TASTY BITE

Tasty Bite Eatables Limited

TBEL/SE/2026-27
12 August 2026

BSE Limited
Corporate Relationship Department
1st Floor, New Trading Ring,
Rotunda Bldg., P. J. Towers,
Dalal Street, Mumbai- 400001
Scrip Code: 519091

NSE Limited
Corporate Service Exchange Plaza,
Bandra Kurla Complex, Bandra (East)
Mumbai -400051
NSE Symbol: TASTYBITE

Sub: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") – Investor Presentation.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of Investor Presentation on Unaudited Financial Results for the quarter ended June 30, 2026.

The above information is also available on the website of the Company at https://www.tastybite.co.in/investors#investor-announcement

You are requested to take the same on your records.

Thanking You

Yours Faithfully

For Tasty Bite Eatables Limited

VIMAL TANK

Digitally signed by VIMAL TANK
Date: 2026.08.12 18:14:25 +05'30'

Vimal Tank
Company Secretary & Compliance Officer

Encl: A/a

Tasty Bite Eatables Limited

Q1 FY 2027

Investor Presentation

Safe Harbour Statement

This presentation, except for the historical information, may contain statements, including the words or phrases such as ‘expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should’ and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, projections, financial or otherwise, which are forward looking statements. These forward looking statements are based on our beliefs and assumptions, which in turn are based on currently available information, certain expectations, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, consumption level, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability, change in international oil prices and input costs and new or changed priorities of the trade. Any of these assumptions/ expectations/ anticipated developments could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. The Company, therefore, cannot guarantee that the forward-looking statements made herein shall be realized. These forward-looking statements speak only as of the date of this document. None of the Company, the promoters, their respective advisors or any of their respective directors, officers, affiliates, or associates have any obligation to, and do not intend to, update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. All forward-looking statements contained herein are expressly qualified in their entirety by reference to these cautionary statements.

Agenda

CORPORATE OVERVIEW

Tasty Bite – At a Glance

Delivering authentic, convenient and innovative prepared food solutions across global markets

Company Snapshot

Founded
- Established in **1985**

Business
- Prepared foods company serving **Retail** and **Foodservice** customers

Operating Platform
- Affiliate Business
- Tasty Bite Food Solution Business
- Tasty Bite Xclusive

Purpose
Bringing joy and inspiration to cooking through simple, nutritious & delicious meals.

Key Highlights

400+
SKUs

500+
customers served

170+
Active Suppliers

100%
Vegetarian Portfolio

59,000+
MT Installed capacity

40+ SKUs

Custom R&D

FSSC 22000 & ISO 14001

Zero Waste

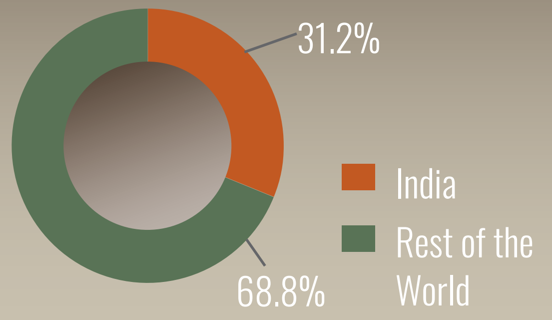
Global Presence

Serving customers across retail and foodservice channels

Operations spanning North America, Europe, the Middle East, Asia, Africa and Oceania through a balanced mix of retail distribution, foodservice engagement and export networks.

Global Footprint
Presence Across 20+ Countries

Geography-Wise Business Split



Corporate Office:
Presence Across 20+ Countries

Manufacturing Facility:
Pune, Maharashtra

Tasty Bite – Affiliate Business

Overview

A range of ready-to-eat and ready-to-cook meals with focus on the retail/consumer business.

- 100+ SKUs
- 100% Gluten-free Portfolio

Consumer Proposition

- Great Taste
- Good Value
- Real Convenience

Sales Channel

- Supermarkets
- Modern Trade
- General Trade
- E-commerce

Product Portfolio

Entrées

Rice

Noodles

Lunch Bowl

Tasty Bite Food Service Business

Overview

Gourmet sauces, meals and frozen products supplied to QSRs, HORECA, institutional customers and cloud kitchens.

- 215+ SKUs
- 50+ QSR Clients

Customer Segments

- Quick Service Restaurants (QSRs)
- Cloud Kitchens
- HoReCa

Product Portfolio

Burger Patty & Sides

Pizza Sauce & Toppings

Gravy & Curries

Paneer

Frozen Snacks

Dal Makhni

Tasty Bite Xclusive- B2B Foodservice Brand

Overview

Tasty Bite Xclusive is the Company's B2B food service brand serving QSRs, cafés and emerging foodservice formats through an own-label portfolio tailored to their specific requirements.

Xclusive For You

Xtra Benefits

- Portion Control
- Zero - Wastage
- Quick & convenient – Preparation
- Premium - Taste
- Consistent- High quality
- Speciality - Menu Applications

Product Portfolio

Freezer to Fryer

Sauces & Gravies

Cheffin – A B2C Brand by Tasty Bite

Brand Belief - “Exceptional food should not be confined to professional kitchens”

Overview

Cheffin’ was created to bring the restaurant-style cooking experience into every home. As Tasty Bite’s B2C brand, it marks the Company’s strategic entry into India’s rapidly expanding convenience food market.

Availability across

Zepto

Amazon

Why we stand out?

Restaurant-style taste	Easy customisation with fresh protein
Unique 3-pouch kit format	Ready in Just 5-8 Mins
100% Vegetarian	No preservatives

Product Range

3-Step Cooking Fit

RESULTS OVERVIEW

Q1 Snapshot

₹1,616 million Revenue
(30% QoQ Growth)

₹88 million PAT
(47% QoQ Growth)

12.8% EBITDA Margin

Revenue mix

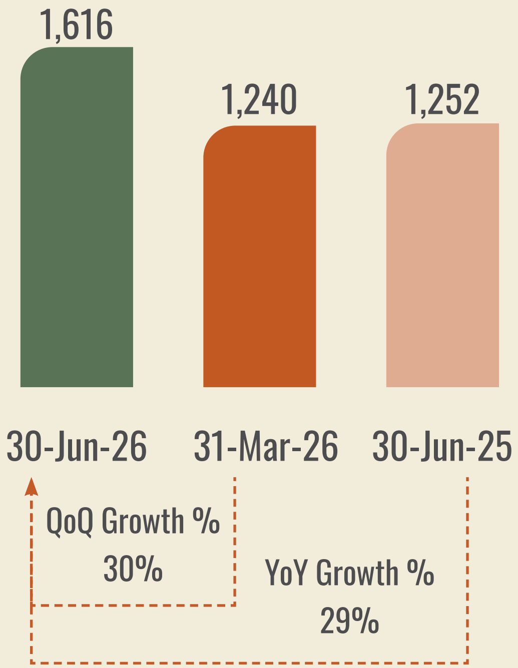
47% Affiliate Business
53% Third Party Business

1000+ Active Clients

Performance Highlights

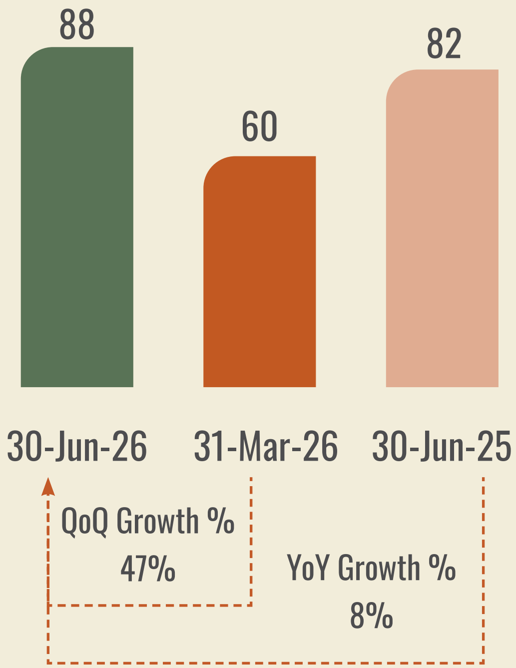
Total Revenue

(INR Million)



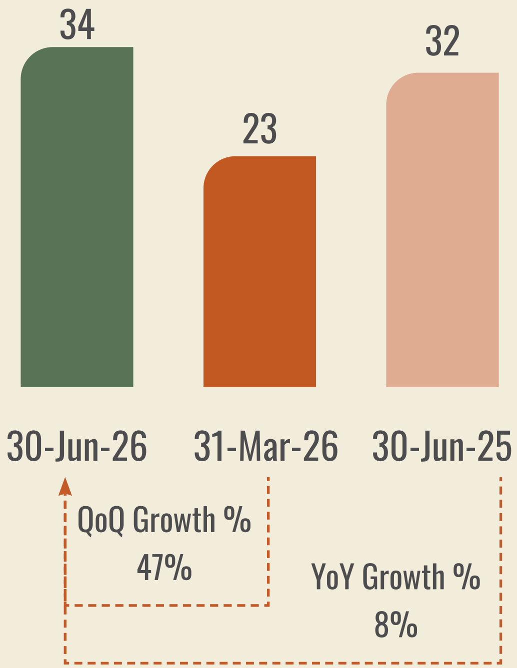
Profit After Tax

(INR Million)



Earnings Per Share

(INR)



Sustaining Broad-based Momentum

Revenue Growth

Particulars	Q1 FY 2027	Q1 FY 2026	YoY%
PBI Affiliates	461	404	14%
MARS Affiliates	306	123	150%
Total Affiliate	**768**	**527**	**46%**
Premier Foods	287	207	39%
Food Service	496	475	4%
Total Third Party	**786**	**682**	**15%**
Other Income	63	44	44%
Total Revenue	**1,616**	**1,252**	**29%**

Management's Commentary

TBEL REVENUE RISES 29% YOY TO 1,616 MILLION; PAT UP BY 8% YOY, 11TH CONSECUTIVE POSITIVE QUARTER FOR FOOD SERVICE

Dear Shareholders,

As we begin FY 2026-27, we are pleased to share that the Company has started the new financial year on a strong note, with significant topline growth of 29% year-on-year in Q1. This performance is an encouraging validation of the strategic direction we have pursued over the past year — strengthening our India-managed businesses, diversifying our growth engines, and building scalable platforms for sustainable long-term growth.

Our Third-Party Business grew by 15% in Q1, improving from the 13% growth achieved in the previous year. This continued momentum reflects the benefits of our long-term strategy of expanding our third-party business, deepening customer relationships, broadening our product portfolio, and leveraging our capabilities across categories and markets.

More importantly, our Affiliates Business delivered an exceptional 46% year-on-year growth, marking a significant turnaround from the 15% decline recorded in the previous year. This recovery demonstrates the impact of our focused investments in innovation, new product development, and our ability to respond more effectively to evolving consumer and customer needs. The strong growth in Affiliates reinforces our belief that innovation-led businesses will be an important contributor to the Company's future growth.

Management's Commentary contd.

Our Cheffin journey continues to progress positively

These results are particularly encouraging when viewed in the context of the challenges we faced in FY2025-26. Last year, while the overall revenue remained largely flat, our PBI business declined significantly due to adverse macroeconomic conditions and US tariff-related challenges. In response, we remained focused on executing our strategy of diversifying the business and strengthening our India-led growth platforms.

At the same time, we recognize that topline growth has not translated proportionately into profit growth during the quarter. This is primarily due to our continued investments in building the Cheffin business and expanding our HoReCa business, both of which are strategic investments intended to create sustainable growth platforms for the future. As communicated earlier, we are consciously investing in brand building, market development, distribution, digital capabilities, and customer acquisition to establish these businesses at scale. We view these investments as essential to creating meaningful and durable value over the medium to long term.

Our Cheffin journey continues to progress positively. The business has benefited from the learnings gained through its presence on Amazon since August 2025, which has enabled us to develop deeper consumer insights and refine our proposition, product portfolio, and go-to-market approach. The subsequent expansion into quick commerce through Zepto in March 2026 has further strengthened our ability to reach consumers in a fast-growing channel. We continue to evaluate opportunities to expand Cheffin across additional e-commerce and quick-commerce platforms, while building the capabilities required to scale the brand responsibly.

Similarly, our HoReCa business continues to be an important strategic pillar, supported by the expansion of our Food Service portfolio and the continued growth of our Formed Frozen Products range. Our objective remains to build a differentiated and scalable B2B platform that can address the evolving needs of the HoReCa and food-service ecosystem.

TASTY BITE

Our long-term strategy is to diversify and strengthen our growth engines.

In addition to our internal investments, the quarter was impacted by external geopolitical developments, like Middle East crisis, which have resulted in increased costs across raw & packing materials and logistics. These inflationary pressures have affected margins and, consequently, restricted the pace of profit growth despite the strong topline performance. We continue to actively manage these pressures through cost optimization, sourcing initiatives, operational efficiencies, and disciplined value management.

Our focus, therefore, remains firmly balanced between growth and profitability. While we will continue to invest behind the businesses that we believe can become significant growth engines, we remain equally committed to maintaining financial discipline and improving operational efficiency. The governance framework, Value Leadership Initiatives (VLS), and cost-control measures implemented across the organization continue to provide a strong foundation for this approach.

The performance of Q1 FY2026-27 gives us confidence that the strategic choices made over the past year are beginning to translate into broader and more diversified growth. The strong recovery in our Affiliates Business, continued momentum in Third-Party Business, and ongoing development of Cheffin and HoReCa together represent important building blocks for the Company's next phase of growth.

We remain focused on executing our strategy with agility, investing selectively in high-potential opportunities, and building businesses that are scalable, resilient, and sustainable. While near-term external and investment-related pressures may continue, we believe the foundations being created today will enable the Company to deliver stronger and more diversified growth over the long term.

We thank our shareholders, customers, business partners, and employees for their continued trust and support as we remain committed to creating sustainable, long-term value for all our stakeholders.

Integration across

zepto amazon

BUSINESS OVERVIEW

Delivering Value Through an Integrated Operating Model

SOURCING & PROCUREMENT
Responsibly sourcing raw materials and packaging from approved suppliers.

QUALITY ASSURANCE & FOOD SAFETY CONTROLS
Responsibly sourcing raw materials and packaging from approved suppliers.

RESEARCH & DEVELOPMENT
In-house Research & Development capabilities to accelerate consumer-centric innovation, deepen technical expertise

FOOD PROCESSING, COOKING & PACKAGING
State-of-the-art facilities for processing, cooking and packaging to ensure consistency and quality.

DISTRIBUTION THROUGH RETAIL & FOODSERVICE CHANNELS
Efficient distribution network ensuring availability of products across retail and foodservice channels.

CUSTOMER FEEDBACK
We listen to our customers and incorporate their feedback to enhance our offerings.

CONTINUOUS IMPROVEMENT
We continuously improve our processes, products and services to deliver sustainable outcomes.

Continuous Value Creation

PRODUCT PORTFOLIO
- Ready-to-Eat Meals
- Organic Products
- Foodservice Solutions

SALES CHANNELS
- Retail
- Foodservice

KEY STAKEHOLDERS
- Customers
- Employees
- Suppliers
- Investors
- Communities
- Government & Regulatory Bodies

Investment Thesis

Innovation Ecosystem
Converting consumer insights into differentiated food solutions through an integrated innovation process.

People and Culture
Building a high-performance, future-ready workforce.

Digital Transformation
Strengthening data-driven operations and scalable business growth.

Strong Capabilities,
Scalable Operations,
Sustainable Growth

Global Quality Standard
Certified manufacturing platform meeting global food safety standards

Manufacturing Excellence
Integrated manufacturing platform delivering scale, quality and consistency.

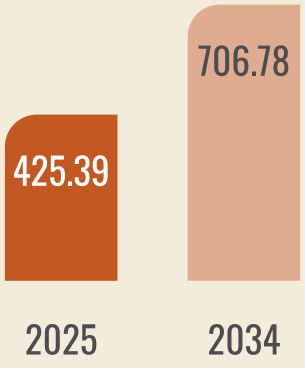
Integrated Value Chain
Enabling quality, consistency and reliable execution across retail and foodservice.

Operating Environment

Key industry trends shaping demand across Retail and Foodservice

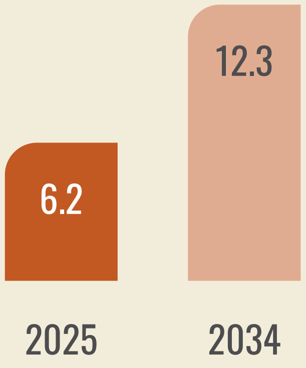
Global Ready-to-Eat market

Market Size (USD billion)



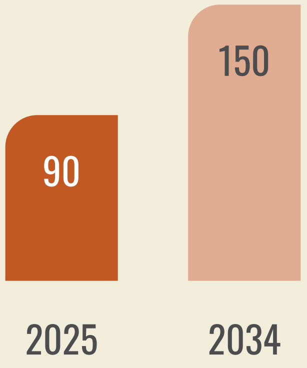
Indian Ready-to-Eat Market

Market Size (USD billion)



Indian Foodservice Industry

Market Size (USD billion)



Key Growth Drivers

- Growing Demand for Convenience Food Solutions
- Changing Consumer Preferences
- Preference for Authentic & Clean-label Products
- Innovation & Emerging Culinary Trends
- Rising Demand for Ready-to-Eat Food Solutions

Sources: Global ready to eat market - https://www.fortunebusinessinsights.com/ready-to-eat-foods-market-110704
Indian ready to eat : https://www.imarcgroup.com/india-ready-to-eat-meals-market India foodservice: https://redseer.com/reports/state-of-indias-food-services-market/

Strategic Priorities

Strengthen India Growth Platforms

Diversify and strengthen growth engines in India.

Drive Operational Efficiency

Governance framework, Value Leadership Initiatives (VLS) and disciplined cost controls.

Build Scalable Brands

Continue investing in Cheffin' and Tasty Bite EXCLUSIVE as future growth pillars.

Expand Digital Commerce

Expand presence across e-commerce and quick-commerce platforms while leveraging customer insights.

Innovation-led Portfolio Expansion

Focused investments in innovation and successful new product launches.

Maintain Financial Flexibility

Leverage debt-free status and strong cash position to support future growth.

ESG OVERVIEW

ESG Assessment

75%
Renewable Energy

Increasing renewable energy adoption.

100%
Waste Converted to Energy

Enabling circular resource management.

108
Million Litres of Water Recycled

Enhancing water stewardship.

100%
Workforce Covered under POSH & Human Rights Assessments

Fostering an inclusive workplace.

Community Engagement initiatives

Water Conservation

140+
Farmers Benefited

- Desilting of water bodies
- Groundwater recharge
- Increased water availability

Strengthening water security and agricultural resilience

Victoria Lake Rejuvenation

2,340+
Residents Impacted

- Lake restoration
- Water storage enhancement
- Groundwater recharge

Revitalising local water ecosystems and communities

Digital Learning

3,000+
Students Benefited

- Smart classroom solutions
- Digital learning infrastructure
- Technology-enabled education

Enhancing access to digital education in rural schools

Clean Energy for Learning

220+
Children & School Staff Impacted

- Solar energy systems
- Reliable electricity access
- Sustainable learning environment

Supporting uninterrupted learning through clean energy

Pond Rejuvenation & Community Development

4,500+
Residents Impacted

- Village pond rejuvenation
- Water conservation
- Environmental awareness

Creating sustainable community infrastructure

Transformation of Anganwadi Centres

97
Children Benefited

- Learning spaces upgraded
- Child-friendly infrastructure
- Improved early childhood education

Strengthening early childhood development

₹9.07 Million
CSR Expenditure

Focused on water conservation, education, clean energy and community development.

THANK YOU

Corporate Details:

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