



**PERFORMANCE HIGHLIGHTS FOR THE QUARTER AND HALF YEARLY ENDED
30th SEPTEMBER 2015**

ACHIEVED (YOY)

- Gross profit was at Rs.25.26Cr as against Rs.4.38Cr in September 2014, registering an increase of 477% .
- EBITDA profit was at Rs.13.23Cr as against loss of Rs.8.23 Crores in September 2014
- Working capital exposure was brought down from Rs.169Cr to Rs.137Cr.
- Volume in gold ornaments for the quarter ended 30th September 2015, 1413Kgs as against 1006Kgs in September 2014, registering an increase of 40%.
- Volume in Silver products for the quarter 4828kgs as against 3805kgs registering an increase of 27%.
- Better average stock rotation increased from 3.96 times to 5.03 times in September 2015.
- The customer base (billing on a quarterly basis) increased to 171018 from 152931 registering an increase of 12%.

ACHIEVED (QoQ)

- Sales increased to Rs. 407.46 crs as against Rs.300.16crs in June 2015 quarter registering an increase of 36%.
- The customer base (billing on a quarterly basis) increased to 171018 from 162650 registering an increase of 5%.
- The Gross profit was at Rs.25.26crs as against Rs.23.11crs in June 2015 quarter registering an increase of 9.3%.
- The net profit before taxes was at Rs.3.71Cr as against profit of Rs.3.63crs in June 2015 quarter.

OTHER FACTORS

- The increased turnover in this quarter is on account of unprecedented increase in July / August but not reflected in the bottom line due to short realization on such sales.
- The company is shifting its loan facility from cash credit to metal loan facility with the help of its bankers that would result in reduction in interest payments in subsequent quarters.

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- By end of this quarter, our financial indicators have improved compared to March 2015 as given under :

	30/09/15	31/03/15
Current ratio	1 : 1.44	1: 1.30
TOL / TNW (Adjusted)	1.91 : 1	2.17 : 1
Interest Cover	2.26 times	0.15 times
Return on Capital Employed	12.9%	1.07%
Return on Equity	16%	Negative

About the company

Thangamayil Jewellery Limited (TMJL) a 1500 Crores turnover company is in the business of manufacturing and retailing Gold Ornaments and Silver Articles and mainly operating out of 30 retail outlet spread across southern and western districts of Tamil Nadu. A powerful brand in the areas of operation having large customer base of well over 7,50,000 customers and the brand is a household name in the southern and western Districts of Tamil Nadu.

For more Information, please contact:

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For Media :

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