TATA MOTORS

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Tata Motors November sales at 40,863 nos.

Mumbai, December 01, 2013: Tata Motors' total sales (including exports) of Tata commercial and passenger vehicles in November 2013 were 40,863 vehicles. The company's domestic sales of Tata commercial and passenger vehicles for November 2013 were 37,192 nos.

Cumulative sales (including exports) for the company for the fiscal were 407,377 nos.

Commercial Vehicles
The company's sales of commercial vehicles in November 2013 in the domestic market were 26,816 nos., LCV sales were 19,993 nos., while M&HCV sales stood at 6,823 nos.

Cumulative sales of commercial vehicles in the domestic market for the fiscal were 279,683 nos. Cumulative LCV sales were 206,804 nos., while M&HCV sales stood at 72,879 units.

Passenger Vehicles
Sales of passenger vehicles for November 2013 were at 10,376 nos. Sales of the Nano/ Indica/ Indigo range in November 2013 were 7,910 nos. The Sumo/ Safari/ Aria/ Venture range sales were 2,466 nos.

Cumulative sales of passenger vehicles were 94,276 nos. Cumulative sales of the Nano/ Indica/ Indigo range were at 73,396 nos. Cumulative sales of the Sumo/Safari/ Aria/ Venture range were 20,880 nos.

Exports
The company's sales from exports were 3,671 nos. in November 2013. Cumulative sales from exports for the fiscal were 33,418 nos.

- Ends -

About Tata Motors

Tata Motors is India's largest automobile company, with consolidated revenues of Rs. 1,88,818 crores ($ 34.7 billion) in 2012-13. Through subsidiaries and associate companies, Tata Motors has operations in the UK, South Korea, Thailand, Spain, South Africa and Indonesia. Among them is Jaguar Land Rover, the business comprising the two iconic British brands. It also has an industrial joint venture with Fiat in India. With over 8 million Tata vehicles plying in India, Tata Motors is the country's market

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leader in commercial vehicles and among the top in passenger vehicles. It is also the world's fifth largest truck manufacturer and fourth largest bus manufacturer. Tata cars, buses and trucks are being marketed in several countries in Europe, Africa, the Middle East, South Asia, South East Asia, South America, CIS and Russia.

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