



Tanla Platforms Limited

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Date: July 23, 2025

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001
Scrip Code: **532790**

National Stock Exchange of India Ltd.
“Exchange Plaza”
Bandra-Kurla Complex, Bandra (East),
Mumbai - 400 051
Symbol: **TANLA**

Dear Sir / Madam,

Subject: Message from Founder Chairman & CEO during 29th Annual General Meeting.

With reference to the cited subject, we are enclosing herewith Message from Mr. D Uday Kumar Reddy, Founder Chairman & CEO of the Company to the Shareholders made during the 29th Annual General Meeting of the Company held on July 23, 2025.

This is for your information and record.

Thanking you

Yours truly,

For Tanla Platforms Limited

Seshanuradha Chava
General Counsel and Company Secretary
M. No. A15519

Encl: as above



Good evening and thank you for joining us.

It is always a pleasure to connect with our shareholder community.

Today, I am pleased to share a defining milestone that will drive our next phase of sustainable growth.

Telcos today sit on vast volumes of rich data; data that is complex, siloed, and scattered across systems such as networks, billing platforms, devices, CRMs, and mobile apps. The platform we have built leverages large-scale infrastructure, deep domain expertise, and agentic models capable of fetching data across these fragmented systems. It will be deeply embedded into the telco ecosystem, spanning the network, SIM, and mobile handsets.

We have already deployed the first application of this AI-native platform with a large telco in Southeast Asia, under a multi-year contract. We will continue to develop more applications on this platform which will unlock different new use cases for telcos and enterprises. This deployment is going live in August. From day one, we will be able to onboard 50 million users.

We are already seeing strong interest from telcos and enterprises across key verticals. Our early-stage pipeline not only validates our vision — it also positions us well for international expansion.

On the enterprise side, we continue to win new logos and stay focused on expanding our market share

On the back of this, we expect to deliver double-digit EBITDA growth in the coming years.

Thank you once again for your trust and partnership. I now invite you to join us for the Q&A session.

Safe Harbor

This information contains “forward-looking” statements, and these statements involve substantial risks and uncertainties. All statements other than statements of historical fact could be deemed forward-looking, including, but not limited to, expectations of future operating results or financial performance, market size and growth opportunities, the calculation of certain of our key financial and operating metrics, plans for future operations, competitive position, technological capabilities, and strategic relationships, as well as assumptions relating to the foregoing.

Forward-looking statements are subject to several risks and uncertainties, many of which involve factors or circumstances that are beyond our control. Our actual results could differ materially from those stated or implied in forward-looking statements due to several factors. If the risks or uncertainties ever materialize or the assumptions prove incorrect, our results may differ materially from those expressed or implied by such forward-looking statements. We assume no obligation and do not intend to update these forward-looking statements or to conform these statements to actual results or to changes in our expectations, except as required by law.

This information involves many assumptions and limitations, and you are cautioned not to give undue weight to these estimates. We have not independently verified the accuracy or completeness of the data contained in these industry publications and other publicly available information. Accordingly, we make no representations as to the accuracy or completeness of that data nor do we undertake to update such data after the date of this document.