TTK Prestige
LIMITED

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July 28, 2026

National Stock Exchange "Exchange Plaza", C-1, Block G, Bandra- Kurla Complex, Bandra (E), Mumbai – 400 051.	BSE Limited 27th Floor, Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001.
Scrip Symbol : TTKPRESTIG	Scrip Code : 517506

Dear Sir,

Sub: Data to be shared with Analysts for the first quarter ended July 28, 2026

We are enclosing herewith a copy of information to be shared with Analysts. The said information will be published on our website also.

Please take this information on record.

Thanking you,

Yours faithfully,
For TTK Prestige Limited,

MANJULA K V Digitally signed by MANJULA K V
Date: 2026.07.28 13:06:45 +05'30'

Manjula K V
Company Secretary & Compliance Officer

TTK Prestige

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Quarter 1   FY 2026-27
Investor Presentation

TTK Prestige LIMITED

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GENERAL BACKDROP FOR Q1 OF FY 2026-27

TTK Prestige LIMITED

A. GENERAL ECONOMY

- Global growth faced headwinds from Middle East geopolitical tensions, higher energy prices, and stalled disinflation, while AI-driven investment provided support.
- Economic narrative shifted from stable growth and broad-based disinflation in 2025 to higher uncertainty, rising commodity prices, and increased regional divergence.
- Supply-chain risks and margin pressures resurfaced, especially in aviation, logistics, chemicals, metals, and consumer goods.
- Energy exporters benefited from stronger commodity prices, whereas energy-importing economies faced higher inflation and fiscal pressures.
- India remained one of the fastest-growing major economies, supported by strong domestic demand, government capex, services exports, and private investment.
- Higher crude oil prices highlighted India’s vulnerability as a major energy importer, creating risks for inflation and external balances.
- Food inflation remained relatively contained, but rising fuel and transportation costs posed upside inflation risks.

A. GENERAL ECONOMY (Continued…)

- The Indian Rupee weakened sharply, touching a record low of ₹96.8/USD in May, before recovering to ₹94–95/USD by quarter-end due to easing crude prices and RBI actions.
- India continued to benefit from the global AI boom, leveraging its strengths in software engineering, digital transformation, and technology services.
- China+1 supply-chain diversification trends created growth opportunities for India in electronics, engineering, automotive components, and industrial manufacturing.
- Overall, India demonstrated resilience amid global uncertainty, though energy prices and geopolitical developments remained key risks.

GENERAL BACKDROP FOR Q1 OF FY 2026-27

TTK Prestige LIMITED

B. SPECIFIC TO COMPANY

- The kitchenware segment delivered stable-to-healthy growth during this quarter, supported by the increasing adoption of induction cooking, ongoing premiumization trends in cookware, and resilient urban consumer demand.
- Demand remained encouraging across retail, distribution, and e-commerce channels, reflecting consumers' growing preference for modern kitchen solutions, premium cookware, and induction-compatible products.
- Competitive intensity continued to be high, particularly in the value segment, where elevated price sensitivity led many competitors to use aggressive pricing strategies as a key differentiator.
- The primary challenge during the quarter was margin pressure arising from higher commodity and logistics costs, driven largely by disruptions associated with the Middle East crisis. Nevertheless, organized brands were able to partially mitigate these cost increases through selective price hikes, product mix improvement, and the introduction of premium offerings.
- The export business faced a difficult quarter, as disruptions in key global shipping routes adversely affected freight availability, increased transit times, and created execution challenges for international orders.

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KEY PERFORMANCE HIGHLIGHTS FOR 1ST QUARTER ENDED JUNE 30, 2026 (AS COMPARED TO Q1 OF PREVIOUS YEAR)

- Domestic Sales was at Rs 758.6 Crores (PY Rs 559.2 Crores); growth of 35.6%
- Export Sales for the quarter was at Rs 12.8 Crores (PY Rs 15.6 Crores)
- Total Sales was at Rs 771.4 Crores (PY Rs 574.8 Crores); growth of 34.2%
- Operating EBITDA was at Rs. 88.8 Crores as compared to PY Rs. 51.0 Crores; growth of 74.3%
- The Other Expense for the quarter includes Rs 12.4 Crores (PY Rs 17.7 Crores) being expenses attributable to Company's ongoing efforts to achieve overall business excellence and bringing in sustainable cost savings.
- The operating EBITDA before this provision was 13.1% (PY 11.9%) and after this provision, the Operating EBITDA margin was at 11.5% (PY 8.9%)
- Profit before Tax (before exceptional) was at Rs 82.4 Crores (PY Rs 47.2 Crores); growth of 74.6%.
- Exceptional Item:
  - During FY25-26 the Company had assessed the incremental impact of Rs 16.94 Crores arising from the change in the definition of "wages" under the New Labour Code and considering it to be material, regulatory-driven and non-recurring in nature, presented the same as an Exceptional item in the Financial Statements for the year ended March 31, 2026.

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KEY PERFORMANCE HIGHLIGHTS FOR 1ST QUARTER ENDED JUNE 30, 2026 (Continued…) (AS COMPARED TO Q1 OF PREVIOUS YEAR)

- Exceptional Item (Contd…):
  - During this quarter, the Company reassessed the estimated impact recognised as an Exceptional Item in the year ended March 31, 2026, following the alignment of Company's salary structures in line with the Labour Codes.
  - The consequent reversal to the provision to the extent of Rs 7.3 Crores has been presented as an Exceptional Item in the Financial Statements for the quarter ended June 30, 2026.
- Profit after Tax is at Rs 66.4 Crores (PY Rs 35.1 Crores); growth of 89.0%
- EPS (Diluted) was at Rs 4.84 per equity share of face value Rs 1/- each (PY Rs 2.56); growth of 88.9%
- Consolidated turnover was Rs 813.9 Crores (PY Rs 609.3 Crores); growth of 33.6%.
- Consolidated Profit before Tax (before exceptional) stood at Rs 73.4 Crores (PY Rs 35.2 Crores); growth of 108.3%.
- Consolidated Profit after Tax is at Rs 59.0 Crores (PY: Rs 25.6 Crores); growth of 130.2% after accounting for the exceptional Income of Rs 7.27 Crores towards reversal of provision towards reduction in the provision made for the impact of New Labour Code.
- Consolidated EPS (Diluted) was at Rs 4.33 per equity share of face value Rs 1/- each (PY Rs. 1.94); growth of 122.7%

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KEY BUSINESS FACTS FOR Q1 OF FY 2026-27

- The Company observed consistent and good growth across all channels & regions during the quarter, driven by sustained demand for induction cooktops, electrical appliances, induction-based pressure cookers and cookware products and value-added kitchenware products. Growth was seen across categories with induction cooktop leading the growth.
- Both offline and online channels did consistently well during this quarter with e-commerce leading the growth followed by trade, modern format, and exclusive stores.
- Cookware led the growth during this quarter followed by electrical kitchen appliances and cookers.
- The Company’s strategic initiatives continue to deliver results, stabilising the market share across channels and categories, supported by sustainable manufacturing and supply chain efficiencies.
- The repositioned Judge brand continues to perform well with a growth of around 89.9% to around Rs 34.6 Crores for the quarter (PY Rs 18.2 Crores).
- Commodity cost inflation across major raw materials persisted during the quarter, exerting pressure on margins. Through effective sourcing strategies and timely pricing interventions, the Company was able to mitigate a significant portion of the impact.
- As of June 30, 2026, the Company maintained a strong free cash balance of over ₹ 870 Crores, including short-term liquid investments, while continuing to fund capital expenditure and cost-effective working capital requirements.
- The Company introduced 26 new SKUs during this quarter across categories.
- Prestige Xclusive retail network of 709 stores across 337 towns, contributes significantly to overall sales.

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SALES BREAKUP – STANDALONE- FOR 1ST QUARTER

(In Rs. Crores)

	Q1 2026-27	Q1 2025-26	GROWTH	Q1 2024-25	Q1 2023-24
COOKERS	232.5	180.4	28.9%	173.1	170.2
COOKWARE	138.1	97.9	41.0%	88.2	82.0
APPLIANCES	351.6	251.6	39.7%	243.7	250.2
OTHERS	36.4	29.3	24.4%	29.0	27.9
EXPORTS	12.8	15.6	-17.9%	17.4	19.7
TOTAL	771.4	574.8	34.2%	551.3	550.0

PROPORTION TO SALES	Q1 2026-27	Q1 2025-26	Q1 2024-25	Q1 2023-24
COOKERS	30.1%	31.4%	31.4%	30.9%
COOKWARE	17.9%	17.0%	16.0%	14.9%
APPLIANCES	45.6%	43.8%	44.2%	45.5%
OTHERS	4.7%	5.1%	5.3%	5.1%
EXPORTS	1.7%	2.7%	3.2%	3.6%
TOTAL	100.0%	100.0%	100.0%	100.0%

Q1 NET SALES OVER 5 YEARS (STANDALONE)

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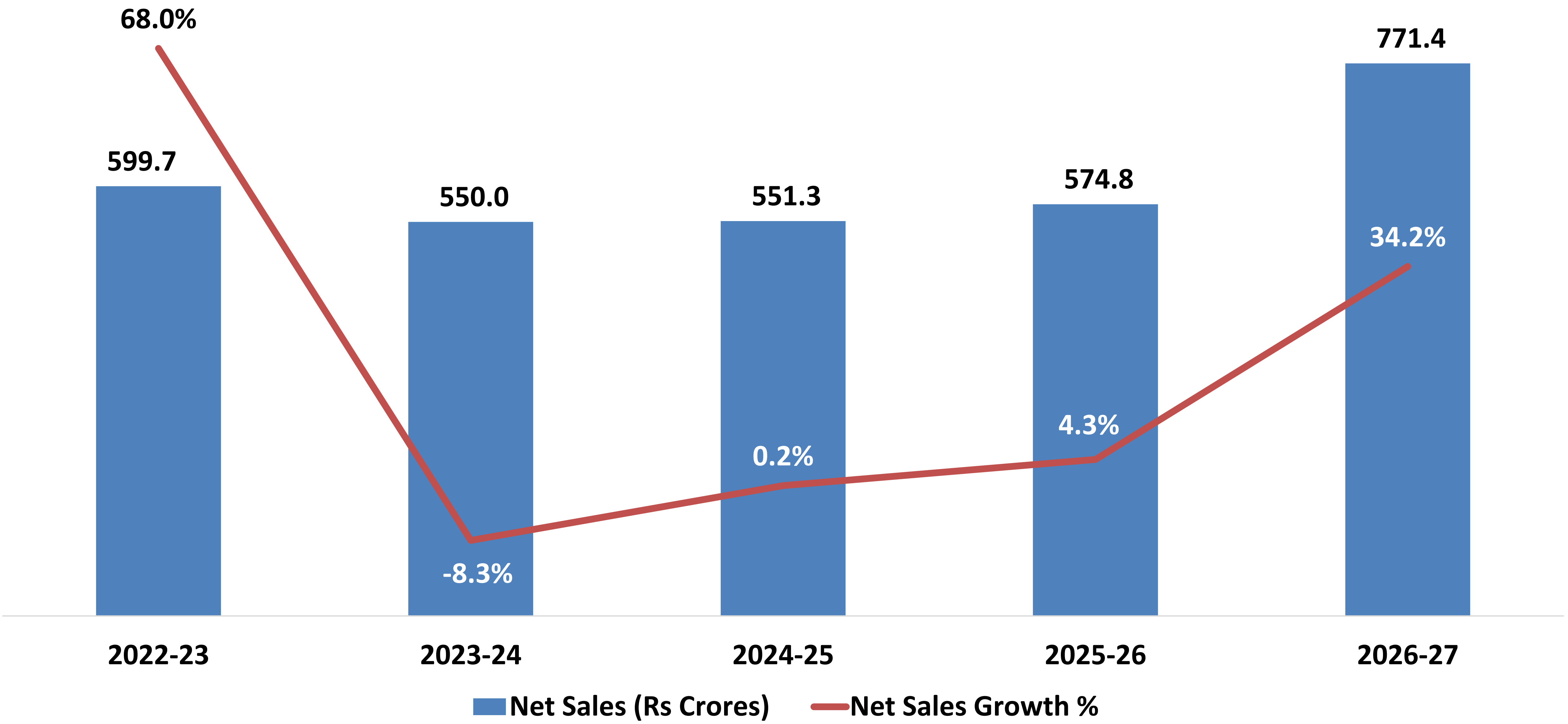

Q1 OPERATING EBITDA OVER 5 YEARS (STANDALONE)

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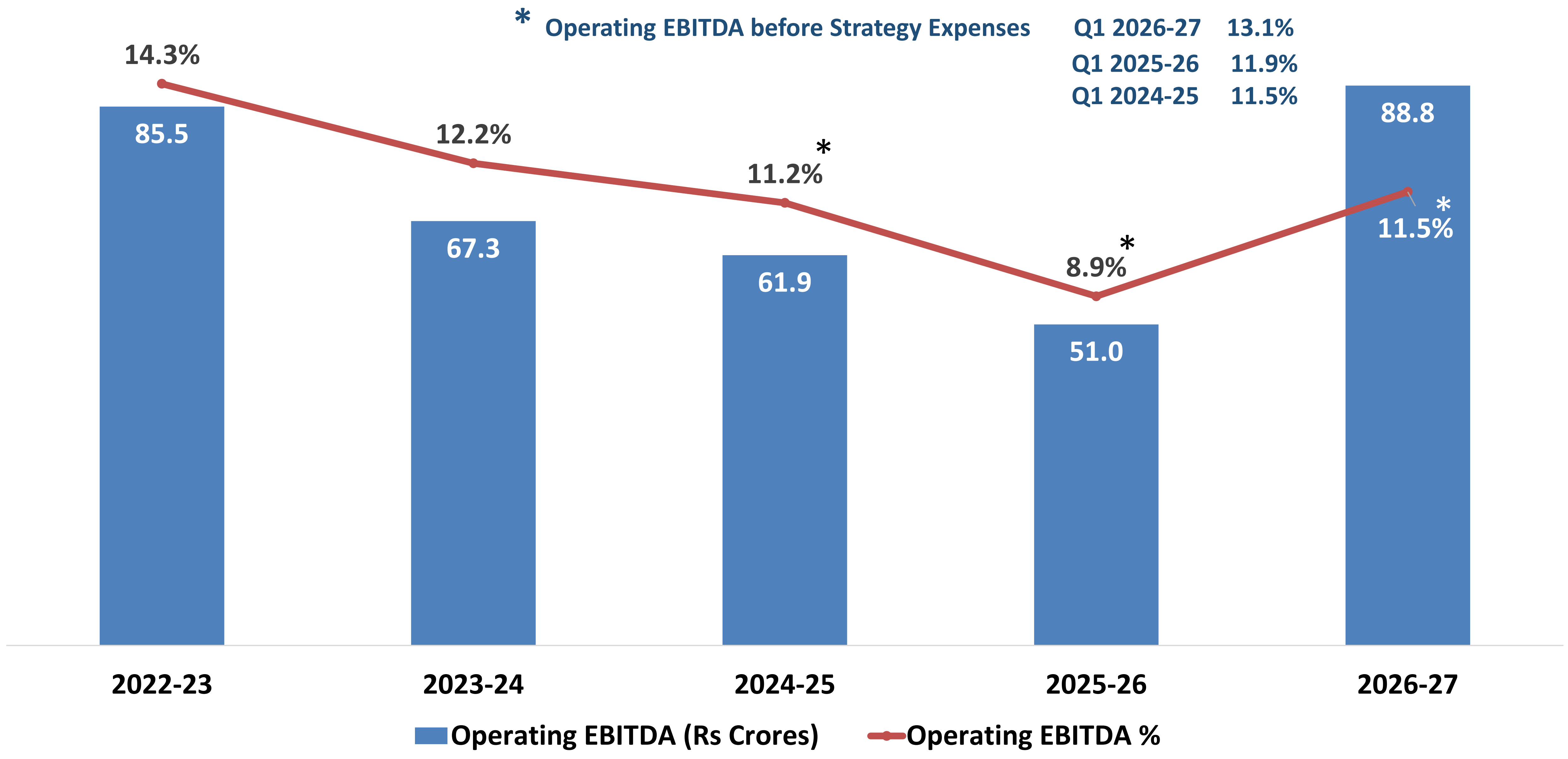

SUBSIDIARIES PERFORMANCE HIGHLIGHTS - Q1 OF FY 2026-27

TTK Prestige LIMITED

UK SUBSIDIARY – HORWOOD HOMEWARES LTD

- Horwood achieved a sale of £ 2.6 million during Q1 FY26 (PY £ 2.4 million)
- Horwood's Operating EBITDA for Q1 was at £ (0.6) million [PY £ (0.7) million]
- The UK economy showed stabilisation in June 2026, with inflation steady at 2.8%, stronger retail sales, and the Bank Rate unchanged at 3.75%.
- For the kitchenware sector, improving retail demand and ecommerce sales support growth, though higher energy and import costs continue to pressure margins.
- Long-term prospects remain positive, with 5–8% market CAGR over the decade driven by home-cooking, sustainability, and online retail trends.
- The outlook for the remaining 2026-27; growth is expected to remain modest, with Q2 wholesale volumes likely flat to slightly higher than expected.
- Political uncertainty remains elevated, and a period of stable governance is unlikely in the near term.
- Under the above business environment Horwood continues to focus on digital channels, product innovation, retail performance, and European exports and is outperforming many comparable UK peers.
- Management remains focused on disciplined cost control, SKU optimisation, and improved stock availability, driving greater operational efficiency and resource utilisation.

SUBSIDIARIES PERFORMANCE HIGHLIGHTS - Q1 OF FY 2026-27

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INDIAN SUBSIDIARY – ULTRAFRESH MODULAR SOLUTIONS LIMITED

- Ultrafresh achieved a sale of Rs 10.1 Crores during Q1 FY26 [PY Q1: Rs 8.8 Crores]; growth of 14.8 %
- Ultrafresh's Operating EBITDA for Q1 FY26 improved to Rs (0.20) Crores [PY Rs (2.08) Crores].
- Being a 51% Subsidiary Company their financials are consolidated appropriately in the Consolidated Financial Statements.
- Ultrafresh continued to witness strong demand in retail sales, supported by steady momentum in project orders.
- Ongoing investments in talent, infrastructure, and systems to strengthen future growth capabilities continues.
- Ultrafresh management is actively implementing cost-efficiency initiatives and operational improvements aimed at enhancing EBITDA margins over the coming quarters.

GOING FORWARD

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- India’s economic outlook remains positive, supported by resilient domestic demand, moderating inflation, easing energy prices, and continued infrastructure spending; India is expected to remain among the fastest-growing major economies.
- Festive season demand buildup is expected to drive channel inventory replenishment, supporting growth across cookware, kitchen appliances, small appliances, home products, and other discretionary consumer categories.
- Stable macroeconomic conditions and softer energy prices provide a supportive operating environment, while global geopolitical developments and export market uncertainties remain key watchpoints.
- India continues to benefit from global supply chain diversification, attracting investments across electronics, engineering, consumer products, and advanced manufacturing driving more employment opportunities.
- The Company is well positioned to capitalize on growth opportunities through its strong brand portfolio, extensive market reach, and debt-free balance sheet.
- Strategic transformation initiatives undertaken since Q4 FY25 continue to strengthen operational capabilities and support sustainable, profitable growth.
- Encouraging demand trends witnessed in Q1 FY27 have largely continued in July 2026, reinforcing management’s confidence in the business outlook for the remainder of the year.

GOING FORWARD

- Strategic transformation initiatives undertaken since Q4 FY25 continues to strengthen focused execution on innovation, operational excellence, and market expansion. This is expected to support continued growth while maintaining margin stability.
- During Q2 FY27 Company is planning to introduce around 40 new SKUs across categories.
- Management remains confident of sustaining business momentum and delivering consistent performance during FY 26-27.

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SAFE HARBOUR

THIS PRESENTATION MAY CONTAIN CERTAIN STATEMENTS WHICH ARE FUTURISTIC IN NATURE. SUCH STATEMENTS REPRESENT THE INTENTIONS OF THE MANAGEMENT AND THE EFFORTS BEING PUT IN BY THEM TO REALIZE CERTAIN GOALS. THE SUCCESS IN REALIZING THESE GOALS DEPENDS ON VARIOUS FACTORS BOTH INTERNAL AND EXTERNAL. THEREFORE, THE INVESTORS ARE REQUESTED TO MAKE THEIR OWN INDEPENDENT JUDGMENTS BY CONSIDERING ALL RELEVANT FACTORS BEFORE TAKING ANY INVESTMENT DECISION.

Kitchenware & Kitchen Appliances

Q1 FY 26-27

KITCHENWARE NEW LAUNCHES

NEW SEGMENT

TRIPLY MULTI KADAI

IDLI COOKER

TRIPLY DEEP KADAI

SS CUTE 2L/1.5L

APPLIANCES NEW LAUNCHES

NOVELTY

Prestige
Omnipot

NEW SEGMENT

Espresso Coffee Maker

Stellora 3B/4B
2 mm SS Gas Stove

LINE EXTENSION

Fusion 750 W 4 Jar

Delight 110

Crysta Chef 5.5L

Nutri Jet Trio
450 W

APPLIANCES NEW LAUNCHES

NOVELTY

Air Duo

LINE EXTENSION

Flexi Grill Jumbo 180

Flexi Grill 180

TTK Prestige LIMITED

THANK YOU

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