Ujjivan
Build a Better Life

UJJIVAN/SE/2016-17/3

May 25, 2016

National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East),
Mumbai 400 051
Kind Attention: Manager, Listing Department

BSE Limited
P.J. Tower,
Dalal Street
Mumbai 400 001
Kind Attention: Manager, Listing Compliance

Trading Symbol: UJJIVAN

SCRIP CODE: 539874

Dear Sir/Madam,

Subject: Outcome of the Board Meeting held on May 25, 2016 - Financial Results for the quarter and year ended March 31, 2016 and Recommendation of Dividend

Please refer to our letter dated May 17, 2016, wherein we have intimated about the convening of the meeting of the Board of Directors on May 25, 2016 to approve inter alia the Financial Results for the FY 2015-16 and Declaration of Dividend.

In connection therewith, please note that the Board in its meeting held today May 25, 2016 (meeting commenced at 12:00 Noon and concluded at 03:00 PM) has approved and taken on record the Audited Financial Results, alongwith the Auditor's Report and Form A (Audit Report with unmodified opinion), for the Fourth Quarter and Year end on March 31, 2016.

The Audited Financial Results, alongwith Auditor's Report and Form A, and the press release with regard to the above financial results are enclosed herewith.

Further, the Board has recommended a dividend at the rate of 5% i.e. Rs. 0.50 per equity share subject to the approval of the shareholders at the ensuing 12th Annual General Meeting (AGM). The dividend, if approved by the shareholders will be paid after the AGM date.

We request you to take the same on records and make the above information public by disclosing the same on your website.

Thanking You,

Yours faithfully,

For **Ujjivan Financial Services Limited**

Ujjivan Financial Services Limited

Sanjeev Barnwal
Company Secretary and Compliance Officer

Deloitte
Haskins & Sells

Chartered Accountants
Deloitte Centre
Anchorage II
100/2 Richmond Road
Bengaluru - 560 025
India

Tel : + 91 (80) 66276000
Fax: + 91 (80) 66276013

INDEPENDENT AUDITOR'S REPORT
TO THE BOARD OF DIRECTORS OF UJJIVAN FINANCIAL SERVICES LIMITED
(Formerly Ujjivan Financial Services Private Limited)

1. We have audited the accompanying Statement of Financial Results of **UJJIVAN FINANCIAL SERVICES LIMITED** (the "Company") for the year ended March 31, 2016 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared on the basis of the related financial statements which is in accordance with the accounting principles generally accepted in India, including the Accounting Standards prescribed under Section 133 of the Companies Act, 2013, as applicable. Our responsibility is to express an opinion on the Statement.

2. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

   An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

   We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

3. In our opinion and to the best of our information and according to the explanations given to us, the Statement:

   (i) is presented in accordance with the requirements of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; and

   (ii) gives a true and fair view in conformity with the aforesaid Accounting Standards and other accounting principles generally accepted in India of the net profit and other financial information of the Company for the year ended March 31, 2016.

DELOITTE HASKINS & SELLS * CHARTERED ACCOUNTANTS * BANGALORE

Deloitte
Haskins & Sells

4. The Statement includes the results for the half-ended March 31, 2016 being the balancing figure between audited figures in respect of the full financial year and the audited year to date figures for the half-year ended September 30, 2015.

For DELOITTE HASKINS & SELLS
Chartered Accountants
Firm's Registration No. 008072S

V. Sundaresan

S. Sundaresan
Partner
Membership No. 25776

BENGALURU, May 25, 2016

DELOITTE HASKINS & SELLS * CHARTERED ACCOUNTANTS * BANGALORE

FORM A
(for audit report with unmodified opinion)

1.	Name of the Company	Ujjivan Financial Services Limited
2.	Annual Financial Statements for the year ended	March 31, 2016
3.	Type of Audit observation	Un-Modified ~~/ Matter of Emphasis / Other matters~~
4.	Frequency of observation	Not Applicable
	Managing Director	**Samit Ghosh**
	Chief Financial Officer	**Sudha Suresh**
	Audit Committee Chairman	**K R Ramamoorthy**
	Auditor of the Company Refer our Audit Report dated May 25, 2016 on the Financial Statements of the Company	**For Deloitte Haskins & Sells** Chartered Accountants (Firm Registration No. 008072S) **S. Sundaresan** Partner Membership No. 25776 **BENGALURU**, May 25, 2016
	Date: May 25, 2016	

UJJIVAN FINANCIAL SERVICES LIMITED
(Formerly Ujjivan Financial Services Private Limited)
CIN No: U65999KA2004PLC035329
Regd Office : Grape Garden, No. 27, 3rd A Cross, 18th Main, Koramangala 6th Block, Bengaluru 560 095
Website: www.ujjivan.com

Audited Financial Results for the year ended March 31, 2016

(Rs in Lakhs)

	Particulars	Half year ended 31-Mar-2016 Audited	Half year ended 31-Mar-2015 Audited	Year ended 31-Mar-2016 Audited	Year ended 31-Mar-2015 Audited
1	**Income from Operations (a)+(b)+(c)**	**55,912.63**	**35,595.95**	**100,725.07**	**59,931.65**
(a)	Interest on loans	51,616.62	32,797.85	93,096.42	55,083.17
(b)	Loan processing fees	4,015.02	2,676.84	7,080.86	4,727.22
(c)	Other financial services	280.99	121.26	547.79	121.26
2	Other Income	621.19	527.92	2,035.99	1,256.36
3	**Total Income (1+2)**	**56,533.82**	**36,123.87**	**102,761.06**	**61,188.01**
4	Interest expended (Inculding Finance Charges)	22,725.94	15,955.47	42,349.99	27,138.07
5	**Operating Expenses (i)+(ii)+(iii)**	**16,460.20**	**11,531.56**	**30,684.98**	**20,493.84**
(i)	Employee Cost	10,329.29	7,440.14	19,665.07	13,276.96
(ii)	Depreciation/Amortisation	418.07	345.52	802.45	674.17
(iii)	Other Operating Expenses	5,712.84	3,745.90	10,217.46	6,542.71
6	**Total expenditure (4+5) excluding Provisions and Contingencies**	**39,186.14**	**27,487.03**	**73,034.97**	**47,631.91**
7	Operating Profit before Provisions and Contingencies (3-6)	17,347.68	8,636.84	29,726.09	13,556.10
8	Provisions (other than Tax) and Contingencies	1,436.52	1,057.04	2,527.23	2,104.77
9	Exceptional Items	-	-	-	-
10	Profit from Ordinary Activities before tax (7-8-9)	15,911.16	7,579.80	27,198.86	11,451.33
11	Tax expense	5,562.39	2,576.74	9,476.98	3,872.45
12	**Net Profit from Ordinary Activities after tax (10-11)**	**10,348.77**	**5,003.06**	**17,721.88**	**7,578.88**
13	Extraordinary Item (net of tax expense)	-	-	-	-
14	**Net Profit for the period (12-13)**	**10,348.77**	**5,003.06**	**17,721.88**	**7,578.88**
15	Paid-up equity share capital (Face Value of the Share is Rs.10 each)	10,118.60	8,613.30	10,118.60	8,613.30
16	Reserve excluding Revaluation Reserves (as per Balance Sheet)	109,657.14	65,031.70	109,657.14	65,031.70
17	**Analytical Ratios**				
(i)	**Capital Adequacy Ratio (%)**	24.14%	24.24%	24.14%	24.24%
(ii)	Earnings Per Share (EPS)				
	Basic (Rs)	11.75	7.42	20.12	11.24
	Diluted (Rs)	11.20	7.01	19.19	10.62
(iii)	**NPA Ratios**				
a)	Gross NPA	778.71	234.61	778.71	234.61
b)	Net NPA	203.60	59.94	203.60	59.94
c)	% of Gross NPA to Receivables under Financing Activity (Including interest accrued but not due)	0.15%	0.07%	0.15%	0.07%
d)	% of Net NPA to Receivables under Financing Activity (Including interest accrued but not due)	0.04%	0.02%	0.04%	0.02%

Notes:

1 The audited financial results for the year ended 31 March 2016 have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on May 25, 2016.

2 The Company is primarily engaged in the business of Microfinance. All the activities of the Company revolve around the main business. As such there are no separate reportable segments as per AS 17 'Segment Reporting'.

3 The Company was converted to a public company vide a fresh Certificate of Incorporation dated November 26, 2015 received from ROC, Bangalore subsequent to which the name of the Company changed from Ujjivan Financial Services Private Limited to Ujjivan Financial Services Limited. Consequent to this, the Company applied and received a fresh Certificate of Registration bearing No. N- 02.00224 from Reserve Bank of India dated March 04, 2016.

4 The company has raised Rs.308.16 lakhs through ESOPs and Rs.29,183.92 lakhs through other Institutions (Pre-IPO) during the year.

5 The company has issued and allotted 17,055,277 shares at Rs.10 each at a premium of Rs.200 per share subsequent to the year end by way of Initial Public Offer(IPO). The shares of the company have been listed in National Stock Exchange and Bombay Stock Exchange subsequent to the IPO.

6 The Reserve Bank of India (RBI) has granted an 'in-principle' approval for establishing a 'Small Finance Bank' (SFB) to the Company on October 07, 2015.

7 The figures of the half year ended 31 March represent the difference between the audited figures in respect of the full financial year and year to date figures up to 30 September of the financial year.

8 The Board of Directors recommend a final dividend of Rs.0.50 per equity share for the financial year ended March 31, 2016. The payment is subject to approval of the share holders in the ensuing Annual General Meeting of the Company.

9 Previous period/year's figures have been regrouped/reclassified, wherever necessary to correspond with the current period classification/disclosure.

For Ujjivan Financial Services Limited

Samit Ghosh
Managing Director

Place: Bangalore
Date: May 25, 2016

DELOITTE HASKINS & SELLS CHARTERED ACCOUNTANTS BANGALORE

Ujjivan Financial Services Limited

Ujjivan reports a jump of 134% in its Net profit for FY2015-16

- **PAT grew by 133.83% to ₹177.21 crore in FY16 from ₹75.78 crore in FY15**
- **Gross AUM increased by 64.58% at ₹5388.60 crore with a repayment rate of 99.81% as on 31st March 2016**

Bengaluru, May 25, 2016: Ujjivan Financial Services Ltd. [BSE: 539874; NSE: UJJIVAN] has announced its results for FY2015-16, their first results post listing.

Financial Highlights:

- Total Income of ₹1027.61 crore, growth of 67.94% over previous year
- Operating Expense ratio decreased to 7.45% from 8.54%
- Cost to income ratio decreased from 60.36% to 50.99%
- GNPA at 0.15% and NNPA at 0.04%
- RoA at 3.7% and RoE at 18.3%

Commenting on the results, ***Mr. Samit Ghosh, Managing Director & CEO****, said, "The healthy growth in our business is mainly due to enhanced scale of operations and improved productivity of existing staff. Additionally, continuous focus on reducing the costs helped us in reporting a 134% growth in our Net Profit.*
This year we'll be focusing in transition from an MFI to SFB and build all the required blocks for the same. We are excited about our recent investment in technology over next 5 years, sourced from IT giants for our proposed Small Finance Banking operations as it will help us support the high volume business and to meet security and compliance requirements of different regulatory authorities".

Ms. Sudha Suresh, CFO *added, "Our IPO including Pre-IPO placements received excellent investor interest which reflects the strong level of trust and credibility of the company and its management.*
During the year, we maintained our focus to increase our business in MSE and Housing business while maintaining the growth in micro finance lending. The growth has been led by healthy disbursements and we are confident of creating a strong backbone for the upcoming Small Finance Bank."

Operating Highlights

- 52.93% growth in Disbursement to ₹6,619.23 crore from ₹4,328.41 crore in PY
- 64.58% growth in Gross AUM to ₹5,388.6 crore over PY of ₹3,274.14
- 1.21 million new customers- 12% growth over PY
- MSE portfolio increased 2 times, contributing 12.5% of overall Gross AUM
- HL portfolio grew up to ₹20.7 crore from ₹0.32 crore in PY, post pilot in March 2015
- *NII grew by 81.52% at ₹509.9 crore from ₹280.9 crore in the previous year*
- *NIM increased to 12.3% from 11.6% in previous year*
- *GNPA at 0.15% and NNPA at 0.04%*

About Ujjivan Financial Services Limited:

Ujjivan Financial Services, a leading microfinance institution (MFI), started operations in Bangalore in 2005 and serves over 3.05 Million active customers through 469 branches and 8,049 employees spread across 209 districts and 24 states in India. Ujjivan's Gross AUM stands at ₹5388.6crore with a repayment rate of 99.81 % as on 31st March 2016.

Ujjivan also runs a robust financial literacy program and community development & disaster relief programs for customers in collaboration with Parinaam Foundation which is a non-profit organization. *Web: www.ujjivan.com | Twitter: UjjivanMFI | Facebook: Ujjivanmicrofin*

Safe Harbour

Some of the statements in this document that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward- looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

For further information, please contact:

Ujjivan Financial Services	
For Media Queries: *Mr Vijay Balakrishnan* +91- 80 4071 2121 vijay.balakrishnan@ujjivan.com	**For Investor Queries:** **Mr Hiren Shah** +91 80 4071 2121 hiren.shah@ujjivan.com
Concept PR Sunil Nair | Nazneen Hussain +919820691960 | +919321227447 sunilnair@conceptpr.com | *nazneen@conceptpr.com*	