



06th Feb 2013

Sub : Information Update

Technofab Engineering the Delhi NCR based turnkey EPC service provider has announced its unaudited results, after limited review, for the quarter ending December 30, 2012 after approval at its Board Meeting held on 05 Feb 2013.

The turnover (standalone) during the quarter was Rs 105.06 Cr. The cumulative turnover for the first nine months of FY 2013 amounts to Rs 287.34 crores, representing a 18.2 % increase over the corresponding period of the previous fiscal.

The profit after tax for the quarter was Rs 6.40 Cr. The cumulative profit after tax for the first nine months of FY 2013 amounts to 19.42 crores which is marginally lower than the corresponding period of the previous fiscal.

The Company's Chairman Shri Avinash C Gupta emphasized the fact that the Company, like all others in this sector, has faced an extremely difficult business environment. The traditional business sectors viz. the domestic power and industrial sectors have virtually dried up. The project pipeline appears severely impaired as is evident from the lack of opportunities in these sectors. Moreover some of the ongoing jobs, particularly in the power sector have also either slowed or halted. Despite this apparent gloom, he expects to sustain growth, thanks to the Company's market diversification strategy, which has proved eminently successful.

As a result of this strategy, the Company has been able to secure fresh business worth Rs 477 crores so far during FY 2013 and in addition, orders worth Rs 350 crores are in sight. All of this fresh business has emerged/is emerging from sectors and geographies where the Company had little or no business till recently. At the same time the average order size has moved up sharply, in line with the Company's plan.

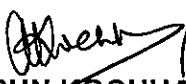
Though the immediate future will continue to be testing, the Company is optimistic on being able to sustain growth though profit margins will continue to be under pressure due to a depressed domestic market and intense competition. The Company expects to close the year with a turnover of Rs 430- 450 Cr.

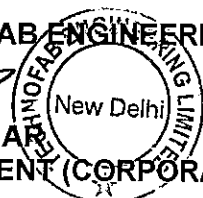
An information update is enclosed.

Thanking you,

Yours faithfully,

For **TECHNOFAB ENGINEERING LIMITED**


ARUN KOCHHAR
VICE PRESIDENT (CORPORATE AFFAIRS)



Technofab Engineering Limited

Information Update

(Q3 FY 2013)

Dt: 6 Feb 2013

1. Financial highlights

Rs Crores

	Q3 FY 2013	9 months FY 2013
Turnover	105.06	287.34
PBT	9.84	29.2
I Tax	3.44	9.79
PAT	6.40	19.42

2. Revenue Segmentation

The segmental break -up of the company's total operating revenue in the first 9 months of FY2013 is as follows

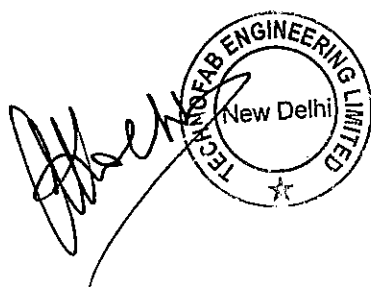
- Thermal Power 33%
- Nuclear 1%
- Water 37%
- Industrial 12%
- Oil & Gas 14%
- Electrical 3%

Overseas business accounted for 51% of the revenue.

3. Fresh orders

The Company has so far secured fresh orders worth Rs 477 Cr in FY 2013 (including orders received in Jan 2013). The break up of these orders are as follows

- Electrical sector(domestic) Rs 171 Cr
- Water sector(overseas) Rs 248 Cr
- Industrial Infra(overseas) Rs 58 Cr



4. Order Book

The Company's order book, as on date, stands at Rs 1125 crores. The sector wise break up is as follows

- Thermal power 23%
- Nuclear power 2 %
- Water 37 %
- Industrial 12 %
- Oil & Gas 8 %
- Electrical 18 %

Around 60% of the order book is from overseas

Notes

1. This update is being issued after the Board of the Company at its meeting held on 5th Feb 2013 has taken on record the financial results for the period ending 31 dec 2012.
2. The Statutory Auditors have carried out a Limited Review of the Unaudited Financial results for the quarter ending 31 Dec 2013.
3. Technofab Engineering's Investor Relations are coordinated by Mr Arun Kochhar, Vice President , Corporate Affairs, (ak@technofabengineering.com) and Mr Arjun Gupta, Wholetime Director of the Company (agupta@technofabengineering.com).

