
TechD Cybersecurity Empaneled as National Skill

Development Partner Under BSNL's 'Kaushalam' Policy

Launches Nationwide AI, ML & Cybersecurity Skilling Campaign

Strategic public-private partnership to train India's next-generation digital workforce in cybersecurity, AI and Machine Learning on a revenue-sharing model — advancing the Government of India's Skill India and Digital Bharat missions

Ahmedabad / New Delhi, [11th May 2026]: India will require more than **30 million digitally skilled professionals by 2026**, even as nearly **one in three cybersecurity roles** in the country remains unfilled due to a structural talent deficit. With enterprises facing an average of over 2,000 cyberattacks a week and AI adoption rewriting the security landscape, the country's most acute capacity gap is no longer technology — it is people.

To help close that gap at national scale, **TechD Cybersecurity Limited (NSE: TECHD)**, a CERT-In empanelled and ISO 27001:2022 certified cybersecurity company, has been empaneled by **Bharat Sanchar Nigam Limited (BSNL)** as a **National Skill Development Partner (SDP)** under BSNL's flagship '**Kaushalam**' policy — the public sector telecom major's nationwide skill development and empowerment framework.

The empanelment formally places TechD inside BSNL's pan-India delivery framework, opening structured access to **Central and State Government Ministries, Public Sector Undertakings (PSUs), Special Purpose Vehicles (SPVs), corporates, NGOs and academic institutions** as beneficiary channels for high-demand skilling programmes in **Artificial Intelligence (AI), Machine Learning (ML), Cybersecurity and Information Security**.

About the 'Kaushalam' Policy

Launched by BSNL as its **Skill Development and Empowerment Initiative**, the Kaushalam policy is aligned with national programmes including the **Pradhan Mantri Kaushal Vikas Yojana (PMKVY)**, **Digital Bharat Nidhi** and **Mission Karmayogi**. The policy is operated through a non-exclusive, revenue-sharing model across two delivery tracks — Skill Solution Partner (SSP) and Skill Development Partner (SDP). Under the SDP track, the partner takes end-to-end ownership of training delivery, candidate mobilisation, infrastructure and placement assistance, while BSNL provides brand anchoring, national outreach and billing support. The framework covers high-demand domains including cybersecurity, AI/ML, IoT, cloud and networking — and is delivered in collaboration with government ministries, PSUs, corporates and academia.

Nationwide Digital Skilling Campaign

Under the partnership, TechD will roll out a **nationwide digital skilling campaign** to train **thousands of students, working professionals and government personnel** across Tier-1, Tier-2 and Tier-3 cities in cybersecurity, AI, ML and information security. The company will own the full delivery stack, curriculum design, training delivery, candidate mobilisation, lab and infrastructure management, placement assistance and ecosystem enablement while BSNL anchors the programme with its brand, national reach and billing infrastructure. Revenue will be shared on a **70:30 basis** between TechD and BSNL.

The campaign will leverage TechD's base of **90,000+ trained cybersecurity professionals**, its CERT-In empanelled VAPT and Managed SOC capabilities, and the company's enterprise delivery experience with clients including Adani Group, JM Financial, Zensar and Astral, to bring industry-grade, job-ready curriculum to learners nationwide.

Leadership Commentary

Sunny Vaghela, Founder & Managing Director, TechD Cybersecurity Limited, said:

"India does not have a cybersecurity demand problem — it has a cybersecurity supply problem. Every CISO we work with is struggling to hire. Our partnership with BSNL under Kaushalam allows us to take everything we have built over the last 18 years — from ethical hacking labs to enterprise SOC operations — and put it into the hands of the next generation, at the scale only BSNL's national footprint makes possible. As a listed cybersecurity company, this is how we

believe we should return value to the country: not just by securing enterprises, but by building the workforce that secures India.”

Umeesh Khichi, Principal General Manager (Enterprise Business), BSNL Corporate Office, said:

“Kaushalam was designed to channel BSNL’s national infrastructure into India’s most pressing skill gaps, and cybersecurity, AI and ML sit at the very top of that list. TechD brings CERT-In credentials, listed-company governance and deep operational expertise across the cyber defence spectrum. We are confident this association will deliver measurable outcomes for our beneficiaries - students, working professionals and government departments alike - and contribute meaningfully to the Government of India’s vision of a digitally skilled, cyber-resilient Bharat.”

Strategic Significance

For TechD, the empanelment opens a long-term, recurring revenue channel tied to India’s largest public-sector skilling ecosystem and creates a structural pathway into Central Government, State Government and PSU accounts. For BSNL, the partnership strengthens its enterprise services arm with industry-grade cybersecurity and AI/ML capability at a moment when both government and private demand for trained cyber professionals is accelerating sharply.

About TechD Cybersecurity Limited

TechD Cybersecurity Limited (NSE: TECHD) is a CERT-In empaneled, ISO 27001:2022, ISO27017, ISO22001, SOC2 Type2 certified Managed Security Services Provider headquartered in Ahmedabad. The company operates across three verticals - Vulnerability Assessment & Penetration Testing (VAPT), Managed SOC/SIEM services, and Governance, Risk & Compliance (GRC)- serving 670+ enterprise clients including Adani Group, JM Financial, Zensar and Astral. The company listed on NSE Emerge in September 2025.

About BSNL

Bharat Sanchar Nigam Limited (BSNL) is a wholly owned Government of India enterprise and one of the country's largest telecom service providers, with a pan-India presence and a national mandate that includes skill development through its 'Kaushalam' policy.

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