



Dt: 14 Feb 2014

Information Update

The Board of Directors of Technofab Engineering have approved the unaudited financial results, after limited review, for the quarter and nine months ending 31 December 2013, at its meeting held on 13 February 2014.

The turnover (standalone) during the quarter was Rs 82.8 Cr as against Rs 84.3 Cr in the immediate preceding quarter and Rs 105.1 in the corresponding quarter of the previous fiscal year.

The cumulative turnover during the first nine months of the year amounts to Rs 239.9 Cr as against Rs 287.3 Cr in the corresponding period of the previous fiscal year.

The profit after tax for the quarter and nine months ending 31 December 2013 was Rs 59.2 lacs and Rs 5.27 Cr respectively as against Rs6.4 Cr and Rs19.42 Cr respectively in the corresponding period of the previous fiscal year.

The financial performance has been impacted by the general economic downturn and the resultant difficult conditions that have now been prevailing for over two years. . In addition there has been substantial increase in interest costs, depreciation and some losses on account of foreign exchange rate variations

This has been compounded by the expiry of the timeline of funding in one of the overseas projects which has caused a substantial shortfall in revenue and losses due to inventory/ work in progress, foreign exchange rate variation and non recovery of substantial fixed costs and investments in machinery and fixed assets. At the time of the previous quarter's update we had conveyed that negotiations with the customer on resolving issues arising out of the premature closure were underway and the outcome may take another few months.

Other ongoing jobs are by and large progressing normally. It is however virtually certain that the Company will be compelled to skip dividend for the current fiscal year.

The Company's Chairman Shri Avinash C Gupta emphasized the fact that despite these adversities, both general and specific, the Company has continued to secure new business, albeit at margins lower than traditional, and is currently well placed in its operations. The order book is at a satisfactory level despite having dropped two large foreign orders that did not seem to have any chance of achieving financial closure.

The cumulative fresh business secured during the year is Rs 786 Cr of which 60% has been secured from the water sector and 40% from the Electrical sector. Around a quarter of the water sector business has been secured from overseas customers.



The Company continues to be well placed in bids worth around Rs 300 crores but there is no clarity on the actual timing of their being converted to firm orders

The immediate future is expected to continue to be tough. Within the realm of existing business an improvement is expected once there is complete clarity on the impact of the overseas job affected by cessation of funding. However a stronger upturn would require a return to the country's rapid economic growth.

Additional information is enclosed.

A investors con call is being organized and is scheduled for Tuesday 18th February 2014 at 4:30 pm. Please register your interest with Chorus at

- Tel +91 22 30651111/+91 22 66295959
- Email: india@chorus.com

Or with the undersigned

Arun Kochhar



Vice President (Corporate Affairs)

Encl: Additional information

Technofab Engineering Limited

Information Update

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1. Financial highlights

Rs Crores

	Q3 FY 2014	9 Months ended 31 Dec 2013
Turnover	82.8	239.9
PBT	1.06	6.71
Tax Expense	0.46	1.44
PAT	0.59	5.27

2. Revenue Segmentation

The segmental break -up of the company's total operating revenue in the first 9 months of FY2014 is as follows

- Thermal Power 9 %
- Nuclear 1%
- Water 62%
- Industrial 7%
- Oil & Gas 4%
- Electrical 17%

Overseas business accounted for over 60 % of the revenue.

3. Fresh orders

The Company has so far secured fresh orders worth Rs 786 Cr so far in the current fiscal year. The break up of these orders are as follows

- Electrical sector(domestic) Rs 314 Cr
- Water sector(overseas) Rs 110 Cr
- Water Sector (domestic) Rs 362 Cr

4. Order Book

The Company's order book, as on date, stands at Rs 1270 crores. The sector wise break up is as follows

- Thermal power 5%
- Nuclear power 1 %
- Water 53 %
- Industrial 3 %
- Oil & Gas 2 %
- Electrical 36%

Overseas orders comprise 28% of the order book.



Notes:

1. This update is being issued after the Board of the Company at its meeting held on 13 February 2014 has approved the unaudited financial results for quarter and nine months ending 31 Dec 2013.
2. The results for the above mentioned period are available at NSE and BSE Websites as well as at the Company's website.

Technofab Engineering's Investor Relations are coordinated by:

Mr Arun Kochhar, Vice President , Corporate Affairs, (ak@technofabengineering.com), and

Mr Arjun Gupta, Wholetime Director of the Company (agupta@technofabengineering.com)

