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Tata Steel's Q4 & consolidated FY'13 Key Production and Sales Figure

Jamshedpur, April 9, 2013: Tata Steel completed FY'13 with an overall increase in Production and Sales volumes. The year registered its best ever performance in Hot Metal, Crude Steel, Saleable Steel production and total Sales. The key production and sales figures are given below:

Production & Sales performance

Figures in '000 tonnes

Items	Q4			April – March		
	FY'12	FY'13	% Change	FY'12	FY'13	% Change
Hot Metal	1959	2458	25	7750	8858	14
Crude Steel	1830	2298	26	7132	8130	14
Saleable Steel	1777	2263	27	6970	7941	14
Sales	1768	2279	29	6632	7482	13

Major Highlights - FY'13

Production

- Ore Mines & Quarries (OMQ) achieved its highest ever iron ore dispatch of **15.0** million tonnes (Previous best **13.18** million tonnes in FY'12).
- West Bokaro Division (one of the Collieries) achieved its highest ever clean coal production of **2.33** million tonnes (Previous best **2.29** million tonnes in FY'12).
- Best ever total Coke Production (Jamshedpur & Haldia) of **3.7** million tonnes (Previous best **3.58** million tonnes in FY'12).
- Steel Melting Shop LD#1 achieved its best ever production of **3.18** million tonnes (Previous best **3.12** million tonnes in FY'12).
- Cold Rolling Mill achieved its highest ever production of CRCA auto EDD/IF volumes, CRCA skin panel processing volumes, and Galvanneal (GA) volumes at **329.5 kt**, **73.6 kt**, and **118 kt** respectively (Previous best was **322 kt** in FY'11, **67.9 kt** in FY'12, and **97 kt** in FY'11 respectively).
- New Bar Mill achieved its highest ever production of **0.8** million tonnes (Previous best **0.78** million tonnes in FY'12).

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- Wire Rod Mill achieved its highest ever production of **0.43** million tonnes (Previous best **0.42** million tonnes in FY'12).
- Merchant Mill achieved its highest ever production of **0.41** million tonnes (Previous best **0.38** million tonnes in FY'12).

Sales

- Flat product sale in FY'13 increased by 20.2 % to **4.49** million tonnes (previous best **3.73** million tons in FY12).
- The Flat Products division achieved its highest ever annual high end product sales of **190 kt** to Auto customers, (previous best was **155 kt** in FY12), and best ever annual Steel Roofing sales volume (Tata Shaktee + Durashine) of **261 kt**, (previous best was **248 kt** in FY12).
- The Long Products division achieved its highest ever sales of **2.99** million tonnes (previous best **2.89** million tonnes in FY'12).
- The Long Products division achieved its highest ever annual retail sales of **1.16 mt** (previous best was **1.11** mt in FY'12).

About Tata Steel

Established in 1907 as Asia's first integrated private sector steel company, Tata Steel Group is among the top-ten global steel companies with an annual crude steel capacity of over 26.5 million tonnes per annum (mtpa). It is now the world's second-most geographically-diversified steel producer, with operations in 26 countries and a commercial presence in over 50 countries. The Tata Steel Group, with a turnover of US\$ 26.13 billion in FY 12, has over 80,000 employees across five continents and is a Fortune 500 company. The Group's vision is to be the world's steel industry benchmark in "Value Creation" and "Corporate Citizenship" through the excellence of its people, its innovative approach and overall conduct. Underpinning this vision is a performance culture committed to aspiration targets, safety and social responsibility, continuous improvement, openness and transparency. In 2008, Tata Steel India became the first integrated steel plant in the world, outside Japan, to be awarded the Deming Application Prize 2008 for excellence in Total Quality Management. In 2012, Tata Steel became the first integrated steel company in the world to win the Deming Grand Prize 2012 instituted by the Japanese Union of Scientists and Engineers.

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