

**Date: 30.10.2025**

To,  
The Secretary,  
National Stock Exchange of India Ltd. Exchange  
Plaza, 5<sup>th</sup> Floor Plot No- 'C' Block, G Block Bandra-  
Kurla Complex,  
Bandra (E), Mumbai-400051

**SYMBOL: TARACHAND**

**Sub: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation.**

In continuation to our intimation dated **23<sup>rd</sup> October, 2025** regarding the Investor meet scheduled to be held on **Friday, 31<sup>st</sup> October, 2025 at 12:00 noon** please find enclosed the Investor Presentation pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"). The same shall also be made available on the website of the Company [www.tarachandindia.in](http://www.tarachandindia.in).

This above is for your information and records.

Thanking you,

Yours faithfully,  
For Tarachand Infra Logistic Solutions Limited

**SHEFALI**  
**SINGHAL**  
Digitally signed by  
SHEFALI SINGHAL  
Date: 2025.10.30  
15:32:45 +05'30'

**Shefali Singhal**  
**Company Secretary & Compliance Officer**  
**M. No.: A34314**  
**Encl: As above**



## INVESTOR PRESENTATION Q2 & H1FY26



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This presentation contains statements that include “forward-looking statements,” including, but not limited to, statements relating to the implementation of strategic initiatives and other statements relating to Tara Chand InfraLogistic Solutions Ltd.'s future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties, and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macroeconomic, governmental, and regulatory trends; movements in currency exchange and interest rates; competitive pressures; technological developments; changes in the financial conditions of third parties dealing with us; legislative developments; and other key factors that could affect our business and financial performance.

We undertake no obligation to publicly revise any forward-looking statements to reflect future or likely events or circumstances.

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Q2 & H1FY26 Highlights

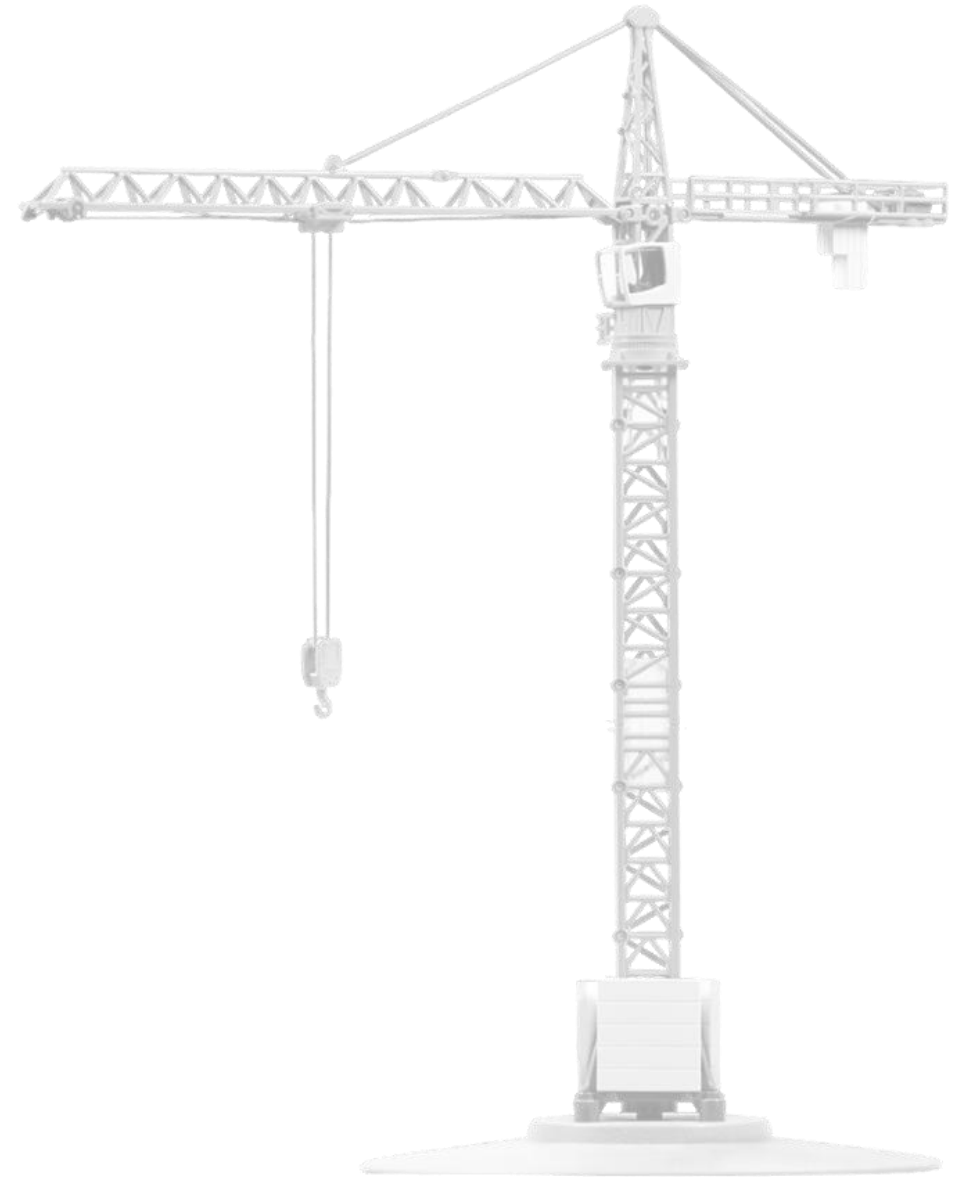
1

Company Overview

2

Historical Financials

3





# Q2 & H1FY26 Highlights





**Vinay Kumar Aggarwal**

Chairman & Managing Director

*As we look ahead, we remain confident of the opportunities that lie before us. Our focus will stay on **profitable growth, disciplined capital deployment, and operational excellence**, as we pursue our goal of **20%–25% annual growth** while strengthening Tara Chand's position as a trusted partner in India's infrastructure progress.*

## Dear Esteemed Stakeholders,

*It gives me great pleasure to present the Q2 and H1FY26 performance highlights of Tara Chand InfraLogistic Solutions Ltd. We have sustained our growth momentum from previous quarters—driven by focused execution, strategic investments, and operational discipline across all verticals.*

*Despite Q2 being a seasonally softer quarter, I am pleased to report our **highest-ever Q2 and H1 revenue**, coupled with **robust profitability**—marked by a **300 bps improvement in EBITDA margins** and a **268% year-on-year surge in cash flow from operations**. These results reaffirm the strength, resilience, and scalability of our business model.*

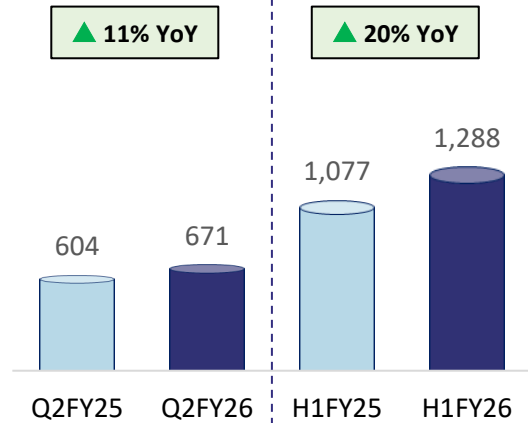
*On the growth front, we have **deployed ₹83.3 crore of our planned ₹100 crore FY26 capex**, primarily towards expanding our fleet with next-generation equipment to serve upcoming projects in Renewable Energy, Cement, and allied industrial sectors. We have also secured **domestic orders worth ₹58.76 crore** for specialized services and equipment rentals, commencing Q3FY26, alongside our **₹81.5 crore, 4.5-year warehousing contract with SAIL at Dankuni**, set to begin shortly.*

*We extend our sincere gratitude to our employees, investors, partners, and customers—your trust continues to inspire us to Think New, Act Now and create enduring value for all stakeholders.*

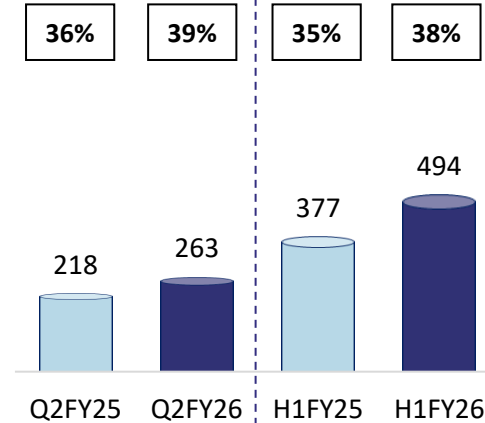


# Robust Financial Performance - Highest Ever Q2 & H1 Revenue & Profitability

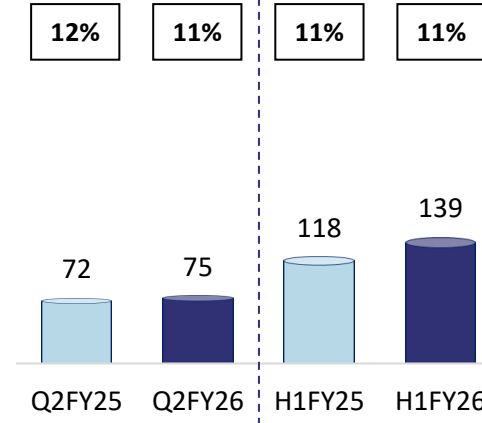
## Total Income (₹ Mn)



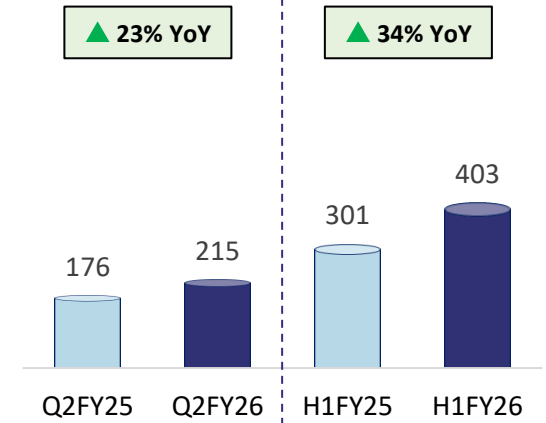
## EBITDA (₹ Mn) & Margin (%)



## PAT (₹ Mn) & Margin (%)



## Cash PAT\* (₹ Mn)



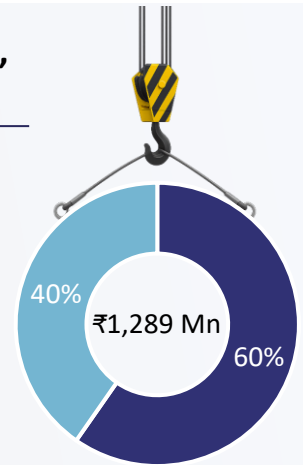
## Key Highlights – Q2 & H1FY26

- Total income rose **11% YoY** to ₹671 Mn in Q2 and **20% YoY** to ₹1,288 Mn in H1
- EBITDA delivered robust growth of 21% YoY in Q2 and 31% YoY in H1, with **record-high margins** expanding 300 bps to **39%** in Q2 and **38%** in H1
- PAT grew 4% YoY in Q2 and 18% YoY in H1, maintaining **healthy margins** of ~11%
- Cash PAT registered strong growth of **23% YoY** in Q2 and **34% YoY** in H1

## Healthy Order Book of ₹1,289 Mn, executable within FY26

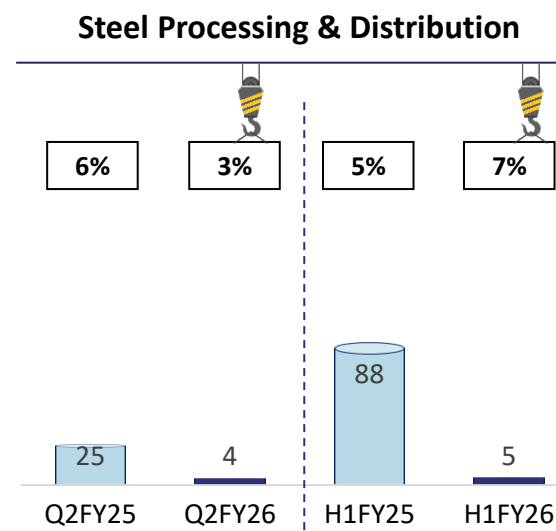
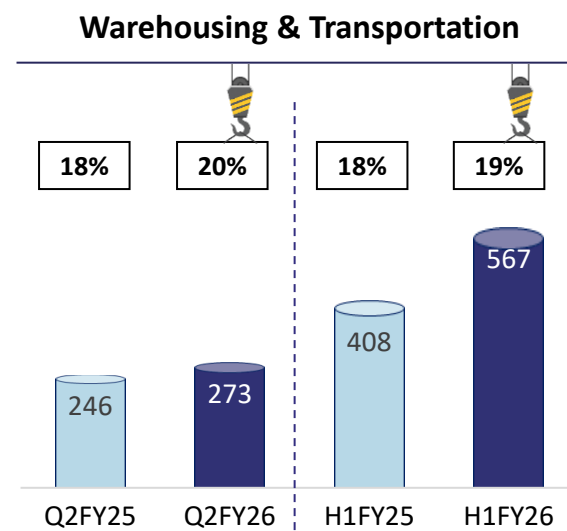
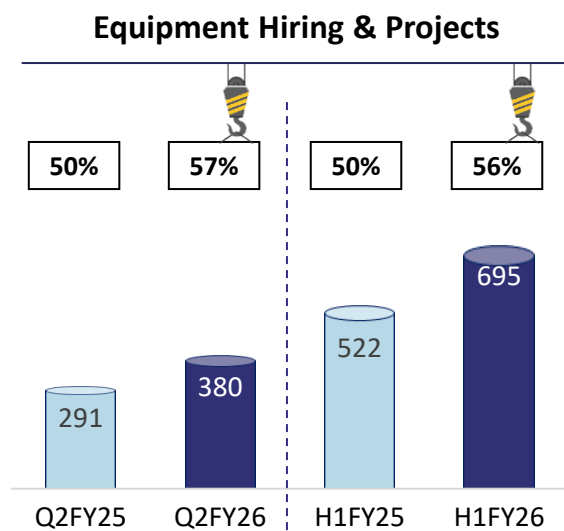
- Equipment Hiring & Projects
- Warehousing & Transportation

Order Book as of 30<sup>th</sup> Sept'25

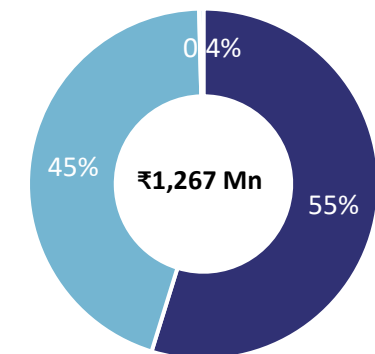


\*Cash PAT is calculated as PAT + Depreciation





Segment-wise Revenue Mix (%) - H1FY26



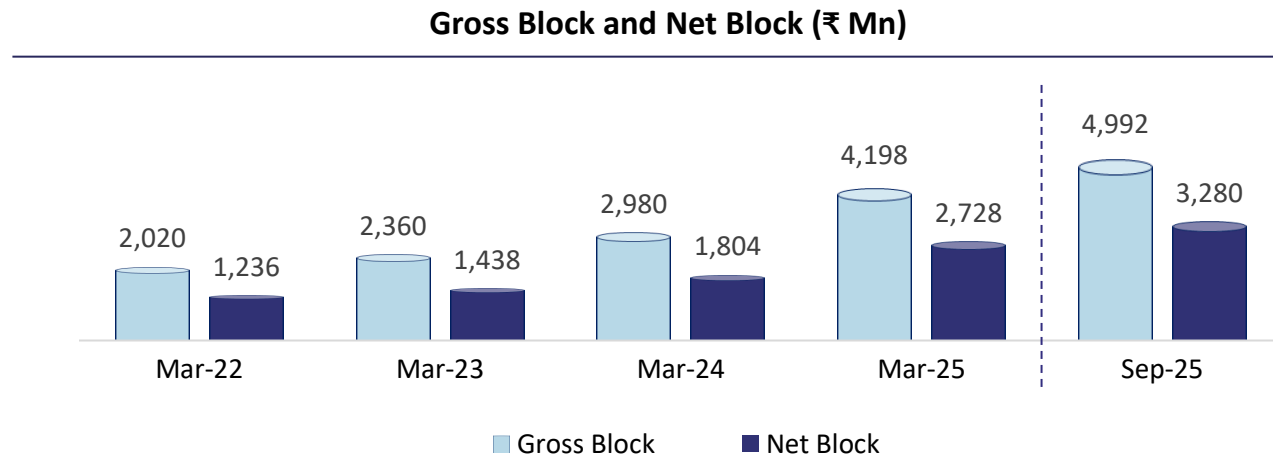
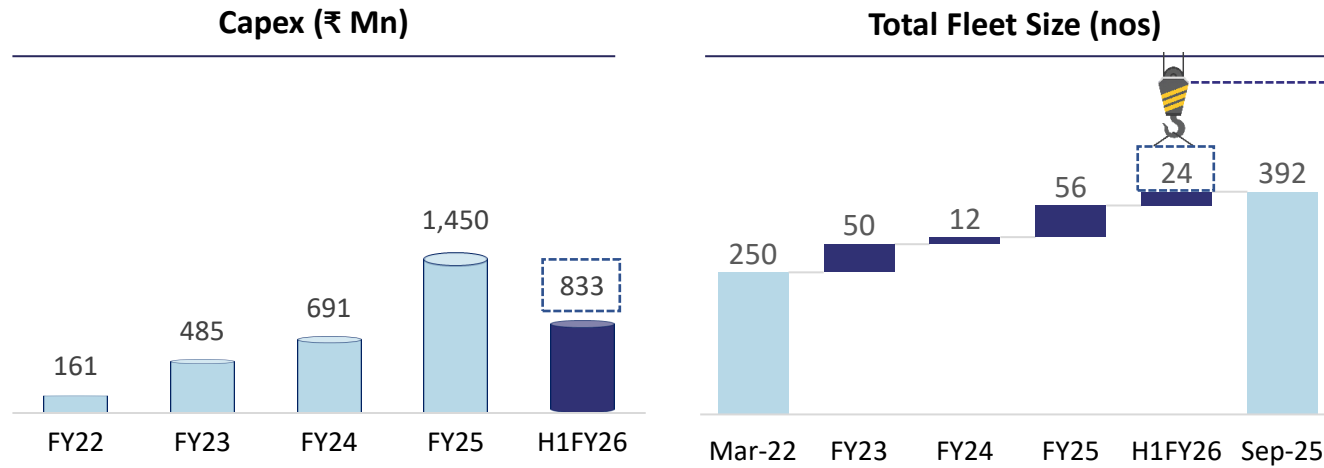
- Equipment Hiring & Projects
- Warehousing & Transportation
- Steel Processing & Distribution

## Key Highlights

- Reported Equipment Hiring & Projects EBITDA margin includes specialized services; standalone EBITDA for rentals achieved **64%** margin in Q2FY26 and H1FY26
- Average gross monthly rental yield remained steady at **3.05%**
- Total of **7.21 Mn MT** of steel handled in H1FY26
- Finance cost stood at **7.92%** and a healthy net worth of **₹1,355 Mn**





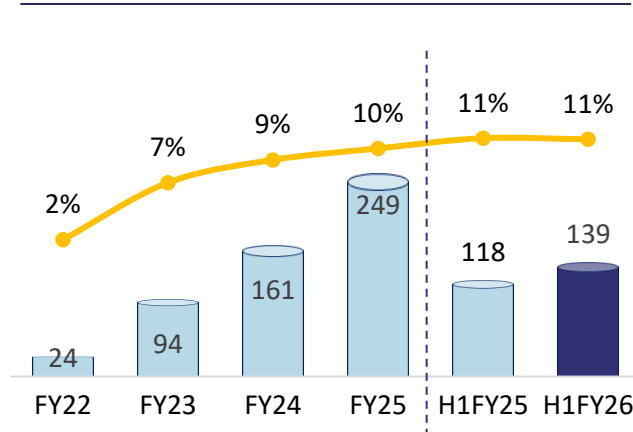


Sr No	Equipment Type	Capacity	Qty
1	All Terrain Crane	900 MT	1
2	Crawler Crane	800 MT	1
3	Truck Mounted Crane	160 MT	4
4	Truck Mounted Crane	110 MT	4
5	Truck Mounted Crane	60 MT	2
6	Hydraulic Piling Rig	285 KNm	1
7	Aerial Working Platforms	42 meters	3
8	Heavy Duty Puller	350 HP	1
9	Prime Movers	320 HP	5
10	Heavy Duty Modular Axles (sets)	18 MT	2
Total			24

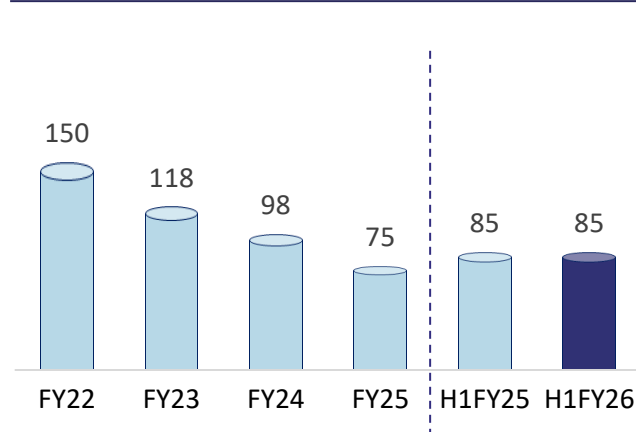
Largest crane with lifting capacity of 900 MT

Scaling up fleet size through increased capex while maintaining a balanced capital structure

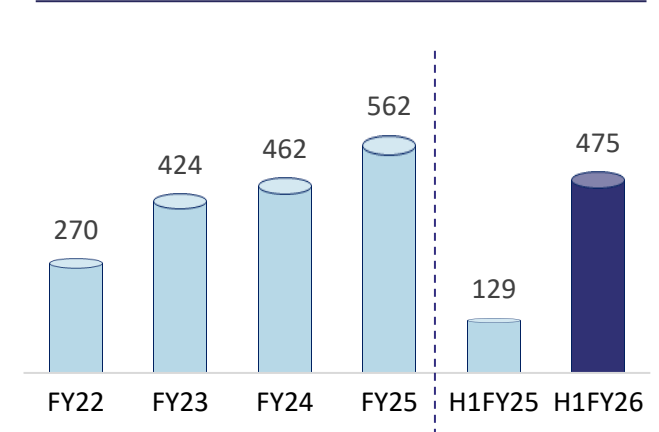
PAT (₹ Mn) & Margin (%)



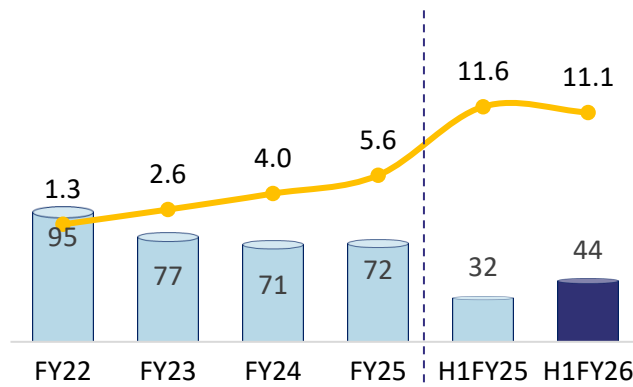
Receivable Days (Net of GST)



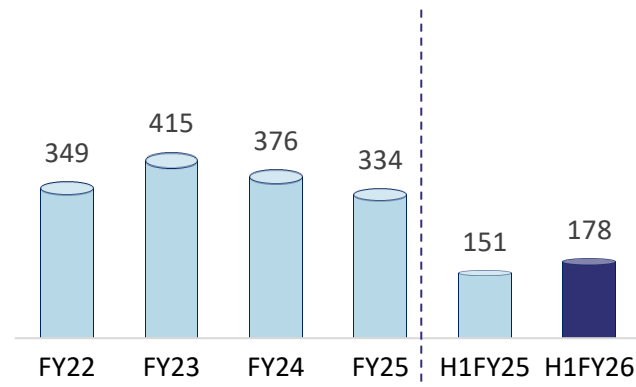
Cashflow from Operations (₹ Mn)



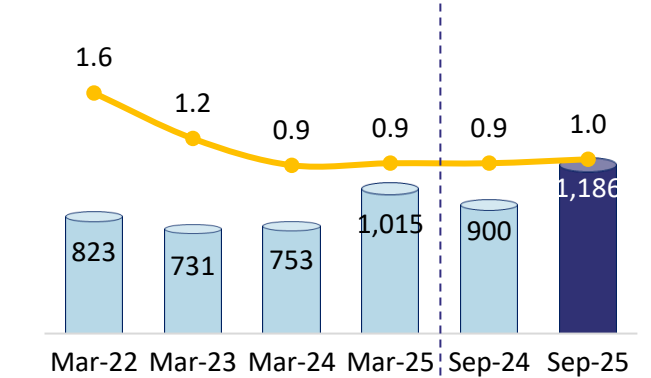
Finance Cost (₹ Mn) & Interest Coverage Ratio (x times)



Debt Repayment (₹ Mn)



Secured Term Loans (₹ Mn) & Debt to Equity (x times)



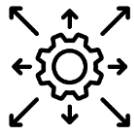
Particulars (₹ Mn)	Q2FY26	Q2FY25	YoY %	H1FY26	H1FY25	YoY %
Revenue from Operations	657	562	17%	1,267	1,018	24%
Other Income	15	42		21	59	
<b>Total Income</b>	<b>671</b>	<b>604</b>	<b>11%</b>	<b>1,288</b>	<b>1,077</b>	<b>20%</b>
Manpower Cost	84	78		158	138	
Repair & Maintenance	38	54		96	90	
Power & Fuel	68	35		132	68	
Transportation & Handling	135	130		252	202	
Other Expenses	83	90		156	201	
<b>EBIDTA</b>	<b>263</b>	<b>218</b>	<b>21%</b>	<b>494</b>	<b>377</b>	<b>31%</b>
<i>% of EBIDTA to Total Income</i>	<i>39.2%</i>	<i>36.0%</i>		<i>38.4%</i>	<i>35.0%</i>	
Interest	23	18		44	37	
Depreciation	140	103		263	183	
Exceptional Items	0	0		0	0	
<b>Profit Before Tax</b>	<b>100</b>	<b>96</b>		<b>186</b>	<b>157</b>	
Tax Expense	25	24		47	40	
<b>Profit After Tax</b>	<b>75</b>	<b>72</b>	<b>4%</b>	<b>139</b>	<b>118</b>	<b>19%</b>
<i>% of PAT to Total Income</i>	<i>11.1%</i>	<i>12.0%</i>		<i>10.8%</i>	<i>10.9%</i>	
<b>Cash PAT*</b>	<b>215</b>	<b>176</b>	<b>23%</b>	<b>403</b>	<b>301</b>	<b>34%</b>
EPS (₹/share)	0.95	0.92		1.77	1.49	

\*Cash PAT is calculated as PAT + Depreciation



## Fleet Expansion

Focus on acquisition of large tonnage cranes and higher capacity Piling Rigs and Aerial Platforms.



## Capacity Expansion

Company intends to undertake Capex of Rs 1000Mn in its Construction Equipment Rental Segment in FY26, while also acquiring approx. 8 acres land in Nagpur for specialized services.



## Specialised Service Contracts

Company is actively scouting for opportunities to render specialized contractual services across its Equipment Rentals and Warehousing Logistic segments. It has taken a conscious decision to steer away from run of the mill EPC projects.



## GROWTH GUIDANCE (FY26)

The company targets an aggressive annual growth of 20%-30% over the next three years, while sustaining strong margins

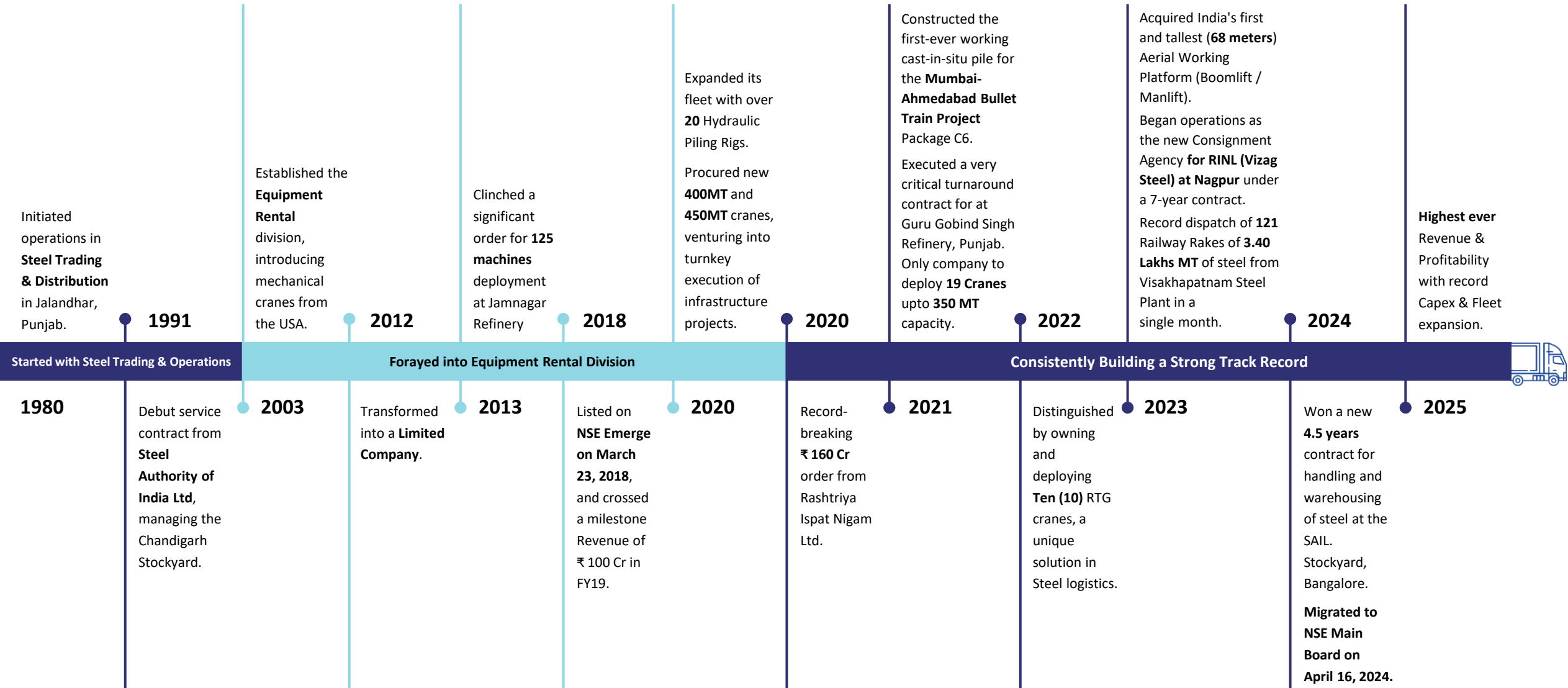


# Company Overview





# ~40 Years of Journey to becoming a Trusted Leader in the Industry



## Serving India's Infrastructural and Industrial needs through Warehousing, Transportation, Equipment Rental and Turnkey Infra-Project Execution



### Warehousing & Logistics

The company is a leader in steel warehousing and logistics with almost 4 decades of experience and expertise.



### Equipment Rentals & Infrastructure Works

The company is a leading service provider in the construction and infrastructure industries. The company operates large complex machines to execute critical jobs at client sites spread across various sectors like urban infra, railways, steel, cement, oil & gas, renewable energy, roads and highways.



### Steel Processing & Distribution

This service is more of a horizontal integration to our steel logistics solutions. The company provides cut-to-size steel products for end-user clients through its owned equipment or through third-party arrangements. This segment focusses on the existing client base of the company only.



## Equipment Management

### Procurement

- Import our equipment inventory from China
- Strong vendor and financier relations ensure competitive acquisition costs and timely delivery

### Fleet Composition

- New Equipment: **100%**
- Average Age: **6-7 years**

### Asset Inventory Snapshot

- Total Equipment Units: **392**
- **Owned Assets:** 100%



## Current Deployment Sectors

- Rural & Urban Infra  
**20%**
- Metals & Minerals  
**32%**
- Cement  
**30%**
- Renewable Energy  
**9%**
- Power  
**6%**
- Others  
**2%**



## Equipment Utilization & Churn Metrics

### Engagement Rate

~83% fleet utilization maintained on an average basis

### Lead Time Between Projects

Well-managed through streamlined logistics and strong order visibility

### Churn Timeline Factors

- Project size and location
- Equipment type
- Transit time between sites
- Seasonal/project-related surge (e.g., post-monsoon)



## Operational Strengths

- **Pan-India Reach** with regional deployment hubs
- **In-house transport & maintenance team** for faster turnaround
- **Integrated with Warehousing** for logistical synergy
- Tech-enabled tracking for **fleet movement and uptime**





119

Large Cranes  
50-900 MT



22

Piling &  
Earthwork



106

Trailers  
30-55MT



25

Aerial Platforms  
38 - 68mtrs



56

Pick n Carry Cranes  
12 - 20MT



10

Rubber Tyre Gantries  
40-60 MT



3

EOT & Gantries  
10-20MT



25

Steel Processing  
Machines



5

Concrete Equipment



21

Miscellaneous



## Head Office

Chandigarh



## Corporate Office

Navi Mumbai



## 4 Branch Offices

Nagpur, Visakhapatnam, Bangalore & Jamnagar

## Site Offices/Depots

Jammu, Surat, Nagpur, Jamnagar, Bangalore, Jaipur, Raipur, Patna



## Operations in 21 States/UTs

J&K, Himachal Pradesh, Haryana, Delhi, UP, Uttarakhand, Rajasthan, Gujarat, Maharashtra, Karnataka, Kerala, Tamil Nadu, Orissa, Andhra Pradesh, Chattisgarh, Madhya Pradesh, Jharkhand, Bihar, Assam, Telangana & West Bengal.







**Vinay Kumar**

Chairman & Managing Director

- Company's Promoter and has been with us since inception.
- As a first-generation entrepreneur, possesses a unique blend of business acumen and execution prowess.
- He has been instrumental in introducing numerous innovative features in the Steel Logistics segment.
- His leadership drives our company's commitment to "Think New, Act Now."



**Ajay Kumar**

Whole Time Director

- Been integral to the organization since its inception.
- With 30 years of industry experience, he has played a pivotal role in the company's growth, meticulously building it from the ground up.
- He has expertly managed client relationships and finances, demonstrating an exceptional ability to maintain stringent cost control and ensure profitability.



**Himanshu Aggarwal**

Whole Time Director & CFO

- Has officially joined since Nov 1, 2017 and holds a Bachelor of Science degree in Biomedical Engineering from Northwestern University, Chicago, USA.
- With a keen focus on finance, commerce, and business development, he provides leadership in achieving our business development goals and oversees the operational execution of our projects.
- Additionally, he is responsible for steering the overall strategic direction of the Company, ensuring sustainable growth and success.



**Neelam P Kasni**

*Non-executive  
Independent Director*



**Suresh Kumar Thapar**

*Non-executive  
Independent Director*



**Ashok Kumar Goel**

*Non-executive  
Independent Director*



**Anju Mohanty**

*Non-Executive  
Independent Director*



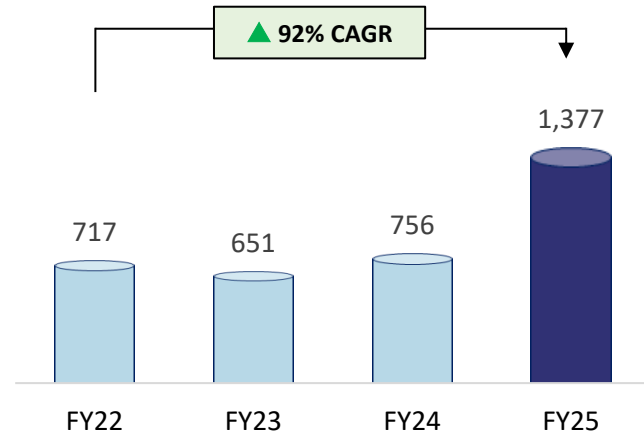
# Historical Financials



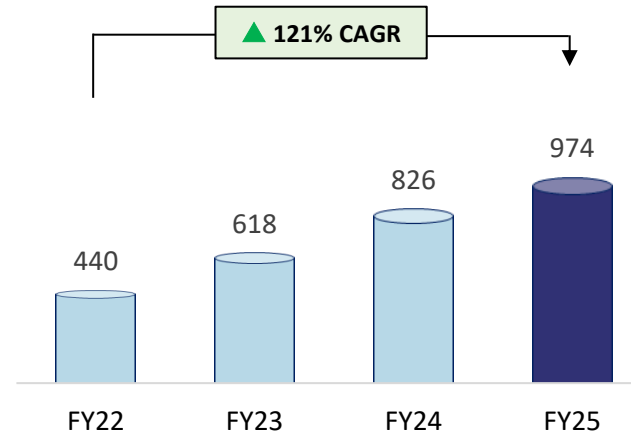


Revenue (₹ Mn)

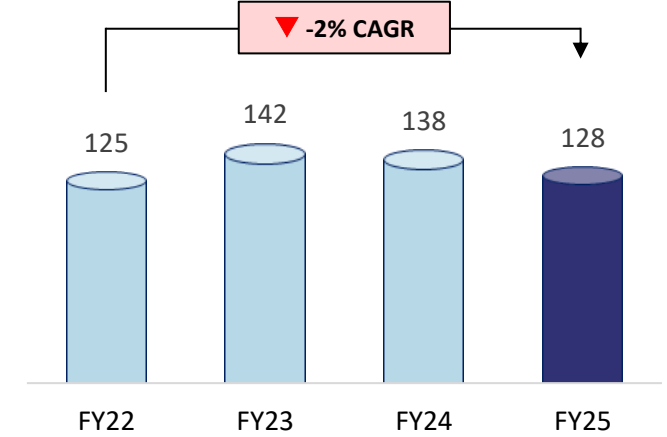
## Equipment Hiring & Projects



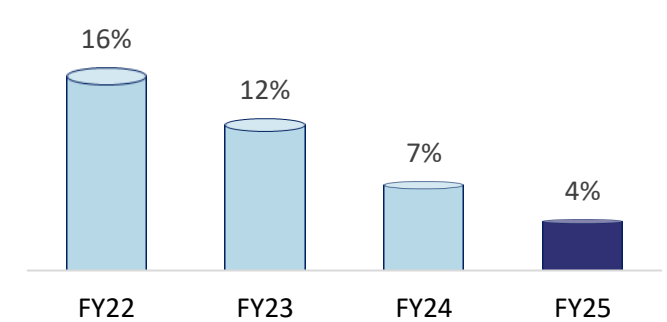
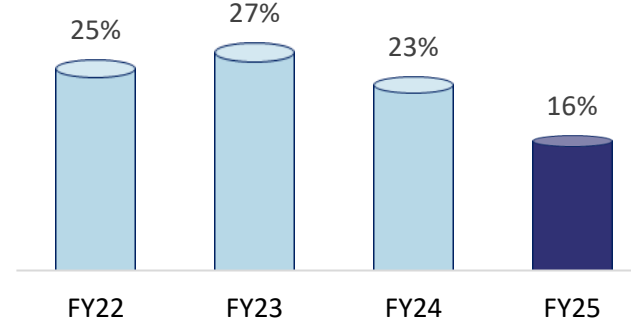
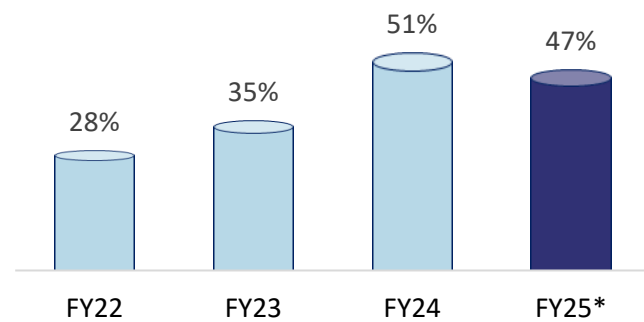
## Warehousing & Transportation



## Steel Processing & Distribution



EBITDA Margin (%)



\*Reported EBITDA margin includes Specialized Services; standalone Equipment Rentals achieved 55% margin



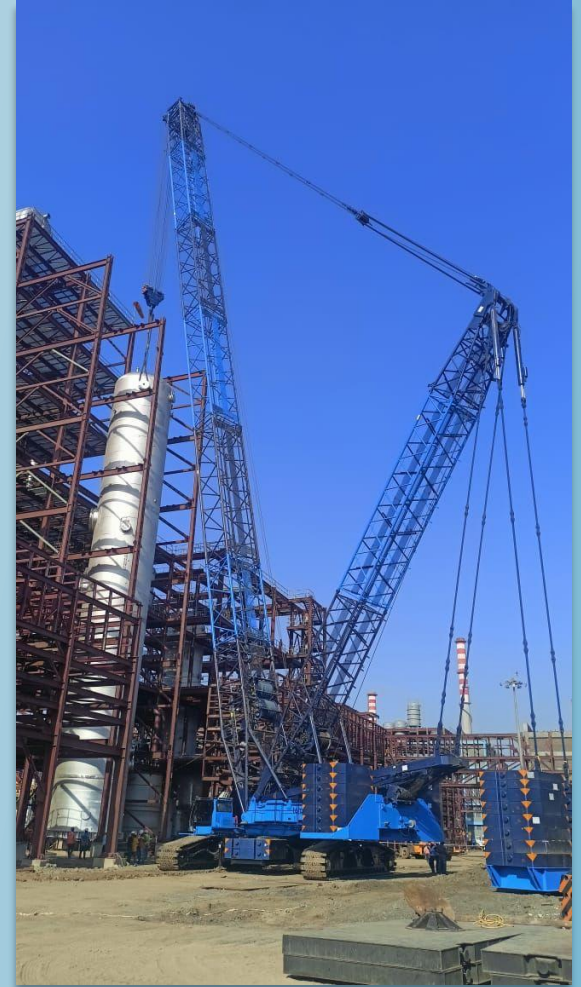
Particulars (₹ Mn)	FY22	FY23	FY24	FY25	CAGR (FY22-FY25)
Revenue from Operations	1,282	1,411	1,720	2,478	25%
Other Income	22	35	28	62	
<b>Total Income</b>	<b>1,303</b>	<b>1,446</b>	<b>1,749</b>	<b>2,540</b>	<b>25%</b>
Manpower Cost	227	209	238	297	
Repair & Maintenance	99	113	117	194	
Power & Fuel	101	107	164	222	
Transportation & Handling	253	251	289	510	
Other Expenses	299	347	358	476	
<b>EBIDTA</b>	<b>324</b>	<b>419</b>	<b>582</b>	<b>842</b>	<b>37%</b>
<i>% of EBIDTA to Total Income</i>	<i>24.9%</i>	<i>29.0%</i>	<i>33.3%</i>	<i>33.1%</i>	
Interest	95	77	71	72	
Depreciation	232	225	294	437	
Exceptional Items	35	10	0	0	
<b>Profit Before Tax</b>	<b>32</b>	<b>127</b>	<b>217</b>	<b>332</b>	
Tax Expense	9	33	56	84	
<b>Profit After Tax</b>	<b>24</b>	<b>94</b>	<b>161</b>	<b>249</b>	<b>119%</b>
<i>% of PAT to Total Income</i>	<i>1.8%</i>	<i>6.5%</i>	<i>9.2%</i>	<i>9.8%</i>	
<b>Cash PAT*</b>	<b>255</b>	<b>318</b>	<b>455</b>	<b>685</b>	<b>39%</b>
EPS (₹/share)	0.35	1.37	2.13	3.15	

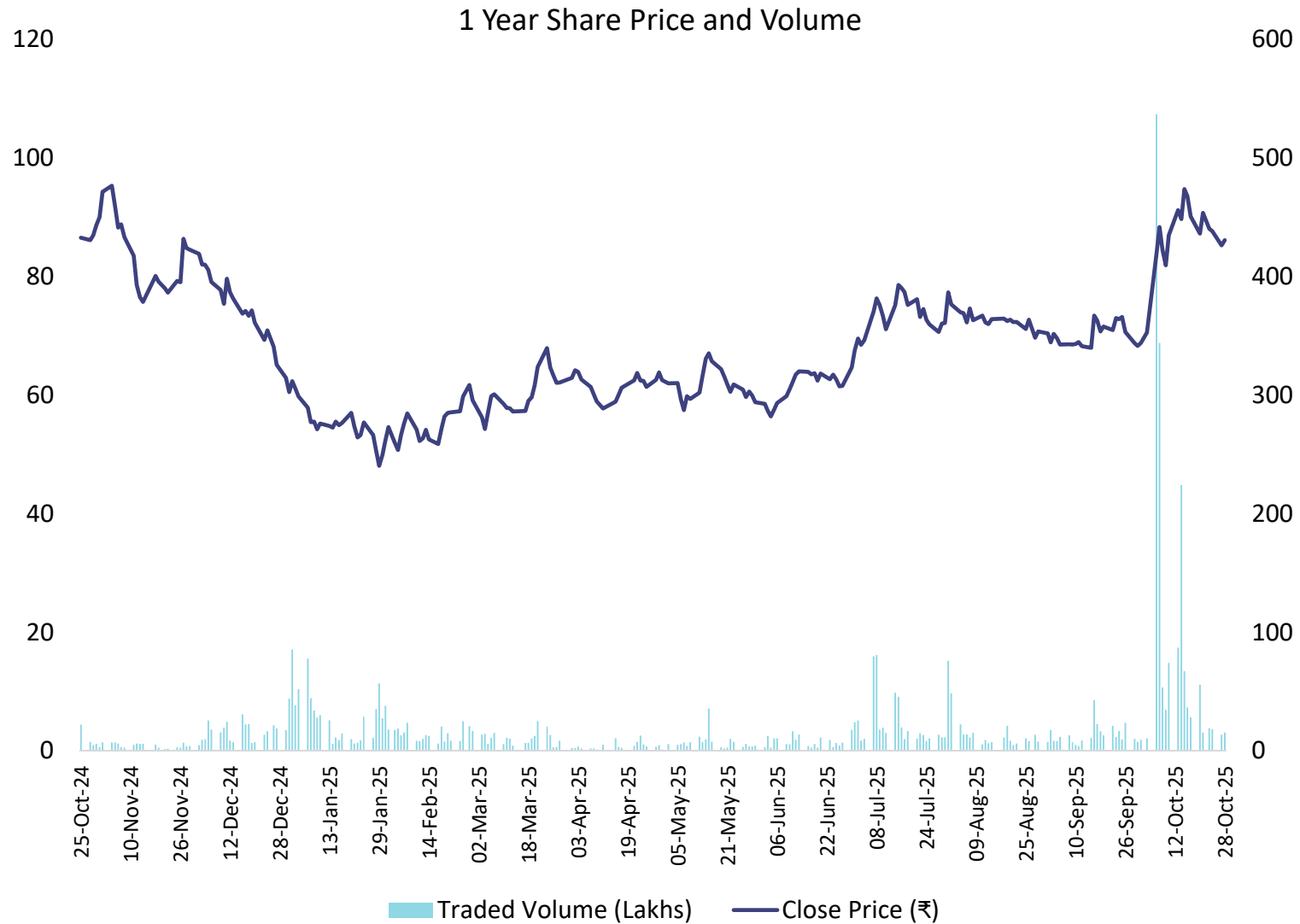
\*Cash PAT is calculated as PAT + Depreciation

Liabilities (₹ Mn)	Mar-22	Mar-23	Mar-24	Mar-25	Sept-25
Share Capital	137	137	152	158	158
Reserves	437	585	797	1,056	1,197
<b>Shareholders' Funds</b>	<b>573</b>	<b>721</b>	<b>949</b>	<b>1,214</b>	<b>1,355</b>
Secured Loans	495	459	475	701	813
Other Financial Liabilities	361	490	582	1,293	1,570
Long Term Provisions	5	6	7	7	6
Other liabilities	39	48	53	79	90
<b>Total Non-Current Liabilities</b>	<b>899</b>	<b>1,004</b>	<b>1,116</b>	<b>2,080</b>	<b>2,479</b>
Trade Payables	46	54	29	62	80
Other Current Liabilities	71	79	99	134	167
Short Term Borrowings	443	411	377	420	491
<b>Total Current Liabilities</b>	<b>560</b>	<b>543</b>	<b>505</b>	<b>614</b>	<b>737</b>
<b>Total Liabilities</b>	<b>2,032</b>	<b>2,268</b>	<b>2,570</b>	<b>3,908</b>	<b>4,571</b>

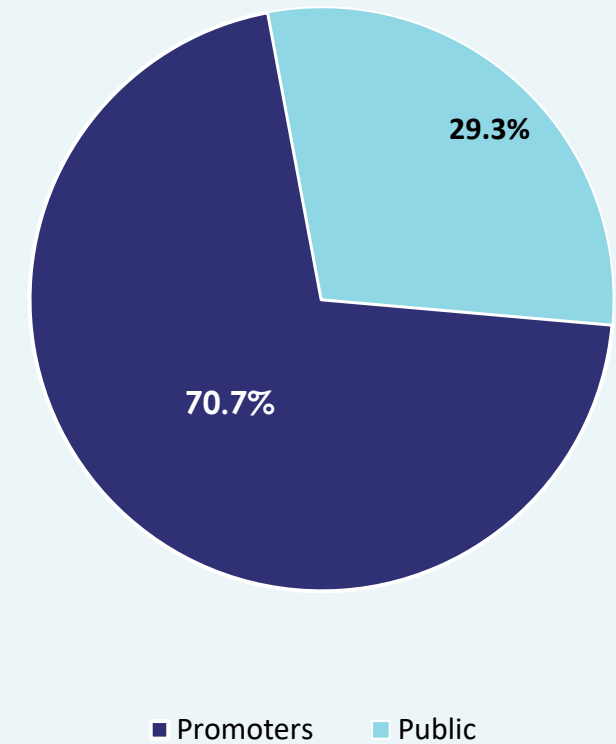
Assets (₹ Mn)	Mar-22	Mar-23	Mar-24	Mar-25	Sept-25
Fixed Assets incl. CWIP	1,236	1,438	1,804	2,720	3,280
Other financial Assets	37	70	135	232	62
Other Non-Current Assets	1	1	9	6	21
<b>Total Non-Current Assets</b>	<b>1,273</b>	<b>1,509</b>	<b>1,948</b>	<b>2,958</b>	<b>3,362</b>
Inventories	36	30	20	16	10
Trade Receivables	584	536	528	600	708
Cash and Bank	45	116	2	198	286
Other Current Assets	93	78	72	136	205
<b>Total Current Assets</b>	<b>758</b>	<b>759</b>	<b>622</b>	<b>933</b>	<b>1,209</b>
<b>Total Assets</b>	<b>2,032</b>	<b>2,268</b>	<b>2,570</b>	<b>3,908</b>	<b>4,571</b>

Particulars (₹ Mn)	Mar-22	Mar-23	Mar-24	Mar-25	Sept-25
Cash Flow From Operating Activity					
Profit/(Loss) Before Tax	32	127	217	332	186
Depreciation/ Amortization	232	225	294	437	263
Loss/ (Profit) On Sale Of Fixed Assets	-17	-30	-13	-49	-9
Provision For Deferred Tax & Gratuity	-4	-8	-6	-29	-11
Provision For Gratuity	2	-	-	-	-
Provision For Income Tax	-4	-24	-50	-55	-36
Tax Adjustment Relating To Earlier Years	-	-1	0	0.4	-
Finance Cost	95	77	71	72	44
Interest (Income)	-1	-1	-4	-12	-11
Operating Profit/ (Loss) Before Working Capital Changes	334	367	509	696	427
<b>Cash Generated From /(Used In) Operations</b>	<b>270</b>	<b>407</b>	<b>479</b>	<b>572</b>	<b>500</b>
Direct Taxes Paid (Net Of Refunds)	-	17	-17	-10	-25
<b>Net Cash Flow From/ (Used In) Operating Activities</b>	<b>270</b>	<b>424</b>	<b>462</b>	<b>562</b>	<b>475</b>
<b>Net Cash Flow From/ (Used In) Investing Activities</b>	<b>-57</b>	<b>-263</b>	<b>-533</b>	<b>-577</b>	<b>-526</b>
<b>Net Cash Flow From/ (Used In) In Financing Activities</b>	<b>-210</b>	<b>-91</b>	<b>-23</b>	<b>212</b>	<b>138</b>
<b>Net Increase/(Decrease) In Cash And Cash Equivalents</b>	<b>3</b>	<b>71</b>	<b>-113</b>	<b>196</b>	<b>88</b>
Cash And Cash Equivalents At The Beginning Of The Year	26	45	116	2	198
<b>Cash And Cash Equivalents At The End Of The Year</b>	<b>29</b>	<b>116</b>	<b>2</b>	<b>198</b>	<b>286</b>





Shareholding Pattern (30-Sept-25)







Tara Chand Infra Logistic Solutions Ltd

CIN No.: L63090CH2012PLC033556



Stellar IR Advisors Pvt. Ltd.



CS Shefali Singhal



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