



TAMILNADU TELECOMMUNICATIONS LIMITED

(A Joint venture of TCIL, a Govt. of India Enterprise &
TIDCO, a Govt. of Tamilnadu Enterprises)

OPTICAL FIBRE CABLE DIVISION



Works : E18B-24, CMDA Industrial Complex, Maraimalai Nagar - 603 209. Phone : (044) 27451095, 27453881, 27452406, Telefax : +91 -44-27454768

TTL/P&A/2011-12

20.03.2012

The National Stock Exchange of India Limited
"Exchange Plaza", Bandra - Kurla Complex,
Bandra (East), MUMBAI - 400 051.

Dear Sirs,

SUB: Intimation on latest developments

REF: Scrip Code: NSE - TNTELE, BSE - 523419

We are very glad to intimate that Tamilnadu Telecommunications Limited (TNTELE), has received the 'Land Delivery Receipt' from Tamilnadu State Government Authorities towards transfer of title of the land, in the name of Tamilnadu Telecommunications Limited, covering land area of 2.98 hectares in the CMDA Industrial Complex, Maraimalainagar, Tamilnadu 603 209, where the present factory of the Company is situated. TNTELE already owns 0.99 hectares allotted by Chennai Metropolitan Development Authority (CMDA) in the same locality.

At present TNTELE is having manufacturing facility of Optical Fiber Cable (OFC) in Maraimalainagar, Tamilnadu. The commercial production has commenced in the year 2000 and in the past 12 years TNTELE has produced various types of OFC and supplied to various prestigious Clients including BSNL, MTNL, VSNL, Naval Science, Indian Railways, PGCIL, TATA etc., In addition it has exported its cables to various countries including Kuwait, Nepal, Algeria etc.,

Out of the total 3.97 hectares of land, around 2.38 hectares are vacant land and the Company is exploring the possibilities of diversification and is in talks with other Telecom Companies for setting up of new plants for diversification of its product line. The Company is also exploring expansion of the existing facility.

The performance of 2011-12 is not upto the mark due to lack of orders. The OFC market in India was in a dull phase during this year. However in one of the recent tenders floated by BSNL, TNTELE is at L2 position after e-reverse auction and is expecting orders to the extent of around Rs. 17 crores. The Advance Purchase Order is expected from BSNL before end of March, 2012. The USOF funded National Optic Fiber Network (NOFN) Government project is expected to kick start shortly and the requirement of OFC is to the extent of around 500,000 route KMs within a period of around one to one and a half years. TNTELE is aiming to grab business from NOFN project to achieve 100% capacity utilisation. Hence the performance of TNTELE in future from the year 2012-13 is expected to improve tremendously in view of the above developments. TNTELE is seriously exploring the possibilities for diversification in telecom related fields for effective utilization of the land in the name of TNTELE.

For your kind information.

Thanking you,

Yours faithfully,
For Tamilnadu Telecommunications Limited,


(V.S. Parameswaran)
Managing Director