



TILAKNAGAR INDUSTRIES LTD.

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Press Release

Tilaknagar Industries Ltd.'s Promoters consolidating their stake in the Company

Mumbai, February 17, 2012: Tilaknagar Industries Ltd. [TI] (BSE: 507205; NSE: TI), a leading and well established player in the Indian Made Foreign Liquor (IMFL) industry, has submitted disclosures under Regulation 13(6) of SEBI (Prohibition of Insider Trading) Regulations, 1992 informing that during the period from February 11, 2012 to February 15, 2012, Mr. Amit Dahanukar, Chairman & Managing Director of the Company has acquired 500,000 equity shares and M.L. Dahanukar & Co. Pvt. Ltd., a promoter group Company, has acquired 100 equity shares of Tilaknagar Industries Ltd.

Post-acquisition, the Promoters now hold 54.69 % stake in the Company.

TI is a well-established player and leading player in the expanding Indian Made Foreign Liquor (IMFL) industry in India. TI as a Company has created a distinct identity for itself in the IMFL segment, with a diversified brand range and a keen focus on premiumisation. TI's expansive brand portfolio comprises of over 40 brands featuring two Millionaire brands, 'Mansion House' brandy and 'Madira' Rum. The Company also enjoys its leading position in the Canteen Stores Department (CSD) and has 11 brands registered under it. This channel of distribution is a key driver of overall volumes for the Company.

TI has constantly enhanced its core strengths to create a robust business model. At present, TI has state-of-the-art manufacturing set up encompassing 32 facilities spread across India. TI has 1 owned, 3 subsidiaries, 7 lease arrangements and 21 tie-up arrangements. The primary manufacturing facility is located in Shrirampur, Maharashtra with an installed capacity of 200 KLPD which includes a new grain based distillery of 100 KLPD.

The Company currently enjoys a strong presence in the brandy segment and especially in Southern states in India. TI through its efforts is consistently increasing its brand presence on a pan India basis. Over the years, TI has successfully delivered steadfast volume growth and sustainable margins and is well poised to maintain its growth ahead of the alcobev sector. Going forward, the Company is well poised to maintain its robust volume growth trajectory alongside successful margin expansion, continually generating tangible returns whilst establishing a fortified brand for TI.

About Tilaknagar Industries Ltd. (TI)

Tilaknagar Industries Ltd. (BSE: 507205 / NSE: TI) is one of the renowned Indian Made Foreign Liquor players (including whisky, brandy, gin, rum and vodka) with presence across India. The Company manufactures, markets and sells more than 40 brands across all price points. TI's subsidiaries are Prag Distillery (P) Ltd, Vahni Distilleries Private Limited, Kesarval Springs Distillers Pvt. Ltd. and Punjab Expo Breveries Private Limited . The Company exports its products to Western Africa, the Middle East, the Far East and Caribbean countries.

For further information, please visit www.tilind.com:

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