unicommerce is a leading AI first e-commerce enablement Software-as-a-Service ("SaaS") platform that enables end-to-end management of e-commerce operations for brands, marketplaces, and logistics service provider firms. Unicommerce's comprehensive suite of SaaS products provides full-stack solutions that cover both the pre-purchase and post-purchase segments of e-commerce operations.

- Convertway by Unicommerce is a marketing automation platform that helps brands in customer engagement. It assists brands in increasing sales by capturing visitor information, enabling automated communications to prospective shoppers through AI-powered voice calls, WhatsApp, SMS and RCS running customised campaigns with smart segmentation, and providing support through live chatbots during or after order placement.

- Uniware is an order processing platform that handles the transaction processing once the customer has placed the order. It helps streamline operations by managing inventory across multiple locations, processing orders for multiple online and offline channels, managing returns, and reconciling order payments. Uniware comprises the seller management panel, order management, warehouse management, inventory management, and omnichannel retail solutions.

- Shipway by Unicommerce is a logistics management platform that offers full-service courier aggregation and shipping automation solutions that help brands and sellers reduce shipment costs. Its key solutions include smart courier allocation, order tracking, return and exchange automation, and related solutions.

Unicommerce has a strong and growing network of 360+ plug-and-play technology & partner integrations across its three platforms with leading marketplaces, logistics partners, and ERP systems, which enables clients to seamlessly deploy Unicommerce for inventory optimization, logistics automation, and efficient transfer of transactional information that supports invoice generation, financial accounting & taxation, and other regulatory compliances.

Unicommerce serves 8,000+ clients in India, Southeast Asia, and the Middle East. Some of its marquee clients include FabIndia, Lenskart, Timex, TCNS, Mamaearth, Sugar, Emami, Urban Company, Cello, Healthkart, boAt, Portronics, TMRW, Mensa, Landmark Group and many more.

The company's product suite is sector and size-agnostic and designed to meet the business needs of various types and sizes of retail and e-commerce enterprises, both online and offline.

Incorporated in 2012, Unicommerce is ISO 27001 (standard for information security management system) & ISO 27701 (standard for privacy information management systems) certified. It is listed on the National Stock Exchange of India Limited and BSE Limited.

Disclaimer

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.

Contact Details

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