

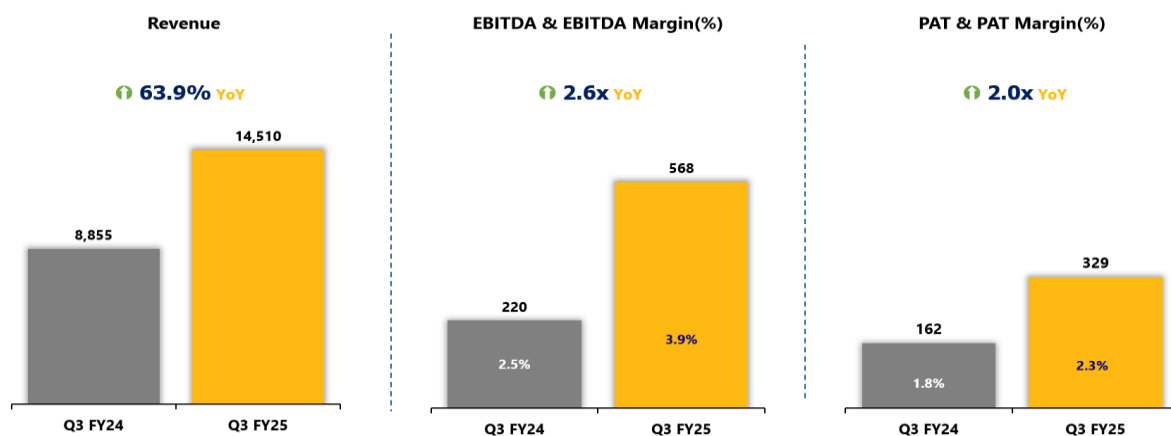
Total Transport Delivers Robust Q3 FY25 Results with 63.9% YoY Revenue Growth, EBITDA Expands 2.6x, PAT Jumps 2.0x

14th February 2025, Mumbai – Total Transport Systems Limited, an NSE-listed international logistics company is pleased to share its unaudited Financial Results for the Q3 & 9M FY25 period which ended on 31st December 2024.

Key Highlights:

- ❖ **Revenue Growth:** Q3 FY25 revenue reached ₹14,510 lakh, marking an impressive 63.9% YoY growth. For 9M FY25, revenue stood at ₹42,671 lakh, reflecting a strong 56.5% YoY increase.
- ❖ **EBITDA Expansion:** Q3 FY25 EBITDA surged to ₹568 lakh, demonstrating 2.6x YoY growth. For 9M FY25, EBITDA rose to ₹1,190 lakh, up 58.7% YoY. The EBITDA margin improved to 3.9% in Q3 FY25 and 2.8% in 9M FY25, reflecting better operational efficiency.
- ❖ **Strong Profitability:** Q3 FY25 PAT increased to ₹329 lakh, a solid 2.0x YoY growth. For 9M FY25, PAT reached ₹764 lakh, reflecting a robust 44.6% YoY increase. The PAT margin strengthened to 2.3% in Q3 FY25, with 9M FY25 maintaining a healthy 1.8%.
- ❖ **Volume Growth:** LCL volumes remained stable QoQ, while FCL grew 8.2% and Air Transport surged 46.5%.
- ❖ **Air Transport Segment:** Revenue rose from ₹753 lakh in Q2 FY25 to ₹1,227 lakh in Q3 FY25, a 62.9% increase. Segment contribution increased from 4.7% to 8.5%.

Standalone Financial Performance for Q3 & 9M FY25 (₹ in Lakhs):



Parameters	Quarterly					Nine - Months			Yearly
	Q3 FY25	Q2 FY25	QoQ	Q3 FY24	YoY	9M FY25	9M FY24	YoY	FY24
Revenue	14,510	16,150	(10.2%)	8,855	63.9%	42,671	27,266	56.5%	39,454
EBITDA	568	348	63.3%	220	2.6x	1,190	770	58.7%	1,041
EBITDA Margins	3.9%	2.2%	176 bps	2.5%	143 bps	2.8%	2.7%	4 bps	2.6%
PAT	329	233	40.9%	162	2.0x	764	528	44.6%	630
PAT Margins	2.3%	1.4%	82 bps	1.8%	44 bps	1.8%	1.9%	(15 bps)	1.6%

Commenting on the quarterly results, Mr. Makarand Pradhan, MD of Total Transport Systems Limited said,

"We are pleased to report robust performance in Q3 FY25, with revenue reaching ₹14,510 lakhs, reflecting an impressive 63.9% YoY growth. Our EBITDA & PAT expanded 2.6x & 2.0x on YoY basis respectively, underscoring our continued focus on enhancing profitability. Our Air Transport segment demonstrated outstanding progress, with revenue increasing to ₹1,227 lakhs in Q3 FY25, contributing 8.5% to our total revenue. The FCL and LCL segments continued to exhibit steady growth, further solidifying their performance. Additionally, Abhilaya, our Last Mile Delivery solution, experienced notable expansion. Revenue for the quarter reached ₹2,843 lakhs, reflecting rising demand and successful market penetration.

Looking ahead, we remain committed to strengthening our core businesses, driving innovation, expanding into new markets, and enhancing customer satisfaction. We are equally focused on maintaining operational efficiency and delivering sustainable growth for our investors. With a strong foundation, a dedicated team, & a clear vision, we are confident in achieving new milestones and ensuring long-term success. We extend our sincere appreciation to our stakeholders, employees, and partners for their continued trust & support."

About Total Transport Systems Limited (NSE: TOTAL):

Total Transport Systems Limited, incorporated in 1994, is a leading NSE-listed logistics company in India. It represents the world's 5th largest consolidators network, "iCargo Alliance," formed with CP World Group and Fang Cheng International Transportation Services Co. Ltd. of China. This network provides access to over 89+ countries across 1,100+ locations, with 166+ offices and 180+ agents globally. As a member of IATA, FIATA, Bombay Overseas Freight Brokers Association, Federation of Freight Forwarder's Associations in India, Consolidators Association of India, and AMTOI, the company connects key trading partners of India, including Gulf states and emerging EXIM hubs like Southeast Asia and South America.

With a pan-India presence in every cargo-generating centre, manned by a highly experienced and knowledgeable team, backed by a top-class global network, Total Transport Systems Limited is a trustworthy force in the logistics industry. From its humble beginnings in the Far East and Gulf in 1994 to becoming a leading reference for LCL services, the company has kept its customers' promises across various sectors such as Pharma, Automobile, Chemicals, Engineering, Infrastructure, etc. For more information, please visit the company website: www.ttspl.in

Safe Harbor:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential, and target dates for project-related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

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