



7th November 2024

To
Listing Department
The National Stock Exchange of India Limited
Exchange Plaza,
Bandra-Kurla Complex, Bandra (East),
Mumbai 400051
Symbol: TRENT

Sub: Investors' Presentation on Unaudited Financial Results (Standalone and Consolidated) for the second quarter and half-year ended 30th September 2024

Dear Sir / Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, we enclose herewith Investors' Presentation on the Unaudited Financial Results (Standalone and Consolidated) for the second quarter and half-year ended 30th September 2024.

Thanking you,

Yours faithfully,
For Trent Limited

Krupa Anandpara
Company Secretary
Membership No.: A16536

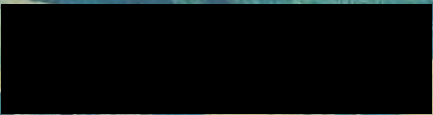
Encl.: As above

TRENT

A TATA Enterprise

PERFORMANCE HIGHLIGHTS

Q2FY25



ut^{sa} SAMOH

zudio

A TATA and TESCO Enterprise



zudio
beauty

DISCLAIMER



Statements in this Presentation describing the Company's performance may be "forward looking Statements" within the meaning of applicable securities laws and regulation. Actual results may differ materially from those directly or indirectly expressed, inferred or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the domestic markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and / or other incidental factors

TRENT JOURNEY



TRENT AT A GLANCE



12 Mn+

WestStyleClub Members



~11.5 Mn

Retail Area (sq. ft.)



875+

No. of Stores



180+

City Presence

Note:

* As of 30th September 2024

Q2 FY25 HIGHLIGHTS

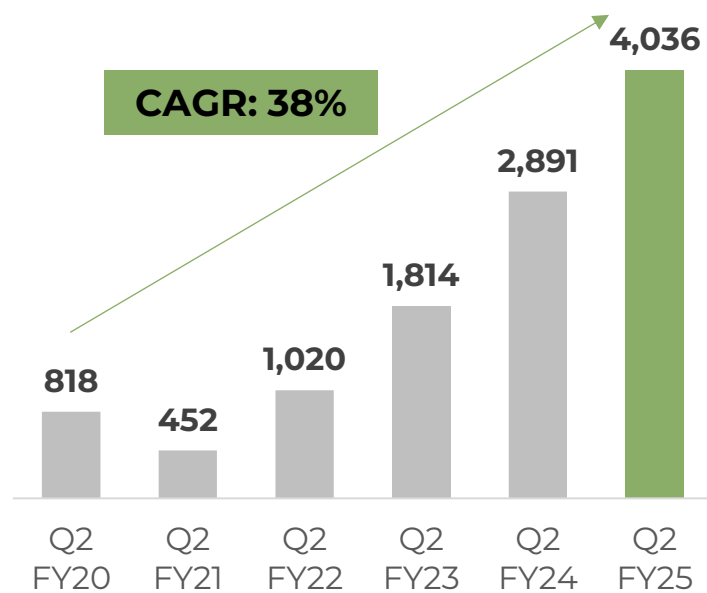


Standalone	₹ 4036 cr Revenue	↑ 40%	₹ 430 cr Op. EBIT	↑ 54%	₹ 555 cr PBT	↑ 48%
Consolidated	₹ 4157 cr Revenue	↑ 39%	₹ 429 cr Op. EBIT (incl. share from JVs & Assoc.)	↑ 48%	₹ 467 cr PBT	↑ 49%
Store Count	831 Fashion Concepts [#]		74 Food & Grocery			

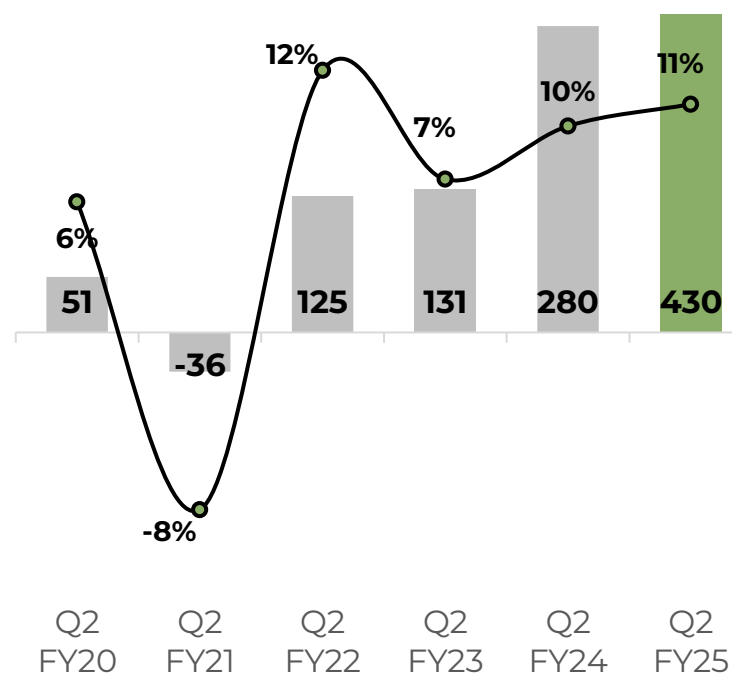
[#]Includes SIS Stores

TRENDS – LAST 6 YEARS

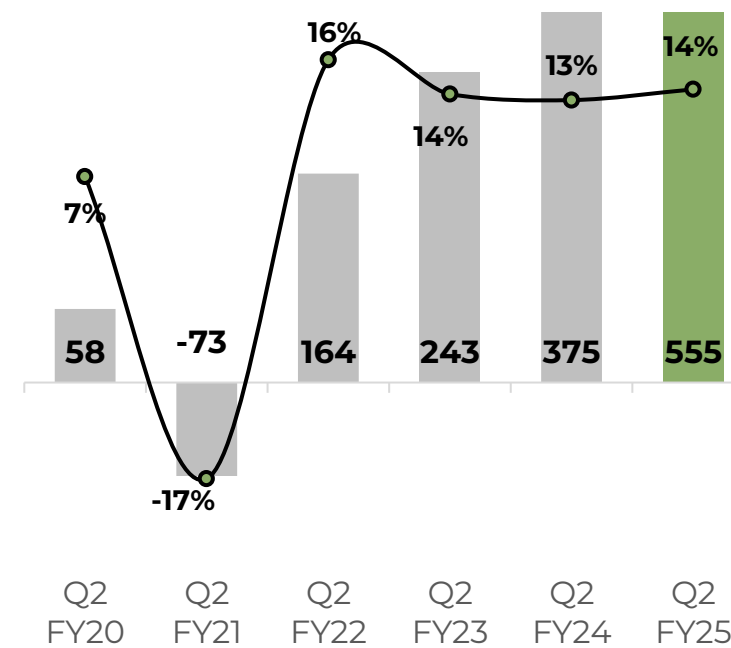
Revenue



Op. EBIT & Margin %

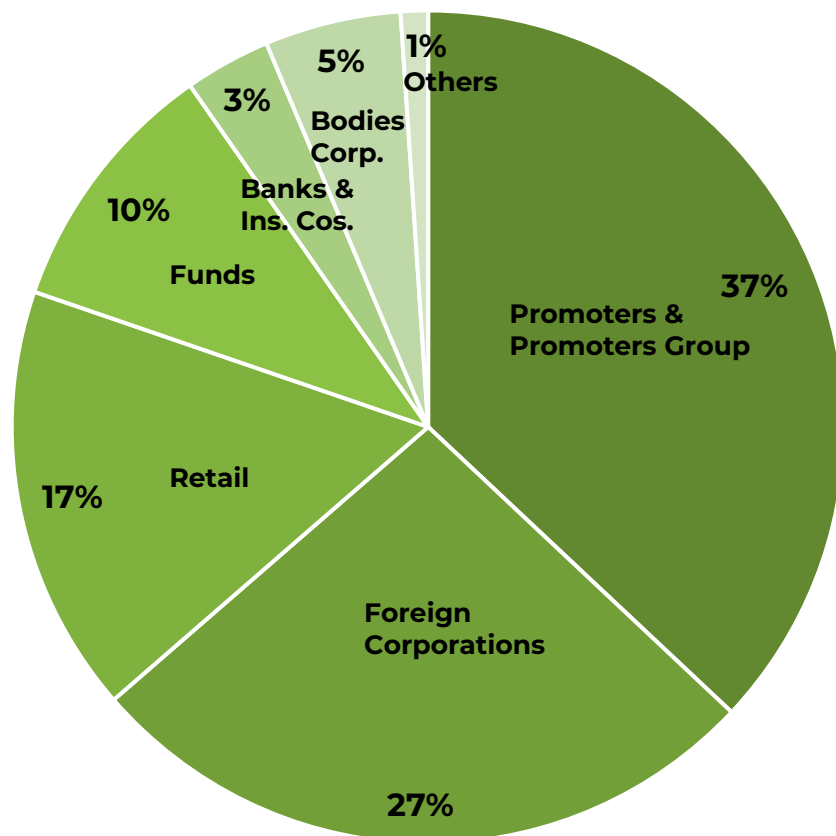


PBT & Margin %

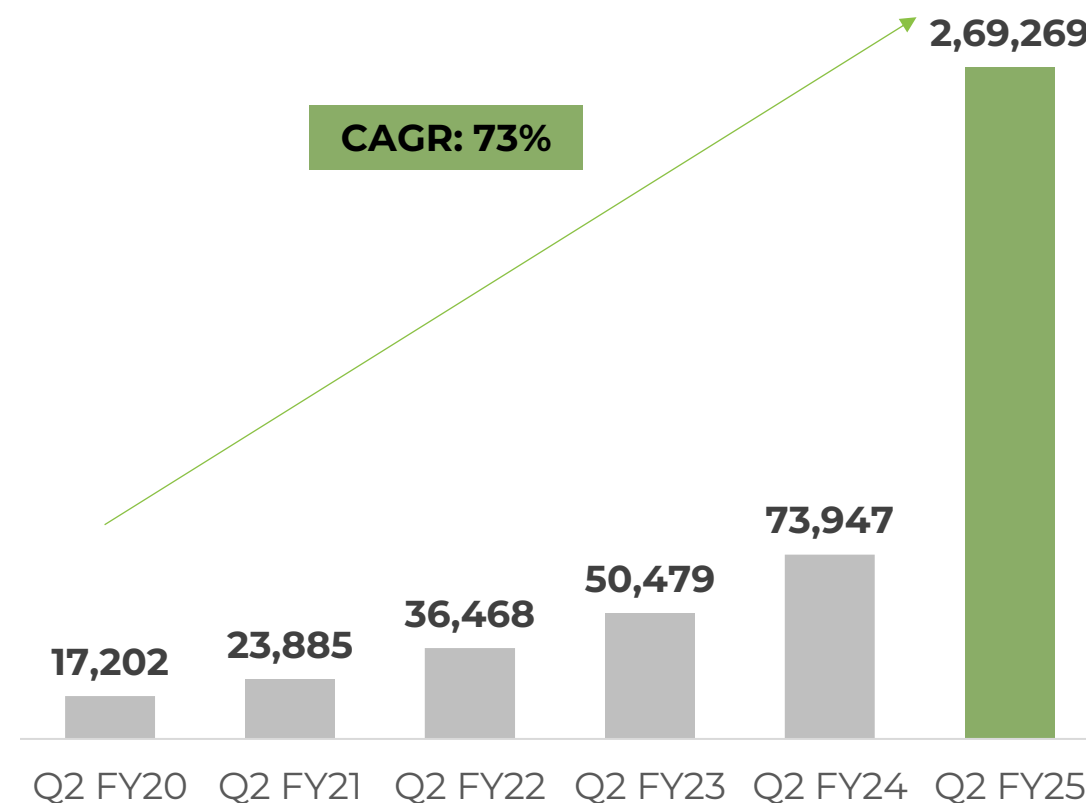


SHAREHOLDING & MARKET CAPITALIZATION

Shareholding Pattern as on 30th Sept'24



Market Capitalization (Rs. Cr)

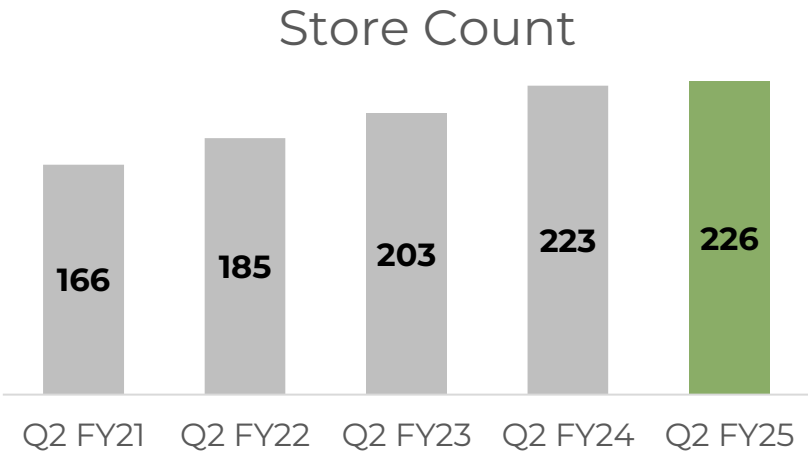




FASHION CONCEPTS

FASHION CONCEPTS

WESTSIDE



4.7 Mn+
Retail Area (sq. ft.)



226*
No. of Stores

**7 stores opened
9 stores consolidated*



81
City Presence

WESTSIDE – BRAND PORTFOLIO

TRENT
LIMITED
A TATA Enterprise

NUON

E.T.A

WES

L.O.V.

wardrobe

utsa

STUDIOWEST

vark

wunderLove

STUDIOFIT

HOP

BOMBAYS
PAISLEY

SOLEPLAY

WESTSIDE
HOME

LUNA BLU

ASCOT

Gia
CURVES

Zuba

WES
LOUNGE

SUPER ★ STAR
wunderLove

utsa
kids

Y&F
GIRL

Y&F
BOY

POME

WESTSIDE CONNECT

WESTSIDE X FITPAGE

Creating a fitness community with multiple events like Wesness, Breakfast Club, Hubba in your Park and Wesness x Goya

WESTSIDE X NECKWRECK

Westside was the presenting partner of the Wreckfest '24 a festival inspired and dedicated to the bass head community in India. The performance had over 30+ artists . On ground we created a pop up to engage with prominently Gen Z audience.

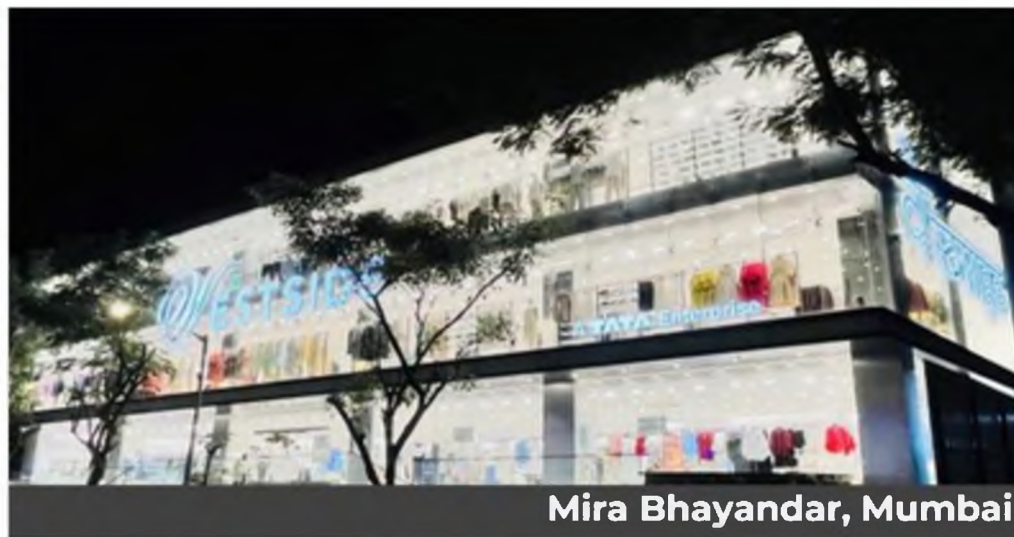
WESTSIDE X UNBOXING BLR

Westside was at Bangalore local college campuses, having Fashion shows, Pop-ups and Wesness activations to help spread visibility and generate awareness.

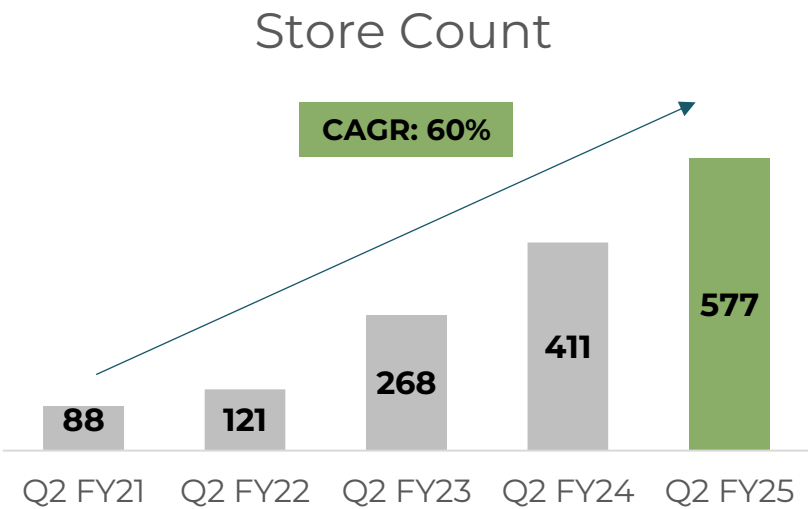


WESTSIDE – RECENT STORES

TRENT
LIMITED
A TATA Enterprise



zudio



5.5 Mn+
Retail Area (sq. ft.)



577*
No. of Stores#

**34 stores opened
16 stores consolidated
#Includes SIS Stores*



184*
City Presence

**One store in Dubai*

ZUDIO CAMPAIGNS

TRENT
LIMITED
A TATA Enterprise



ZUDIO CAMPAIGNS

TRENT
LIMITED
A TATA Enterprise



ZUDIO – RECENT STORES



SILICON MALL, DUBAI



HALDIYA HEIGHTS, MAHAL ROAD, JAIPUR



ANGAMALY, KOCHI

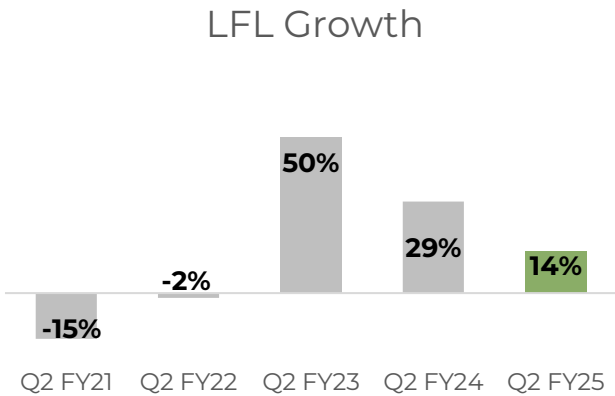
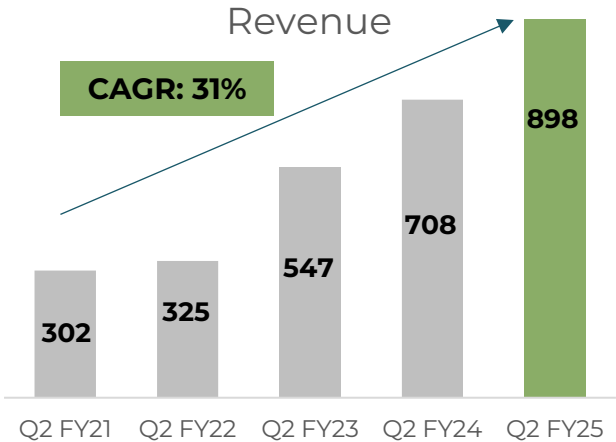


GALAXY ROAD SEC-15, GURUGRAM



FOOD & GROCERY

FOOD & GROCERY

A green icon of a map with a location pin.

1.2 Mn+
Retail Area (sq. ft.)

A green icon of a storefront with a striped awning.

74
No. of Stores

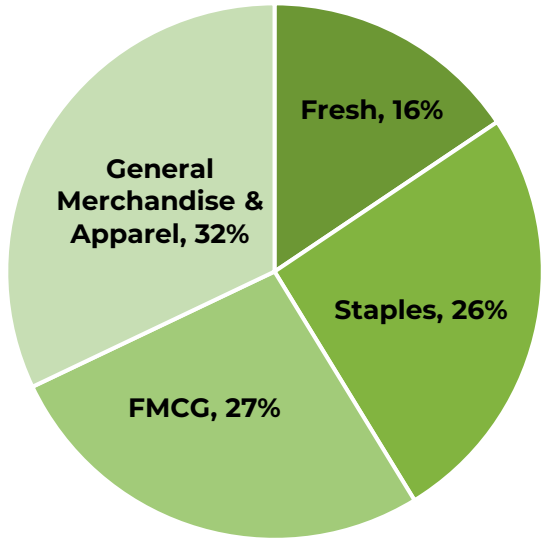
A green icon of a city skyline with several buildings.

10
City Presence

STAR PRODUCT CATEGORY SPLIT

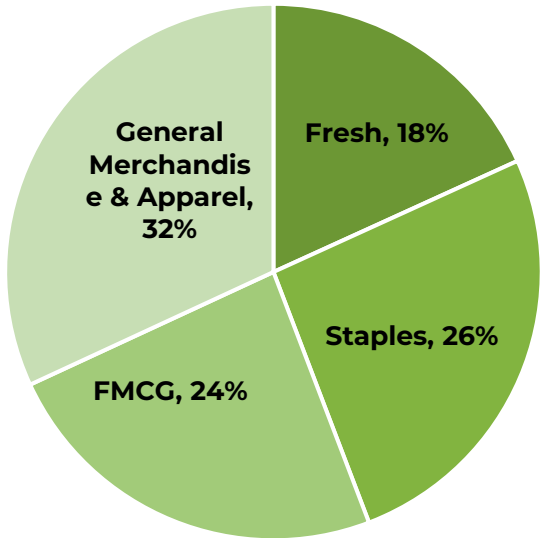


Q2 FY24



% Own Brand Share: 66%

Q2 FY25



% Own Brand Share: 73%

Our Own Brands



STAR OWN BRANDS - SMARTLE

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SMARTLE Share in General Merchandise: 80%

STAR QUIK CAMPAIGNS

TRENT
LIMITED
A TATA Enterprise



Ganesh Utsav Special
Welcome Bigger Savings
31st Aug to 16th Sept

UPTO 50% OFF

Prasad Essentials

Puja Samagri

Sweets

Dry Fruits

SHOP NOW & **#BachoteFaho**
Everyday Sabse Sasta Groceries



MEGA MONTHLY SALE
30th JUN - 9th JULY

UPTO 50% OFF

SHOP NOW

#BachoteFaho
Everyday Sabse Sasta Groceries



Savings Ki Mithaas

Rakhi Gifts starting at ₹55

SHOP NOW

#BachoteFaho
Everyday Sabse Sasta Groceries

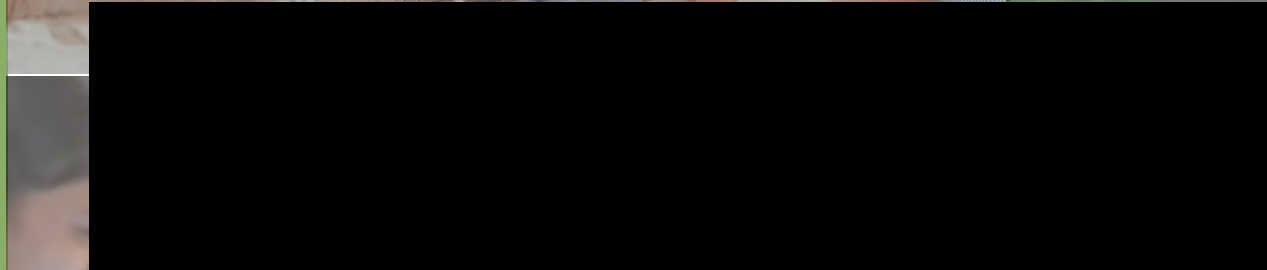


6 DAYS OF BIGGER SAVINGS
14th - 19th AUGUST

UPTO 50% OFF

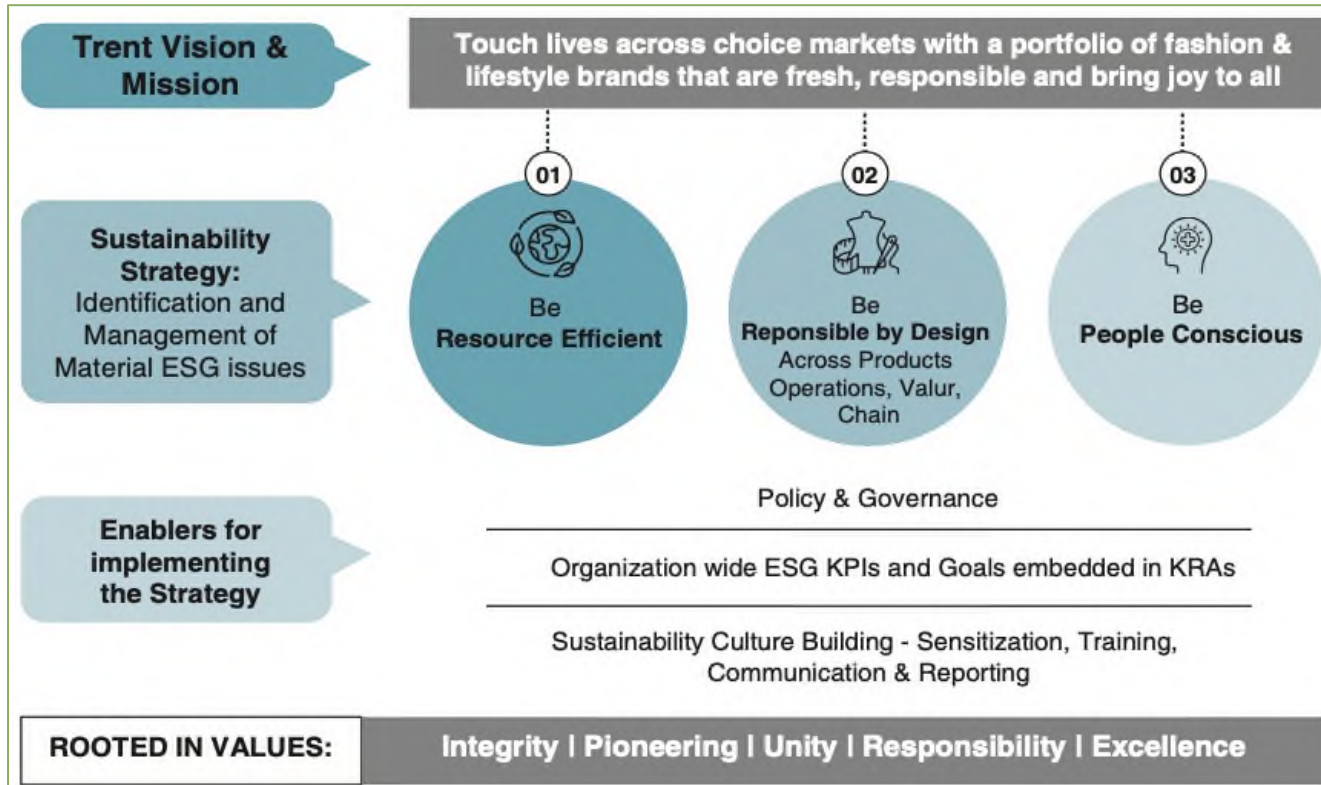
4Kg + 2Kg FREE*

SHOP NOW & **#BachoteFaho**
Everyday Sabse Sasta Groceries



**Trent Inspires
Trent Cares**

OUR SUSTAINABILITY STRATEGY



Three Pillars

- **Resource Efficient:**

Energy conservation, renewable sources of energy, packaging waste reduction and management practices

- **Responsible by Design:**

Selection of materials, development of suppliers, design of supply chain networks and processes

- **People Conscious:**

Prioritizing the well-being and growth of our own employees and communities



Trent has scored "**B-** in the CDP (Carbon Disclosure Program) - Climate Change 2023 evaluation. The rating signifies that Trent is taking Coordinated action on Climate-related Issues

MILESTONES



Pillar	Core Element	Initiatives
 Resource Efficient	Carbon emission reduction is a top priority for Trent with thorough assessment of energy consumption and estimation of emission levels. Resource efficiency drives our focus on packaging, waste management.	Implementing Internet Of Things (IoT) with smart energy solutions as well as energy efficient hardware such as high-lumen lighting and inverter ACs. We have installed IoT at 395 stores Around 40% of the electricity demand is met through renewable energy (through solar rooftops) at Distributions Centers
 Responsible by Design	At Trent, we embed sustainability principles across our value chain. We prioritise vendors that undergo audits for labour, health & safety, environmental and business ethics practices.	Trent focus areas entail achieving fabric traceability via internationally recognised certificates, ensuring our vendors remain compliant with SEDEX SMETA 4 pillar standards, and proactively promoting renewable energy use and water recycling in our vendors' factories
 People Conscious	it is vital for us to balance organisational growth with individual development. We are committed to creating a work environment where every colleague feels inspired by Trent's purpose, driven to perform and rewarded for the work they showcase.	Trent focuses on enhancing the employee wellbeing through various interventions such as employee assistance programs, health & safety, skill development, career growth, diversity and inclusion and other initiatives As a part of process, more than 3000 employee-hours of health and safety training and 12,167 Man-hours of training on skills and development of employees conducted in H1 FY2024-25

CSR INITIATIVES

TRENT
LIMITED
A TATA Enterprise

Promoting Employability

- Trent has partnered with Salaam Bombay Foundation to provide vocational skill development and financial literacy to underprivileged adolescents
- 380+ underprivileged (Girls: 77%, Boys: 23%) across 13 schools studying in Class 9 are part of the programme In Mumbai and Pune, this year

Promoting Education

- Trent has partnered with The Karta Initiative to support 25 underprivileged students through the Trent Scholar Program
- Trent supports the 'Nanhi Kali' project in Mumbai government schools in partnership with K.C. Mahindra Education Trust. It aims to enhance the academic outcomes of 300 female students in government schools from standard 8 to 10 in Mumbai, Maharashtra

Promoting Women Entrepreneurship

- Trent collaborates with the Kaarigar Clinic is providing training to marginalized women in sorting, weaving and creating beautiful products with recycled plastic bags in Awadh Nagar village of Kutch district in Gujarat.
- Over the course of three years, the aim is to empower 1125 women artisans to become entrepreneurs whilst upcycling 2500 kgs of plastic

Employee Volunteering

- Trent employees contribute their time and skills to local causes through Group volunteering programs.
- Last year, around 17,000 Trent employees participated and contributed their skills and time of over 76,500 hours



Thank You



For any queries, please email to:
investor.relations@trent-tata.com