TANLA SOLUTIONS LIMITED

TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081

UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2015

PART I

(Rupees in Lakhs)

	Particulars (Refer notes below)	Consolidated Results for the						Tanla Solutions Limited - Results for the					
		3 months ended 31-Dec-15	Preceding 3 months ended 30-Sep-15	Corresponding 3 months ended in the previous year 31-Dec-14	Year to date figures for current period ended 31-Dec-15	Year to date figures for previous year ended 31-Dec-14	Previous accounting year ended 31-Mar-15	3 months ended 31-Dec-15	Preceding 3 months ended 30-Sep-15	Corresponding 3 months ended in the previous year 31-Dec-14	Year to date figures for current period ended 31-Dec-15	Year to date figures for previous year ended 31-Dec-14	Previous accounting year ended 31-Mar-15
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	**Income from Operations**												
	(a) Overseas	4210.83	2441.30	2315.19	9062.40	7689.58	9256.49	-	-	15.07	2.54	21.29	21.29
	(b) Domestic- India	6646.14	8226.65	4171.81	22712.62	7818.16	14992.65	6427.46	7803.24	3143.75	21448.59	6765.09	13239.89
	(c) Other Operating Income	-	-	-	-	-	-			-	-	-	-
	Total income from operations (net)	**10856.97**	**10667.95**	**6487.01**	**31775.02**	**15507.74**	**24249.14**	**6427.46**	**7803.24**	**3158.82**	**21451.13**	**6786.39**	**13261.17**
2	**Expenses**												
	(a) Cost of sales	7813.86	8071.11	3760.70	23356.69	8093.74	14138.79	5381.26	7082.41	2452.13	19027.16	5317.78	10820.02
	(b) Change in inventories	-	-	-	-	-	-	-	-	-	-	-	-
	(c) Employee Benefits expense	307.16	283.21	252.89	864.45	725.39	982.09	196.01	209.31	154.38	594.59	457.10	664.05
	(d) Depreciation expense	1341.21	1272.77	1963.48	3886.06	5891.88	7567.98	75.55	72.88	438.64	222.18	891.90	1038.27
	(e) Connectivity & related expenses	132.26	82.14	50.47	286.52	135.19	167.60	62.63	44.23	30.75	135.74	84.65	79.43
	(f) Travel Expenses	97.33	72.34	75.83	213.84	142.45	181.77	33.42	24.09	43.96	133.59	93.19	157.30
	(g) Other Expenses	638.96	405.38	272.65	1745.72	1012.62	1187.42	217.64	113.02	155.32	410.09	272.19	436.84
	Total expenses	**10330.78**	**10186.96**	**6376.02**	**30353.28**	**16001.28**	**24225.65**	**5966.52**	**7545.93**	**3275.18**	**20523.36**	**7116.80**	**13195.91**
3	**Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)**	**526.19**	**480.99**	**110.99**	**1421.75**	**-493.54**	**23.49**	**460.94**	**257.31**	**-116.36**	**927.78**	**-330.42**	**65.26**
4	Other Income	33.95	11.48	173.53	47.02	346.32	522.96	33.12	11.48	173.53	46.20	497.77	520.78
5	**Profit / (Loss) from ordinary activities before finance costs and exceptional items (3±4)**	**560.14**	**492.47**	**284.52**	**1468.77**	**-147.22**	**546.45**	**494.07**	**268.78**	**57.17**	**973.98**	**167.36**	**586.04**
6	Finance costs	-	-	-	-	-	-	-	-	-	-	-	-
7	**Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5±6)**	**560.14**	**492.47**	**284.52**	**1468.77**	**-147.22**	**546.45**	**494.07**	**268.78**	**57.17**	**973.98**	**167.36**	**586.04**
8	Exceptional items	-	-	-	-	-	-	-	-	-	-	-	-
9	**Profit / (Loss) from ordinary activities before tax (7±8)**	**560.14**	**492.47**	**284.52**	**1468.77**	**-147.22**	**546.45**	**494.07**	**268.78**	**57.17**	**973.98**	**167.36**	**586.04**
10	Tax Expense												
	- Provision for Income Tax	98.81	53.76	18.93	194.80	39.81	98.41	98.81	53.76	18.93	194.80	39.81	71.85
	- Provision for Deferred Tax	31.60	29.15	17.95	121.25	37.70	189.22	31.60	33.25	17.95	128.60	37.70	207.25
11	**Net Profit / (Loss) from ordinary activities after**	**429.73**	**409.56**	**247.63**	**1152.72**	**-224.72**	**258.82**	**363.65**	**181.78**	**20.29**	**650.58**	**89.85**	**306.92**
12	Extraordinary items	-	-	-	-	-	-	-	-	-	-	-	-
13	**Net Profit / (Loss) for the period (11±12)**	**429.73**	**409.56**	**247.63**	**1152.72**	**-224.72**	**258.82**	**363.65**	**181.78**	**20.29**	**650.58**	**89.85**	**306.92**
14	Share of profit / (loss) of associates	-	-	-	-	-	-	-	-	-	-	-	-
15	Minority Interest	-	-	-	-	-	-	-	-	-	-	-	-
16	**Net Profit / (Loss) after taxes, minority interest**	**429.73**	**409.56**	**247.63**	**1152.72**	**-224.72**	**258.82**	**363.65**	**181.78**	**20.29**	**650.58**	**89.85**	**306.92**
17	Paid-up Equity Share Capital (Face Value of Re.1 ea	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80
18	Reserves and Surplus (excluding revaluation reserves) as per balance sheet of previous accounting year	-	-	-	-	-	61097.26	-	-	-	-	-	61504.69
19.i	**Earnings per share (before extraordinary items)**												
	(a) Basic	**0.42**	**0.40**	**0.24**	**1.14**	**-0.22**	**0.26**	**0.36**	**0.18**	**0.02**	**0.64**	**0.09**	**0.30**
	(b) Diluted	**0.42**	**0.40**	**0.24**	**1.14**	**-0.22**	**0.26**	**0.36**	**0.18**	**0.02**	**0.64**	**0.09**	**0.30**
19.ii	**Earnings per share (after extraordinary items)**												
	(a) Basic	**0.42**	**0.40**	**0.24**	**1.14**	**-0.22**	**0.26**	**0.36**	**0.18**	**0.02**	**0.64**	**0.09**	**0.30**
	(b) Diluted	**0.42**	**0.40**	**0.24**	**1.14**	**-0.22**	**0.26**	**0.36**	**0.18**	**0.02**	**0.64**	**0.09**	**0.30**



Notes:

1. The above financial results for the quarter and nine months ended December 31, 2015 have been subjected to a limited review by the Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on February 01, 2016

2. Segment Reporting (Consolidated) :

Reporting of Segment wise Revenue, Results and Capital Employed :

Rs. in Lakhs

Sl. No.	Particulars	Consolidated Results for the					
		3 months ended 31-Dec-15 Unaudited	3 months ended 30-Sep-15 Unaudited	3 months ended 31-Dec-14 Unaudited	Year to date 31-Dec-15 Unaudited	Year to date 31-Dec-14 Unaudited	Previous accounting year ended March 31, 2015 Audited
1	**Segment Revenue**						
	(a) Mobile VAS & Messaging Services	10,656.97	10,267.95	5,431.26	30,575.02	15,507.74	22,605.63
	(b) Property Development	200.00	400.00	1,055.75	1,200.00	1,055.75	1,643.51
	Total Sales/Income from Operations	**10,856.97**	**10,667.95**	**6,487.01**	**31,775.02**	**16,563.49**	**24,249.14**
	Less: Inter Segment Revenue	-	-	-	-	-	-
	Net Sales/Income from operations	**10,856.97**	**10,667.95**	**6,487.01**	**31,775.02**	**16,563.49**	**24,249.14**
2	**Segment Results - Profit(+)/Loss(-) before other income and tax**						
	(a) Mobile VAS & Messaging Services	441.19	301.64	(75.67)	888.92	(493.54)	(758.70)
	(b) Property Development	85.00	179.35	186.66	532.83	186.66	782.18
	Total Segment Results - Profit(+)/Loss(-) before other income and tax	**526.19**	**480.99**	**110.99**	**1,421.75**	**(306.88)**	**23.48**
	Less: Finance Cost	-	-	-	-	-	-
	Other Unallocable Income	(33.95)	(11.48)	(173.53)	43.83	(346.32)	(522.96)
	Profit before Tax	**560.14**	**492.47**	**284.52**	**1,377.92**	**39.44**	**546.45**
3	**Capital Employed**						
	(a) Mobile VAS & Messaging Services	59,362.97	59,018.24	57,120.69	59,362.97	57,120.69	58,306.50
	(b) Property Development	4,101.88	4,016.88	2,762.04	4,101.88	2,762.04	3,805.55
	Total Capital Employed	**63,464.85**	**63,035.12**	**59,882.73**	**63,464.85**	**59,882.73**	**62,112.05**

3. In accordance with Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has published consolidated financial results. The Standalone financial results of the Company for the quarter and nine-months ended December 31, 2015 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com)
Key standalone information is given below :

(Rs. In Lakhs)

Particulars	Quarter Ended		Year Ended
	31.12.2015 Unaudited	30.09.2015 Unaudited	31.03.2015 Audited
Income from operations & other income	6460.59	7814.72	13781.95
Profit / (Loss before tax)	494.07	268.78	586.04
Profit / (Loss after tax)	363.65	181.78	306.92

4. Previous period / year figures have been re-grouped/re-arranged wherever necessary.

Place: Hyderabad
Date: February 01, 2016

For and on behalf of the Board of Directors



(D.Uday Kumar Reddy)
Chairman & Managing Director
DIN: 00003382