

For immediate release**PRESS RELEASE**

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Tata Communications completes successful unified communications deployment for KPIT Cummins

Technology overhaul encompasses network consolidation, business video and managed voice services to enhance employee productivity and customer experience through innovative global collaboration

New York (NYSE) & Mumbai (NSE & BSE) – May 30th 2013 – [Tata Communications](#), a leading provider of A New World of Communications, today announces that it has completed a successful multi-technology implementation of network consolidation, business video and managed voice services for [KPIT Cummins](#). The technology overhaul provides KPIT Cummins with new levels of unified communication and enterprise mobility to meet the demands of an increasingly mobile and geographically dispersed workforce.

Tata Communications is now KPIT Cummins' single connectivity partner for both domestic and international Multi- Protocol Label Switching (MPLS) and 100 Mbps internet connectivity with dual last-mile resiliency across the company's 20 facilities globally. By consolidating its network, KPIT Cummins is now able to achieve maximum uptime and streamline communications between its employees, customers and offshore development centres.

Further global collaboration to the business has also been enabled through the deployment of eight private Telepresence rooms, together with multiple video clients across employee laptops and tablets. This business video initiative has significantly reduced communication and travel costs by an estimated 20 – 25 per cent, whilst ensuring that KPIT Cummins is able to offer face-to-face virtual interaction with its customers - regardless of where in the world they are based.



Click on the picture above to watch the video

Mandar Marulkar, Head of IT infrastructure, Systems and Chief Information Security Officer at KPIT Cummins says, "Our priority is to empower our geographically dispersed employees with a seamless unified communication experience that boosts productivity and enables better customer experience. Bringing data, voice and video onto a single network, coupled with the deployment of business video tools such as private Telepresence facilities has really made a difference to our operational efficiency resulting in improved customer satisfaction."

As part of KPIT Cummins' unified communication strategy, Tata Communications has also implemented an International Private Leased Circuit (IPLC) voice network as well as audio conferencing services. The network infrastructure is integrated with the company's existing IP telephony system, enabling employees to use their IP telephones or PC clients to call any of their colleagues at any of the 5,000 global office extensions.

John Hayduk, CTO & President, Tata Communications says, "By consolidating its connectivity infrastructure, KPIT Cummins has improved the availability, capacity, performance and management of its network. Coupled with our managed voice and Telepresence deployment, an improved level of integrated communication and collaboration now underpins all its business activity. Through our experience of delivering centralised IP voice and data services worldwide, we deployed this complex project in less than three months enabling KPIT Cummins to focus on its core

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business while reaping the rewards in record time. Unified communications is becoming more and more central to business operations and we are proud to be at the heart of making this a reality for KPIT Cummins.”

Through this deployment, KPIT Cummins will benefit from Tata Communications’ global infrastructure, including [the world’s first wholly-owned round-the-world fibre optic cable ring](#) and commitment to drive inter-company video collaboration through its Global Meeting Exchange™ Telepresence inter-exchange network - one of the broadest and widest-reaching Telepresence networks available today. Tata Communication is also the largest wholesale voice provider in the world. This robust infrastructure enables Tata Communications to advance the reach and leadership of its customers across the globe.

For more information, please click [HERE](#)

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About Tata Communications

Tata Communications Limited along with its subsidiaries (Tata Communications) is a leading global provider of a new world of communications. With a leadership position in emerging markets, Tata Communications leverages its advanced solutions capabilities and domain expertise across its global and pan-India network to deliver managed solutions to multi-national enterprises, service providers and Indian consumers.

The Tata Communications global network includes one of the most advanced and largest submarine cable networks and a Tier-1 IP network with connectivity to more than 200 countries and territories across 400 PoPs, as well as nearly 1 million square feet of data centre and collocation space worldwide.

Tata Communications’ depth and breadth of reach in emerging markets includes leadership in Indian enterprise data services, leadership in global international voice, and strategic investments in South Africa (Neotel), Sri Lanka (Tata Communications Lanka Limited) and Nepal (United Telecom Limited). Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India and its ADRs are listed on the New York Stock Exchange (NYSE: TCL).

<http://www.tatacommunications.com>

Forward-looking and cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications’ expected financial position, business strategy, the future development of Tata Communications’ operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications’ network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to successfully complete commercial testing of new technology and information systems to support new products and services, including voice transmission services; failure to stabilize or reduce the rate of price compression on certain of the company’s communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata Communications’ industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Tata Communications’ control, include, but are not limited to, those risk factors discussed in Tata Communications’ various filings with the United States Securities and Exchange Commission. These filings are available at www.sec.gov. Tata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements.