

To,

National Stock Exchange of India Ltd.

Listing Department

"Exchange Plaza", C-1, Block G, Bandra Kurla

Complex, Bandra (E) Mumbai – 400 051

TEIL/SEC/REG.30-INTIMATION/2024-25

February 04, 2025

Symbol: TECHERA ISIN: INEOJQS01019

Sub: Outcome of Investor Conference Call held on February 04, 2025.

Dear Sir/Madam,

Pursuant to Regulation 30 read with para-A of Schedule III of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, we would like to inform that the management of the Company participated in the Analyst/investor meeting held on February 04, 2025, in virtual mode;

Sr No.	Company/Institution/Analysts/ Organization	Day, Date and Time	Venue
1.	Multiple Investors/ Institutional Investors/ Analysts	Tuesday, 4 <sup>th</sup> February, 2025 Time - 3.00 PM to 4.00 PM. Format- Group	Virtual Meeting

These interactions used a Q&A format. No presentation was made by the management. No Unpublished Price Sensitive Information (UPSI) was shared during any of these interactions.

The summary of the meeting is enclosed herewith.

The Audio/Video recordings of the meeting will be uploaded on the website of the Company <a href="https://www.techera.co.in/">https://www.techera.co.in/</a> within 24 hours of the conclusion of the meeting.

You are requested to kindly take the same on your records.

Thanking you, Yours faithfully,

For TECHERA ENGINEERING (INDIA) LIMITED

Pratiksha Kumbhare

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**Company Secretary and Compliance Officer** 

TechEra Engineering (India) Limited

(Formerly known as TechEra Engineering India Pvt Ltd)

CIN - L29100PN2018PLC179327

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## **INVESTOR CALL SUMMARY**

Today's investor meeting marked TechERA Engineering (India) Limited's inaugural interaction with its investors. The management extends its heartfelt thanks to all investors for their trust and interest in the company. The following are the key takeaways from today's call:

- 1. TechEra operates in two major sectors: Defence & Aerospace and Automation. This diversification allows for a stable and promising future, as the company caters to both high-tech defence needs and industrial automation solutions. TechEra works on specialized areas such as tooling systems for aircraft, ground support equipment, and maintenance, repair, and overhaul (MRO). We are actively advancing into flying part manufacturing and have projects with significant Indian PSUs.
- 2. TechEra is one of the largest suppliers in Aerospace and Defence tooling manufacturing and specializes in areas including MRO, GSE, Layup Tools, Aircraft Assembly Line tooling etc and TechEra maintains a leading position in the manufacturing of critical aerospace components.
- 3. TechEra has secured substantial orders, including large fixtures for the aerospace sector. TechEra anticipates a significant increase in orders, potentially new client onboarding and a positive order book for the upcoming year. The country's growing aerospace and defense infrastructure and investments plans presents significant opportunities, with TechEra positioned to capitalize on new orders and project-based collaborations.
- 4. TechERA remains dedicated to sustaining its growth momentum and anticipate & maintain annual growth in revenue in the range of 20% to 30%.
- 5. Further Capex from IPO is getting implemented: (i) A world class CMM machine for precise measurements will be commissioned by 1st March, 2025. (ii) A 5 Axis machine is being imported to enhance our capabilities in providing precision engineering and manufacturing services in Aerospace and Defence. The machine will be commissioned in the TechEra facility from 1<sup>st</sup> June 2025.
- 6. From a strategic initiative, we have also partnered with a leading aerospace and defence marketing agency to get opportunities in the global market, which will result in a global positioning in the next 3 years.
- 7. We are positively positioned with a robust order book, in line with the projections outlined in the RHP. Additionally, we have well-maintained infrastructure to ensure smooth machine operations, enabling timely completion of all orders and also, we are upgrading our existing infrastructure facilities.
- 8. With our current manufacturing plants, TechEra is already utilizing over 85% of its capacity, with room for further growth and expansion based on upcoming projects.

## TechEra Engineering (India) Limited .

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- 9. The growth of the Indian aviation sector, with plans for new airports and increased aircraft maintenance, will create ongoing demand for TechEra's products and services. Additionally, foreign direct investment and joint ventures in the aerospace sector will further fuel growth.
- 10. TechEra is expanding its export business, aiming to increase exports to 30% in the upcoming year. The company is leveraging new partnerships and marketing strategies to boost exports, particularly in European and American markets. The participation in Aero India 2025 is a prime example of our proactive approach.
- 11. TechEra has received significant support from the Maharashtra Defence Fund and IDBI Capital, which has helped the company grow stronger, especially during the IPO.
- 12. Additionally, our participation in 'Aero India 2025, India Pavilion Hall 11-A (Airforce station, Yelahanka, Bengaluru, Karnataka from February 10, 2025 - February 14, 2025) is a fantastic opportunity to showcase our expertise in Aerospace & defence Tooling, Precision Fixtures, GSE, MRO and Advanced Manufacturing Solutions. We would be glad if our investing partners visit and explore more about the Company during the event. TechERA is really focused on building a positive relationship with investors while simultaneously highlighting our potential in the aerospace, defence and automation sector.

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