

Date :16.09.2026

To,
BSE Limited, 20th Floor,
P.J. Towers, Dalal Street,
Mumbai - 400001.

National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai – 400051

BSE Scrip Code: **544886**

Scrip Symbol: **TEMPSENS**

Subject: Investor Presentation on the financial results for the quarter ended 30th June 2026.

Dear Sir/Ma'am,

Please find enclosed herewith copy of Investor Presentation on the Financial Results of the Company for the quarter ended 30th June 2026. The same is also being uploaded on the Company's website at <https://tempsens.com/>

This is for your information and record.

Thanking you,

Yours sincerely,

For Tempsens Instruments (India) Limited

(Formerly known as Tempsens Instruments (India) Private Limited)

Vishal Jain

Company Secretary & Compliance officer

Membership No.: A45820



Investor Presentation

Q1 FY27

September 2026



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Company Overview

Company Overview – FY26



Proven Market Leadership In India



Largest Manufacturer of Contact & Non-contact Temperature Sensors

Market Share
10.5% in Temperature Sensors*



Only Indian Manufacturer of Non-contact Temperature Sensors

Market Share
21.3% in Non-Contact Temperature Sensors*

Niche, Customized & Diverse Portfolio*

44.59%



Temperature Sensing Solutions

34.71%



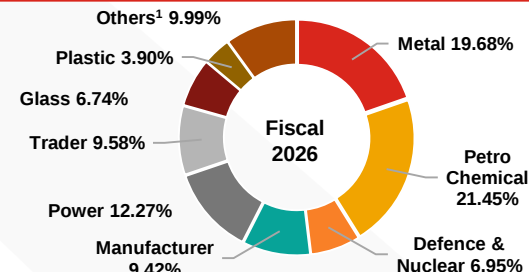
Specialized Cables

20.70%



Electrical Heating Solutions

Balanced Industry Exposure



Broad Global Footprint

One of India's Largest Exporters of Temperature Sensors & Allied Solutions

28.52%
Exports % of Revenue from Operations⁷ (FY26)

Integrated Manufacturing backed by R&D



Integrated Global Manufacturing Operations

15 Units including
5 Global Units

Key Financial Metrics (FY26)

₹ 4,448.78 Mn
Revenue From Operations²

27.23%
Revenue CAGR³ (FY24-26)



Strong Focus on Exports

80+
Export Countries (FY23-26)



Robust Exports Growth

46.49%
Exports Growth (CAGR FY24-26)



Established R&D Capabilities



83
R&D Employees



12
Patents Granted



39
Word Mark Registration

24.83%
EBITDA Margin(%)⁴

16.42%
Adj. PAT Margin(%)⁵

21.61%
ROCE(%)⁶

Note: * As of Fiscal 2026 in terms of Revenue, According to per F&S Report

1. Others include industries such as automobile, automation, cement, textile, laboratory, food and pharmaceuticals.

2. Revenue from operations includes sale of products, services and other operating revenue.

3. Revenue CAGR (FY24-FY26): (Revenue from operations for Fiscal 2026 / Revenue from operations for Fiscal 2024)¹/(Number of years) minus 1, expressed as a percentage.

Revenue CAGR incorporates the effect on Revenue due to the full-year consolidation of Marathon Heater's results in Fiscal 2025.

4. EBITDA Margin: EBITDA divided by total income

5. Adjusted Profit After Tax: Profit for the year, adjusted to exclude the amortisation impact of intangible assets (net of tax) created on account of Marathon Amalgamation Scheme which has been accounted as per Ind AS 103 "Business combinations". Adjusted Profit After Tax Margin: Adjusted PAT divided by total income.

6. ROCE: EBIT divided by capital employed. EBIT represents profit before tax plus finance costs. Capital employed is total equity plus total borrowings plus deferred tax liabilities less Deferred tax assets less goodwill and other intangible assets.

7. Excluding Other Operating Revenue

One Of The Most Extensive Portfolios Of Bespoke Thermal Engineering Solutions In India And Globally*



1

Temperature Sensing Solutions



Online Thermal Imager



Fiber Optic Temperature Sensor

Only Manufacturers of Fibre Optic Temperature Sensors & Thermal Profiling Systems in India*¹



Thermocouple



Resistance Temperature Detector



Temperature Calibrator



Infrared Pyrometer



Furnace Monitoring Camera



Heat Flux Sensor

2

Electrical Heating Solutions



Immersion Heater



Process Heater



Cartridge Heater



Coil Heater



Lab & Process Electrical Furnace



Floor heating mats

3

Specialized Cables



LV Control Cable



LV Power Cable



Instrumentation Cable



Thermocouple & RTD Cable

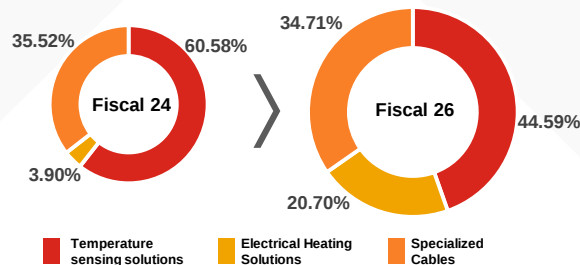


Mineral Insulated Metal Sheath Cable



Nickel Alloy Conductors

Revenue (%) Contribution by Verticals



Our Journey – Key Milestones and Awards



Key Milestones

Awards

1990

Incorporation of the Company

2002

Registered as a 'manufacturer' for temperature sensor with a Public Sector Undertaking in the steel industry

2005

Established a laboratory certified by **NABL** for Testing & Calibration Laboratories for thermal calibration

2009

Commenced manufacturing of thermocouple cables

2013

Commenced manufacturing of mineral insulated cables

2016

Commenced manufacturing of nickel alloys

2026

Acquired one of our Subsidiaries: **Tempsens Measurement and Control Pvt. Ltd.**

Entered into a JV agreement with **Victura Technologies Pvt Ltd.**

2025

Amalgamation of **Marathon Heater** with our Company

Entered into memorandum of understanding with David Julio Urdaneta Ocando for incorporation of JV entity **Tempsens México S.A. de C.V.**

2024

Tempsens Korea Co. Ltd., JV was incorporated

2023

Tempsens Gulf LLC, Subsidiary was incorporated in the UAE

2021

Established **Unit-IV** for manufacturing of **PVC cables**

2019

Entered into a license agreement with an **Indian space agency** for **Heat Influx Sensor**

2017

PT. Tempsens Asia Jaya, JV was incorporated

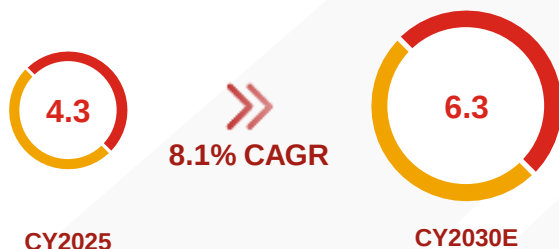


Industry Overview – Temperature Sensors & Allied Products



Global Market Size for Temperature Sensors & Allied Products

USD Bn

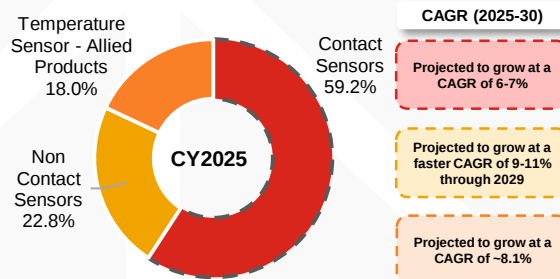


India Market Size for Temperature Sensors and Allied Products

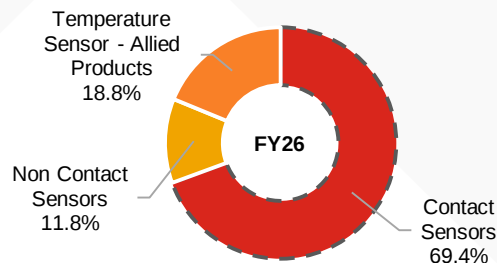
INR Bn



Globally Contact Sensors form the Largest Share of the Sensor Market...



...and in India as well



Factors Driving Growth



EV & Clean Energy Ecosystem Growth



Semiconductor & Electronics Manufacturing



Infrastructure Upgrades & Retrofitting



Stricter Safety & Compliance Norms



Growth in manufacturing hubs

Industry Overview - Specialized Cables & Heating Solutions



Specialized Cables

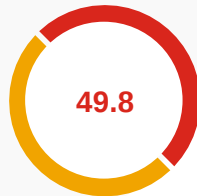
Global Market Size for Specialized Cables

USD Bn



CY2025

8.3 % CAGR



CY2030E

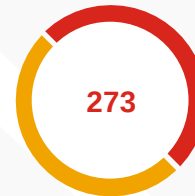
India Market Size for Specialized Cables

INR Bn



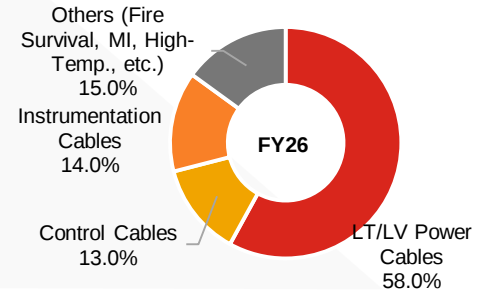
FY2026

16.1 % CAGR



FY2031E

Product-wise contribution – India



Heating Solutions

Global Market Size for Heating Solutions

USD Bn



CY2025

7.4 % CAGR



CY2030E

Long-term Potential for Electrified Heating Equipment

INR Cr

Total Market Opportunity over 5 years Driven by CAPEX & Replacements

Indian Market for Electrifiable Heating Solutions

13.9% CAGR

900

Fiscal 2021

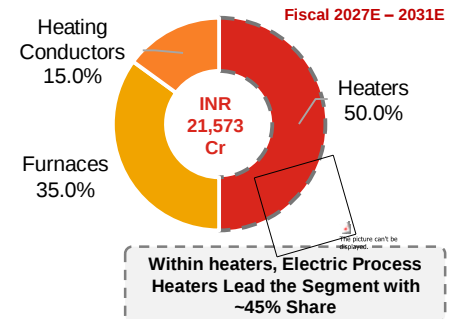
1,725

Fiscal 2026

27,392

Fiscal 2027-31E

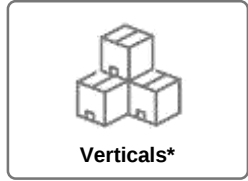
Heaters Contributing Majority Share of the Demand



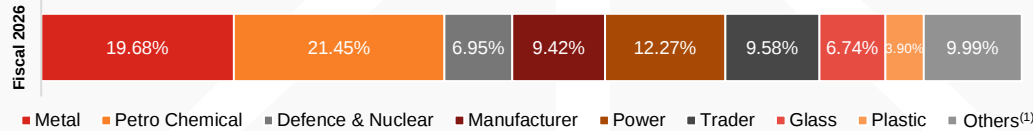
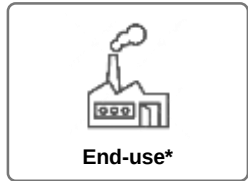
The background of the slide is a photograph of an industrial manufacturing environment. In the foreground, a long metal rack holds numerous red and silver mechanical components, likely valves or actuators, arranged in a row. Each component has a red cap and a silver body with various ports and flanges. In the background, two male workers in blue shirts are visible, focused on their tasks. The scene is brightly lit, suggesting a clean and professional manufacturing facility.

Our Strengths

Business Diversity Across Categories



✓ **Diversified Business Model - Expanding Product Offering from 7 to 13 categories across three verticals in Fiscal 2020-26**



✓ **Broad Spectrum of Industries – Operational Resilience Against Sector-specific & Macroeconomic Changes**



✓ **Strategic Alliances, JVs & Subsidiaries – Competitively Positioned Within The Global Market Landscape**



✓ **Two Pronged Approach - Reducing Dependence on One-time Sales & Contributing to Long-term Revenue Sustainability**

Note: *Calculated as a % of Total revenue from operations (excluding other operating revenue)

1. Others include industries such as automobile, automation, cement, textile, laboratory, food and pharmaceuticals.

2. Europe includes sales made to customers in Germany, UK, Italy, and Spain amongst others.

3. Asia Pacific includes sales made to customers in Indonesia, Singapore, Malaysia, Australia, and South Korea amongst others.

4. Africa and MENA include sales made to customers in UAE, Qatar, Oman, Nigeria, Morocco, and Saudi Arabia amongst others.

5. North America includes sales made to customers in Canada, Mexico, USA, and Costa Rica amongst others.(1.58% - Fiscal 2026) and South America includes sales made to customers in Brazil, Argentina, Chile, Colombia, and Peru amongst others (0.51% - Fiscal 2026)

Long Standing Customer Relationships Enabling Robust Cross-Selling Capabilities across Segments



Customer Engagement, Low Concentration Risk & Customer Stickiness


Customer
Base
Expansion

*Diverse Customer
Base spanning across
Multiple Industries*

2,600+
Customers



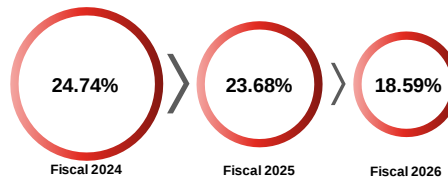
3,800+
Customers

April 1, 2024 to March 31, 2026


Low Customer
Concentration
Risk

*Top 10 customers
accounting for less
than 25.00% of revenue
from operations*

Revenue from operations (%) from Top 10 Customers



Average Years Of Association (Fiscal 2026)


Collaborative
Approach to
Customer
Relationships

*Close Integration with
Customers, Delivering
Customized &
Critical Solutions*

TOP 20 Customers

10 Years

TOP 30 Customers

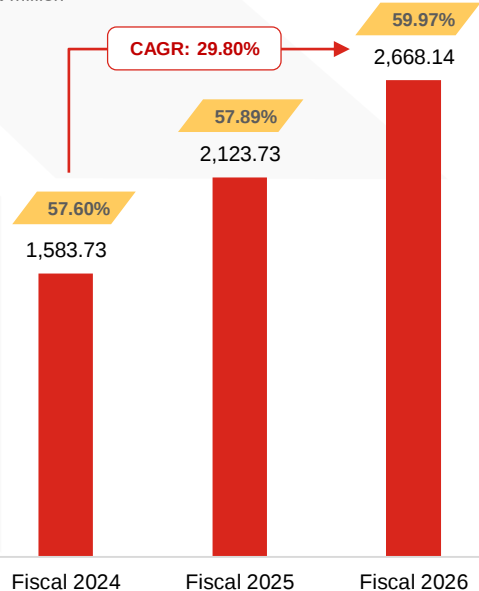
8 Years

Strong Cross-Selling Capabilities

**Enabling Higher Levels of Customer Engagement
& Reducing Concentration Risk**

Cross-sale Revenue and as a % of Revenue from Operations

In ₹ million



Case Study | Long Term Supplier Qualification and Cross-Selling with a Major Indian PSU



Offerings supplied to the PSU over the years

Revenue from that PSU

Expanded Offerings -
Strengthening
Engagement with PSU

2004

Supplier of
Specialized
Temperature Sensors

2012

Specialized
Cables

2018

Infrared
Pyrometers

2022

Furnace Monitoring
Camera

Stringent Approval Process For Mission-Critical Applications



High Entry
Barrier for
Mission-Critical
Products



Extended
Qualification
Periods



In-Depth Testing



Comprehensive
Field Trials

Committed to Indigenisation in-line
with The Make in India Initiative



In ₹ million

124.46

158.13

Fiscal 2024

Fiscal 2026

International Presence Through a Combination Of Collaborations, Joint Ventures and Subsidiaries Leading to Proximity to Customers



Global Operations Featuring Backward Integration with Focus on Indegenisation and Rigorous Certifications



 **Amongst the Very Few Companies in the World with Backward-Integrated Manufacturing Unit¹**

15
Manufacturing
Facilities
including
5 Outside India

ISO Certified Manufacturing Units²

The diagram illustrates two accreditation paths for the laboratory. Path 1 shows the laboratory is a Temperature Calibration Centre in Udaipur, India, and is NABL Accredited. Path 2 shows the laboratory is in Jakarta, Indonesia, and is KAN (Indonesia's National Accreditation Committee) Accredited.



1. For thermocouples, cables and electrical heaters, located at Udaipur, India as of March 2026
2. All our manufacturing units in India (except Unit V, and Victure Tempensens (newly incorporated)) are certified for ISO 9001:2015, ISO 14001:2015, and ISO 45001:2018 (except Tempens Measurement (newly acquired))
3. Between April 1, 2023 and March 31, 2026

4. The registration process for the Mexico entity has been completed. This is not yet a subsidiary of our Company.

Established R&D Capabilities with Stringent Quality Control Enabling Backward Integration



Active Intellectual Property Portfolio Featuring Stringent Quality Control & Digital Traceability


Established R&D Capabilities with Innovations in Thermal, Mechanical & Electrical Domains


83
R&D Employees*


12
Patents Granted#
In India


8
Registered Trademarks#
in India


39
Word Mark Registrations#
Across Various Jurisdictions


Rigorous, Multi-layered Quality Control & Digital Traceability

Three-Gate Inspection Regime with Digital Link


Deep Backward Integration

Greater Control over Production and Quality

New Product Launches & Developments

Recent Products



Fiber Optic Temperature Sensor



Aerospace grade cables



Catalyst Bed Heaters for Space Applications



Customized Solutions for Automotive Suppliers

New Products & Ongoing Initiatives



Slot Resistance Temperature Detectors



Mid-Voltage Heater



Pressuriser Heater for Nuclear Reactors

Backed by Global Product Certifications¹ reflecting Commitment towards Rigorous Safety & Quality Standards in a High Barrier Market


ATEX Certification


IECEX Certification


ECAS Certification


PESO Certification


UL Certification


CE Certification


BIS Certification


ASME U Stamp Certification


R Stamp Certification

Note: *As of Fiscal 2026

#As on the date of this Red Herring Prospectus

1. Our products hold key certifications from recognised bodies, including Underwriters Laboratories, United States ("UL"), Conformité Européenne ("CE") (for cables, heaters and temperature sensors), Appareils destinés à être utilisés en ATmosphères EXplosibles ("ATEX"), International Electrotechnical Commission System for Certification to Standards Relating to Equipment for Use in

Explosive Atmospheres ("IECEX"), American Society of Mechanical Engineers "U" Stamp ("ASME U Stamp"), National Board of Boiler and Pressure Vessel Inspectors "R" Stamp ("R Stamp"), Petroleum and Explosives Safety Organisation, India ("PESO"), Emirates Conformity Assessment Scheme, United Arab Emirates ("ECAS"), Bureau of Indian Standards, India ("BIS"), and ETL Listed mark.

Operations Led by the Promoters and Experienced Management Team



Rich Vintage of Promoters



Mr. Virendra Prakash Rathi – Chairman and Executive Director

- Associated with company since inception; 35 years of experience in the engineering industry.
- Holds bachelor's degree in engineering (electrical) from Bhopal University



Mr. Pratap Talesara – Non-Executive Director

- Director since 1992; more than 35 years of experience in the engineering industry
- Holds a bachelor of engineering (honours) degree from the Birla Institute of Technology and Science, Pilani, Rajasthan



Mr. Vinay Rathi – Managing Director

- Associated with Company since 2003 & has over 28 years of experience in the engineering industry.
- Holds a bachelor of engineering (electrical and electronics) degree from Mangalore University, Karnataka & a PG diploma in management & entrepreneurship from T. A. Pai Management Institute, Manipal, Karnataka.



Mr. Ankit Talesara – Non-Executive Director

- Has been a Director since 2019
- Holds a master of science degree from the University of Cincinnati, Ohio, U.S.A

Independent Directors



Mr. Bhagwat Singh Babel – Independent Director



Mr. Rishabh Verdia – Independent Director



Mr. Deepak Kabra – Independent Director



Mrs. Ruchika Godha – Independent Director

Key Managerial and Senior Management



Mr. Aryan Rathi – Lead, Global Sales

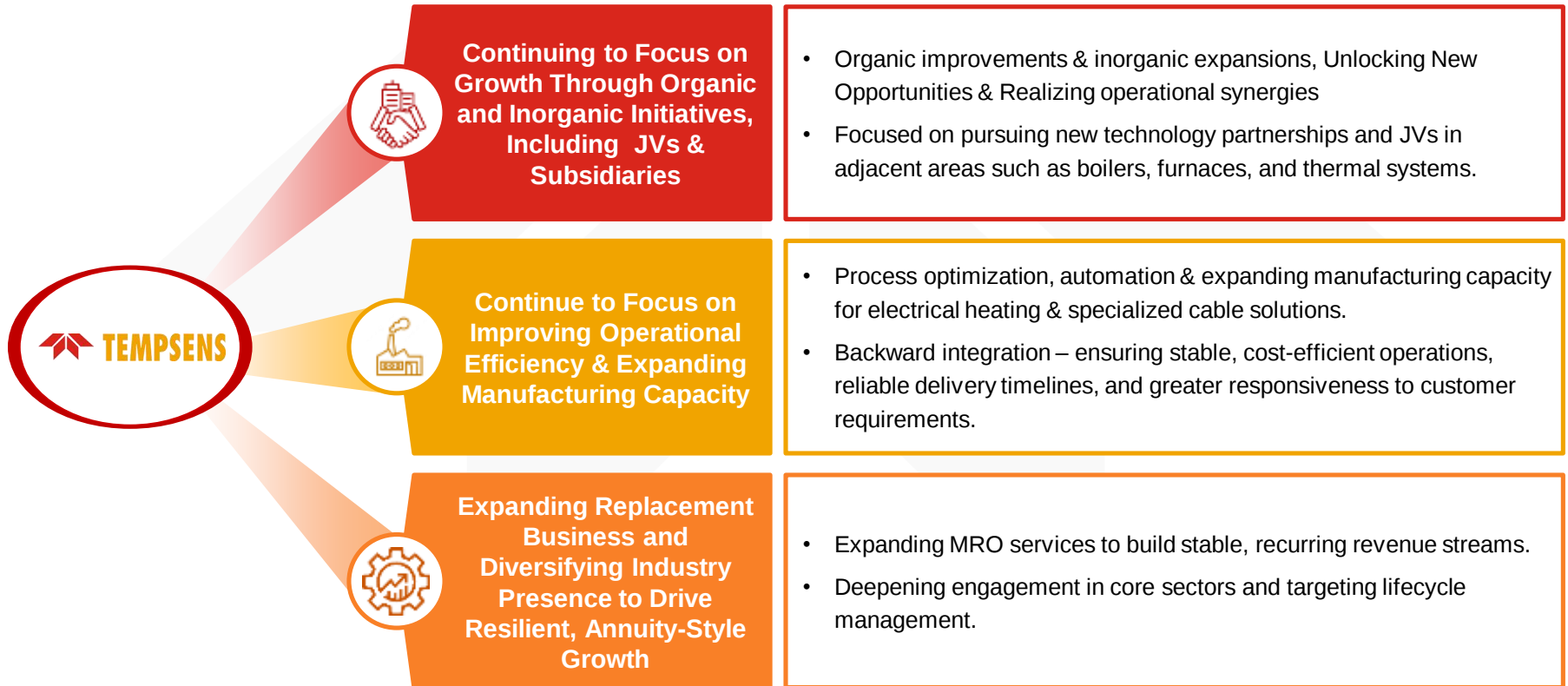


Mrs. Priyanka Menaria – Chief Financial Officer



Mr. Vishal Jain – Company Secretary and Compliance Officer

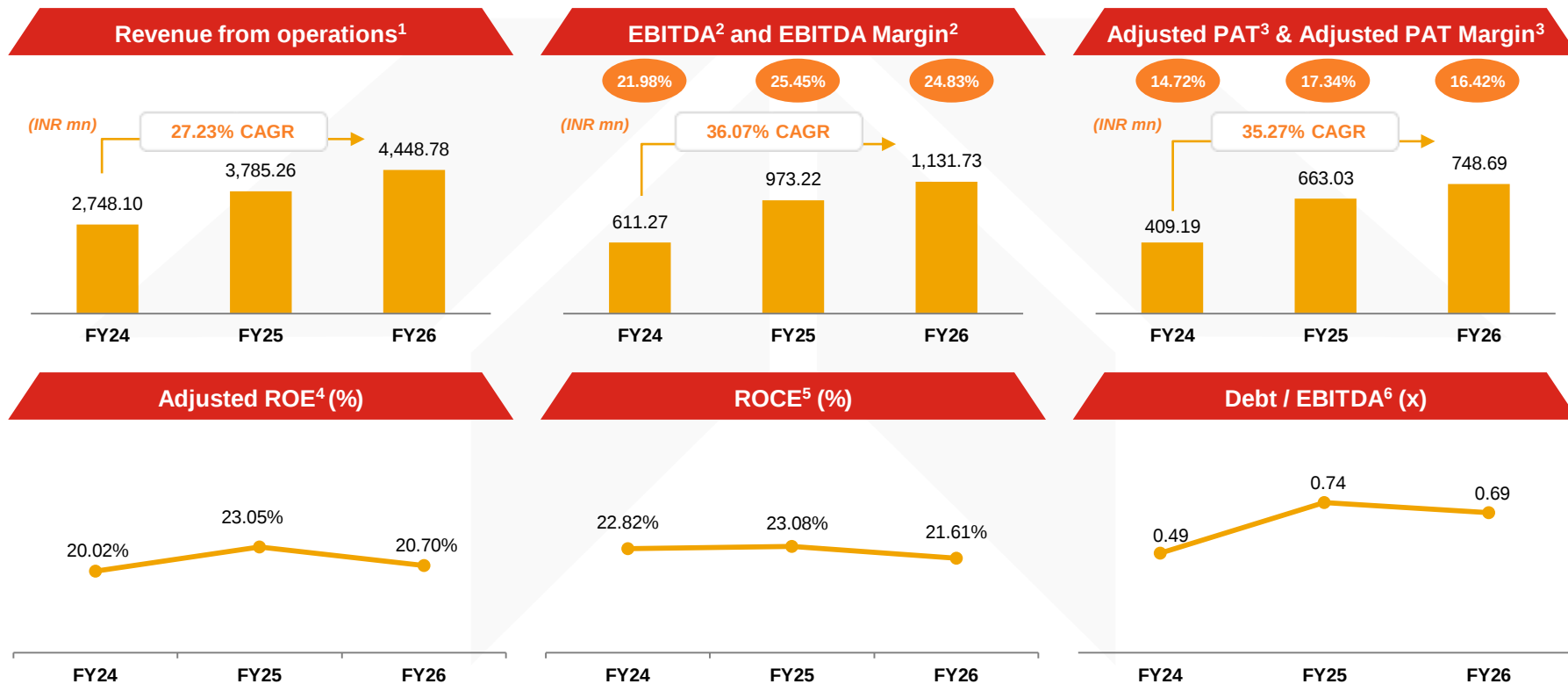






Financial Highlights

Financial Performance over the Years



Notes: 1. Revenue from operations includes sale of products, services and other operating revenue

2. EBITDA: Profit for the year add finance costs, depreciation and amortization expense and total tax expenses. EBITDA Margin: EBITDA divided by total income.

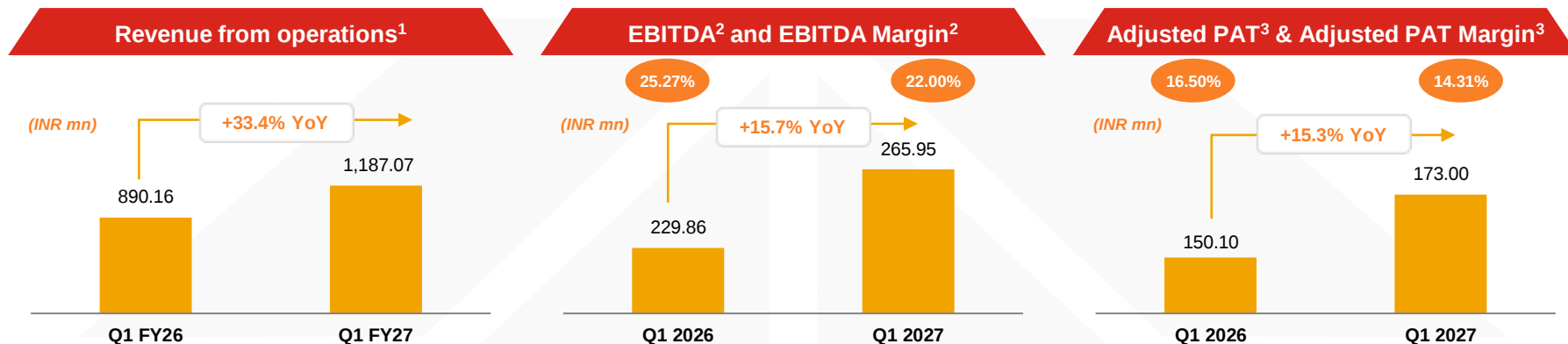
3. Adjusted Profit After Tax: Profit for the year, adjusted to exclude the amortisation impact of intangible assets (net of tax) created on account of Marathon Amalgamation Scheme which has been accounted as per Ind AS 103 "Business combinations". Adjusted Profit After Tax Margin: Adjusted PAT divided by total income.

4. Adjusted ROE: Adjusted PAT attributable to owners of the parent divided by total equity attributable to owners of the parent, less goodwill and other intangible assets created on account of Marathon Amalgamation Scheme which has been accounted as per Ind AS 103 "Business combinations", at year end.

5. ROCE: EBIT divided by capital employed. EBIT represents profit before tax plus finance costs. Capital employed is total equity plus total borrowings plus deferred tax liabilities less Deferred tax assets less goodwill and other intangible assets.

6. Debt/ EBITDA: Total borrowings divided by EBITDA.

Consolidated Quarterly Performance - FY27Q1



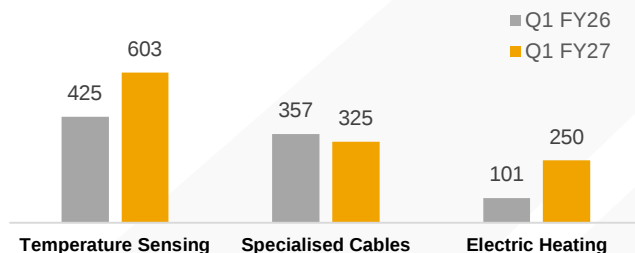
Key Highlights – Q1 FY27 (1/2)

1. Revenue from operations increased 33.4% YoY to ₹1,187.1 million, led by the Temperature Sensing Solutions and Electric Heating Solutions segments.
2. Gross material margin was broadly in line with historical levels.
3. Employee benefit expenses increased as the company continued to strengthen organisational capability and expanded headcount to support future growth.
4. An ESOP charge was recognised in Q1 FY27 with no comparable charge in Q1 FY26, following the grant of employee stock options in September 2025.
5. Profit after tax increased 15.6% YoY, after absorbing the employee related cost and ESOP expense.
6. The initial public offering comprised a fresh issue of ₹950 million. ₹550 million of the fresh issue proceeds has been applied towards repayment of borrowings, which is expected to reduce finance costs in subsequent periods.

Notes: 1. Revenue from operations includes sale of products, services and other operating revenue
2. EBITDA: Profit for the year add finance costs, depreciation and amortisation expense and total tax expenses. EBITDA Margin: EBITDA divided by total income.
3. Adjusted Profit After Tax: Profit for the year, adjusted to exclude the amortisation impact of intangible assets (net of tax) created on account of Marathon Amalgamation Scheme and acquisitions which has been accounted as per Ind AS 103 "Business combinations". Adjusted Profit After Tax Margin: Adjusted PAT divided by total income.

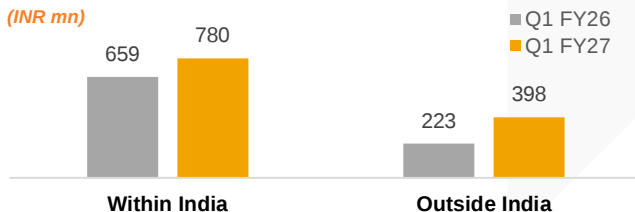
Product Category wise Revenue¹

(INR mn)



Revenue within India and Outside India¹

(INR mn)



Key Highlights – Q1 FY27 (2/2)

1. Temperature Sensing Solutions remained the largest contributor, accounting for ~ 51% of product revenue.
2. Electric Heating Solutions recorded revenue growth of ~ 149% YoY, supported by the ramp-up of the heater manufacturing facility that became operational towards the end of Q1 FY26.
3. During Q1 FY27, the Company acquired land for approximately ₹250 million to support the planned expansion of the Specialised Cables business.
4. Domestic revenue grew ~ 19% YoY to ₹780 million.
5. Export revenue increased ~ 78% YoY to ₹398 million on account of addition of TempSens Germany and TempSens Polska along with sustained growth in key geographies like South-East Asia and North America.
6. Exports contributed ~ **34%** of product revenue in Q1 FY27 compared with approximately **25%** in Q1 FY26, reflecting increased traction in international markets and wider geographical diversification.

Consolidated Quarterly Income Statement

(All amounts are in ₹ million, unless otherwise stated)



S. No.	Particulars	Q1 FY27	Q1 FY26	YoY (%)
1	Revenue from operations	1,187.07	890.16	33.4%
2	Other income	21.63	19.62	10.2%
3	Total income (1+2)	1,208.70	909.78	32.9%
4	Expenses			
	Cost of materials consumed	669.03	475.20	
	Changes in inventories of finished goods and work-in-progress	(44.29)	(23.49)	
	Employee benefits expense	204.45	141.04	
	Finance costs	13.59	12.31	
	Depreciation and amortisation expense	38.50	33.48	
	Other expenses	120.32	91.83	
	Total expenses	1,001.60	730.37	37.1%
5	Profit before share of net profit of investments accounted for using the equity method and tax (3-4)	207.10	179.41	15.4%
6	Share of net profit of joint venture accounted for using the equity method	6.76	4.66	
7	Profit before tax (5+6)	213.86	184.07	16.2%
8	Tax expense			
	Current tax	49.34	39.85	
	Deferred tax	1.86	3.46	
9	Profit after tax (7-8)	162.66	140.76	15.6%

Restated Consolidated Statement of Profit and Loss – Over the Years

(All amounts are in ₹ million, unless otherwise stated)



Particulars	For the year ended		
	March 31, 2024	March 31, 2025	March 31, 2026
INCOME			
Revenue from operations	2,748.10	3,785.26	4,448.78
Other income	32.32	39.42	109.77
Total income (A)	2,780.42	3,824.68	4,558.55
EXPENSES			
Cost of material consumed	1,717.06	1,985.13	2,484.25
Changes in Inventories of Finished Goods and Work-in-Progress	(44.87)	23.55	(83.27)
Employee benefits expense	300.02	498.57	638.33
Finance costs	15.95	20.84	52.21
Depreciation and amortisation expense	53.48	120.77	138.25
Other expenses	229.57	374.12	410.62
Total expenses (B)	2,271.21	3,022.98	3,640.39
Profit before share of net profits of investments accounted for using equity method and tax (C=A-B)	509.21	801.70	918.16
Share of net profit of joint venture accounted for using the equity method (D)	32.63	29.91	23.11
Restated Profit Before Tax (E=C+D)	541.84	831.61	941.27
Total tax expense (F)	132.65	206.06	230.60
Profit for the Year (G=E-F)	409.19	625.55	710.67
Other comprehensive Income for the Year (Net of Tax) (H)	70.74	(4.30)	11.74
Total Comprehensive Income for the Year (I=G+H)	479.93	621.25	722.41
Earnings Per Equity Share of Face value of ₹4 each			
(i) Basic EPS	8.06	7.51	8.35
(ii) Diluted EPS	8.06	7.51	8.33

Restated Consolidated Statement of Assets and Liabilities – Over the Years

(All amounts are in ₹ million, unless otherwise stated)



Particulars	As of		
	March 31, 2024	March 31, 2025	March 31, 2026
Assets			
Non-current assets			
Property, plant and equipment	745.51	1,055.28	1,135.03
Right-of-use assets	248.08	291.13	312.37
Capital work-in-progress	21.03	1.26	6.12
Goodwill	-	1,061.28	1,082.79
Other intangible assets	1.12	453.67	464.07
Financial Assets			
Investments	403.41	126.87	133.80
Other financial assets	30.26	99.57	539.30
Non-current tax assets (net)	-	28.06	2.11
Deferred tax assets (net)	-	1.52	0.51
Other non-current assets	50.93	28.68	36.09
Total non-current assets	1,500.34	3,147.32	3,712.19
Current assets			
Inventories	570.74	864.23	1,119.41
Financial Assets			
Investments	-	42.76	264.34
Trade receivables	455.55	642.41	857.38
Cash and cash equivalents	137.03	130.19	284.79
Bank balances other than cash	-	583.57	57.59
Other financial assets	3.73	10.19	165.44
Other current assets	-	-	40.09
Total current assets	1,211.10	2,365.50	2,898.33
Total Assets	2,711.44	5,512.82	6,610.52

Particulars	As of		
	March 31, 2024	March 31, 2025	March 31, 2026
Equity and Liabilities			
Equity			
Equity share capital	18.49	29.33	322.66
Other equity	2,029.76	4,272.45	4,651.58
Equity attributable to owners of the parent	2,048.25	4,301.78	4,974.24
Non-controlling interests	(0.20)	115.01	280.51
Total equity	2,048.05	4,416.79	5,254.75
Non-current liabilities			
Financial liabilities			
Borrowings	93.00	55.32	76.03
Deferred tax liabilities (net)	96.56	75.42	110.50
Total non-current liabilities	189.56	130.74	186.53
Current liabilities			
Financial liabilities			
Borrowings	208.31	663.02	703.45
Trade payables			
-Total o/s dues of micro enterprises & small enterprises	44.55	27.73	71.37
-Total o/s dues of creditors other than micro enterprises & small enterprises	111.90	116.40	128.76
Other financial liabilities	36.98	52.53	92.86
Other current liabilities	53.70	87.28	140.11
Provisions	9.02	17.84	20.61
Current tax liabilities (net)	9.37	0.49	12.08
Total current liabilities	473.83	965.29	1,169.24
Total equity and liabilities	2,711.44	5,512.82	6,610.52

Restated Consolidated Statement of Cash Flows (1/2) – Over the Years

(All amounts are in ₹ million, unless otherwise stated)



Particulars	For the year ended		
	March 31, 2024	March 31, 2025	March 31, 2026
A. Cash Flow from Operating Activities			
Profit before tax	541.84	831.61	941.27
Adjustments for:			
Depreciation and amortisation Expenses	53.48	120.77	138.25
Finance costs	15.95	20.84	52.21
Unrealised foreign exchange gain (net)	(1.90)	(6.14)	(14.10)
Interest income	(5.17)	(14.15)	(50.23)
Loss on disposal of interest in subsidiary	-	-	0.21
Gain on fair valuation of investment (net)		(2.03)	(11.59)
Bad debts written off	1.23	0.74	2.98
Share-based payment expenses			12.88
Share of net profit of joint venture accounted for using the equity method	(32.63)	(29.91)	(23.11)
Impairment loss in the value of investments	-	0.30	-
Liabilities no longer required written back	(0.74)	(3.60)	(4.05)
(Gain)/ loss on disposal of property, plant and equipment (net)	(0.28)	3.29	(5.07)
Operating profit before working capital changes	571.78	921.72	1,039.65
Adjustments for changes in working capital:			
- in trade receivables	(100.74)	(50.85)	(141.38)
- in other assets	(14.17)	(7.90)	(151.76)
- in inventories	17.03	(80.76)	(206.67)
- in trade payables	25.11	(64.92)	37.89
- in other liabilities and provisions	(5.45)	31.49	56.99
Cash generated from operations	493.56	748.78	634.62
Income taxes paid (net of refunds)	(122.67)	(207.28)	(214.40)
Net Cash Generated from Operating Activities (A)	370.89	541.50	420.22

Restated Consolidated Statement of Cash Flows (2/2) – Over the Years

(All amounts are in ₹ million, unless otherwise stated)



Particulars	For the year ended		
	March 31, 2024	March 31, 2025	March 31, 2026
B. Cash Flow from Investing Activities			
Payments for purchase of property plant & equipments and other intangible assets (including purchase of leasehold land, capital advances and capital creditor)	(148.97)	(276.82)	(139.76)
Proceeds from sale of property, plant and equipment	0.46	6.01	11.16
Payment for acquisition of leasehold land	(118.96)	(31.98)	-
Proceeds from sale of leasehold land	-	-	4.33
Payment for purchase of acquisition of interest in subsidiaries	-	(8.50)	(152.30)
Payment for purchase of other non-current investments	(0.30)	-	-
Payment for purchase of current investments	-	(20.00)	(210.00)
Proceeds from disposal of interest in subsidiary	-	-	0.56
Maturity/ (investments) in deposits (net)	(6.01)	(623.48)	146.78
Interest income	5.17	14.15	50.23
Dividend received	-	6.07	26.52
Net Cash used in investing Activities (B)	(268.61)	(934.55)	(262.48)
C. Cash Flow from Financing Activities			
Proceeds from non current borrowings	265.00	77.10	16.70
Repayment of non current borrowings	(272.56)	(106.52)	(10.01)
Movement in short term borrowings (net)	44.35	419.10	4.61
Dividends paid	-	(6.07)	(26.56)
Finance costs paid	(15.95)	(22.02)	(47.26)
Net Cash Generated from/(used in) Financing Activities (C)	20.84	361.59	(62.52)
Net increase/ (decrease) in cash and cash equivalents during the year (A+B+C)	123.12	(31.46)	95.32
Cash and cash equivalents at the beginning of the year	13.45	137.03	130.19
Cash and cash equivalents on account of scheme of amalgamation	-	23.81	-
Cash and cash equivalents on account of acquisition during the year	-	-	59.21
Exchange differences on cash and cash equivalents	0.46	0.81	0.17
Cash and cash equivalents at the end of the year	137.03	130.19	284.79

The background of the slide is a photograph of an industrial manufacturing environment. In the foreground, a long metal rack holds numerous red and silver mechanical components, likely valves or actuators, arranged in a row. Each component has a red cap and a silver body with various ports and flanges. In the background, two male workers in blue shirts are visible, focused on their tasks. The scene is brightly lit, suggesting a clean and organized production facility.

Business Highlights FY27Q1

Capacity Expansion



New plant within existing Unit 1

Unit 1 – contact temperature sensors for OEMs

- **Site** – Brownfield expansion within existing Unit1
- **Built-up area** – c. 50,000 sq. ft.
- **Commissioning** – Expected by Q3 FY28 (E)
- **Peak revenue potential** – c. ₹1,200 Mn p.a. at full utilisation (E)

Product Launch

Non-contact temperature sensors – EDGE series



- **Product** – Next-generation pyrometers, co-developed with Micro-Epsilon
- **Applications** – OEMs in semiconductors, batteries and heavy industry
- **Dispatches** – Expected to commence from Q3 FY27 (E)

Business Highlights

- **Segment revenue grew ~ 42% YoY in Q1 FY27**
- Growth includes the contribution of Tempsens Germany, Tempsens Polska and Tempsens Measurement & Control, consolidated during the period
- Organic growth led by thermal power and by OEMs, including CVD equipment manufacturers
- Continued mix shift from process industries towards OEMs – fuel cells, injection moulding and CVD applications
- Order pipeline remains healthy across thermal and nuclear power, steel and glass

Capacity Expansion



New plant within existing Unit 6

Unit 6 – MV heaters and pressure vessels

- **Built-up area** – c. 50,000 sq. ft., brownfield expansion
- **Commissioning** – Expected by Q1 FY28 (E)
- **Peak revenue potential** – c. ₹2,000 Mn p.a. at full utilisation (E)

Custom-built furnaces

- **Built-up area** – Additional c. 25,000 sq. ft. commissioned for custom-built furnaces

Business Highlights

- **Segment revenue grew ~149% YoY** in Q1 FY27
- Growth led by significant dispatches to oil and gas customers in India, South-East Asia and the Middle East
- Key growth drivers remain oil and gas, and OEMs across automotive, life sciences and plastics
- **Standard furnaces** – entered into a five-year supply arrangement with an OEM customer in life sciences
- MV heater platform positions the segment for energy-transition applications as certification is completed

New Product Development

Medium-voltage heaters



- **Product** – Energy-efficient MV heaters of up to 15 MW
- **Applications** – Carbon capture, battery storage and green hydrogen
- **Status** – Tested up to 7.2 kV
- **Next milestone** – Explosion-proof certification targeted by Q4 FY27 (E)

Notes: (1) Q1 FY27 refers to the three months ended 30 June 2026; FY28 refers to the year ending 31 March 2028. YoY compares Q1 FY27 with Q1 FY26 segment revenue (Ind AS 108). (2) ₹1 crore = ₹10 million; "c." denotes approximately; (E) denotes a management estimate. (3) Peak revenue potential is indicative revenue at full utilisation of the proposed capacity and is neither a forecast nor guidance. (4) Q1 FY27 financial information is unaudited and subject to limited review by the statutory auditors under Regulation 33 of the SEBI (LODR) Regulations, 2015; forward-looking statements are subject to risks and uncertainties – refer to the disclaimer of this presentation. (5) Segment growth is computed on a low comparable base in Q1 FY26 and may not be indicative of full-year performance. (6) The private-label arrangement is a five-year framework supply contract; revenue recognition is subject to customer call-offs and it is excluded from the reported order book until firm orders are received. The timeline and revenue potential of the additional furnace area are yet to be finalised.

Capacity Expansion



New plant – Unit 8

Unit 8 – specialised cables, export-focused

- **Commissioning** – Expected by Q2 FY28 (E)
- **Peak revenue potential** – c. ₹600 Mn p.a. at full utilisation (E)

Tempsens-Victura JV – new plant

- **Site** – Agreement signed to acquire a built-up shed of c. 80,000 sq. ft.
- **Commissioning** – Expected to commence by Q4 FY27 (E)
- **Peak revenue potential** – c. ₹1,200 Mn p.a. at full utilisation (E)

Product Launch

High-temperature cable harness for OEMs



- **Product** – UL-certified cable harness for high-temperature environments
- **Route to market** – Cross-sell to existing OEM customers of the temperature sensing business

Business Highlights

- **Segment revenue declined ~ 9% YoY** in Q1 FY27
- UL certification obtained for wiring harnesses supplied to OEM customers
- Dispatches executed for thermal power, oil and gas (Africa) and chemicals customers in India
- Focus areas remain exports, thermal and nuclear power, and cable harnesses
- Oil and gas approvals in progress in the Middle East, which management expects to open a new export market

Abbreviations



CAGR	Compounded Annual Growth Rate
CAPEX	Capital Expenditure
CY	Current Year
DRHP	Draft Red Herring Prospectus
EBITDA	Earnings Before Interest, Tax, Depreciation and Amortisation
EBIT	Earnings Before Interest and Taxes
EV	Electric Vehicle
FY	Financial Year
ISO	International Organization for Standardization
JV	Joint Venture

MENA	Middle East and North Africa
MRO	Maintenance, Repair, and Operations
NABL	National Accreditation Board for Testing & Calibration Laboratories
OEMs	Original Equipment Manufacturers
PAT	Profit after tax
PSU	Public Sector Undertakings
R&D	Research & Development
ROCE	Return on Capital Employed
ROE	Return on Equity



Thank You

