



April 8, 2016

The Secretary, Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001.
Maharashtra, India.
Scrip Code: 500470

The Manager, Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1,
G Block, Bandra-Kurla Complex, Bandra (E),
Mumbai - 400 051.
Maharashtra, India.
Symbol: TATASTEEL

Dear Sirs/Madam,

Sub: Press Release

Please find enclosed the press release titled "Tata Steel registers increase in performance in FY'16."

This is for your information and records.

Yours faithfully,
Tata Steel Limited

A handwritten signature in blue ink, appearing to read 'Parvatheesam K', with a horizontal line underneath.

Parvatheesam K
Company Secretary

TATA STEEL LIMITED

Registered Office Bombay House 24 Homi Mody Street Fort Mumbai 400 001 India
Tel 91 22 6665 8282 Fax 91 22 66657724
Corporate Identity Number L27100MH1907PLC000260 Website www.tatasteel.com

For immediate use

PRESS RELEASE

Tata Steel registers increase in performance in FY'16

Jamshedpur, April 8, 2016: Tata Steel Limited completed FY'16 with an overall increase in Production and Sales volumes. The year registered its **best ever performance** in Hot Metal, Crude Steel, Saleable Steel production and total Sales.

The key production and sales figures for FY'16 are given below:

Production & Sales performance

Figures in '000 tonnes

Items	Q4		April - March	
	FY'15	FY'16	FY'15	FY'16
Hot Metal	2,676	2,714	10,163	10,655
Crude Steel	2,441	2,560	9,331	9,960
Saleable Steel	2,389	2,546	9,073	9,698
Sales	2,408	2,718	8,750	9,543

Major Highlights - FY'16

I. Production

- Best ever **total agglomerate production of 13.81 million tonnes** (Previous best 12.78 million tonnes in FY'15)
- **Blast Furnaces have achieved lowest best ever coke rate of 380 Kg/thm** (Previous best 443 Kg/thm in FY'15) and **highest best ever coal rate of 168 Kg/thm** (Previous best 126 Kg/thm in FY'15)
- Best ever **Hot Metal production of 10.65 million tonnes** (Previous best 10.16 million tonnes in FY'15)
- Best ever **Crude Steel production of 9.96 million tonnes** (Previous best 9.33 million tonnes in FY'15)

- Best ever **Saleable Steel production of 9.70 million tonnes** (Previous best 9.07 million tonnes in FY'15)
- Various Mills (Hot Strip, Cold Rolling, Merchant & New Bar Mills) have also achieved best ever production

II. Sales

- Steel Marketing & Sales has achieved its highest ever **annual sales volume of 9.54 million tonnes** (Previous best 8.75 million tonnes in FY'15)
- Best ever sales for **Tata Astrum: 1.02 million tonnes** (Previous best 0.91 million tonnes in FY'15) and for **Tata Steelium Neo: 0.15 million tonnes** (Previous best 0.12 million tonnes in FY'15)
- Best ever sales of **Value-added products: 0.53 million tonnes** (Previous best 0.35 million tonnes in FY'15)
- Best ever sales in **LPG segment: 0.30 million tonnes** (Previous best 0.18 million tonnes in FY'15)
- Best ever **ready build sales: 0.12 million tonnes** (Previous best 0.11 million tonnes in FY'14)

III. Tata Steel Kalinganagar Update

With continuous and consistent efforts in a challenging environment, Kalinganagar team has taken the project from “Construction Phase” to “Testing & Commissioning Phase” during May'15 to Mar'16. Key Milestones achieved are:

- Battery-2 heating in May'15 followed by 1st coke pushing in Sept'15
- Hot Strip Mill rolled its first coil in Oct'15
- Start of Sinter Production in Jan '16
- Start of Hot Metal production in Mar'16
- 1st Heat of SMS cast in Mar'16

About Tata Steel

Established in 1907 as Asia's first integrated private sector steel company, Tata Steel Group is among the top global steel companies with an annual crude steel capacity of nearly 30 million tonnes per annum (Mn TPA). It is now the world's second-most geographically-diversified steel producer, with operations in 26 countries and a commercial presence in over 50 countries. The Tata Steel Group, with a turnover of US\$ 22.32 billion in FY'15, has over 80,000 employees across five continents and is a Fortune 500 company. The Group's vision is to be the world's steel industry benchmark in "Value Creation" and "Corporate Citizenship" through the excellence of its people, its innovative approach and overall conduct. Underpinning this vision is a performance culture committed to aspiration targets, safety and social responsibility, continuous improvement, openness and transparency. In 2008, Tata Steel India became the first integrated steel plant in the world, outside Japan, to be awarded the Deming Application Prize 2008 for excellence in Total Quality Management. In 2012, Tata Steel became the first integrated steel company in the world, outside Japan, to win the Deming Grand Prize 2012 instituted by the Japanese Union of Scientists and Engineers.

Chief, Corporate Communications, India & SEA
Tata Steel