Tractors India

TIL Limited
CIN : L74999WB1974PLC041725
Registered Office:
1, Taratolla Road, Garden Reach
Kolkata-700 024
Ph : 6633-2000, 6633-2845
Fax : 2469-3731/2143
Website : www.tilindia.in

14th August, 2026

The Manager,	The Secretary,
Listing Department	Listing Department
National Stock Exchange of India Ltd.,	BSE Ltd.,
Exchange Plaza, C-1, Block – G,	P.J. Towers,
Bandra Kurla Complex, Bandra (E),	Dalal Street, Fort,
Mumbai 400 051	Mumbai 400001.
Stock Code: TIL	Scrip Code: 505196

Dear Madam/Sir,

Sub: <u>Conference Call</u>

Further to our letter dated 11th August, 2025 regarding intimation of Institutional Investors/Analysts' Conference Call to be held today at 2.00 p.m. and pursuant to Regulation 30 of SEBI LODR read with PARA A [15 a (ii)] of PART A of Schedule III, please find enclosed herewith the synopsis of the deliberations to be presented at this Conference Call.

The above is for your kind information please.

Thanking you,

Yours faithfully,

For TIL LIMITED

Chandrani Chatterjee

CHANDRANI CHATTERJEE
COMPANY SECRETARY

Encl: as above

Limited Reports 66% YoY Growth in Consolidated Revenue and significant scale-up in EBITDA in Q1 FY27;

Results Include Part-Quarter Contribution from Newly Acquired TCPL

- ➔ *Tulip Compression consolidated into TIL's financials for part of the quarter since acquisition*
- ➔ *TIL standalone operating revenue grows ~25% YoY: Revenue from operations increases from ₹63 Cr to ₹79 Cr*
- ➔ *TIL standalone EBITDA grows over 3X: EBITDA increases from ₹1.05 Cr to ₹3.39 Cr, up ~223% YoY*
- ➔ *TIL Standalone EBITDA margin expands sharply: Grows from 1.5% to 4.3%, an increase of ~280 bps YoY*
- ➔ *Operating efficiency strengthens: Total operating expenses increase only ~8%, versus ~25% revenue growth YoY*

Kolkata, 14 August 2026: TIL Limited (NSE: TIL), India's leading material handling and infrastructure equipment manufacturer, today announced its Q1FY27 financial results. The quarter marks the beginning of a new chapter for TIL, with strong year-on-year revenue and EBITDA growth and the first-time consolidation of Tulip Compression Private Limited (TCPL) into the company's financials. The quarter's performance reflects sustained order book execution, growing aftermarket traction, and an encouraging start to TCPL's integration into the TIL fold.

TIL Standalone: On a standalone basis, TIL delivered a 25*% YoY* growth in operating revenue for Q1FY27, with EBITDA growing *223% YoY* .TIL posted a total quarterly revenue of *₹79 Cr* and EBITDA of *₹3.39 Cr* at *4.3%* for the quarter showing significant improvement over last year.

TCPL Standalone: TCPL's standalone revenue stood at *₹39 Cr* and EBITDA at *₹3.96 Cr*, reflecting an encouraging start given the acquisition has not even completed a full quarter since it became part of TIL in May 2026.

TIL & TCPL Consolidated: On a consolidated basis (TIL and TCPL combined), total revenue stood at *₹117 Cr*, with consolidated EBITDA of *₹7.32 Cr* at a margin of *6.2%*. TIL's consolidated net worth stood at *₹272 Cr* as of the 30th June 2026.

Particulars (Consolidated)	Q1 FY27	Q1 FY26	Q4 FY26
Total Revenue (₹ *Cr)*	117	71	109
EBITDA (₹ *Cr)*	7.32	1.05	10.49
EBITDA Margin%	6.2%	1.5%	9.6%
PBT (₹ *Cr)*	(7.31)	(10.29)	(11.74)
PAT (₹ *Cr)*	(5.45)	(6.22)	(9.97)

<u>Order Book, Pipeline and Opportunity Landscape</u>

TIL's quarterly growth was anchored by strong execution against its existing order book, with the completion and delivery of 9 units of Reach Stackers during Q1FY27. This is the highest single quarter Reach Stacker delivery since new management took over and underscores TIL's ability to convert its order pipeline into revenue at pace. The company is regaining its stronghold in the Reach Stacker segment and is targeting a 38%-40% market share in the coming year.

<u>TIL Standalone Orderbook</u> stands at *₹211 Cr which* includes firm executable orders for prime products (*₹187 Cr*) and aftermarket (*₹24 Cr)*. While the **enquiry pipeline** stands at *₹373 Cr and* includes orders where TIL is L1 or is sole bidder and discussions are underway towards enquiries received, bifurcated for prime products (*₹356 Cr*) and aftermarket (*₹17 Cr*).

<u>TIL & TCPLs Consolidated Orderbook</u> stands at ₹ 539 Cr where prime product contributes ₹406 Cr and aftermarket contributes ₹ 133 Cr. While the consolidated enquiry pipeline stands at ₹ 490 Cr where prime product contributes ₹ 451 Cr and aftermarket contributes ₹ 39 Cr.

<u>Aftermarket Prowess:</u> Both companies are placing increasing strategic emphasis on aftermarket business growth as a stable, high-margin revenue stream alongside core equipment sales.

Commenting on TCPL's integration into TIL, **Mr Sunil Kumar Chaturvedi, Chairman and Managing Director, TIL Limited,** said, "We have started FY27 on an encouraging note, with revenue from operations growing 25% year-on-year on standalone basis and both EBITDA and EBITDA margin showing YoY improvement. Our accelerated focus on execution, cost discipline and growing operating efficiency delivered these improvements. While we are pleased to share these positive signs, we remain focused on attaining scale in operations with strong profitability while making a step change in our cost structure including material costs and the incidence of finance cost. I am happy the synergistic integration of TCPL has been successfully completed. This quarter represents progress and we remain focused on building a more profitable, cash-generative and financially resilient business over the course of the year and beyond."

Commenting on the results, **Mr Alok Kumar Tripathi, Executive Director and CEO, TIL Limited,** said, "Q1FY27 marks the continuation of TIL's transformation into a diversified, indigenous capital goods engineering company — one that now spans defence, material handling, and clean energy, with Tulip Compression in the fold, encompassing engineering solutions for CNG, LNG, and Hydrogen applications across industries with innovation and reliability. On a consolidated level, total revenue and EBITDA grew year-on-year, driven by the completion of sizable machine deliveries to our esteemed customers - a clear demonstration of our ability to convert commitments into billed performance. Order book execution remained the core driver of our growth, and with the opportunity landscape across both companies expanding, we enter the rest of FY27 with genuine confidence in sustaining this momentum."

Additionally, TCPL which has PESO certified products for the Indian market, has also secured SONCAP certification and formal compliance to ISO 16923 across its entire portfolio of compression products, spanning the full spectrum of SCMH flow capacities benchmarking its engineering and product standards against internationally recognized CNG fueling infrastructure standards. These certifications enable it to undertake compression equipment work in Nigeria — two credentials that strengthen TCPL's standing with customers in India's City Gas Distribution sector as well as international markets.

TIL enters FY27 with a clear growth sentiment. The company expects order book conversion, deeper TCPL integration and synergistic growth, while maintaining continued aftermarket momentum to support sustained revenue and margin growth through the year. As India advances its infrastructure, defence, and clean energy priorities under the ***Atmanirbhar Bharat*** initiative, TIL and TCPL together are well positioned to serve each of these imperatives, and both the companies remain committed to delivering sustainable value for all stakeholders.

About TIL Limited:

Established in 1944, TIL Limited is a leading Indian manufacturer of material handling and infrastructure equipment. Headquartered in Kolkata with a pan-India presence, TIL is renowned for its robust, high-quality products and innovative design. The company operates two state-of-the-art manufacturing facilities in Eastern India, equipped with innovative R&D centres. TIL serves diverse industries, including material handling, construction, mining, and defence, among others. With ISO 9001:2015 certification, TIL maintains global quality standards and has strategic alliances with international industry leaders. For eight decades, TIL has been an integral partner in India's infrastructure development, combining skilled artisanship with a commitment to corporate social responsibility.

About Tulip Compression Private Limited (TCPL)

Headquartered in Delhi with two state-of-the-art manufacturing facilities in Greater Noida, TCPL is a fast-growing clean energy solutions provider with a formidable presence across India's City Gas Distribution industry. TCPL's innovation portfolio includes Composite CNG Dispensing Units (CCDU), hydrogen compression systems, and the Freespin® Inline Turboexpander (FIT). TCPL is now a majority-owned subsidiary of TIL Limited.

Media Contact:

Phalguni Singh | phalguni.confiance@gmail.com | +91 9619253484