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Dear Sirs,

Sub: Press Release

We are sending herewith copy of the Press Release titled "TCS & MIT Sloan Management Review Launch New Research Series; Unveil Roadmap for Human-AI collaboration in Enterprises" which will be disseminated shortly.

The Press release is self-explanatory.

Thanking you,

Yours faithfully, For **Tata Consultancy Services Limited** 

Yashaswin Sheth Company Secretary ACS 15388

Encl: as above

#### **TATA CONSULTANCY SERVICES**





## For immediate use Press Release

# TCS & MIT Sloan Management Review Launch New Research Series; Unveil Roadmap for Human-Al collaboration in Enterprises

In a series of research papers that span six industries TCS and MIT SMR shed light on how generative and predictive AI can be deployed to transform traditional business operations

**BOSTON | MUMBAI, July 15, 2025:** <u>Tata Consultancy Services</u> (TCS) (BSE: 532540, NSE: TCS), a global leader in IT services, consulting, and business solutions, has collaborated with *MIT Sloan Management Review (MIT SMR)* to launch a <u>new research series</u> to explore the next phase of human and AI collaboration in large enterprises. As enterprises the world over are proactively investing in deploying AI-led solutions to transform their business operations, this multi-sectoral study deeply examines the new paradigms that will redefine the use of AI in global enterprise environments.

In a <u>series of research articles</u> covering the <u>manufacturing</u>; <u>retail and consumer packaged goods</u>; banking, financial services, and insurance; <u>life sciences and health care</u>; <u>energy, resources and utilities</u>; <u>and communications, media, and technology</u> sectors, the study investigates how business leaders are deploying Al-augmented solutions to gain a competitive edge from better decisions. The study on the theme of **strategic measurement** finds that generative and predictive Al can initiate a transformative change that drives competitive advantage. The year-long research that was **conceptualized and executed jointly by** *MIT SMR* **and TCS** drew insights experts and pioneers from organizations such as **Walmart, Meta, Mastercard, and Pernod Ricard**.

The research identifies one critical shift: **Al is moving from adviser to architect**. In simple terms, Al's value shifts from improving business processes to improving the quality of options to facilitate better decision-making. Companies that master this transition are pulling ahead of those still trapped in traditional decision-making frameworks.

TCS' industry expertise in strategizing and supporting large global organizations in their AI-led digital transformation journeys using both generative and predictive AI along with the academic rigor of *MIT SMR* bring forth new and fresh thinking about using AI to augment and inform Human Intelligence. The collaborative research has revealed the emergence of intelligent choice architectures — a new paradigm where human-centric AI systems proactively participate in structuring and shaping strategic decisions by generating novel options, predicting outcomes, and guiding choices.

Michael Schrage, Research fellow at MIT Sloan's Initiative on the Digital Economy and report coauthor, said, "ICAs flip the script. They do not just learn from decisions — they learn how to improve the environment in which decisions are made. That's not analytics, that's architecture."

Ashok Krish, Head, Al Practice, TCS, said, "By augmenting human judgment with machine intelligence, ICAs shift AI from task automation to building superior decision environments for complex multi-factorial situations, enabling more trackable, traceable outcomes that ensure accountability. They help align talent development strategies with organizational goals, making it easier to identify and nurture high-potential employees in the AI-era. Ultimately, ICAs foster environments where human judgment and AI work together seamlessly to create connected organization intelligence, where smarter and more informed decisions are made."





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Through this new study with *MIT SMR*, TCS extends its long-standing commitment to understand and uncover new trends in the industry and aid partners in integrating new technologies and frameworks. Over the years, TCS has collaborated with *MIT SMR* on industry research about direct-to-consumer enterprises, workforce empowerment, digital inclusion, retailing, and customer experience among others. Through its collaboration with *MIT SMR* and 50 other academic institutions, TCS curates collective intelligence that enterprises can tap into

The sector-specific study provides compelling examples of ICAs in action to optimize choices, reallocate decision rights, and boost their bottom lines. Organizations using GenAl have helped achieve higher productivity and efficiency and cut costs while unlocking newer growth opportunities.

- In **retail**, Al enables retailers to both anticipate and address major challenges in turnover, customer personalization, and supply chain management. For instance, French spirit maker, Pernod Ricard, uses ICAs to test creative designs earlier in the campaign development process, enabling swift testing, refinement, and personalization of content. Walmart has found a use for ICAs in its HR department too. It uses an ICA to identify talent in local stores, expanding options for developing its internal teams.
- In manufacturing, hybrid decision-making can help create better choices in product design, supply
  chain optimization, and other manufacturing processes. For example, Cummins is exploring how
  generative AI can simulate extreme scenarios in powertrain design demonstrating how ICAs can
  improve resilience and reduce time to market.
- In the **BFSI** sector, ICAs can help address most pressing challenges across risk management, regulatory compliance, customer experience personalization, fraud prevention, and market adaptation. For instance, Mastercard aims to connect ICAs across the onboarding, customer care, and sales functions, to unlock cross-functional insights to improve customer experience and increase operational efficiency. LibertyGPT (Liberty Mutual's Open AI application) has helped employees save over 200,000 hours in 2024. The capability finds answers to questions and summarizes vast amounts of information.
- In **communications, media and technology**, Al and ICAs can help identify, evaluate, and act on more valuable opportunities. For example, *British telecommunications company BT developed Aimee*, an Al-driven assistant, who is part of 60,000 customer conversations weekly, handling about 50% of interactions about product or billing questions on its own and augments BT advisers on the other half. Tech major, Meta's ICA framework allows internal teams to make data-informed product decisions faster, experiment with new business models, and optimize user engagement strategies.
- In the **life sciences and health care sector**, human-centric AI can have far reaching impact on drug discovery, trials, diagnostics, and patient care. The study found that ICAs combined with scientists can transform drug research, prioritizing drug candidates with a higher probability of success, reducing time for drug discovery by 20% to 30% and lowering the related costs by 30% to 40%.

Organizations embracing ICAs do not just automate decisions, they design how they govern decision environments. Resulting decisions that are faster, smarter, more accessible, and more accountable. Both human and machine agency are clearly defined, auditable, and aligned with purpose. **David Kiron, editorial director at MIT Sloan Management Review, said,** "This isn't AI as co-pilot. This is AI and humans working together as architects to redesign how people perceive, weigh, and act on choices."





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Sankaranarayanan Viswanathan, VP & Head of Business Innovation Corporate Technology Office, TCS, said,

"The real challenge for enterprises isn't just making better decisions—it is recognizing that decisions are merely the outcome of the choices they privilege or overlook. What we need are systems that foster intelligent choice architectures—enabling the organization to see, understand, and act with awareness. Accountable AI demands clarity not only in outcomes, but in the choices considered, the priorities weighed, and the tradeoffs accepted. Without this, intelligent systems will silently assume decision-making authority — often without oversight or recourse."

TCS is uniquely positioned to help enterprises navigate this new paradigm where business leaders will need to rethink policies and redesign decision making. It has been the partner of choice for numerous businesses taking the AI plunge especially when they are generally positive about the impact of AI, less certain about the path to transformation. With its suite of AI-led solutions TCS has been supporting companies across sectors seamlessly augment human insight and with algorithms. Recently, TCS enhanced its GenAI aggregator platform − TCS AI WisdomNext™2.0 − with agentic capabilities. It was also recognized as the NVIDIA Rising Star Consulting Partner of the Year Award for AI Innovation and Excellence at GTC 2025.

#### **Tata Consultancy Services Ltd (TCS)**

Tata Consultancy Services (TCS) (BSE: 532540, NSE: TCS) is a digital transformation and technology partner of choice for industry-leading organizations worldwide. Since its inception in 1968, TCS has upheld the highest standards of innovation, engineering excellence and customer service.

Rooted in the heritage of the Tata Group, TCS is focused on creating long term value for its clients, its investors, its employees, and the community at large. With a highly skilled workforce of 613,069 consultants in 55 countries and 202 service delivery centers across the world, the company has been recognized as a top employer in six continents. With the ability to rapidly apply and scale new technologies, the company has built long term partnerships with its clients – helping them emerge as perpetually adaptive enterprises. Many of these relationships have endured into decades and navigated every technology cycle, from mainframes in the 1970s to Artificial Intelligence today.

TCS sponsors 14 of the world's most prestigious marathons and endurance events, including the TCS New York City Marathon, TCS London Marathon and TCS Sydney Marathon with a focus on promoting health, sustainability, and community empowerment.

TCS generated consolidated revenues of over US \$30 billion in the fiscal year ended March 31, 2025. For more information, visit www.tcs.com

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#### **TCS Media Contacts:**

Corporate Communication & India	Email: corporate.communications@tcs.com
	Email: saxena.kritika@tcs.com   Phone: +91 22 6778 9999
	Email: Shreya.bhandary@tcs.com   +91 22 6778 9098
USA	Email: andrew.corcione@tcs.com   Phone: +1 646 617 8221