TANLA SOLUTIONS LIMITED

TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081

UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2015

PART I

(Rupees in Lakhs)

	Particulars (Refer notes below)	Consolidated Results for the						Tanla Solutions Limited - Results for the					
		3 months ended 30-Sep-15 Unaudited	Preceding 3 months ended 30-Jun-15 Unaudited	Corresponding 3 months ended in the previous year 30-Sep-14 Unaudited	Year to date figures for current period ended 30-Sep-15 Unaudited	Year to date figures for previous year ended 30-Sep-14 Unaudited	Previous accounting year ended 31-Mar-15 Audited	3 months ended 30-Sep-15 Unaudited	Preceding 3 months ended 30-Jun-15 Unaudited	Corresponding 3 months ended in the previous year 30-Sep-14 Unaudited	Year to date figures for current period ended 30-Sep-15 Unaudited	Year to date figures for previous year ended 30-Sep-14 Unaudited	Previous accounting year ended 31-Mar-15 Audited
1	**Income from Operations**												
	(a) Overseas	2441.30	2410.27	2287.23	4851.57	5374.39	9256.49	-	2.54	2.43	2.54	6.22	21.29
	(b) Domestic- India	8226.65	7839.83	2711.55	16066.48	3646.34	14992.65	7803.24	7217.88	2711.55	15021.13	3621.34	13239.89
	(c) Other Operating Income	-	-	-	-	-	-	-	-	-	-	-	-
	Total income from operations (net)	**10667.95**	**10250.10**	**4998.78**	**20918.05**	**9020.74**	**24249.14**	**7803.24**	**7220.43**	**2713.98**	**15023.67**	**3627.56**	**13261.17**
2	**Expenses**												
	(a) Cost of sales	8071.11	7471.71	2725.25	15542.82	4333.04	14138.79	7082.41	6563.49	2311.95	13645.90	2865.65	10820.02
	(b) Change in inventories	-	-	-	-	-	-	-	-	-	-	-	-
	(c) Employee Benefits expense	283.21	274.07	236.05	557.28	472.50	982.09	209.31	189.27	154.17	398.58	302.72	664.05
	(d) Depreciation and Amortisation expense	1272.77	1272.09	1958.16	2544.86	3928.39	7567.98	72.88	73.75	227.38	146.62	453.25	1038.27
	(e) Advertisement expense	7.56	200.59	62.02	208.15	125.67	267.97	7.56	0.59	9.26	8.15	11.57	43.02
	(f) Bad Debts provision	-	-	-	-	-	105.78	-	-	-	-	-	3.05
	(g) Other Expenses	552.31	617.07	289.46	1169.38	765.65	1163.04	173.78	183.80	112.39	357.58	208.43	627.50
	Total expenses	**10186.96**	**9835.53**	**5270.95**	**20022.49**	**9625.26**	**24225.65**	**7545.93**	**7010.90**	**2815.15**	**14556.84**	**3841.62**	**13195.91**
3	**Profit / (Loss) from operations before other income,**	**480.99**	**414.57**	**-272.16**	**895.56**	**-604.53**	**23.48**	**257.31**	**209.52**	**-101.17**	**466.83**	**-214.06**	**65.26**
4	Other Income	11.48	1.60	126.00	13.08	172.79	522.96	11.48	1.60	205.49	13.08	324.24	520.78
5	**Profit / (Loss) from ordinary activities before finance**	**492.47**	**416.17**	**-146.16**	**908.64**	**-431.73**	**546.45**	**268.78**	**211.13**	**104.32**	**479.91**	**110.18**	**586.04**
6	Finance costs	-	-	-	-	-	-	-	-	-	-	-	-
7	**Profit / (Loss) from ordinary activities after finance**	**492.47**	**416.17**	**-146.16**	**908.64**	**-431.73**	**546.45**	**268.78**	**211.13**	**104.32**	**479.91**	**110.18**	**586.04**
8	Exceptional items	-	-	-	-	-	-	-	-	-	-	-	-
9	**Profit / (Loss) from ordinary activities before tax (7±8)**	**492.47**	**416.17**	**-146.16**	**908.64**	**-431.73**	**546.45**	**268.78**	**211.13**	**104.32**	**479.91**	**110.18**	**586.04**
10	Tax Expense												
	- Provision for Income Tax	53.76	42.23	20.87	95.98	20.87	98.41	53.76	42.23	20.87	95.98	20.87	71.85
	- Provision for Deferred Tax	29.15	60.50	17.50	89.65	19.75	189.22	33.25	63.75	17.50	97.00	19.75	207.25
11	**Net Profit / (Loss) from ordinary activities after tax**	**409.56**	**313.44**	**-184.54**	**723.01**	**-472.36**	**258.82**	**181.78**	**105.15**	**65.95**	**286.93**	**69.56**	**306.92**
12	Extraordinary items	-	-	-	-	-	-	-	-	-	-	-	-
13	**Net Profit / (Loss) for the period (11±12)**	**409.56**	**313.44**	**-184.54**	**723.01**	**-472.36**	**258.82**	**181.78**	**105.15**	**65.95**	**286.93**	**69.56**	**306.92**
14	Share of profit / (loss) of associates	-	-	-	-	-	-	-	-	-	-	-	-
15	Minority Interest	-	-	-	-	-	-	-	-	-	-	-	-
16	**Net Profit / (Loss) after taxes, minority interest and**	**409.56**	**313.44**	**-184.54**	**723.01**	**-472.36**	**258.82**	**181.78**	**105.15**	**65.95**	**286.93**	**69.56**	**306.92**
17	Paid-up Equity Share Capital (Face Value of Re.1 each)	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80
18	Reserves and Surplus (excluding revaluation reserves) as per balance sheet of previous accounting year			-		-	61097.26			-	-	-	61504.69
19.i	**Earnings per share (before extraordinary items) (of**												
	(a) Basic	**0.40**	**0.31**	**-0.18**	**0.71**	**-0.47**	**0.26**	**0.18**	**0.10**	**0.06**	**0.28**	**0.07**	**0.30**
	(b) Diluted	**0.40**	**0.31**	**-0.18**	**0.71**	**-0.47**	**0.26**	**0.18**	**0.10**	**0.06**	**0.28**	**0.07**	**0.30**
19.ii	**Earnings per share (after extraordinary items) (of Re.1**												
	(a) Basic	**0.40**	**0.31**	**-0.18**	**0.71**	**-0.47**	**0.26**	**0.18**	**0.10**	**0.06**	**0.28**	**0.07**	**0.30**
	(b) Diluted	**0.40**	**0.31**	**-0.18**	**0.71**	**-0.47**	**0.26**	**0.18**	**0.10**	**0.06**	**0.28**	**0.07**	**0.30**



PART II

Select Information for the quarter and year ended September 30,2015

	Particulars (Refer notes below)	3 months ended 30-Sep-15	Preceding 3 months ended 30-Jun-15	Corresponding 3 months ended in the previous year 30-Sep-14	Year to date figures for current period ended 30-Sep-15	Year to date figures for previous year ended 30-Sep-14	Previous accounting year ended 31-Mar-15	3 months ended 30-Sep-15	Preceding 3 months ended 30-Jun-15	Corresponding 3 months ended in the previous year 30-Sep-14	Year to date figures for current period ended 30-Sep-15	Year to date figures for previous year ended 30-Sep-14	Previous accounting year ended 31-Mar-15
A	**PARTICULARS OF SHAREHOLDING**												
1	**Public shareholding**												
	No.of Shares (Adjusted to par value Re.1)	70,302,229	70,302,229	70,302,229	70,302,229	70,302,229	70,302,229	70,302,229	70,302,229	70,302,229	70,302,229	70,302,229	70,302,229
	Percentage of shareholding	69.28%	69.28%	69.28%	69.28%	69.28%	69.28%	69.28%	69.28%	69.28%	69.28%	69.28%	69.28%
2	**Promoters and promoter group Shareholding**												
	a) Pledged/Encumbered												
	- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
	b) Non-encumbered												
	- Number of shares	31,177,364	31,177,364	31,177,364	31,177,364	31,177,364	31,177,364	31,177,364	31,177,364	31,177,364	31,177,364	31,177,364	31,177,364
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
	- Percentage of shares (as a % of the total share capital of the company)	30.72%	30.72%	30.72%	30.72%	30.72%	30.72%	30.72%	30.72%	30.72%	30.72%	30.72%	30.72%

B	**INVESTOR COMPLAINTS**	**3 months ended 30/09/2015**
	Pending at the beginning of the quarter	-
	Received during the quarter	14
	Disposed of during the quarter	14
	Remaining unresolved at the end of the quarter	-



Notes:

1. The above financial results for the quarter and half-year ended September 30, 2015 have been subjected to a limited review by the Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on October 30, 2015.

2. Segment Reporting (Consolidated) :

Reporting of Segment wise Revenue, Results and Capital Employed :

Rs. in Lakhs

Sl. No.	Particulars	Consolidated Results for the					
		3 months ended	3 months ended	3 months ended	Year to date		Previous accounting year ended
		30-Sep-15	30-Jun-15	30-Sep-14	30-Sep-15	30-Sep-14	March 31, 2015
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	**Segment Revenue**						
	(a) Mobile VAS & Messaging Services	10,267.95	9,650.10	4,998.78	19,918.05	9,020.74	22,605.63
	(b) Property Development	400.00	600.00	-	1,000.00	-	1,643.51
	Total Sales/Income from Operations	**10,667.95**	**10,250.10**	**4,998.78**	**20,918.05**	**9,020.74**	**24,249.14**
	Less: Inter Segment Revenue	-	-	-	-	-	-
	Net Sales/Income from operations	**10,667.95**	**10,250.10**	**4,998.78**	**20,918.05**	**9,020.74**	**24,249.14**
2	**Segment Results - Profit(+)/Loss(-) before other income and tax**						
	(a) Mobile VAS & Software Development	301.64	146.09	(272.16)	447.73	(604.53)	(758.70)
	(b) Property Development	179.35	268.48	-	447.83	-	782.18
	Total Segment Results - Profit(+)/Loss(-) before other income and tax	**480.99**	**414.57**	**(272.16)**	**895.56**	**(604.53)**	**23.48**
	Add: Other Income	11.48	1.60	126.00	13.08	172.79	522.96
	Profit before Tax	**492.47**	**416.17**	**(146.16)**	**908.64**	**(431.74)**	**546.45**
3	**Capital Employed**						
	(a) Mobile VAS & Software Development	58,101.63	57,434.86	56,993.79	58,101.63	56,993.79	57,389.89
	(b) Property Development	4,933.49	4,990.64	2,682.00	4,933.49	2,682.00	4,722.16
	Total Capital Employed	**63,035.11**	**62,425.50**	**59,675.79**	**63,035.11**	**59,675.79**	**62,112.05**

3. Consolidated financial results include the results of Tanla Solutions (UK) Ltd., Tanla Mobile Asia Pacific Pte. Ltd, (Singapore), Tanla Corporation Pvt. Ltd.,(Formerly Mufithumb Corporation Pvt Ltd) - wholly owned subsidiaries, Tanla Mobile Middle East FZ-LLC (UAE),Tanla Mobile Ireland Private Limited, (Ireland), - wholly owned subsidiaries of Tanla Mobile Asia Pacific Pte Ltd (Singapore), Tanla Mobile Finland Oy, (Finland) - wholly owned subsidiary of Tanla Mobile Middle East FZ LLC (UAE) and Tanla Oy (formerly Openbit Oy) (Finland) - wholly owned subsidiary of Tanla Mobile Finland Oy (Finland).

4. In accordance with Clause 41 of Listing Agreement, the Company has published consolidated financial results. The Standalone financial results of the Company for the quarter and half-year ended September 30, 2015 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com) Key standalone information is given below :

(Rs. In Lakhs)

Particulars	Quarter Ended		Year Ended
	30.09.2015 Unaudited	30.06.2015 Unaudited	31.03.2015 Audited
Income from operations & other income	7814.72	7222.03	13781.95
Profit / (Loss before tax)	268.78	211.13	586.04
Profit / (Loss after tax)	181.78	105.15	306.92

5. Previous period / year figures have been re-grouped wherever necessary.

Place: Hyderabad
Date: October 30, 2015

For and on behalf of the Board of Directors

(D.Uday Kumar Reddy)
Chairman & Managing Director
DIN: 00003382



Statement of Assets and Liabilities

Rs. In Lakhs

	Particulars	Consolidated		Standalone	
		As at 30-Sep-15 Unaudited	As at 31-Mar-15 Audited	As at 30-Sep-15 Unaudited	As at 31-Mar-15 Audited
A	**EQUITY AND LIABILITIES**				
1	**Shareholders' Funds**				
	(a) Capital	1,014.80	1,014.80	1,014.80	1,014.80
	(b) Reserves & Surplus	62,020.32	61,097.25	61,887.60	61,504.69
	Sub-total Shareholders' funds	**63,035.11**	**62,112.05**	**62,902.40**	**62,519.49**
2	**Non-Current Liabilities**				
	(a) Long term borrowings	56.88	29.73	21.64	29.73
	(b) Long term provisions	12.86	11.86	11.20	10.20
	Sub-total Non-Current Liabilities	**69.74**	**41.59**	**32.84**	**39.93**
3	**Current Liabilities**				
	(a) Short term borrowings	18.89	11.77	7.21	11.77
	(b) Trade payables	2,916.78	5,138.63	2,696.52	3,881.11
	(c) Other current liabilities	1,171.27	864.30	739.44	503.99
	(d) Short-term provisions	213.24	117.25	213.24	117.25
	Sub-total Current Liabilities	**4,320.18**	**6,131.96**	**3,656.40**	**4,514.13**
	TOTAL - EQUITY AND LIABILITIES	**67,425.03**	**68,285.60**	**66,591.63**	**67,073.54**
B	**ASSETS**				
1	**Non-current Assets**				
	(a) Fixed Assets	45,693.53	45,678.21	3,048.14	3,084.88
	(b) Goodwill on consolidation	297.92	297.92	-	-
	(c) Non-current Investments	-	-	53,187.25	53,137.95
	(d) Deferred tax assets (net)	372.96	398.45	340.88	437.88
	(e) Other non-current assets	367.44	477.88	1,454.85	1,218.33
	Sub-total Non-current assets	**46,731.84**	**46,852.46**	**58,031.12**	**57,879.04**
2	**Current Assets**				
	(a) Inventories	2,627.74	2,661.78	-	-
	(b) Trade receivables	13,945.70	14,456.59	6,408.38	6,187.05
	(c) Cash and cash equivalents	2,422.52	2,990.29	1,588.89	2,497.35
	(d) Short-term loans and advances	1,357.37	834.10	265.34	132.10
	(e) Other current assets	339.85	490.38	297.91	378.00
	Sub-total Current assets	**20,693.18**	**21,433.14**	**8,560.51**	**9,194.51**
	TOTAL - ASSETS	**67,425.03**	**68,285.60**	**66,591.63**	**67,073.54**

