

TITAN INDUSTRIES LIMITED

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PRESS RELEASE

Titan Industries Ltd. : Revenues up 37% over last year Q2

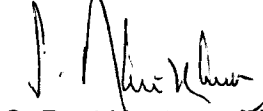
After a record performance in the first quarter of 2011-12, Titan Industries Ltd. continued to record growth in top line and profits in Q2. The overall income in the second quarter, July to September 2011, was Rs.2124.58 crores, a growth of 37% over last year's income of Rs.1551.22 crores during the same period. The income for April to September 2011, the first half of this financial year, stands at Rs.4172.51 crores, registering a growth of 48.4% over last year.

The news on profits is also encouraging. The net profit for Q2 is Rs.148.20 crores, up from Rs.127.77 crores last year – a growth of 16%. The net profit for the six months ended September 2011 is Rs.291.56 crores, up 39.5% over last year. The profit before tax is Rs.209.58 crores for Q2 and Rs.406.13 crores for the first half. The Company and, in particular, the Watch business was affected by input cost increases and adverse currency fluctuations leading to pressure on margins.

All businesses of the Company have recorded good performance compared to last year due to good retail sales growth. The income for watches was Rs.417.41 crores in Q2 as compared to Rs.359.43 crores last year, a growth of 16.1%. On the other hand jewellery business recorded an income growth of 44.7% in Q2 over last year. It had an income of Rs.1631.23 crores this year in Q2 as compared to Rs.1127.36 crores last year. Other businesses of the Company comprising Precision Engineering, a B2B business, the Eyewear business and accessories grew by 16.3% in Q2. The combined income of these businesses was Rs.65.17 crores in Q2. Their last year income for Q2 was Rs.56.03 crores.

The Titan Industries retail chain is 737 stores strong, as on 30th September 2011 with a retail area crossing 9.2 lac sq.ft. nationally for all its brands.

Mr. Bhaskar Bhat, Managing Director of the Company stated that "The second quarter has been a healthy quarter for us recording an income growth of 37% despite a slowdown being witnessed by the economy. This performance was driven by good retail growth for most of our brands and various initiatives undertaken by all businesses to introduce exciting products and enhance customer satisfaction. During the second quarter considered as an 'off-season' quarter, demand had to be stimulated through investment in advertising and in consumer offers. This strategy has helped keep retail sales growing – such investment are likely to continue through Q3."



S. Ravi Kant
Executive Vice President
(Corporate Communications)