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For immediate release

**H1 FY 14 net sales at ₹ 2.34 billion
 PBT at ₹ 421 million and PAT at ₹ 284 million**

- *Domestic demand continues to be sluggish— due to continuing delays in Capex decisions*
- *International order booking - impacted by global slowdown and volatile currency movements*
- *Outstanding order book at ₹ 4.48 billion*
- *Interim Dividend ~ 20%*

NOIDA, November 6, 2013: Triveni Turbine Limited (TTL), market leader in steam turbines upto 30 MW, today announced its performance for the second quarter and half year ended 30th Sept 2013 (Q2 / H1 FY 14).

PERFORMANCE OVERVIEW:

April - Sept 2013 v/s April - Sept 2012 (H1 FY 14 v/s H1 FY 13)

- Net Sales at ₹ 2.34 billion - lower by 20%
- EBITDA of ₹ 489 million with a margin of 20.9%
- Profit before Tax (PBT) at ₹ 421 million with a margin of 18.0%
- Profit after tax (PAT) at ₹ 284 million
- EPS for H1 (not annualized) at ₹ 0.86 per equity share

July - Sept 2013 v/s July - Sept 2012 (Q2 FY 14 v/s Q2 FY 13)

- Net Sales lower at ₹ 1.23 billion
- EBITDA of ₹ 259 million with a margin of 21.1%
- Profit before Tax (PBT) at ₹ 226 million with a margin of 18.4%

- Profit after tax (PAT) at ₹ 153 million
- EPS for Q2 (not annualized) at ₹ 0.46 per equity share

Commenting on the Company's financial performance, Mr. Dhruv M. Sawhney, Chairman and Managing Director, Triveni Turbine Limited, said:

"The performance of the business for the quarter and half year under review has been lower than our expectations. The macroeconomic factors - economic slowdown, currency depreciation, lower credit etc., both domestically and in the addressable markets globally, impacted both the order booking and revenue. The enquiry book for both domestic and overseas market remain strong, but the challenge being faced is the delay in order finalisation as well as delay in taking deliveries, which are primarily from the customer end. The company continued its focus on export markets and during the last six months, established customer contacts in over 15 new countries and is expecting generation of enquiries / orders from these markets as well in the coming quarters. The aftermarket business is going as per our estimates and we believe we will be able to achieve a year on year growth in that segment during the year. We believe, in the second half of the current financial year, on account of improvement in credit off-take especially from the industrial segments which we cater to, the order booking should improve in both domestic & exports which should help in building a healthy order book for FY 15. However, on account of slow down in the order intake and delay in despatches in the first half of the current financial year, we believe the year end results would not be as per our earlier estimates, and is expected to register a decline. Even though this will also have an impact on the overall profitability due to under-absorption of fixed overheads, the contribution margins remain healthy in line with previous years. However, we believe this to be in the short term and once the order booking picks up, we expect the business to be back on the growth path with similar profitability as was shown in the previous years.

GE Triveni Limited, the joint venture with GE, has secured two orders in the current half year and is expected to have break-through in the international market. Having successfully commissioned its first turbine and having four turbines in the pipeline for execution, we believe that GETL is well positioned to get more orders - both from domestic and international markets."

- ENDS -

Attached: Details to the Announcement and Results Table

About Triveni Turbine Limited

Triveni Turbine Limited (TTL) is a focused and growing corporation which has been helping customers in achieving power self-sufficiency as well as sustainability with engineered-to-order steam turbines upto 30 MW along with unparalleled after-sales services. The business of the company was demerged from Triveni Engineering & Industries Limited subsequent to a court approved demerger scheme. TTL is the market leader in the steam turbines with state-of-the-art manufacturing facility located in Bengaluru.

Triveni's market leadership has been built on a foundation of strong and continuously evolving research, development and engineering capabilities. The customer-centric approach to R&D, along with a keen focus on delivered product and life cycle cost has allowed Triveni to set benchmarks for efficiency, robustness and up time of the turbine. A strong internal team, strengthened by collaborative associations with globally leading design and research institutions, has placed Triveni at the forefront of a technically challenging field dominated by large multi-nationals.

Supply of the turbine doesn't end Triveni's engagement with a customer. Instead, it marks the beginning of an unending relationship that ensures smooth commissioning and 360 degree after-sales services including annual maintenance, refurbishment, spares and much more.

GE Triveni Limited (GETL) is a subsidiary of Triveni Turbine Limited (TTI) and a joint venture with GE. GETL is engaged in design, supply and service of advanced technology steam turbines with generating capacity of above 30 to 100 MW. Headquartered in Bengaluru, GETL is committed to develop and bring to the steam turbine market, superior technology in a multi-generation product. GETL turbines are manufactured in the state-of-the-art plant of Triveni Turbine Ltd. The products are marketed under "GE Triveni" brand globally.

For further information on the Company, its products and services please visit www.triveniturbines.com

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H1 / Q2 FY 14: FINANCIAL RESULTS REVIEW

(All figures in ₹ million, unless otherwise mentioned)

TTL is the domestic market leader in steam turbines up to 30MW. It has maintained its dominance consistently over the years and is one of the largest manufacturers worldwide in high and low pressure turbines in this range. Company's ability to provide high-tech precision engineered-to-order solutions has made it one of the most trusted names within the sector.

Performance Review

(₹ million)

	Q2 FY 14 July - Sept 2013	H1 FY 14 Apr - Sept 2013	H1 FY 13 Apr - Sept 2012	H1 FY 12 Apr - Sept 2011
Net sales	1,229	2,335	1,797	2,912
EBITDA	259	489	454	756
EBITDA Margin	21.1%	20.9%	25.3%	26.0%
Depreciation & Amortisation	32	64	31	61
PBIT	227	425	423	695
PBIT Margin	18.5%	18.2%	23.5%	23.9%
Interest	1	4	8	22
PBT	226	421	415	673
PBT Margin	18.4%	18.0%	23.1%	23.1%
PAT	153	284	281	455
PAT Margin	12.4%	12.2%	15.6%	15.6%

Key Balance Sheet Details**(₹ million)**

Share Capital		
- Equity	330	330
Preference		28
Net Worth	1698	1412
Total Debt	65	8
Cash & Bank Balance equivalent	12	285
Net Debt	53	(277)

Business Analysis & Outlook

The overall performance for the quarter and half year under review has been below the corresponding periods of last year and significantly lower than the estimates for the current year. The performance during the first two quarters of FY 13 had also seen a ramping up quarter over quarter and the visibility for the last full year was much better, because of which the company expected a similar pattern in the current year as well. While the turnover for the first quarter of the current year was in line with last year, the second quarter turnover was lower by 32% on account of delay in accepting deliveries from the customers' end. This has not only impacted the turnover but also the margins as the full absorption of fixed overhead could not be achieved on account of lower turnover. With the market remaining uncertain, in the short term, the company anticipates similar slow down in the deliveries, which may have an impact on the overall turnover and profitability of the company in the coming quarters of the current year. On the booking front also, many of the enquiries under finalisation got postponed due to uncertainties and this has resulted in much lower order booking during the current six months in comparison to the previous year. The year on year order inflow from the export market has been significantly lower and many finalisations of orders got pushed into the coming quarters. Even though the closing order book as on 30th Sept 2013 has

been at ₹ 4.48 billion, many of the orders which were not closed at the end of the Q2 FY14, concluded in October 2013 aggregating to over ₹ 1 billion, resulting in a total inflow for the first seven months at ₹ 2.4 billion.

Domestic Market - Product

The domestic market continues to remain sluggish for both order inflow and deliveries. The macroeconomic environment is not at all conducive for new capex, which resulted in putting on hold of all major enquiries, which has been contrary to our assessment in the beginning of the financial year. This has impacted the Company's plan for achieving a higher order-flow and turnover. While the enquiry book for the domestic market still remain strong and at more or less same levels of the previous year, the order finalisations are getting delayed / postponed on account of the lack of visibility on the overall economic front.

The first half of the current financial year saw an overall demand of 263 MW in the domestic market, which is a decline of ~32 % over the same period last year. This dwindling demand resulted in severe competition from major domestic manufacturers. In spite of the tough competition, Triveni could maintain market share of ~ 55% which proves the competitive edge Triveni enjoys in the industry. However, this has an impact on the margins in the short term. The company is continually working towards cost reduction and value engineering in order to protect its margin in the long term.

With the overall growth in bank credit and specifically in the end user segments of the company's products during the first six months of the current financial year, we expect higher order finalisation in the second half of the financial year as evidenced by the order booking in the month of October 2013. This will help the company to build order backlog which need to be executed in FY 15.

Export Market - Product

Triveni's foray into export market had yielded results in the past specifically in the past two/three years and the company showed significant growth in the export market - both from the order booking perspective and revenue recognition point of view. Having

established itself in many markets around the world - both as a quality and credible supplier, Triveni is poised to build on this in future. As a part of such an estimate, the company has built an aggressive budget for the current year - both in terms of order booking and deliveries.

The order booking in the export market in the first six months has been quite below our

estimates mainly due to macro economic reasons and is not related to company's business strategy. The company has not lost any major orders in the competing markets. Most of the Triveni's addressable market had a similar economic situation internationally as well as domestically. Sharp depreciation of local currencies, lack of credit availability and overall economic slowdown etc. are some of the factors which are being faced by these economies. This is leading to delay / postponement of all major projects - either in the pipeline or going slow on the execution of projects which are underway.

Triveni is currently have presence in over 55 countries and during the past six months, it has made in roads into over 15 new countries, the result of which in terms of order booking is expected in the coming quarters. Overall, the company has a strong enquiry book of ~ 7 GW from ~ 55 countries and the export enquiry book in first six months of the current year grew by 40% year on year. With this kind of enquiry book, the company is confident to convert many of these into orders in the coming quarters to have a strong pipeline to go into FY 15.

After market

The company's performance in after market for the six months under review has been better than Q1 with a growth of 17%. The company is confident of achieving a year on year growth in the overall after market revenue in comparison to FY 13 with consistently high margin. While the overall product turnover may decline on account of the delay in deliveries, it is expected that the percent age share of aftermarket in the total turnover will be higher in comparison to last year. The performance in all sub-segments of aftermarket viz., servicing, spares, refurbishment etc., are in line with the company's internal targets and efforts are being made to improve this business in the second half of the year with focus on targeted marketing in select markets internationally.

GE Triveni Limited

The operations of the joint venture with GE are in line with our expectation. The company, during the first six months of the current financial year secured two orders totaling to 76 MW, which is a significant share of the total order booking in the above 30 MW segment for the current first half. Further, it is in an advanced stage of getting its first overseas order. GE Triveni's first order for 35 MW has been commissioned and the performance has been as per the specifications. GETL is currently executing four turbines, a part of which will be despatched during the current year itself. As per the JV agreement, the manufacturing of the turbines will be undertaken by TTL and accordingly, the manufacturing process for four turbines is underway. The marketing teams of both GE and Triveni are working closely on the opportunities in their respective markets. The JV is currently responding to the enquiries both in the domestic market and also to a diverse international market. Even though the marketing teams of both partners approached the respective markets aggressively, on account of the slowdown in the domestic and global markets, order finalizations were impacted significantly. Having commissioned one turbine and with a pipeline of orders for four turbines from domestic market and an expected international order, the company is poised to build a strong pipeline enquiry which once the global economic situation improves, is expected to convert into firm orders.

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