



10 November, 2016

The General Manager
Corporate Relations Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400 001
Scrip Code: 500770

National Stock Exchange of India Ltd.
Exchange Plaza
Bandra-Kurla Complex
Bandra (E)
Mumbai 400 051
Symbol: TATACHEM

Dear Sir,

**FINANCIAL RESULTS FOR THE SECOND QUARTER
AND HALF YEAR ENDED SEPTEMBER 30, 2016**

Further to our letter dated November 1, 2016, intimating the date of the Board Meeting for considering the financial results for the second quarter and half year ended September 30, 2016, enclosed is copy of the Press Release, for your records.

Thanking you,

**Yours faithfully,
For Tata Chemicals Limited**

**(Rajiv Chandan)
General Counsel & Company Secretary**

Encl: As above

TATA CHEMICALS LIMITED

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CIN : L24239MH1939PLC002893

Q2 FY1617 Press Release**TATA Chemicals' Q2FY1617 Consolidated income from operations at Rs.3496 Cr; PAT at Rs 213 Cr**

10th November, 2016: Tata Chemicals Group (the "Company") today declared its Consolidated Financial Results for the second quarter ended September 30, 2016. The Company reported income from operations for the quarter ended September 30, 2016 on consolidated basis at Rs. 3496 Cr and Rs. 1615 Cr on a standalone basis. EBITDA from continuing operations was reported at Rs. 554 Cr on a consolidated basis and at Rs. 181 Cr on a standalone basis.

Standalone Q2 FY16-17

- Sustained operational excellence and strong cost control in the Soda Ash and Salt business contributed to a good operating performance
- Encouraging response for the newly launched spices and besan under the Tata Sampann brand.
- Recent government intervention on capping prices for pulses lead to a depressed market sentiment and affected margins in the pulses business including contract losses.
- Lower sales volumes in the phosphatic business due to suspension of production at Haldia because of high raw material costs.
- Agri trading volumes reduced to focus on improving working capital position and non-subsidized sales
- Subsidy receivable at Rs 1,377 Cr as on 30th September, against Rs 1,479 Cr on 30th June, 2016 and Rs 1,902 Cr at 31st March 2016.
- Standalone net debt on 30th September was Rs. 1,972 Cr against Rs 2,710 Cr on 31 March 2016.

Consolidated Q2 FY16-17

- European operations show profitability in all businesses
- North American operations benefited from improved plant production and energy costs
- Magadi continues to focus on improving operational performance
- Rallis witnesses improved performance on the back on a normal monsoon, revenues up by 20%
- Consolidated net debt on 30th September was Rs. 6,584 Cr against Rs 7,686 Cr on 31 March 2016.

Business-wise Performance

Living Essentials

- Spices now being rolled out in western India, after northern and eastern markets
- Tata Salt remains the market leader in national branded segment

Industry Essentials

- Global demand of Soda Ash in key markets stable however, prices remain range bound with soft bias
- Indian Chemicals business continues to register good performance
- North American operations show improved operating margins and output
- European operations register good performance on expansion of margins

Farm Essentials

- Lower sales volumes due to suspension of production in phosphatic fertiliser unit due to high raw material cost
- Rural demand on the back of a normal monsoon ensure strong performance of the non-subsidy based products
- Sustained production level at Babrala

Executive Comment

Mr. R. Mukundan, Managing Director, Tata Chemicals Ltd., said, *"The quarter continued to witness a steady performance from the Chemicals business in India. In other geographies, the European operations continue to show improved profitability. Our focus remains on increasing operational performance across geographies, while remaining watchful of the volatility in the market."*

The consumer product business continues its leadership in the branded salt market. We are happy to see a very encouraging response from consumers for our Besan and range of Spices under the Tata Sampann brand, and continue to step up the launch in the western region. However, recent government intervention with regard to capping prices for pulses affected margins for the business.

The fertilizer business continues to be under pressure with subsidy outstanding at Rs 1377 Cr. However, the normal monsoon has ensured a good performance of the non-subsidy based products and the crop-protection business under Rallis.

All requisite formalities on the sale of the Urea business to Yara International are progressing as per expectations.

Going forward, we will continue to focus on the consumer facing business and non-subsidy based farm business, with consumer products and specialty chemicals being our key areas of growth.

About Tata Chemicals

A part of the over US\$ 100 billion Tata Group, Tata Chemicals Limited, is a global company with interests in businesses that focus on LIFE —Living, Industrial and Farm Essentials. The story of the company is about harnessing the fruits of science for goals that go beyond business.

Through its Living Essentials portfolio the company has positively impacted the lives of millions of Indians. Tata Chemicals is the pioneer and market leader in India's branded iodised salt segment. Extending its portfolio from salt to other food essentials, the Company unveiled India's first national brand of pulses, followed by a range of spices housed under the Tata Sampann brand. Tata Chemicals has been rated as one of the top 10% in Business and Consumer brands across all industry and consumer brand categories in India by Superbrands.

The company's Industry Essentials product range provides key ingredients to some of the world's largest manufacturers of glass, detergents and other industrial products. Tata Chemicals currently is the world's second largest producer of soda ash with manufacturing facilities in Asia, Europe, Africa and North America.

With its Farming Essentials portfolio, the company has carved a niche in India as an agri-inputs provider. It is a key player in specialty and complex fertilisers and, through its subsidiary Rallis, has a strong position in the crop protection business.

The Tata Chemicals Innovation Centre is home to world class R&D capabilities in the emerging areas of nanotechnology and biotechnology.

In line with its mission, 'serving society through science', the company is applying its expertise in sciences, to develop high-tech and sustainable products

For more information please contact:

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