TECHNO ELECTRIC & ENGINEERING COMPANY LIMITED | TECHNO DIGITAL

INVESTOR PRESENTATION EARNINGS UPDATE

Q2 FY27

Two engines. One balance sheet.

Building India's transmission and digital infrastructure, backed by proven engineering capabilities, disciplined execution and a debt-free balance sheet

QUARTER ENDED 30 SEPTEMBER 2026 | NSE: TECHNOE | BSE: 542141



ENGINE I — POWER

Transmission EPC · TBCB assets · Smart metering annuity



ENGINE II — DIGITAL

Hyperscale campuses · Edge network · Cloud services

IMPORTANT INFORMATION

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Data centre capacity references denote planned or contracted IT load, unless marked as facility load or expressly stated as commissioned and live. Order book figures represent unexecuted contract value as at the stated date and are subject to change on account of scope revision, cancellation or foreign exchange movement.

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SECTION 01

01

Quarter / Half Year in Review

Operating and financial performance for the quarter ended 30 September 2026.

Two Engines

Power and Digital

Q2 FY27

Quarter under review

Standalone & Consolidated

Both bases presented



QUARTER / HALF YEAR IN REVIEW

H1 FY27 Key Highlights

TECHNO ELECTRIC | CONSOL FINANCIALS

₹21,950 Mn
Order inflow
Fresh orders won in H1

₹17,382 Mn
Revenue
▲ 27% YoY
vs ₹13,694 Mn

₹2,810 Mn
EBITDA
▲ 38% YoY
vs ₹2,037 Mn

✓ **AMI Madhya Pradesh**
Smart meter installation complete

TECHNO DIGITAL | DATA CENTRES

Chennai
Phase 1 Operational
Customers onboarded

Noida
Phase 0 · 500 kW IT load
Operational; customer tied up

Andhra Pradesh
2 MW (facility load)
Construction started

YoY comparison vs H1 FY26. Figures in ₹ million.

QUARTER / HALF YEAR IN REVIEW

Q2 FY27 - Key Highlights (Consol Financials)

REVENUE	EBITDA	EBITDA MARGIN	PBT	PAT
Q2 FY27	Q2 FY27	Q2 FY27	Q2 FY27	Q2 FY27
11,079 Mn	**1,814** Mn	**16.38%**	**1,979** Mn	**1,585** Mn
YoY +31%	YoY +63%	YOY +3.2%	YoY +41.8%	YoY +52.4%

ENGINE I — POWER

- **Order Book & Inflow**
  - INR 15,284 Mn won in Q2FY27
  - INR 3,110 Mn additional order won Post Q2
  - L1 on ~INR 11,910 Mn
- **AMI -**
  - AMI portfolio-wide installation at 85%, with schedule 100% completion by end of FY27.

ENGINE II — DIGITAL

- **Chennai Campus — Design IT Load Scaled Up**
  - Re-engineered electrical topology and cooling architecture carry materially more IT load within the same footprint.
- **Noida Campus — Phase 0 live**
  - Noida Phase 0 of 500 KW IT load operational and customer onboarded
- **Andhra Pradesh — 2 MW (facility) End User MoU**
  - Data center to be operational by H1 FY28

QUARTER / HALF YEAR IN REVIEW

Result Summary — Consolidated P&L (1/2)

Particulars (INR Mn)	Q2 FY27	Q2 FY26	YoY	H1 FY27	H1 FY26	YoY
Revenue from Operations	11,079	8,434	+31.4%	17,382	13,694	+26.9%
Less: Operating Expense	9,264	7,322		14,572	11,657	
Core EBITDA	**1,814**	1,113	+63.0%	**2,810**	2,037	+37.9%
Core EBITDA %	16.38%	13.2%	+3.2%	16.16%	14.9%	+1.3%
Add: Other Income	285	375		576	858	
Less: Depreciation	63	24		126	45	
Less: Finance Cost	57	68		95	93	
PBT	**1,979**	1,396	+41.8%	**3,164**	2,757	+14.8%
Less: Tax	395	356		646	608	
PAT — Continued Operations	**1,585**	1,040	+52.4%	**2,518**	2,149	+17.2%
PAT Margin	14.3%	12.3%	+2.0%	14.5%	15.7%	–1.2%

MANAGEMENT COMMENTARY

Revenue Growth Drivers- Execution momentum across transmission EPC and AMI Installation; Q2 revenue up by ~31% YoY.

EBITDA Margin- Up from 13.2% to 16.38% while the standalone margin held at 13.45%; the improvement came from consolidation of margins at SPV level especially smart metering business due to increased execution

Other Income- Lower as capital being deployed in TBCB assets.

Profit After Tax- Increased YoY as there were no deferred tax adjustments during the period.

Result Summary — Consolidated Balance Sheet (2/2)

Particulars (INR Mn)	30 September 2026	31 March 2026
ASSETS		
Non Current Assets		
PPE CWIP and Right to Use asset	6,715	5,815
Investments	251	576
Other Non Current Assets	591	466
Total Non Current Assets	**7,557**	**6,856**
Current Assets		
Investments	20,580	22,007
Trade Receivables	11,476	12,171
Cash and Cash Equivalents	2,657	1,303
Other Current Assets	20,428	17,048
Total Current Assets	**55,141**	**52,529**
Total Assets	**62,697**	**59,385**
LIABILITIES		
Total Shareholder's Funds	**43,344**	**41,569**
Non Current Liabilities		
Financial Liabilities	9	11
Other Non Current Liabilities	5,719	4,881
Total Non Current Liabilities	**5,729**	**4,892**
Current Liabilities		
Trade Payables	11,946	11,894
Other Current Liabilities	1,679	1,030
Total Current Liabilities	**13,625**	**12,924**
Total Liabilities and Equity	**62,697**	**59,385**

MANAGEMENT COMMENTARY

Investments- Decline in investments is primarily due to deployment of QIP funds attributable to the deployment of capital towards the execution of the projects.

Other Current Assets - Mainly comprise contract assets from large transmission EPC projects and the AMI and TBCB concessions. They represent work executed, including margins, that will be realised as billing milestones are reached under the respective contracts and concessions.

Result Summary — Standalone P&L

Particulars (INR Mn)	Q2 FY27	Q2 FY26	YoY	H1 FY27	H1 FY26	YoY
Revenue from Operations	10,968	8,386	+30.8%	17,385	13,523	+28.6%
Less: Operating Expense	9,493	7,232		15,019	11,579	
Core EBITDA	**1,475**	1,154	+27.8%	**2,366**	1,945	+21.6%
Core EBITDA %	13.45%	13.77%	–0.3%	13.61%	14.38%	–0.8%
Add: Other Income	434	474		846	1,053	
Less: Depreciation	21	23		42	43	
Less: Finance Cost	119	164		185	285	
PBT	**1,770**	1,442	+22.7%	**2,985**	2,670	+11.8%
Less: Tax	410	208		663	454	
PAT — Continued Operations	**1,361**	1,234	+10.3%	**2,322**	2,216	+4.8%
PAT Margin %	12.40%	14.71%	–2.31%	13.36%	16.38%	–3.0%
PAT -Discontinued Operations	-	-	-	-	252	

MANAGEMENT COMMENTARY

Revenue Growth Drivers- Execution momentum across transmission EPC and AMI Installation; Q2 revenue up by ~31% YoY.

EBITDA Margin- Core EBITDA margin at 13.45% (Q2 FY26: 13.77%), within the 13–14% guided band.

Other Income- Lower as capital being deployed in TBCB assets.

Profit After Tax- Up 10.3% YoY, behind PBT growth of 22.7%, as the effective tax rate rose to 23.2% from 14.4% due to one-time deferred tax adjustments last year.

QUARTER / HALF YEAR IN REVIEW

Order Book as on 30 September 2026

TOTAL ORDER BOOK

~ INR 101,000 Mn

INR Mn, unexecuted value as at 30th Sept 2026

NEW ORDERS WON

~15,284 Mn

Inflow during Q2 FY27

ORDER WON POST Q2

~3,110 Mn

Order Won

L1 POSITION

~11,910 Mn

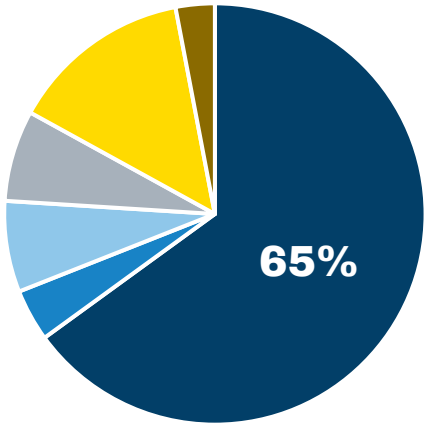
Awaiting Award Currently

KEY CUSTOMERS

As at 30th September 2026

Vertical	Share
Power Grid Corporation of India Limited	37%
Adani Energy Solutions Limited	12%
Resonia Limited	8%
DVC	8%
Rajasthan Rajya Vidyut Prasaran Nigam Limited	7%
Others	28%
Total	**100%**

ORDER BOOK MIX



Transmission	65%
Transmission (TBCB)	4%
FGD	7%
Distribution	7%
Smart Meter	14%
Data Centre	3%
Total	**100%**

SECTION 02

02

The Twin-Engine Platform

One engineering franchise, two infrastructure cycles — on a balance sheet that is debt-free today.

45+ Years

Power sector pedigree

Debt Free

Balance sheet today

AA / Stable

Long-term credit rating

THE TWIN-ENGINE PLATFORM

One Franchise, Two Infrastructure Cycles

ENGINE I — POWER

Power Infrastructure

Transmission EPC · TBCB assets · Smart metering annuity

- Cash-generative EPC franchise with a 45-year record and marquee counterparties
- TBCB and DBFOT ownership creates long-tenure, inflation-linked annuity cash flows
- Monetisation to IndiGrid and platform partners releases equity for redeployment

ENGINE II — DIGITAL

Digital Infrastructure

Hyperscale campuses · Edge network · Cloud services

- Power delivery is the binding constraint in data centres, our founding competence
- Own-and-operate converts EPC capability into recurring, contracted revenue
- Chennai, Noida, Kolkata and Andhra Pradesh campuses plus 102 edge locations in 23 states

THE SHARED FOUNDATION

Engineering DNA
EHV substations to 765 kV; one delivery discipline across both engines

Balance Sheet
Currently debt free with ICRA AA / Stable

Counterparty Access
Multi-decade PGCIL, transco and discom relationships; now global tech clients

Grid Proximity
Evacuation expertise means reliable, low-cost power for digital assets

SECTION 03

03

Engine I — Power Infrastructure

Transmission EPC, TBCB asset ownership and smart metering annuity.

₹70,258 Mn

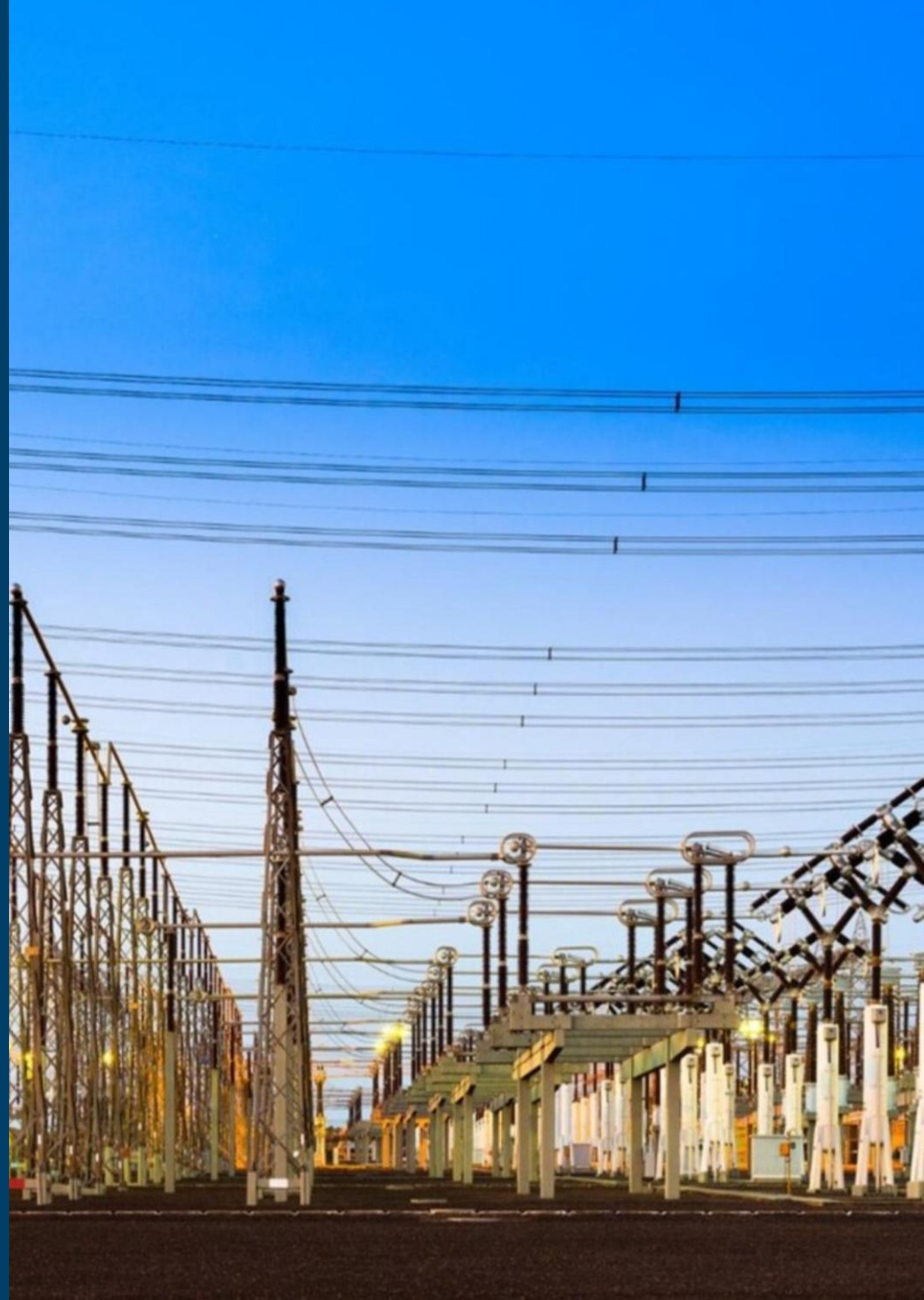
Transmission EPC + TBCB order book

4 Projects

TBCB assets won; 3 monetised

2.24 Mn

Smart meters awarded



ENGINE I — POWER INFRASTRUCTURE THE CASH ENGINE AND THE ANNUITY ENGINE OF THE POWER BUSINESS

Transmission — EPC and TBCB Assets

₹66,023 Mn
EPC order book

₹4,235 Mn
Transmission TBCB

₹11,910 Mn
Pipeline

PROJECTS IN EXECUTION

Project	Scope / Status
NERES XVI	400/220/132 kV substation · 1,400 MVA · 45 km lines · In Progress
Ishanagar (IPTL)	IndiGrid partnership — Commissioning Done · Received 90% order value in Q3
Dhule (DPTL)	IndiGrid partnership — under execution · Expected closure: Mar'27

GROWTH STRATEGY

- Platform- and asset-level investor collaborations
- Partnership for capital recycling
- Deeper presence in inter-state and RE corridors

POSITIONING

765 kV expertise at the heart of India's energy transition

Every solar park evacuated and every wind corridor energised runs through high-voltage substations. Of roughly 500 substations of 400 kV and above built in India over three decades, about 350 carry our mark.

70% of national grid substations built by Techno

450+ projects completed since inception

$600 Mn transmission assets under PPP

650+ engineering and commercial professionals

Order book as at 30 September 2026. Pipeline denotes L1 position as on date. TBCB assets: 4 won, 3 monetised.

ENGINE I — POWER INFRASTRUCTURE

Smart Metering — Building the Annuity Book

2.24 Mn
Meters awarded

~₹26,120 Mn
Total project value

120 Months
27M install + 93M O&M

4 States
MP, J&K, Jharkhand, Tripura

IMPLEMENTATION STATUS

Position as at Q2 FY27

Project	Status	Commentary
Madhya Pradesh (AMI 1)	**Completed**	100% installed and certified; now in the 93-month O&M annuity phase
Jammu & Kashmir Lot-B	**Completed**	2.5 lakh meters delivered · ₹383.39 Cr · 100% live
Jammu & Kashmir (AMI 2)	**On Schedule**	Installation due for completion within Q3FY27
Jharkhand (AMI 3)	**On Schedule**	Installation due for completion within Q4FY27
Tripura (AMI 4)	**On Schedule**	Installation due for completion within Q4FY27

WHY IT MATTERS

Annuity Profile
Ten-year visibility with a 93-month O&M phase producing contracted cash flows

Capital Efficiency
DBFOOT limits upfront capital at risk while preserving long-term returns

Monetisation Opportunity
Completed SPVs can be monetized.

Data Platform
AMI creates the foundation for future data-driven energy services

Portfolio-wide installation at 85% as at 30 October 2026, up from 70% at FY26 close.

SECTION 04

04

Engine II — Digital Infrastructure

Techno Digital: hyperscale campuses, a national edge network and cloud services.

250 MW

Planned portfolio by FY32

102 Locations

Edge network, 23 states



ENGINE II — DIGITAL INFRASTRUCTURE

Techno Digital — Portfolio Status

250 MW
Planned by FY32

102
Edge locations

63,000+ km
Access to RailTel's Fiber Network





Campus / Facility	Region	Capacity	Status	Commentary
Chennai Campus	South	**24 MW**	**Phase 1 Live**	Design IT load re-engineered upward; TIA-942-B and IGBC Gold certified;
Noida Campus	North	**10 MW**	**Under Construction**	Phase 0 500 KW operational and customer onboarded; Phase 1 (5 MW) completion targeted by end of FY27
Kolkata Campus	East	**12 MW**	**Under Construction**	Foundation works in progress; targeted live by FY29
Andhra Pradesh	South	**1.35 MW**	**Under Construction**	Built for End User, construction has started, targeted live by H1 FY28
Gurgaon EDC	North	**0.4 MW**	**Live**	100% occupied
Mumbai EDC	West	**0.8 MW**	**Live**	Commissioned; customers onboarded
Edge Network	Pan-India	**102 sites**	**Rolling Out**	23 states in partnership with RailTel

Capacity is IT load unless marked as facility load.

ENGINE II — DIGITAL INFRASTRUCTURE

Techno Digital — Demand Funnel and Capital Deployment

~150 MW
IT load under active discussion

30+
Open opportunities in the funnel

10+
New customer logos since April

~₹658 Cr
Cumulative data centre capex across projects till date

DEMAND FUNNEL

Pipeline under active discussion

- ~150 MW of aggregate IT load with global hyperscale, AI-infrastructure and enterprise counterparties

Conversion and early traction

- 30+ open opportunities

CAPITAL DEPLOYMENT

Capex deployed to date

- ~₹565 Cr at Chennai as at 30 September 2026;
- ~₹658 Cr cumulative across the portfolio
- FY27 investment concentrated on Chennai, Noida and Kolkata

What this means for Techno — we commit capital on visibility of opportunity or as capacity is contracted.

ENGINE II — DIGITAL INFRASTRUCTURE

Techno Digital — The Investment Case

POWER-LED DIFFERENTIATION

As AI-driven workloads intensify, power delivery — not real estate — is the binding constraint in data centre execution. Our transmission heritage and grid proximity place Techno at the centre of India's data centre build-out.



Backed by 45 years of building the grid that data centres depend on.

HYBRID ARCHITECTURE — HYPERSCALE + EDGE

Chennai, Noida, Kolkata and Andhra Pradesh provide centralised processing capacity; 102 edge locations across 23 states deliver low-latency processing close to the source.

- Real-time edge processing; private, hybrid and sovereign cloud
- AI, ML, AR/VR and IoT support with nine-layer security and DR

Colocation & Hyperscale

Contracted capacity for global cloud operators and large enterprises

Cloud & Managed Services

Operations live from Gurgaon across private, hybrid and sovereign models under a DoT licence

Central NOC & SOC

Unified operations, advanced IT tooling and CRM with billing

Disaster Recovery

Comprehensive DR and nine-layer security across the estate

VALUE CREATION PATH

EPC capability › Own & operate › Contracted revenue › **Recurring annuity**

SECTION 05

05

Market Outlook & ESG

The demand backdrop for both engines, and the sustainability agenda underpinning them.

₹7.93 Lakh Cr

Transmission plan, FY27–36

> 6 GW

India DC capacity by 2030



Market Outlook — Four Shifts in the Demand Environment

₹7.93 Lakh Cr
Planned transmission capex, FY27–36

270.8 GW
All-time peak demand (May 2026)

900+ GW
Non-fossil capacity transmission is planned for, by 2035–36

1.39 Lakh ckm
Lines to add by 2032 for the NEP grid target — vs 12,139 ckm built in FY26

SCALE OF THE OPPORTUNITY

1. A multi-year transmission investment cycle

- CEA plans ₹7.93 lakh crore for 1.37 lakh ckm of lines and 8.28 lakh MVA of substations over FY27–36
- Transmission planned for 900+ GW of non-fossil capacity by 2035–36, including 664 GW of solar and wind

2. Demand is setting new records — year-round

- All-time peak of 270.8 GW in May 2026; September hit 269.6 GW (+17.5% YoY) — peaks are no longer just a summer event
- Energy demand up 9.7% YoY in H1 FY27; CEA projects peak demand of 459 GW by 2035–36 as data centres, EVs and green hydrogen add new load

WHERE THE WORK IS GETTING HARDER

3. The scope is moving to grid stability and HVDC

- Beyond conventional evacuation: CEA's plan adds ten 6 GW HVDC corridors in Rajasthan, 1150 kV corridors and STATCOMs at RE pooling stations
- A dedicated synchronous condenser scheme at Fatehgarh-II (RFP Feb 2026) and the 6 GW ±800 kV Barmer-II HVDC link came to tender in 2026

4. Substations are going digital — our sharpest differentiator

- Protection, control and monitoring moving from copper to fibre, with real-time visibility over every asset
- Techno took an early position and is among the very few Indian companies with proven delivered credentials

What this means for Techno — Sophisticated engineering is where our margins and our reputation live. Bidding discipline is anchored on three pillars — execution capability, risk-adjusted returns and balance-sheet discipline — and we bid selectively where we are confident we can execute well and earn attractive returns.

Sources: CEA — Transmission Plan for Integration of over 900 GW Non-Fossil Fuel Capacity by 2035-36 (Mar 2026); Long-Term National Resource Adequacy Plan (Mar 2026); Executive Summary on Power Sector (Sep 2026). Ministry of Power / PIB (2026). CTUIL Bidding Calendar; REC PDCL RFP (Jan 2026). H1 FY27 growth computed from CEA data; Sep-2026 figures provisional.

Market Outlook — The Execution Catch-Up

6,108 ckm[1]
Lines added H1 FY27 (FY26: 12,139)

67.8 GVA[2]
220 kV+ substations added, H1 FY27

₹1.75 Lakh Cr[3]
PGCIL work-in-hand, 30 Jun 2026

₹73,875 Cr[3]
TBCB under bidding (25 projects)

THE CATCH-UP

Output is running ahead of last year

- H1 lines: 6,108 ckm, half of all FY26; 77% at 400 kV+[1]
- H1 substations: 67.8 GVA, 60% of FY26; 78% at 400 kV+[2]

But the build is back-loaded

- September alone: 30% of H1 lines, 38% of H1 substations[1][2]
- H1 ISTS lines (3,826 ckm) already exceed all of FY25 (3,652)[1]

WHERE THE ORDERS SIT

The TBCB pipeline keeps refilling

- PGCIL work-in-hand ₹1.75 lakh cr, of which TBCB ₹1.46 lakh cr[3]
- ₹73,875 cr under bidding, ₹45,620 cr more to come[3]

Grid strength and supply chain

- SynCons at Ramgarh, Bhadla-III: ₹3,129 cr TBCB scheme[4]
- Transformer stress eased, says PGCIL[5]; CRGO duty ruling pending[6]

What this means for Techno — The bottleneck is moving from lines to substations and grid-strength equipment — the 400 kV+ segment where Techno has built roughly 350 of India's ~500 installations.

Sources: [1] CEA, Growth Summary of Transmission Lines (220 kV & above), Sep 2026 · [2] CEA, Growth Summary of Transformation Capacity (Sep 2026) and Substations Completed FY 2026-27 (30 Sep 2026) · [3] T&D India (7 Aug 2026), reporting PGCIL Q1 FY27 results · [4] Power Peak Digest (27 Oct 2026), reporting NCT recommendation · [5] PGCIL Q1 FY27 call (7 Aug 2026), per Yahoo Finance summary · [6] DGTR case AD/OI/016/2026 (page updated 1 Oct 2026). [3]–[5] are trade-press reports.

Market Outlook — India's Data Centre Build-Out

1,789 MW[1]
Operational capacity, top-7 markets (C&W, H1 2026)

278 MW[2]
H1 2026 IT load absorbed against supply of 258MW

6 GW+[3]
JLL and Savills view for 2029–30 (today ~1.8 GW)

US$173 Bn[4]
Cumulative investment commitments since 2021 (CBRE)

DEMAND & CAPACITY

Demand is running ahead of history

- Savills: 258 MW IT added in H1 2026 (+59% YoY); 278 MW absorbed (+31% YoY)[2]
- Pipeline to 2030: 3,860 MW, of which 509 MW being built[1]

2030 forecasts: wide range, one direction

- JLL 6 GW (2029); Savills 6 GW+ (2030)[3]
- Wood Mackenzie 12 GW (2030); other views as low as ~4 GW[3]

CAPITAL & POLICY

Capital is committing

- US$38 Bn committed in H1 2026 (pledges, not deployed)[4]
- Microsoft US$17.5 Bn (live); Google ~US$15 Bn (ground broken)[5]

Policy is supportive

- Foreign cloud tax holiday to 2047, subject to notification[6]
- DPDP Act is encouraging data to be stored onshore[7]

What this means for Techno — Hyperscale-led demand and long-dated policy support give Techno Digital a favourable backdrop. Forecasts differ widely, so read the market as a direction, not a point estimate.

Sources: [1] Cushman & Wakefield H1 2026 Update (top-7 markets), via IBEF (17 Sep 2026) · [2] Savills India H1 2026 (IT load basis; C&W top-7 shows 178 MW added), via Indian Infrastructure (22 Jul 2026) · [3] JLL, IANS (2 Sep 2026); Savills, Indian Infrastructure (22 Jul 2026); Wood Mackenzie release (27 Jul 2026); also Morgan Stanley, IANS (2 May 2026), Vestian, Business Today (13 Apr 2026) · [4] CBRE, Beyond Growth, via YourStory (Oct 2026) · [5] Microsoft (9 Dec 2025, 21 Sep 2026); Adani release on Google (28 Apr 2026) · [6] PIB (14 Feb 2026) · [7] Knight Frank, Business Today (23 Jun 2026). [3] (Wood Mackenzie), [5] and [6] are primary releases; others are trade-press reports.

Environmental, Social and Governance

56
Crisil ESG score, +9 pts vs FY24-25

Adequate
Crisil category, up from Below Average

1st
External BRSR audit, Reasonable Assurance

2
First international ESG ratings

ENVIRONMENTAL

Chennai DC — IGBC Gold
Green-building certification for the South India campus

Water Reduction
AI-ready infrastructure with 75% water reduction

TIA-942-B certified
Chennai campus certified across design and constructed facility

SOCIAL

CSR Foundation formed
OCF Techno Electric & Engineering Foundation set up to lead CSR activities

Community and education
Village infrastructure and classroom projects delivered in H1 FY27

GOVERNANCE

Digitised BRSR reporting
Karbon platform, with Planet Sustech, now powers BRSR reporting

First external BRSR audit
Reasonable Assurance on core BRSR from CNK & Associates LLP

Independent ESG ratings
Crisil (SEBI-registered) score of 56; first Bloomberg and RepRisk ratings

Thank You

Two engines. One balance sheet. One engineering franchise.

INVESTOR RELATIONS

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