

Date: 11th February, 2014

To

The Manager,
Listing Department
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001

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Scrip Code : 532755

The Manager,
Listing Department
National Stock Exchange of India
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FAX NO. : 022 26598237/38
NSE Symbol : TECHM

Dear Sir(s)

Sub.: Intimation.

Ref.: Tech Mahindra Partners with AIMS Software.

Please find enclosed the press release being issued by the Company, for your kind information and records.

Please acknowledge receipt of the same.

Thanking you

For Tech Mahindra Limited


G. Jayaraman
Company Secretary



Encl.: As above.

Press Release

Tech Mahindra Partners with AIMS Software

The partnership will provide joint Sales and Marketing focus in addition to local System Integration delivery capability.

Singapore, 11 February, 2014 – Tech Mahindra Ltd. a specialist provider of connected solutions to the connected world, today announced that it is partnering with AIMS Software Pte. Ltd, a subsidiary of Quest Computing Ltd, one-of-the world's leading providers of Grant Management Systems. The announcement was made during the Enterprise Ireland Trade Mission to Singapore and Malaysia led by Minister for Jobs, Enterprise and Innovation Richard Bruton TD.

The partnership aims at evangelizing the AIMS proposition via their proven marketing and lead generation approach with an extensive use of Enterprise Ireland (EI) advice and support. AIMS Software Pte. Ltd shall use a combination of their local AIMS Country Sales Management with Tech Mahindra's expertise and presence in the ASEAN region to provide both joint Sales and Marketing focus in addition to local SI delivery capability.

AIMS Software and Tech Mahindra are working closely to build full AIMS certification for key delivery and support personnel in ASEAN. This will enable both the partners to jointly provide a proven enterprise level client delivery and support service.

"We are seeing an increasing need from Government, NGOs and Enterprises in the region for efficient and transparent administration and management of fund's & grants. AIMS enterprise-wide grant and fund management system is specifically designed for this need and they are a leader in this space. As part of the partnership Tech Mahindra will undertake an implementation and support role as well as having joint go-to-market and sales initiatives." said **Ram Ramachandran, Head (Enterprise Sales) ASEAN Region, Tech Mahindra.**

"AIMS Software has invested significantly in working with the right technical and business partner for the ASEAN region. Over the past five months we have developed an excellent



working relationship with Tech Mahindra and this will be formalised as part of this event. We are confident that our expertise in the grant making industry, together with Tech Mahindra's regional reach and SI resources will prove highly successful in the region", said **Don Kingston, CEO, AIMS Software Pte Ltd.**

Speaking on the Trade Mission Minister Bruton said: "ICT is a key part of the Government's Action Plan for Jobs, and the announcement of this new contract between Tech Mahindra and AIMS Software is a strong indication of what is possible for companies in this region. AIMS Software is an example of a highly ambitious and innovative Irish company that continues to win new clients in global markets. I wish them and their partners Tech Mahindra every success for the future."



Pictured at the signing ceremony in Singapore on 10 FEB, 2014 are, L-R: Arnab Chaudhuri, Vice President, South-East Asia & India, AIMS Software, Richard Bruton TD, Ireland's Minister for Jobs, Enterprise and Innovation, Vincent Ryan, Director, Quest Computing Ltd., Julie Sinnamon, CEO, Enterprise Ireland, Rohit Gandhi, Head - Asia-Pac, India, Middle East and Africa, Tech Mahindra, Ram Ramachandran, Head - ASEAN, Tech Mahindra

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About AIMS Software Pte Ltd

AIMS Software Pte Ltd is the ASEAN subsidiary of Quest Computing Ltd. Quest Computing is an Irish company with offices and partners worldwide.



Quest Computing developed a fully configurable grant management system, called AIMS, built on extensive experience in the funding industry. AIMS controls all aspects of the funding process – from initial request, through assessment and recommendations, to authorisation, payment and the subsequent monitoring of outcomes.

AIMS currently has 30 clients worldwide in a variety of grant sectors. It is this experience of working closely with funding bodies that has helped shape and create AIMS, and will continue to do so through future product upgrades to cater to the needs of the funding community.

AIMS has been reviewed by independent agencies such as Gartner, the world's leading information technology research and advisory company, who have supported our system by recommending it for Government agencies that administer discretionary/competitive grants.

Clients have commented on our extensive understanding of grant-making; our excellent support; and our quick time to market. Clients have also reported significant monetary savings and improvements in effectiveness as a result of the implementation of AIMS.

About Tech Mahindra

Tech Mahindra represents the connected world, offering innovative and customer-centric information technology services and solutions, enabling Enterprises, Associates and the Society to Rise™. We are a USD 2.9 billion company with 87,300+ professionals across 49 countries, helping over 605 global customers including Fortune 500 companies. Our Consulting, Enterprise and Telecom solutions, platforms and reusable assets connect across a number of technologies to derive tangible business value.

We are part of the USD 16.7 billion Mahindra Group that employs more than 180,000 people in over 100 countries. The Group operates in the key industries that drive economic growth, enjoying a leadership position in tractors, utility vehicles, after-market, information technology and vacation ownership.

Connect with us on www.techmahindra.com || Our Social Media Channels



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Disclaimer

Certain statements in this release concerning the future prospects of Tech Mahindra Limited ("the Company" or "TechM") are forward-looking statements. These statements by their nature involve risks and uncertainties that could cause Company's actual results differ materially from such forward looking statements. The Company, from time to time, makes written and oral forward-looking statements based on information available with the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company

