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Media Contacts:

Natalie Chak
Tata Communications
+44 (0)7833 043 779
natalie.chak@tatacommunications.com

Kersti Klami
Hill & Knowlton
+44(0)207 973 5999
kersti.klami@hillandknowlton.com

Tata Communications solidifies its position as world's largest Ethernet provider through Pakistan partnership with Multinet

New York (NYSE) & Mumbai (BSE) - 27 September 2011 – Tata Communications, a leading provider of the new world of communications, today becomes one of the few global carriers to extend its Global IP / VPN service offerings into Pakistan, through a collaboration with Multinet Pakistan Private Limited, an operating company of Axiata and an innovative provider of data and voice communications. The collaboration now makes Tata Communications the largest global Ethernet provider in the world.

The partnership will enable enterprise customers to enjoy the first commercially available Ethernet services in Pakistan, as well as global Multiprotocol Label Switching (MPLS) communications services, through a point of presence (PoP) deployment in Karachi.

"Pakistan is a growing and diverse economy which is enjoying increasing international investment," says Radwan Moussalli, Managing Director, Middle East & North Africa Region, Tata Communications.

"This is the 100th country reached by our MPLS services and the 52nd by our Ethernet services, giving us the largest global Ethernet footprint. The MPLS and Ethernet node in Pakistan will allow businesses to connect to their offices in Pakistan and around the world using Tata Communications' extensive regional and global presence."

The new services are particularly ideal for banking, financial services and insurance (BFSI) companies looking to grow their presence in Pakistan, or migrating from international private lines to MPLS or Ethernet. Manufacturing, energy, IT and software development are other fast-growing sectors of the economy which will benefit from improved connectivity to the region and the rest of the world.

"The India-Pakistan cross-border connectivity will give us a unique value proposition," says Mr. Rashid, Senior Executive Vice President, Multinet Pakistan Private Limited. "Enterprise customers will be able to choose from point-to-point and multi-point MPLS and Ethernet connectivity options across both locations."

"The association with Tata Communications is an exciting one for Multinet Pakistan. Together we will offer our clientele the best services and unbeatable customer satisfaction, something we deem as our forte."

Tata Communications' focus on emerging markets sees it not only providing Pakistan a gateway to traditional developed markets around the world, but it also fosters enhanced trading relationships with geographies such as the Middle East, Africa and South East Asia. The Karachi PoP is the latest in Tata Communications' ongoing expansion of its global connectivity reach across the emerging markets. The global Telco recently engaged its



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global partners to establish PoPs in Doha, Qatar (in collaboration with Q-Tel), Riyadh, Kingdom of Saudi Arabia (together with Mobily) and in Dhaka, Bangladesh (under an agreement with ADSNL), as well as increasing over ten-fold, the capacity at the node in Dubai in the United Arab Emirates (in association Etisalat). Tata Communications has also added a second node and Global Dedicated Ethernet services in Colombo, Sri Lanka. Additionally, the Telco is in the midst of constructing the TGN-Gulf (Tata Global Network-Gulf) cable system for the under-served Gulf region. The TGN-Gulf high-capacity submarine fibre optic system is due for completion within the next four months.

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About Tata Communications

Tata Communications is a leading global provider of a new world of communications. With a leadership position in emerging markets, Tata Communications leverages its advanced solutions capabilities and domain expertise across its global and pan-India network to deliver managed solutions to multi-national enterprises, service providers and Indian consumers.

The Tata Global Network includes one of the most advanced and largest submarine cable networks, a Tier-1 IP network, with connectivity to more than 200 countries across 400 PoPs, and nearly 1 million square feet of data center and collocation space worldwide.

Tata Communications' depth and breadth of reach in emerging markets includes leadership in Indian enterprise data services, leadership in global international voice, and strategic investments in South Africa (Neotel), Sri Lanka (Tata Communications Lanka Limited) and Nepal (United Telecom Limited).

Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India and its ADRs are listed on the New York Stock Exchange (NYSE: TCL).

www.tatacommunications.com

Forward-looking and cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications' expected financial position, business strategy, the future development of Tata Communications' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications' network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to successfully complete commercial testing of new technology and information systems to support new products and services, including voice transmission services; failure to stabilize or reduce the rate of price compression on certain of the company's communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata Communications' industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Tata Communications' control, include, but are not limited to, those risk factors discussed in Tata Communications' various filings with the United States Securities and Exchange Commission. These filings are available at www.sec.gov. Tata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements.

About Multinet Pakistan

Multinet Pakistan, is an innovative data and voice communication provider, committed to developing state of the art managed services solutions to meet the unique needs of its Carrier and Enterprise customers.

Multinet excels in providing leading edge connectivity solutions to B2B segments on its own digital optic fiber infrastructure spanning over 107 cities across Pakistan. Multinet has successfully expanded its long haul DWDM fully redundant, self-healing ring architecture network to over 6,000km and continues to aggressively invest in extending its reach further.

www.multinet.com.pk
