



# TAMILNADU TELECOMMUNICATIONS LIMITED

(A Joint venture of TCIL, a Govt. of India Enterprise &  
TIDCO, a Govt. of Tamilnadu Enterprises)

## OPTICAL FIBRE CABLE DIVISION



Works : E18B-24, CMDA Industrial Complex, Maraimalai Nagar - 603 209. Phone : (044) 27451095, 27453881, 27452406, Telefax : +91 -44-27454768

TTL/MKTG/2011-12

06.04.2012

The National Stock Exchange of India Limited  
"Exchange Plaza", Bandra - Kurla Complex,  
Bandra (East), MUMBAI - 400 051.

Dear Sirs,

SUB: Intimation on latest developments

REF: 1. Scrip Code: NSE - TNTELE, BSE - 523419

2. Our previous letter TTL/P&A/2011-12 dated 20.03.2012

Vide our letter cited in (2) above, we have intimated about the receipt of 'Land Delivery Receipt' from Tamilnadu State Government Authorities towards transfer of title of 2.98 hectares of land in the name of the Company. Already the Company is holding title for around 0.99 hectares of Chennai Metropolitan Development Authority land in the same premises. Out of the total 3.97 hectares of land, around 2.38 hectares are vacant land and the Company is exploring the possibilities of diversification and is in talks with other Telecom Companies for setting up of new plants for diversification of its product line. The Company is also exploring expansion of the existing facility.

In the above letter we have intimated about the expected order from BSNL. We are very glad to intimate that on 31.03.2012 BSNL has released the Advance Purchase Order (APO) in favour of the Company, to supply 3206 KMs of 24 Fiber Optical Fiber Cables(OFC). The total value of the order is Rs.15.68 crores and will increase due to the increase of Excise Duty rate announced in the recent budget, which BSNL is working out. Hence the new financial year 2012-13 has commenced with a good sign for the prospects of the Company.

The delivery period for the above order is eight months, ie., upto end of November,2012. However, with the existing production capacity, the Company is planning to service the entire order before end of July, 2012. Hence the performance of the company during the first quarter of 2012-13 is likely to end up with profits.

The USOF funded National Optic Fiber Network (NOFN) Government project, for installation of around 500,000 KMs of OFCs is expected to take off by Aug / Sept,2012. The Company is aiming to grab business from NOFN project to achieve 100% capacity utilisation. This is very much possible since the quantity requirement is very high. Hence as intimated the performance of the Company in future from the year 2012-13 is expected to improve tremendously in view of the above developments. TNTELE is seriously exploring the possibilities for diversification in telecom related fields for effective utilization of the land available in the name of the Company.

For your kind information.

Thanking you,

Yours faithfully,

For Tamilnadu Telecommunications Limited,

(V.S.Parameswaran)

Managing Director