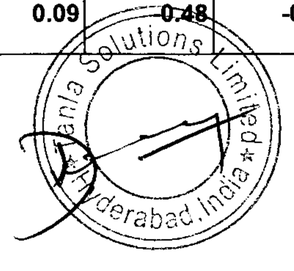
TANLA SOLUTIONS LIMITED
TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081
UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER AND PERIOD ENDED DECEMBER 31, 2013

PART I (Rupees in Lakhs)

	Particulars (Refer notes below)	Consolidated Results for the						Tanla Solutions Limited - Results for the					
		3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Year to date figures for previous year ended	Previous accounting year ended	3 months ended	Preceding 3 months ended	Corresponding 3 months ended in the previous year	Year to date figures for current period ended	Year to date figures for previous year ended	Previous accounting year ended
		31-Dec-13	30-Sep-13	31-Dec-12	31-Dec-13	31-Dec-12	March 31, 2013	31-Dec-13	30-Sep-13	31-Dec-12	31-Dec-13	31-Dec-12	March 31, 2013
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	**Income from Operations**												
	(a) Overseas	1753.96	1444.36	1931.73	4931.46	7069.01	9286.70	8.55	12.37	13.05	27.19	255.98	270.03
	(b) Domestic- India	559.45	871.67	516.08	1975.80	1713.41	2451.84	559.45	871.67	516.08	1975.80	1713.41	2451.84
	(c) Other Operating Income	-	-	-	-	-	-	-	-	-	-	-	-
	Total income from operations (net)	**2313.41**	**2316.02**	**2447.81**	**6907.26**	**8782.42**	**11738.54**	**568.00**	**884.04**	**529.13**	**2002.99**	**1969.39**	**2721.87**
2	**Expenses**												
	(a) Cost of sales	1180.28	1210.77	1843.94	3636.14	6443.76	7766.87	151.36	497.79	362.44	879.92	1290.71	1559.39
	(b) Change in inventories	-	-	-	-	-	-	-	-	-	-	-	-
	(c) Employee Benefits expense	219.71	247.65	264.45	704.41	721.63	979.13	135.19	140.98	136.34	404.44	425.65	567.26
	(d) Depreciation and Amortisation expense	1474.37	1464.37	3060.44	4412.10	9551.63	16886.40	267.05	267.05	275.85	801.17	790.85	1057.32
	(e) Advertisement expense	26.14	26.86	86.56	80.15	373.63	391.63	6.41	6.57	2.45	17.11	2.45	26.58
	(f) Bad Debts provision	0.00	0.00	0.00	0.00	0.00	769.92	-	-	-	-	-	-
	(g) Other Expenses	99.71	45.40	212.11	253.37	949.29	892.46	99.71	62.67	160.27	217.37	352.98	469.17
	Total expenses	**3000.21**	**2995.06**	**5467.49**	**9086.16**	**18039.93**	**27686.42**	**659.72**	**975.07**	**937.35**	**2320.01**	**2862.64**	**3679.72**
3	**Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)**	**-686.80**	**-679.04**	**-3019.68**	**-2178.90**	**-9257.52**	**-15947.88**	**-91.72**	**-91.03**	**-408.22**	**-317.02**	**-893.25**	**-957.85**
4	Other Income	863.88	44.99	77.34	1037.21	214.22	1274.05	107.04	145.30	77.34	380.68	205.10	795.24
5	**Profit / (Loss) from ordinary activities before finance costs and exceptional items (3±4)**	**177.08**	**-634.05**	**-2942.34**	**-1141.69**	**-9043.30**	**-14673.83**	**15.32**	**54.27**	**-330.88**	**63.66**	**-688.15**	**-162.61**
6	Finance costs	-	-	-	-	-	-	-	-	-	-	-	-
7	**Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5±6)**	**177.08**	**-634.05**	**-2942.34**	**-1141.69**	**-9043.30**	**-14673.83**	**15.32**	**54.27**	**-330.88**	**63.66**	**-688.15**	**-162.61**
8	Exceptional items	-	-	-	-	-	98.59	-	-	-	-	-	98.59
9	**Profit/(Loss) from ordinary activities before tax (7±8)**	**177.08**	**-634.05**	**-2942.34**	**-1141.69**	**-9043.30**	**-14772.43**	**15.32**	**54.27**	**-330.88**	**63.66**	**-688.15**	**-261.20**
10	Tax Expense												
	- Provision for Income Tax	-	-	-	-	-	-	-	-	-	-	-	-
	- Provision for Deferred Tax	-12.45	-14.53	-39.26	-32.23	-199.70	-23.02	-12.45	-14.53	-39.26	-32.23	-199.70	-83.53
11	**Net Profit/(Loss) from ordinary activities after tax (9±10)**	**189.53**	**-619.51**	**-2903.08**	**-1109.46**	**-8843.59**	**-14749.41**	**27.77**	**68.80**	**-291.62**	**95.89**	**-488.44**	**-177.67**
12	Extraordinary items	-	-	-	-	-	-	-	-	-	-	-	-
13	**Net Profit / (Loss) for the period (11±12)**	**189.53**	**-619.51**	**-2903.08**	**-1109.46**	**-8843.59**	**-14749.41**	**27.77**	**68.80**	**-291.62**	**95.89**	**-488.44**	**-177.67**
14	Share of profit / (loss) of associates	-	-	-1.54	-	-	-	-	-	-	-	-	-
15	Minority Interest	-	-	-	-	-	-	-	-	-	-	-	-
16	**Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13±14±15)**	**189.53**	**-619.51**	**-2904.62**	**-1109.46**	**-8843.59**	**-14749.41**	**27.77**	**68.80**	**-291.62**	**95.89**	**-488.44**	**-177.67**
17	Paid-up Equity Share Capital (Face Value of Re.1 each)	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80
18	Reserves and Surplus (excluding revaluation reserves) as per balance sheet of previous accounting year	-	-	-	-	-	60503.10	-	-	-	-	-	61464.58
19.i	**Earnings per share (before extraordinary items) (of Re.1 each) (not annualised)**												
	(a) Basic	**0.19**	**-0.61**	**-2.86**	**-1.09**	**-8.71**	**-14.53**	**0.03**	**0.07**	**-0.29**	**0.09**	**-0.48**	**-0.18**
	(b) Diluted	**0.19**	**-0.61**	**-2.86**	**-1.09**	**-8.71**	**-14.53**	**0.03**	**0.07**	**-0.29**	**0.09**	**-0.48**	**-0.18**
19.ii	**Earnings per share (after extraordinary items) (of Re.1 each) (not annualised)**												
	(a) Basic	**0.19**	**-0.61**	**-2.86**	**-1.09**	**-8.71**	**-14.53**	**0.03**	**0.07**	**-0.29**	**0.09**	**-0.48**	**-0.18**
	(b) Diluted	**0.19**	**-0.61**	**-2.86**	**-1.09**	**-8.71**	**-14.53**	**0.03**	**0.07**	**-0.29**	**0.09**	**-0.48**	**-0.18**

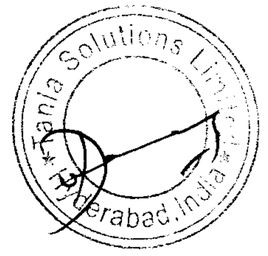


PART II

Select Information for the quarter and year ended December 31,2013

	Particulars (Refer notes below)	3 months ended 31-Dec-13	Preceding 3 months ended 30-Sep-13	Corresponding 3 months ended in the previous year 31-Dec-12	Year to date figures for current period ended 31-Dec-13	Year to date figures for previous year ended 31-Dec-12	Previous accounting year ended March 31, 2013	3 months ended 31-Dec-13	Preceding 3 months ended 30-Sep-13	Corresponding 3 months ended in the previous year 31-Dec-12	Year to date figures for current period ended 31-Dec-13	Year to date figures for previous year ended 31-Dec-12	Previous accounting year ended March 31, 2013
A	**PARTICULARS OF SHAREHOLDING**												
1	**Public shareholding**												
	No.of Shares (Adjusted to par value Re.1)	67,501,228	67,458,038	67,397,281	67,501,228	67,397,281	67,297,281	67,501,228	67,458,038	67,397,281	67,501,228	67,397,281	67,297,281
	Percentage of shareholding	66.52%	66.47%	66.41%	66.52%	66.41%	66.32%	66.52%	66.47%	66.41%	66.52%	66.41%	66.32%
2	**Promoters and promoter group Shareholding**												
	a) Pledged/Encumbered												
	- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
	b) Non-encumbered												
	- Number of shares	33,978,365	34,021,555	34,082,312	33,978,365	34,082,312	34,182,312	33,978,365	34,021,555	34,082,312	33,978,365	34,082,312	34,182,312
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
	- Percentage of shares (as a % of the total share capital of the company)	33.48%	33.53%	33.59%	33.48%	33.59%	33.68%	33.48%	33.53%	33.59%	33.48%	33.59%	33.68%

B	INVESTOR COMPLAINTS	3 months ended 31/12/2013
	Pending at the beginning of the quarter	-
	Received during the quarter	-
	Disposed of during the quarter	-
	Remaining unresolved at the end of the quarter	-



Notes:

1. The above financial results for the period and quarter ended December 31, 2013 have been subjected to a limited review by the Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on January 29, 2014.

2. The Company is engaged in telecom infrastructure and related value added services business and its operations constitute a single segment in the context of Accounting Standard (AS17) "Segment Reporting".

3. Consolidated financial results include the results of Tanla Solutions (UK) Ltd., Tanla Mobile Asia Pacific Pte. Ltd, (Singapore), Tanla Mobile Private Limited (India) - wholly owned subsidiaries, Tanla Mobile Middle East FZ-LLC (UAE),Tanla Mobile Ireland Private Limited, (Ireland), Tanla Mobile South Asia Pvt Ltd (Srilanka) - wholly owned subsidiaries of Tanla Mobile Asia Pacific Pte Ltd (Singapore), Tanla Mobile Finland Oy, (Finland) - wholly owned subsidiary of Tanla Mobile Middle East FZ LLC (UAE), Tanla Oy (formerly Openbit Oy) (Finland) - wholly owned subsidiary of Tanla Mobile Finland Oy (Finland) and TZ Mobile Pvt Ltd - a joint venture company.

4. EBITDA has increased by 99% QoQ from Rs.8.30 Cr to Rs.16.51 Cr on account of recovery of bad debts written off earlier aggregating to Rs.8.26 Cr in subsidiary companies.

5. Other Income in stand alone results includes interest charged to subsidiary company and the same is eliminated in consolidated results.

6. Stand-alone domestic revenue for the quarter includes net revenues from operators as against the gross revenue in earlier quarters while operating profit has increased from Rs.3.78 cr to Rs.4.17 cr.

7. In accordance with Clause 41 of Listing Agreement, the Company has published consolidated financial results. The Standalone financial results of the Company for the period and quarter ended December 31, 2013 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com) Key standalone information is given below :

(Rs. In Lakhs)

Particulars	Quarter Ended		Year Ended
	31.12.2013 Unaudited	30.09.2013 Unaudited	31.03.2013 Audited
Income from operations & other income	675.04	1029.34	3517.11
Profit / (Loss before tax)	15.32	54.27	(261.20)
Profit / (Loss after tax)	27.77	68.80	(177.67)

8. Previous period / year figures have been re-grouped wherever necessary.

Place: Hyderabad
Date: January 29, 2014

For and on behalf of the Board of Directors

Tanla Solutions Limited ★ Hyderabad.India ★

(D.Uday Kumar Reddy)
Chairman & Managing Director