

To,
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E), Mumbai – 400051

Dear Sir/Ma'am,

Subject – Investor Presentation under Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref: TechD Cybersecurity Limited (SYMBOL: TECHD)

Pursuant to the provisions of Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the Investor Presentation for the Board meeting held today i.e. 22nd May, 2026 for your reference.

We would like to clarify that no Unpublished Price Sensitive Information (UPSI) is included in this presentation. The data provided is in the public domain and is already available.

Kindly take the same on your records.

Thanking You,

For TechD Cybersecurity Limited

Sunny Vaghela

Sunny Vaghela
Managing Director & CEO
TechD Cybersecurity Limited



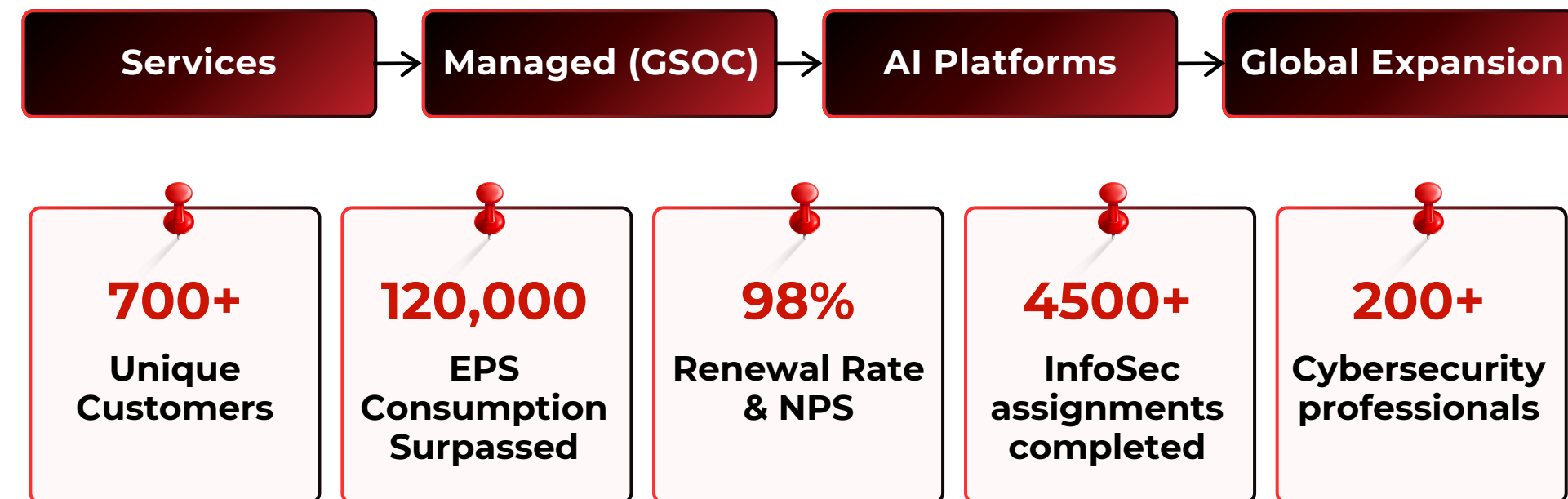
TECHD CYBERSECURITY LIMITED

H2 & FY26 Investor Presentation



COMPANY OVERVIEW

Founded in 2017, headquartered in Ahmedabad with a presence in Mumbai and Pune, the company has evolved from Techdefence Labs, building on a strong cybersecurity legacy of over 15 years. It operates as an end-to-end cybersecurity provider, offering services across Managed Security Services (SOC/MSSP), VAPT and Digital Forensics, as well as Incident Response and Compliance. With a client base of 500+ organizations spanning government, BFSI, enterprise, and education sectors, the company is further strengthening its capabilities with the launch of a Global Security Operations Center (GSOC), enabling 24/7 monitoring, advanced threat detection, and rapid incident response.



 **Your Cybersecurity Partner, 24x7x365**
Always Watching. Always Defending. Always Ahead.

STRATEGY, EXPANSION & DIFFERENTIATION

Mission-led: “Empower Digital Trust” across digital ecosystems

AI-led expansion through subsidiaries:

- TechD CyberAGI (India) — AI cybersecurity platform
- UAE subsidiary — global market entry



Transitioning to product-led model:

- AI-powered Threat Intelligence
- Vulnerability Management
- SOC automation platforms

Differentiation:

- High client stickiness & long-term engagements
- Scalable, standards-aligned solutions
- Strong focus on proactive threat prevention & cyber resilience

PROFILE OF MANAGEMENT



**MR. SUNNY PIYUSHKUMAR
VAGHELA**

- **Designation:** Managing Director (MD) & Chief Executive Officer (CEO)
- **Qualification:** B.Tech in Electronics & Communication from Nirma University
- **Role & Responsibilities:** Cybersecurity expert with 17+ years of experience, leading innovation, strategic growth, and customer success at TechD. Recognized with accolades including IT Expert of Gujarat, Times Men of the Year (Cyber Security), ET Industry Leader, and Cybersecurity Influencer 2025. Assisted law enforcement in high-profile cases including the Ahmedabad Blasts and 26/11 attacks, and co-hosted MTV's Webbed.



**MR. PIYUSH RASIKLAL
VAGHELA**

- **Designation:** Executive Director
- **Qualification:** Bachelor of Commerce from Gujarat University
- **Role & Responsibilities:** Promoter with over 38 years of extensive banking experience, primarily with Bank of Baroda. Plays a key role in strategic decision-making, financial planning, and strengthening corporate governance practices. Brings deep expertise in banking operations, risk management, and relationship building, while actively supporting the company's long-term growth vision and operational excellence.

CORE TEAM



KHILESHWAR SAHU

- **Designation:** Chief Financial Officer (CFO)
- **Role:** Leads financial strategy, governance, and capital allocation with a strong focus on sustainable growth, fiscal discipline, operational scalability, profitability, and long-term shareholder value creation. Plays a key role in strengthening financial controls, optimizing resources, and supporting strategic business expansion initiatives.



NIKHIL TRIVEDI

- **Designation:** Vice President – Enterprise Business (Sales)
- **Role:** Drives business growth through customer-centric strategies, strategic partnerships, and market expansion initiatives. Leads the sales and business development teams to strengthen market presence, enhance client engagement, and build long-term relationships across enterprises



MIHIR THAKKAR

- **Designation:** Chief Operations Officer (COO)
- **Role:** Heads cybersecurity training and capacity-building initiatives with a focus on developing industry-ready talent and strengthening enterprise security awareness. Designs and leads skill-development programs, workshops, and training frameworks that empower professionals and organizations to build robust cybersecurity practices

KEY FACTS & FIGURES (H2 FY25-26)



84.95% Increase in Revenue

H2 FY26 vs H1 FY26



20.44% Increase in PAT

H2 FY26 vs H1 FY26



33.62 Crores

Revenue H2 FY25-26



24.24% Increase in EBITDA

H2 FY 26 Vs H1 FY 26



150+ New CLIENTS

New Clients Onboarded



365 CLIENTS Added

Customer List

KEY NOTE: H2 has historically remained heavy for the business. Steps are being taken to gradually normalise quarterly performance and improve consistency across the year. Additionally, product revenue contribution from TECHD ONE is expected to commence from next quarter onwards.

KEY FACTS & FIGURES (FY25-26)



73.88% increase in Revenue

FY26 vs FY25



67.61% PAT Increase

FY26 vs FY25



51.80 Crores

Revenue FY25-26



Renewal Rate & NPS

98%



700+ CLIENTS

Total clients catered in FY25-26



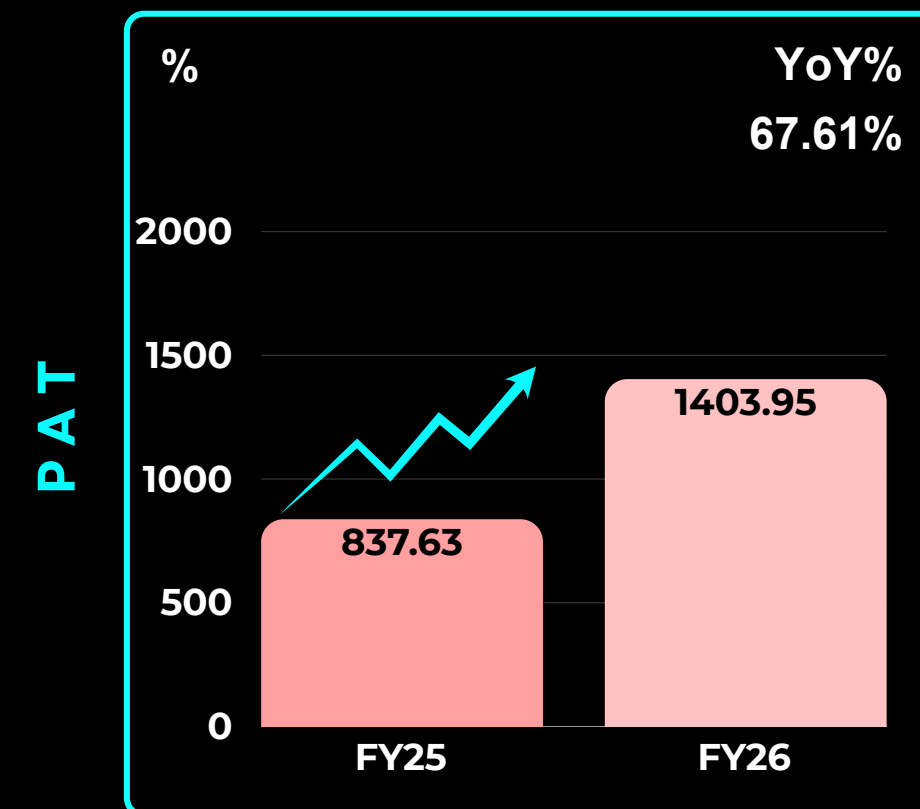
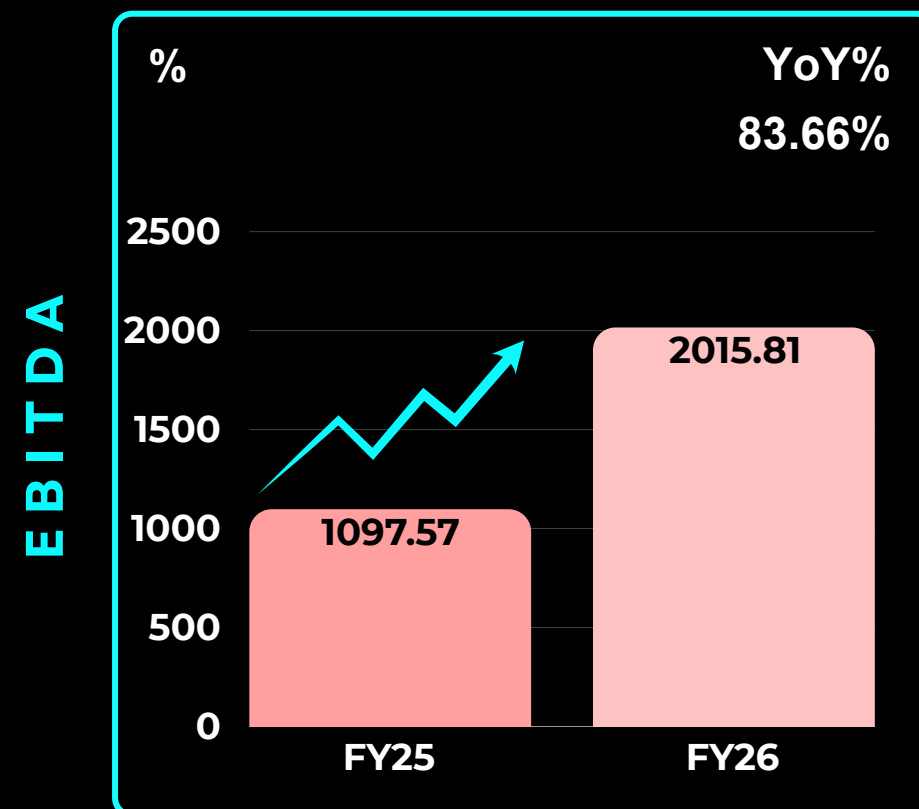
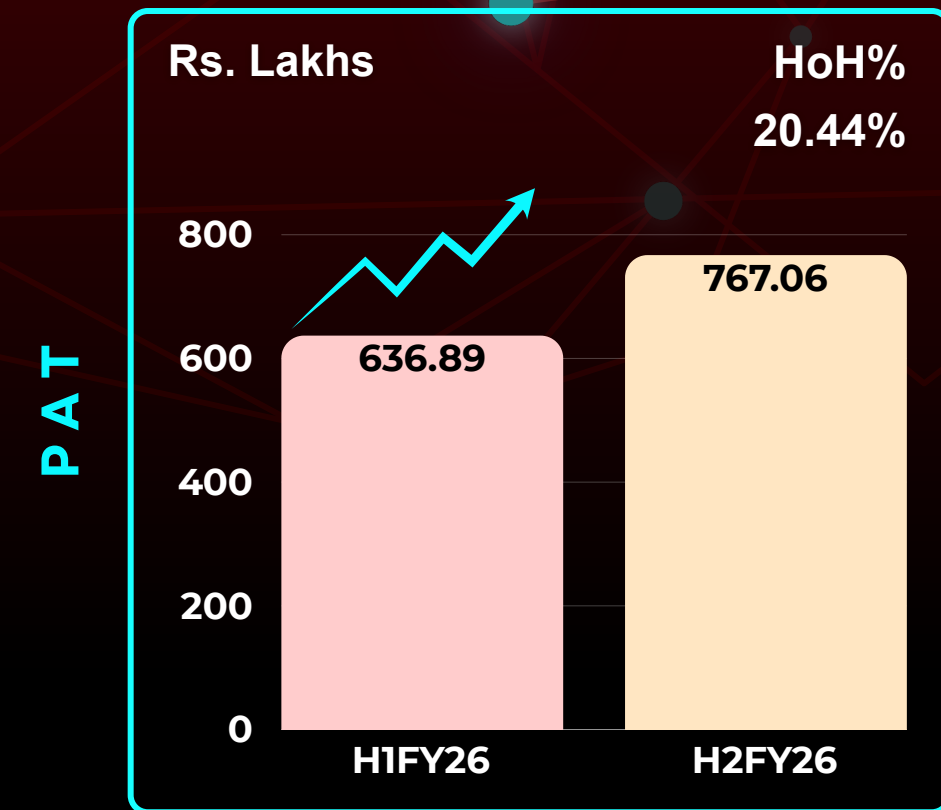
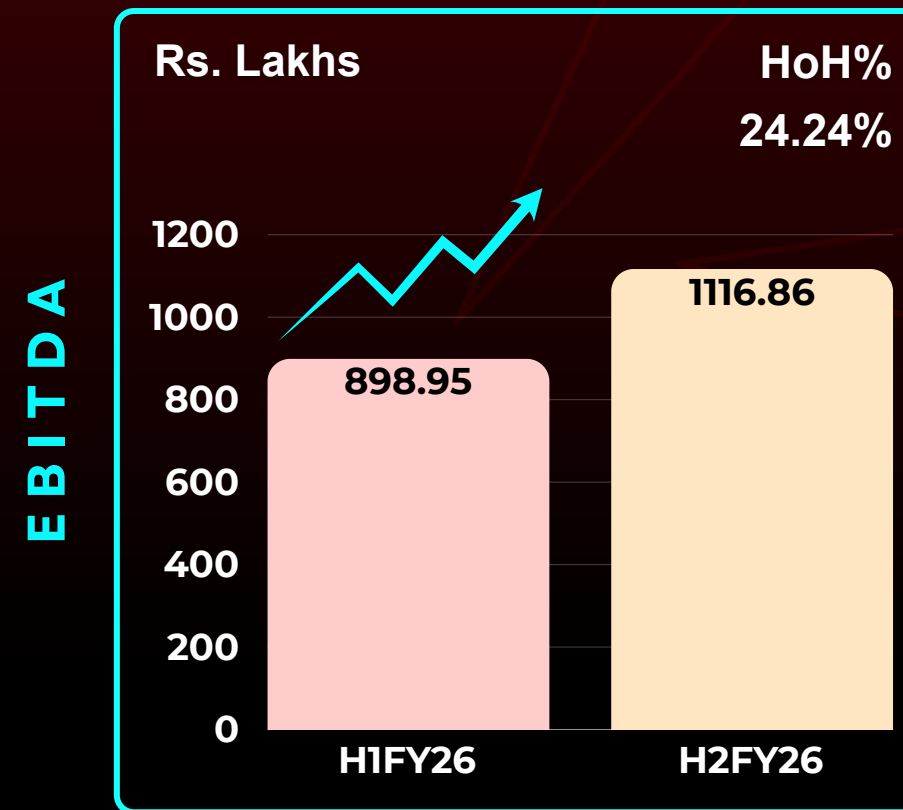
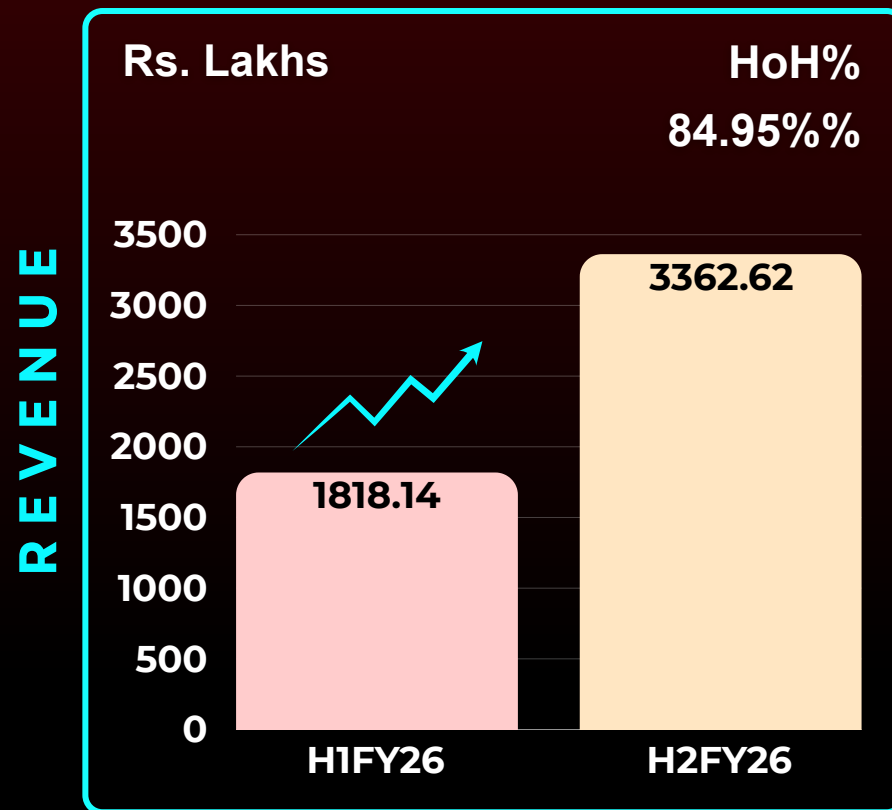
83.66% Increase in EBITDA

FY 26 vs FY 25

HT FY 26 Vs HT FY 25 (8.50 Cr)

KEY NOTE: Revenue contribution from TECHD ONE Phase 1 modules is expected to commence in the current quarter, with material revenue visibility anticipated over the next 2-4 quarters.

ACCELERATING FINANCIAL MOMENTUM



BUSINESS OFFERINGS



Specialized Services

Offers advanced support such as virtual CISO, red teaming, forensics, and security testing to address critical cybersecurity challenges and improve organizational defenses.



MSSP Services (Managed Security Services Provider)

Supplies organizations with expert cybersecurity personnel like GRC resources, SOC analysts, and SIEM engineers on demand to fill urgent security roles.



Staff Augmentation

Delivers expert management of cybersecurity tools and products, offering integration, implementation, and ongoing protection with managed services.



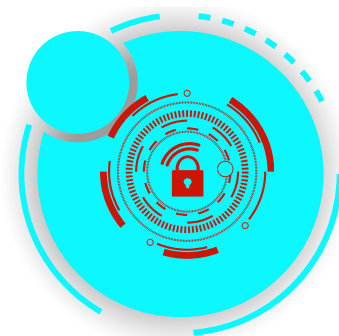
Security Operations Center (SOC)

Provides 24/7 security monitoring and threat detection, enabling rapid response and continuous protection of digital assets.



Vulnerability Assessment & Penetration Testing (VAPT)

Identifies and fixes security weaknesses through web, mobile, cloud assessments, and source code review to prevent attacks.



Compliance Services

Helps clients comply with global and Indian regulations (like ISO 27001, GDPR, HIPAA, RBI, SEBI) and achieve necessary certifications for secure business operations.

OUR TRAININGS



University Partnerships

Collaboration with universities to offer cybersecurity degrees and diplomas, such as B.Tech, M.Tech, and integrated MSc programs, shaping skilled professionals for the industry.



Corporate Training Programs

Provides cybersecurity awareness, ISO certifications, and practical training for staff to enable quick incident response and threat detection through specialized courses.

MAJOR CLIENTS

TechD partners with leading enterprises across sectors, delivering trusted cybersecurity solutions that protect digital assets and ensure business continuity. Our client portfolio reflects deep industry expertise and a commitment to securing organizations against evolving cyber threats.



CLIENTS



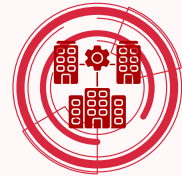
HALL OF FAME

With a mission to bring the change in Information Security Services, TechD team has shown impressive skills for identifying and reported Security Vulnerabilities into Fortune 500 Companies.

Issued 100+ Security Advisories Listed under MSRC & Top 100 Hackers in the World



KEY DEVELOPMENTS & STRATEGIC EXPANSION



New Subsidiary Launched

TechD CyberAGI Pvt. Ltd. established to strategically address the growing cybersecurity, digital infrastructure, and AI-driven technology requirements of government departments and public sector undertakings (PSUs)



Strong Order Book

Robust order book exceeding ₹50 Cr as of 31 March 2026, providing strong near-term revenue visibility and business stability and reflects sustained client demand



Major Government Order Win

TechD has secured a significant order from the National Informatics Centre (NIC). This prestigious mandate reinforces TechD's capabilities in delivering trusted, enterprise-grade cybersecurity and technology solutions for critical government infrastructure



Strategic Partnership with CRISP Bhopal

In a strategic collaboration, TechD Cybersecurity joins CRISP Bhopal to set up an AI-driven Managed Security Operations Center (MSOC) and specialized cybersecurity labs.



STANDARD SERVICES EXECUTION APPROACH



Requirement Analysis

Understand client objectives, risks, and compliance needs.



Scope Definition

Define deliverables, timelines, and success metrics in the Statement of Work (SoW).



Project Planning

Assign project manager, allocate skilled resources, and set milestones.



Structured Execution

Follow global standards (ISO, NIST, SANS) with proven methodologies.



Tool-Driven Delivery

Utilize automation, proprietary frameworks, and best-in-class platforms.



Quality Assurance

Ensure multi-level validation through peer review, senior oversight, and tool checks.



Clear Reporting

Deliver actionable insights with executive summaries and technical details.



Knowledge Transfer & Support

Empower client teams through training, handholding, and continuous improvement.

OPERATIONAL EXCELLENCE → MARGIN EXPANSION



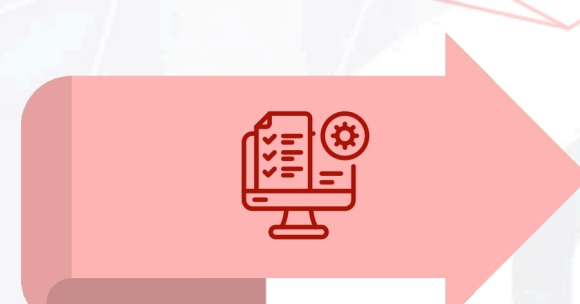
Process Efficiency

Standardized processes reduce rework → lower delivery cost



Automation Leverage

Automation-first SOC & VAPT → more output with same team



Engineer Productivity

Higher productivity per engineer → strong operating leverage



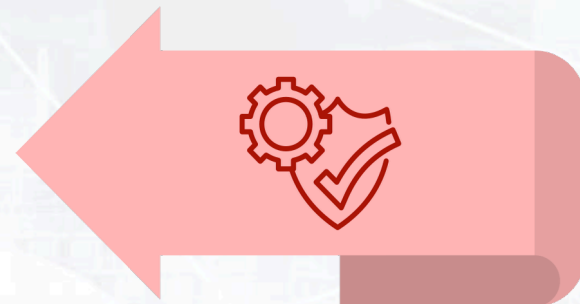
SLA Excellence

Improved SLA compliance → fewer escalations & penalties



Resource Optimization

Efficient resource planning → controlled hiring & reduced bench



Quality Renewals

Quality delivery drives renewals → high-margin recurring revenue



Revenue Expansion

Cross-sell enabled through superior experience → higher ARPU



Predictable Delivery

Governance & reviews ensure predictable, cost-efficient delivery

INDUSTRY OVERVIEW

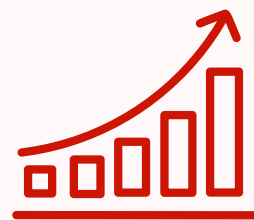


Rapid Market Expansion



- Cybercrime costs expected to grow at **~10–12% CAGR globally**
- Increasing enterprise spending on cybersecurity infrastructure

Cybersecurity Market (India)



CAGR – 18.33%

Current Market Size (Est. 2025): ~\$5.56 Billion

Projected Market Size (2030): ~\$12.90 Billion

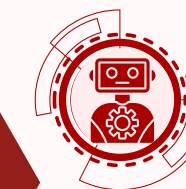
Strong upward trajectory driven by digital adoption and rising cyber threats



Business Automation Adoption (India)



- Projected to reach **~80%+ adoption by 2030**



- Automation increasing attack surfaces → higher cybersecurity demand

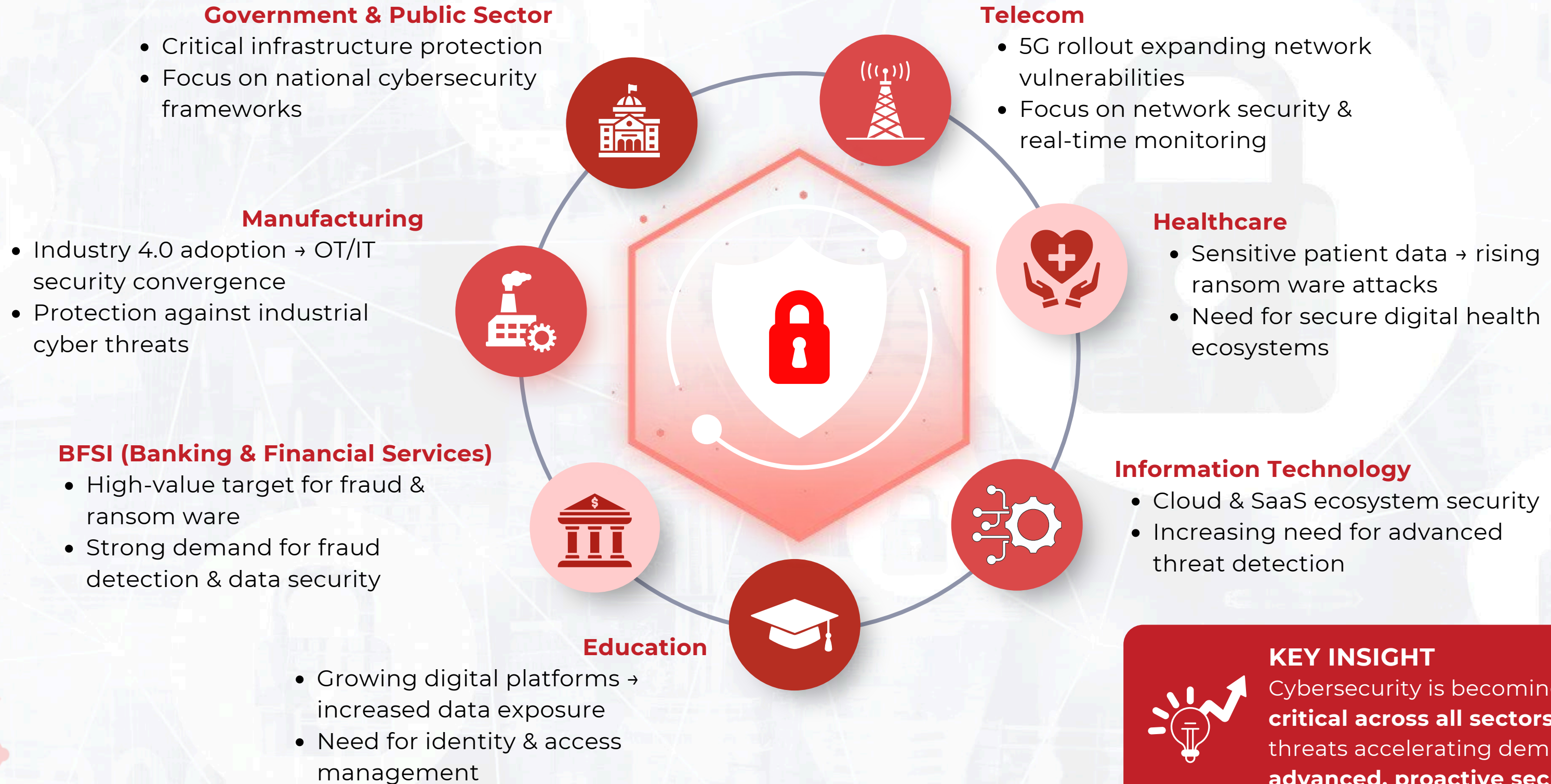


Key Insight

India's cybersecurity ecosystem is entering a **high-growth, high-necessity phase** driven by digitization, automation, and evolving threat landscapes

CYBERSECURITY DEMAND ACROSS KEY INDUSTRIES

Sector-Wise Cybersecurity Impact (India: 2025–2026)



KEY INSIGHT

Cybersecurity is becoming **mission-critical across all sectors**, with AI-driven threats accelerating demand for **advanced, proactive security solutions**

SUBSIDIARY STRUCTURE



TECHD CYBERAGI PVT LTD

Enabling Government-Focused Tech Expansion

	Dedicated Vehicle for Government & PSU Opportunities Focused on mission-critical public sector engagements.
	Advanced Cybersecurity. AI Capabilities Delivering next-gen solutions aligned with evolving public sector needs.
	Enhanced Compliance & Data Security Built for regulated environments and high-assurance requirements.
	Focused R&D & Execution Model Driving innovation and rapid execution for scalable, high-impact solutions.



GLOBAL EXPANSION STRATEGY

Building a Scalable International Cybersecurity Platform

	Entry into Dubai, UAE through Subsidiary Strategic base to tap high-growth global markets.
	UAE Entry via Dubai Subsidiary Gateway to high-growth markets across the Middle East and beyond.
	Strategic Acquisitions for Fast-Track Expansion Accelerating technology and capability growth.
	Diversified Global Revenues Expanding footprint with access to international clients.



 STRATEGIC ALIGNMENT Aligned with national priorities & global opportunities	 SCALABLE GROWTH Dual-engine model powering sustainable expansion	 GLOBAL IMPACT Solving complex cybersecurity challenges worldwide	 SLONG-TERM VALUE CREATION Delivering innovation, trust, and stakeholder value
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TECHD one

AI-Native Unified Cybersecurity Platform

TechD Cybersecurity is transitioning from a traditional MSSP to an AI-native cybersecurity products and platform company.

TECHD ONE is our flagship platform, architected as a seven-module unified stack to address the entire cybersecurity lifecycle—across people, systems, data, and digital ecosystems.



PHASE 1 ROLLOUT — Q1 FY27

Four AI-native modules. One unified mission.

01

DarkVector AI — Digital Risk Protection (DRP)

02

HumanTrust AI— Human Risk Management (HRM)

03

OTshield AI — Vulnerability Intelligence (IT, OT & IoT/IoMT)

04

Provenance AI — Software Supply Chain Security

PHASE 2 MODULES

Expanding the unified stack.

05

SecOps AI

06

PrivacyOps AI

07

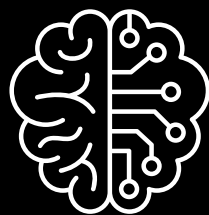
IdentityGuard AI

CYBERSECURITY FOR AI – A NEW FRONTIER

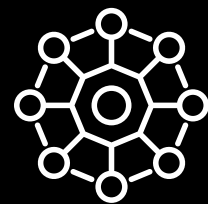
Dedicated practice to secure the AI-driven future.

- LLM Security Scanning**
- AI Runtime Protection**
- AI Red Teaming**
- AI/ML VAPT**
- ISO/IEC 42001 Advisory Services**

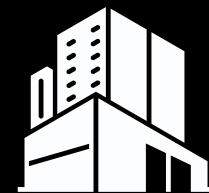
VALUE DRIVERS



AI-native intelligence across the cybersecurity lifecycle



Unified visibility. Smarter decisions. Faster response.



Built for enterprises. Ready for the future.



Trusted by our global customer base.

GLOBAL REACH. LOCAL IMPACT.



Expanding across key markets
CANADA | GCC | ASEAN | EU | ANZ

PRODUCT GO-TO-MARKET STRATEGY

Expanding Reach. Building Trust. Delivering Cyber Resilience.



DISTRIBUTION EXPANSION

- Building distribution network across India & Middle East
- Expanding regional reach through strategic partners



REVENUE MODEL

- 80% Revenue via distributors & channel partners
- 20% Revenue through direct enterprise delivery



KEY PRODUCT STRENGTHS

- Lower cost advantage
- Faster deployment & delivery
- AI-native product architecture



UPSELL & CROSS-SELL OPPORTUNITY

- Leveraging existing 700+ customer base
- Strong recurring business potential



COMPLIANCE-DRIVEN ADVANTAGE

- ~90% of Phase 1 products aligned with requirements of Securities and Exchange Board of India & Reserve Bank of India
- Enables easier adoption & cross-selling within existing customers



Strong partner ecosystem.
Proven products.
Scalable impact.

Delivering long-term value for customers & partners.



TRUSTED BY 700+ CUSTOMERS



AI-NATIVE INNOVATION



PARTNER-FIRST APPROACH



BUILT FOR COMPLIANCE

INVESTMENT THESIS

TechD Cybersecurity Ltd. is addressing India's cybersecurity talent gap through industry-oriented learning programs and strategic university partnerships. With India facing over one million unfilled cybersecurity roles, the focus is shifting from theoretical education to practical skill development. Through hands-on training in SOC operations, penetration testing, live threat simulations, and enterprise security tools, TechDefence Labs is helping create job-ready cybersecurity professionals aligned with real-world industry requirements.



Industry Tailwinds

Cybersecurity demand rising with rapid digital adoption in India



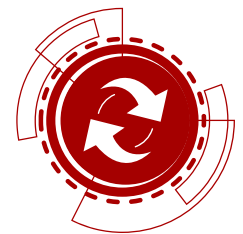
Strong Order Pipeline

₹50 Cr+ pipeline providing strong revenue visibility



Recurring Revenue Model

High repeat business ensuring stable and predictable revenues



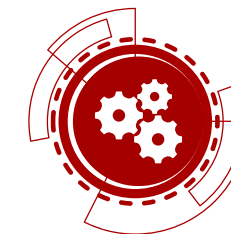
Global Expansion Strategy

Expanding presence through UAE entry and GIFT City



Trusted Client Relationships

Long-term engagements driving renewals and customer trust



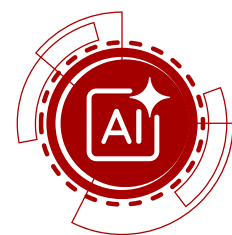
Prevention-Focused Approach

Focused on proactive threat prevention and cyber resilience



Diversified Client Base

Serving government, enterprise, and education sectors



AI-Powered Security Portfolio

Expanding proprietary AI-driven cybersecurity solutions across threat intelligence



Regulatory Growth Opportunity

Benefiting from rising data security and compliance needs



A profitable, execution-driven cybersecurity player transitioning into a scalable AI-led platform company.



RESILIENT TODAY



SCALABLE TOMORROW



LEADING GLOBALLY



CREATING LASTING VALUE

KEY PROJECTS AWARDED (H2 FY26)

Selling engagement for a Fortune-scale conglomerate

About

Delivered a multi-year enterprise cybersecurity product Selling engagement for a Fortune-scale conglomerate, valued at **₹9 Crore across 3 years**, focused on advanced identity and access security solutions.

Impact

Advanced identity and access security solutions.

Transformation engagement for a leading diversified enterprise group

About

Successfully delivered a large-scale next-generation network security transformation engagement for a leading diversified enterprise group, involving enterprise-grade firewall and threat prevention solutions, with a total project value of approximately **₹0.77 Crore over a 1 year tenure**.

Impact

Continuous threat monitoring, and cybersecurity visibility

Successfully onboarded 40 regulated entities onto MSSP

About

Successfully onboarded **40 regulated entities onto Managed Security Operations Center (SOC) services**, enabling continuous threat monitoring, incident response, and enterprise-wide cybersecurity visibility

Focus

Comprehensive cybersecurity services including VAPT and SOC

Secured ₹25 Lakhs Cybersecurity Contract from Leading Consumer & Manufacturing Enterprise

About

Successfully secured a **1-year engagement** with a leading consumer & manufacturing enterprise for comprehensive cybersecurity services, including VAPT, SOC, and Compliance Management.

Focus

Comprehensive cybersecurity services including VAPT and SOC, and Compliance Management.

AWARDS & ACCOLADES



India's Most Admired IT Security Company 2018 award by Entrepreneur Council of India and Cloud Security Alliance



India's Best Ethical Hacking Training company award by IBN7



India's Best IT Security & Service Excellence Awards



Best Cyber Security Company by Indywood IT Excellent Awards



PROFIT & LOSS STATEMENT

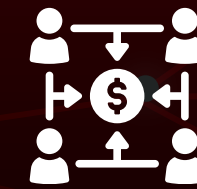
(₹ in Lakhs)

Particulars	H2 FY26	H1 FY26	HoH %	FY26	YoY %
Revenue	3362.62	3362.62	84.95%	5180.76	73.88%
Other Income	134.95	134.95	1332.59%	144.37	234.73%
Total Income	3497.57	3497.57	91.38%	5325.13	76.17%
Total Expenditure	2380.71	2380.71	156.37%	3309.32	71.91%
EBITDA	1116.86	1116.86	24.24%	2015.81	83.66%
EBITDA Margin	33.21%	33.21%	-32.82%	38.91%	5.63%
Depreciation	45.29	45.29	4.81%	88.5	96.93%
Interest Cost	2.54	2.54	-55.83%	8.29	-83.16%
PBT	1069.03	1069.03	25.77%	1919.02	91.25%
Tax	301.97	301.97	41.70%	515.07	68.44%
PAT	767.06	767.06	20.44%	1403.95	67.61%
PAT Margin	22.81%	22.81%	-34.88%	27.10%	-3.61%

BALANCE SHEET

(₹ in Lakhs)

Particulars	As at March 31, 2026	As at March 31, 2025
Share Capital	747.97	545.95
Reserves and Surplus	6434.46	1661.03
Total Non-Current Liabilities	35.15	29.16
Short-term Borrowings	-	31.94
Other Current Liabilities	1270.47	639.99
Total Liabilities	8488.05	2908.07
Fixed Assets	1198.36	279.22
Other Non-Current Assets	55.31	18.83
Trade Receivables	1934.52	1256.1
Cash & Bank Balances	4309.92	936.95
Short-term Loans & Advances	244.68	53.03
Other Current Assets	745.26	363.96
Total Assets	8488.05	2908.08



Shareholders' Funds

Significant strengthening of net worth and equity base.

₹2,206.98 Lakhs → ₹7,182.43 Lakhs



Reserves & Surplus

Strong profitability retention and improved financial strength.

₹1,661.03 Lakhs → ₹6,434.46 Lakhs



Short-term Borrowings

Reduced to nil, reflecting lower debt dependence and stronger balance sheet quality.

₹31.94 Lakhs → Nil



Cash & Bank Balances

Significant increase, supporting strong liquidity and operational flexibility.

₹936.95 Lakhs → ₹4,309.92 Lakhs

THANK YOU!



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Meeting Request

[LINK](#)

Investor Kit

[LINK](#)

