

**Date: 29.01.2026**

To,  
The Secretary,  
National Stock Exchange of India Ltd. Exchange  
Plaza, 5<sup>th</sup> Floor Plot No- 'C' Block, G Block Bandra-  
Kurla Complex,  
Bandra (E), Mumbai-400051

**SYMBOL: TARACHAND**

**Sub: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation.**

In continuation to our intimation dated **23<sup>rd</sup> January ,2026** regarding the Investor meet scheduled to be held on **Friday, 30<sup>th</sup> January , 2026 at 012:00 pm** please find enclosed the Investor Presentation pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"). The same shall also be made available on the website of the Company [www.tarachandindia.in](http://www.tarachandindia.in).

This above is for your information and records.

Thanking you,

**Yours faithfully,**  
**For Tarachand Infra Logistic Solutions Limited**

**SHEFALI**  
**SINGHAL**  
Digitally signed by  
SHEFALI SINGHAL  
Date: 2026.01.29  
14:00:49 +05'30'

**Shefali Singhal**  
**Company Secretary & Compliance Officer**  
**M. No.: A34314**  
**Encl: As above**



## INVESTOR PRESENTATION

### Q3 & 9MFY26



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This presentation contains statements that include “forward-looking statements,” including, but not limited to, statements relating to the implementation of strategic initiatives and other statements relating to Tara Chand InfraLogistic Solutions Ltd.'s future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties, and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macroeconomic, governmental, and regulatory trends; movements in currency exchange and interest rates; competitive pressures; technological developments; changes in the financial conditions of third parties dealing with us; legislative developments; and other key factors that could affect our business and financial performance.

We undertake no obligation to publicly revise any forward-looking statements to reflect future or likely events or circumstances.

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Q3 & 9MFY26 Highlights

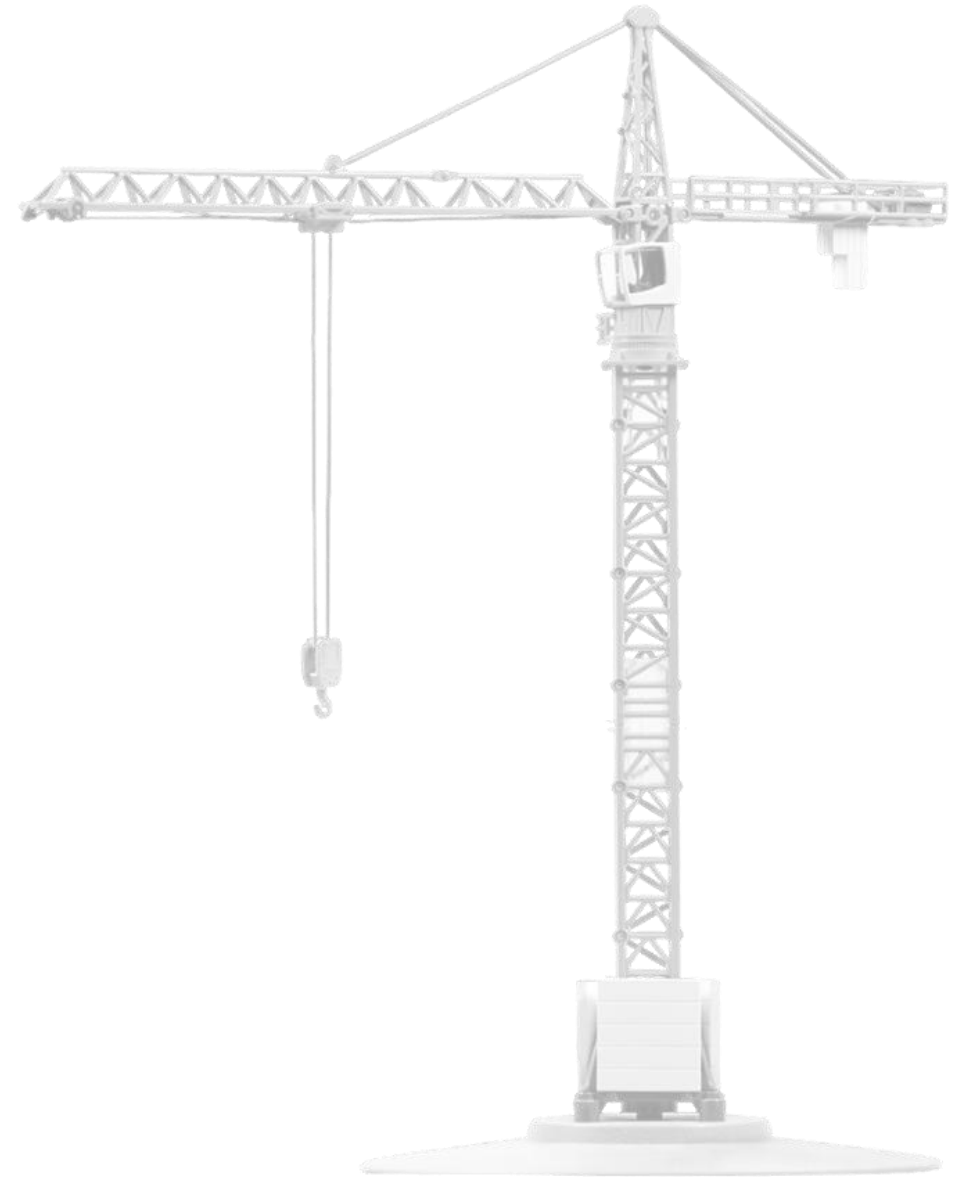
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Company Overview

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Historical Financials

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# Q3 & 9MFY26 Highlights





**Vinay Kumar Aggarwal**

Chairman & Managing Director

*As we move forward, our focus remains firmly on profitable growth, prudent capital allocation, and strengthening our market position as a reliable logistics and infrastructure solutions partner. With strong execution visibility and a diversified opportunity pipeline, we are confident in our ability to sustain 20%–25% annual growth while contributing meaningfully to India's infrastructure and energy transition journey.*

**Dear Esteemed Stakeholders,**

It gives me great pleasure to present the Q3FY26 performance highlights of Tara Chand InfraLogistic Solutions Ltd. Building on the strong momentum of the first half, we continued to deliver steady growth in Q3 with **significant EBIDTA margin expansion** through disciplined execution, improved asset utilization, and sustained demand across our infrastructure and industrial segments.

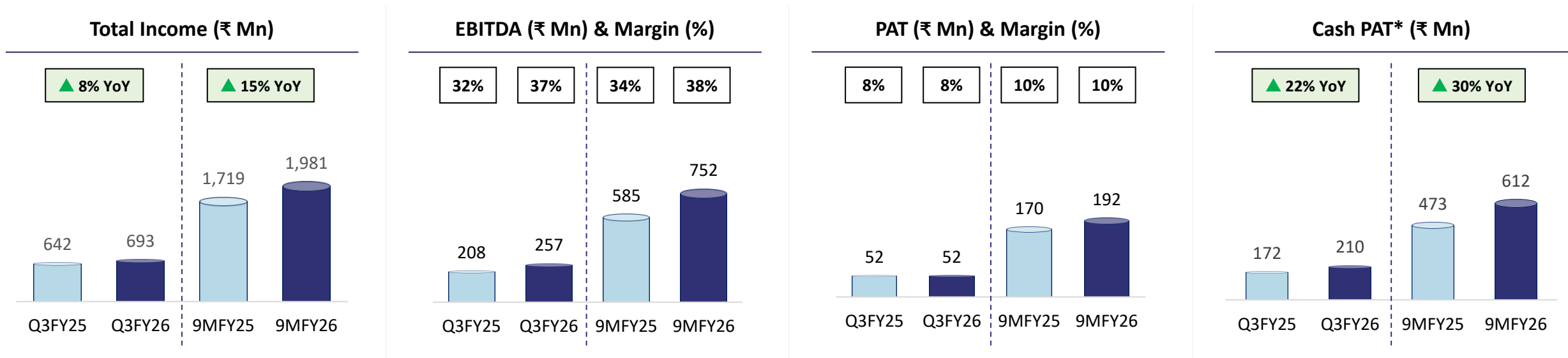
Our performance during the quarter reflects the benefits of strategic investments made over the past few quarters. On the growth front, we accelerated capital deployment to support upcoming projects. As of 9MFY26, we have **deployed ₹121.3 crore of capex, surpassing our original FY26 plan of ₹100 crore**, with the addition of **35 new equipment** to our fleet. This positions us well to service opportunities across sectors.

**Order inflows remained robust**, with key wins including **₹24.14 crore** WTG erection work for JSW Energy, **₹14.04 crore** of specialized services for JK Cement, and **₹27.65 crore** transportation services for RINL, enhancing revenue visibility. With a balance executable orderbook of **₹96.90 crore** as of January'26, the company is gearing up for its first-ever **₹100 Crore** quarter in Q4FY26.

During the quarter, we incorporated **Tarachand Metallix Limited**, a 100% Wholly Owned Subsidiary, to undertake high-frequency beam manufacturing and metal processing, enhancing value-added offerings and profitability.

Further strengthening our financial profile, **CRISIL Ratings revised the outlook to 'Positive' from 'Stable'**, reflecting improving operating performance and a strengthening liquidity position.

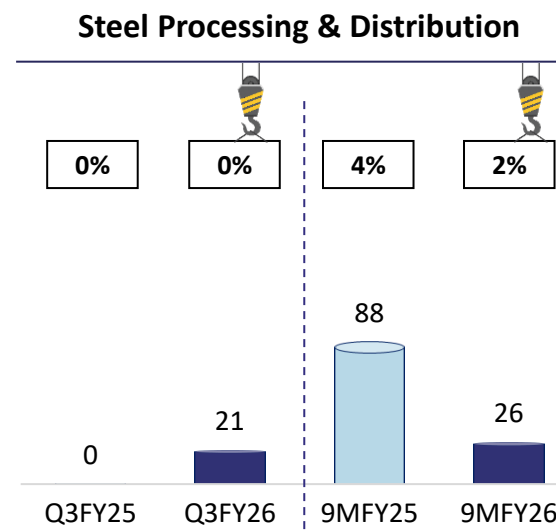
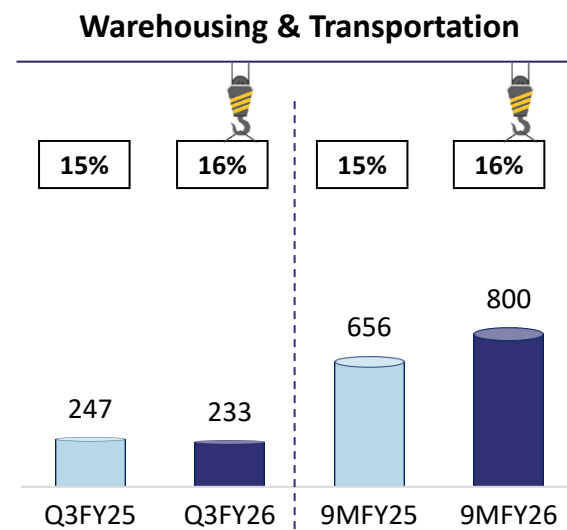
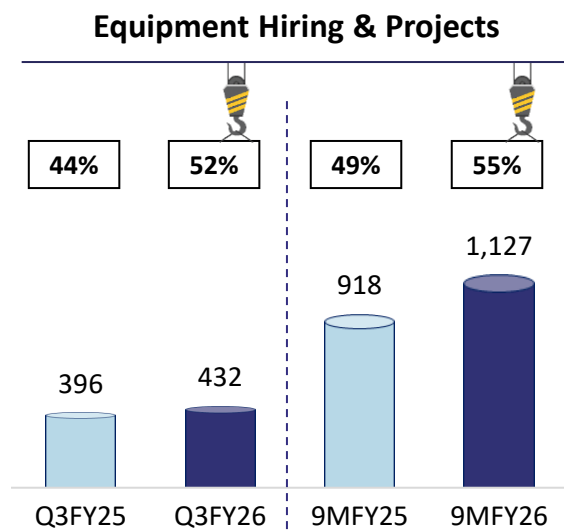
We remain deeply grateful to our employees, customers, partners, and shareholders for their continued trust and support. Together, we are building a stronger, and more resilient Tara Chand.



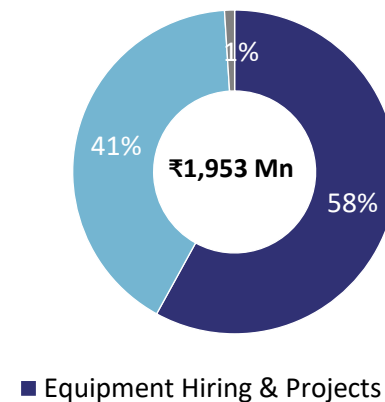
## Key Highlights – Q3 & 9MFY26

- Total income rose **8% YoY** to ₹693 Mn in Q3 and **15% YoY** to ₹1,981 Mn in 9M
- EBITDA reported strong growth of 24% YoY in Q3 and 28% YoY in 9M, with **margins** expanding by 478 bps to **37%** in Q3 and 390 bps to **38%** in 9M
- PAT Margins remained healthy at 8% in Q3 and 10% in 9M, despite a 32% and 39% increase in depreciation for the respective periods
- Cash PAT registered strong growth of **22% YoY** in Q3 and **30% YoY** in 9M
- 17Mn reversal of Doubtful Debts has led to decrease in revenues and profitability for Q3 and 9MFY26

\*Cash PAT is calculated as PAT + Depreciation



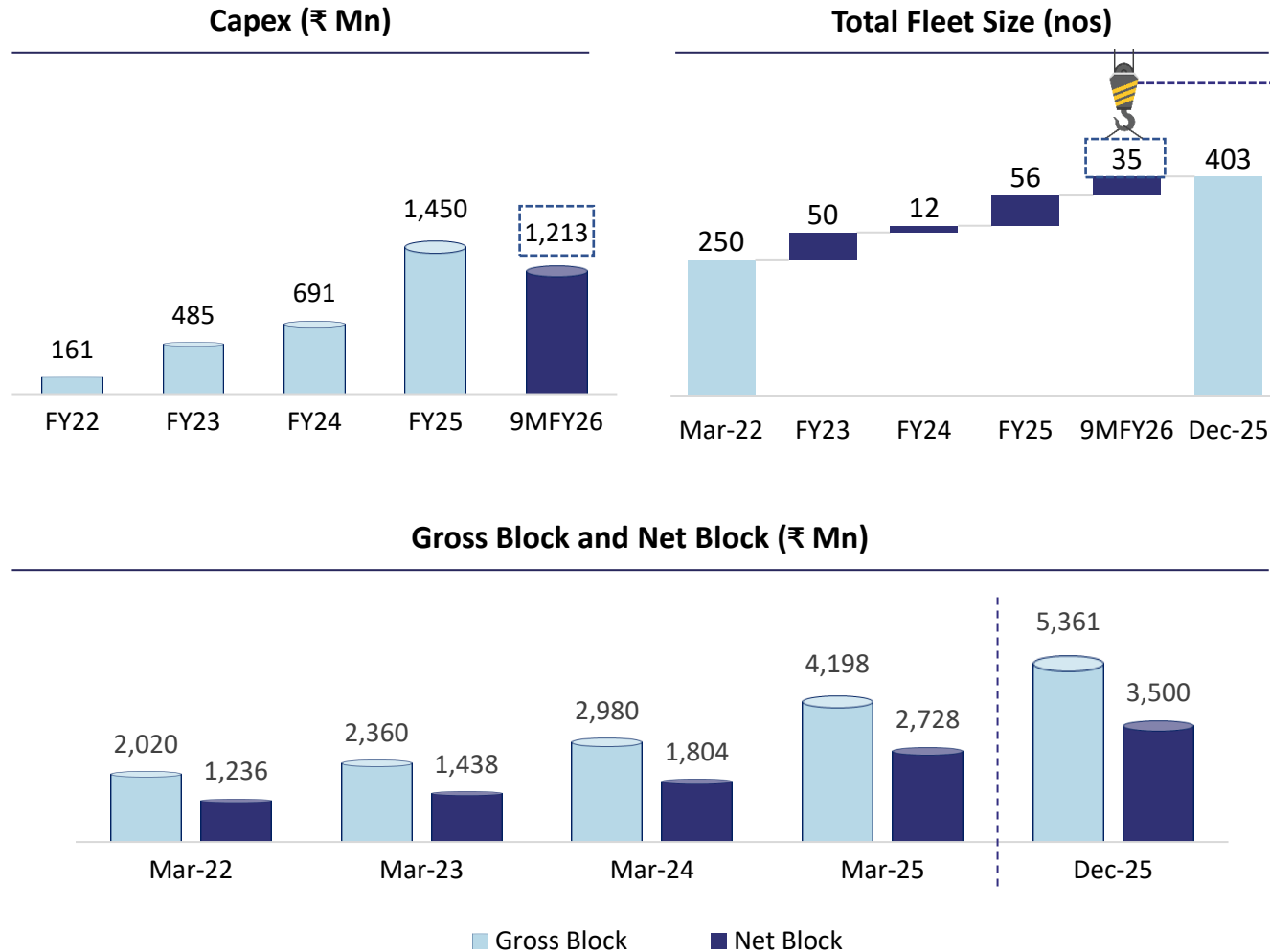
### Segment-wise Revenue Mix (%) 9MFY26



### Key Highlights

- Reported Equipment Hiring & Projects EBITDA margin includes specialized services; standalone EBITDA for rentals achieved **59%** margin in Q3FY26 and **62%** in 9MFY26
- Average gross monthly rental yield remained steady at **3.05%**
- Total of **9.42 Mn MT** of steel handled in 9MFY26

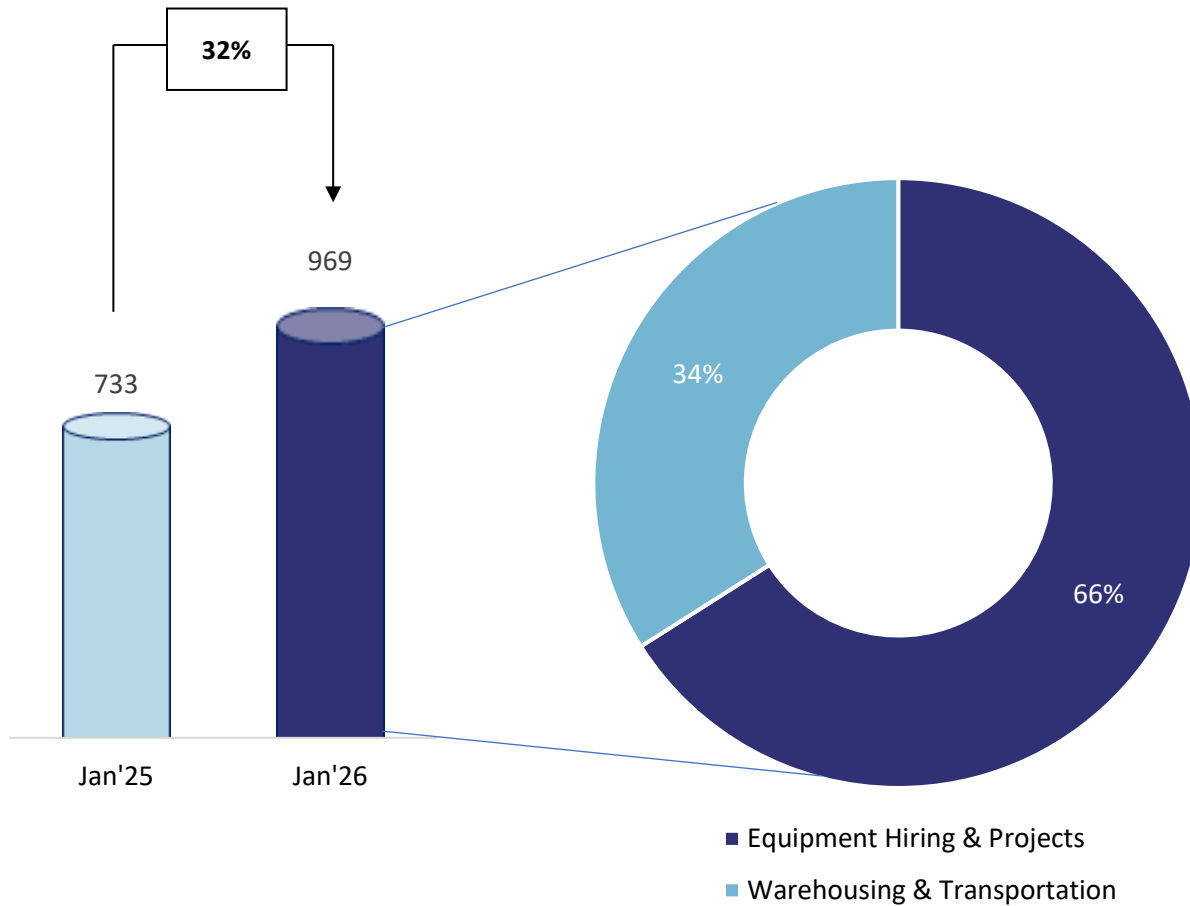




Sr No	Equipment Type	Capacity	Qty
1	All Terrain Crane	900 MT	1
2	Crawler Crane	800 MT	2
3	Truck Mounted Crane	160 MT	6
4	Truck Mounted Crane	110 MT	9
5	Truck Mounted Crane	60 MT	3
6	Hydraulic Piling Rig	285 KNm	1
7	Aerial Working Platforms	42 Mtrs	3
8	Heavy Duty Puller	350 HP	1
9	Prime Movers	320 HP	5
10	Heavy Duty Modular Axles (sets)	18 MT	2
14	Telehandlers	11 Mtrs	2
Total			35

Largest crane with lifting capacity of 900 MT

## Healthy Order Book of ₹969 Mn, Executable within FY26



## Snapshot of Recent Order Wins



Consignment and Handling Agent



WTG Erection for Wind Project

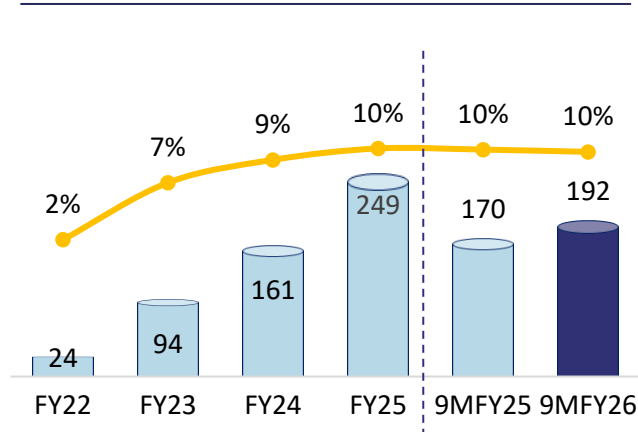


Specialized Services

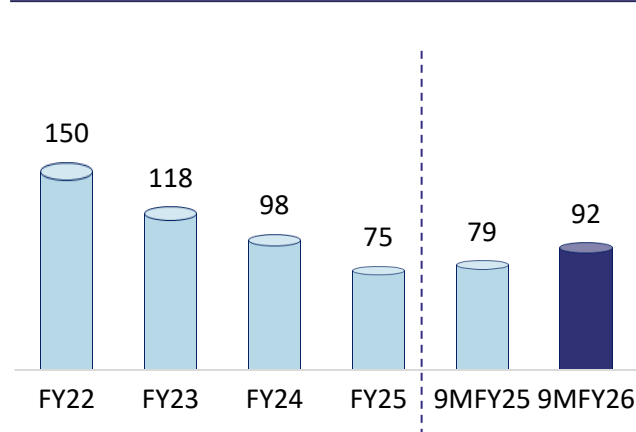


Transportation of Steel Products

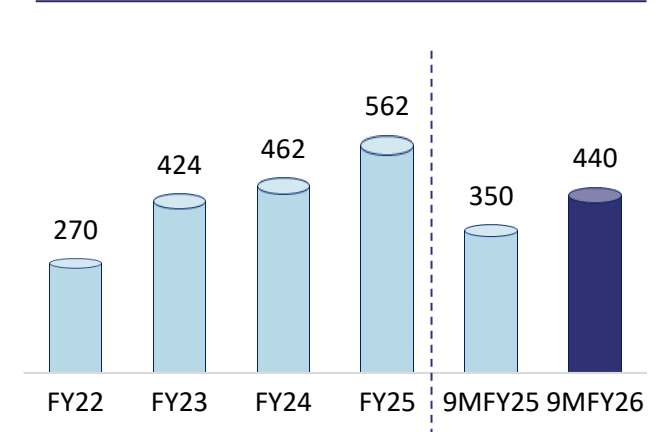
PAT (₹ Mn) & Margin (%)



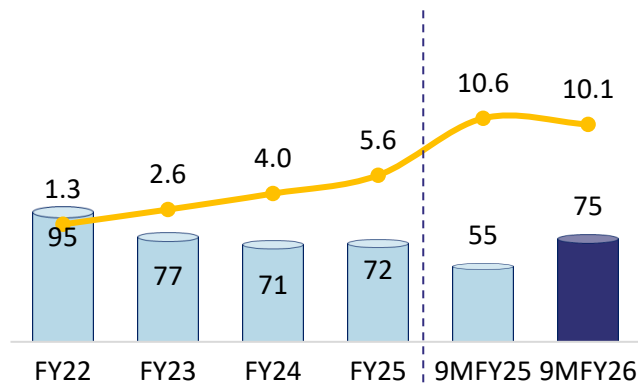
Receivable Days (Net of GST)



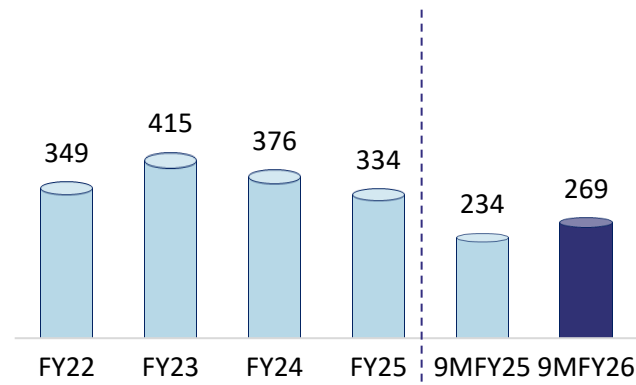
Net Cashflow from Operations (₹ Mn)



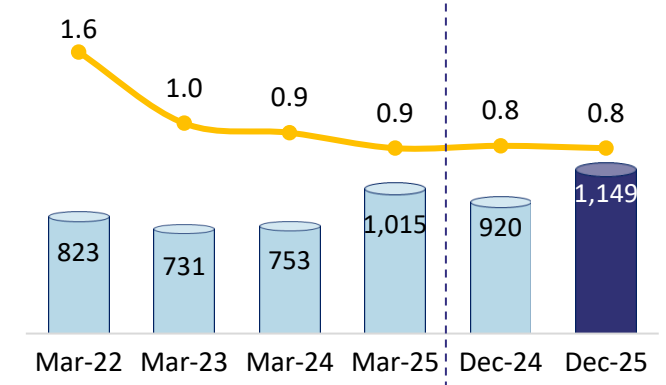
Finance Cost (₹ Mn) & Interest Coverage Ratio (x times)



Debt Repayment (₹ Mn)



Secured Term Loans (₹ Mn) & Net Debt to Equity (x times)



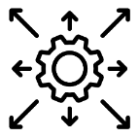
Particulars (₹ Mn)	Q3FY26	Q3FY25	YoY %	9MFY26	9MFY25	YoY %
Revenue from Operations	686	644	7%	1953	1662	18%
Other Income	7	-1		28	58	
<b>Total Income</b>	<b>693</b>	<b>642</b>	<b>8%</b>	<b>1981</b>	<b>1719</b>	<b>15%</b>
Manpower Cost	104	78		262	216	
Repair & Maintenance	40	53		136	142	
Power & Fuel	50	63		182	127	
Transportation & Handling	129	124		381	332	
Other Expenses	113	117		269	318	
<b>EBIDTA</b>	<b>257</b>	<b>208</b>	<b>24%</b>	<b>752</b>	<b>585</b>	<b>28%</b>
<i>% of EBIDTA to Total Income</i>	<i>37.2%</i>	<i>32.4%</i>		<i>37.9%</i>	<i>34.0%</i>	
Interest	30	19		75	55	
Depreciation	157	119		421	303	
Exceptional Items	0	0		0	0	
<b>Profit Before Tax</b>	<b>70</b>	<b>70</b>		<b>256</b>	<b>227</b>	
Tax Expense	18	18		64	57	
<b>Profit After Tax</b>	<b>52</b>	<b>52</b>	<b>-0.4%</b>	<b>192</b>	<b>170</b>	<b>13%</b>
<i>% of PAT to Total Income</i>	<i>7.5%</i>	<i>8.2%</i>		<i>9.7%</i>	<i>9.9%</i>	
<b>Cash PAT*</b>	<b>210</b>	<b>172</b>	<b>22%</b>	<b>612</b>	<b>473</b>	<b>30%</b>
EPS (₹/share)	0.66	0.66		2.43	2.16	

\*Cash PAT is calculated as PAT + Depreciation



## Fleet Expansion

Focus on acquisition of large-tonnage cranes and higher-capacity piling rigs and aerial platforms. Capex of ₹121.3 crore already executed, **surpassing the original FY26 plan of ₹100 crore.**



## Strategic Expansion

Incorporated **Tarachand Metallix Limited**, a 100% wholly owned subsidiary, enhancing value-added offerings and profitability.



## Specialised Service Contracts

Company is actively scouting for opportunities to render specialized contractual services across its Equipment Rentals and Warehousing Logistic segments. It has taken a conscious decision to steer away from run of the mill EPC projects.



## GROWTH GUIDANCE (FY26)

The company targets an annual growth of 20%-25% over the next three years, while sustaining strong margins

## STRATEGIC EXPANSION – TARACHAND METALLIX LIMITED

100% Wholly Owned Subsidiary | Incorporated Jan 06, 2026



### WHAT WE ARE BUILDING?

#### Metal Processing & Manufacturing Platform



High Frequency Beams



Fabrication & Cutting



Value-added Metal Solutions



### INVESTMENT SNAPSHOT

#### Initial Capital - ₹25 Lakhs



Ownership – 100%



Funding – ₹25 Lakhs Cash Consideration



Shares – 2.5 Lakhs @ ₹10 FV



Location – Maharashtra, India



### WHY IT MATTERS?

#### Driving Diversification & Manufacturing Growth



Forward Integration Beyond Logistics



Value-Added Manufacturing



Leveraging Client Network



Driving Diversification and Manufacturing led growth

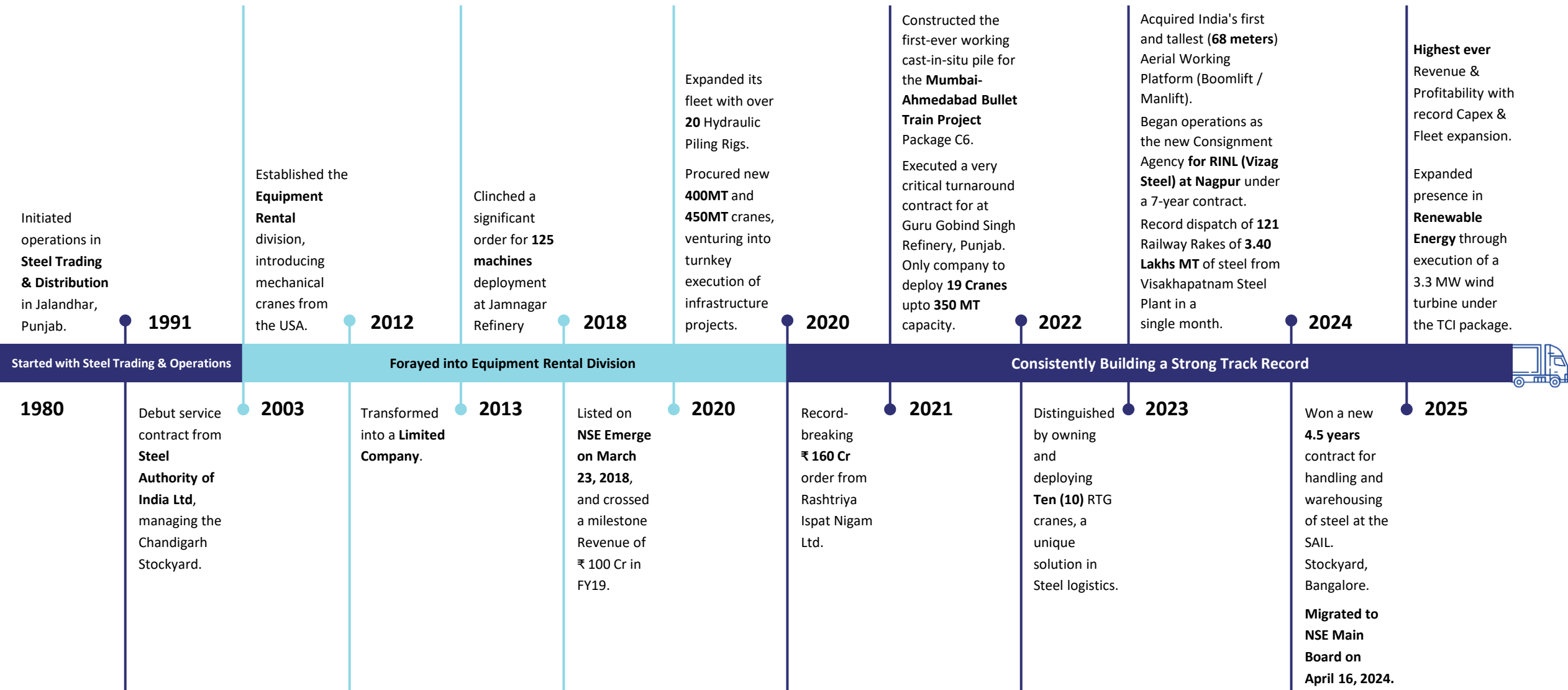


# Company Overview





# ~40 Years of Journey to becoming a Trusted Leader in the Industry



## Serving India's Infrastructural and Industrial needs through Warehousing, Transportation, Equipment Rental and Turnkey Infra-Project Execution



### Warehousing & Logistics

The company is a leader in steel warehousing and logistics with almost 4 decades of experience and expertise.

The company operates Five steel stockyards across the country at self-owned or client-owned premises. It has the distinction of being the only service provider in this industry to handle steel material with self-owned Rubber Tyre Gantries and magnet attachments.



### Equipment Rentals & Infrastructure Works

The company is a leading service provider in the construction and infrastructure industries. The company operates large complex machines to execute critical jobs at client sites spread across various sectors like urban infra, railways, steel, cement, oil & gas, renewable energy, roads and highways.



### Steel Processing & Distribution

This service is more of a horizontal integration to our steel logistics solutions. The company provides cut-to-size steel products for end-user clients through its owned equipment or through third-party arrangements. This segment focusses on the existing client base of the company only.

## Equipment Management

### Procurement

- Import our equipment inventory from China
- Strong vendor and financier relations ensure competitive acquisition costs and timely delivery

### Fleet Composition

- New Equipment: **100%**
- Average Age: **6-7 years**

### Asset Inventory Snapshot

- Total Equipment Units: **403**
- **Owned Assets:** 100%



## Multi Sector Execution Expertise

- Rural & Urban Infra
- Metals & Minerals
- Cement
- Renewable Energy
- Power
- Petrochemicals



## Equipment Utilization & Churn Metrics

### Engagement Rate

~83% fleet utilization maintained on an average basis

### Lead Time Between Projects

Well-managed through streamlined logistics and strong order visibility

### Churn Timeline Factors

- Project size and location
- Equipment type
- Transit time between sites
- Seasonal/project-related surge (e.g., post-monsoon)



## Operational Strengths

- **Pan-India Reach** with regional deployment hubs
- **In-house transport & maintenance team** for faster turnaround
- **Integrated with Warehousing** for logistical synergy
- Tech-enabled tracking for **fleet movement and uptime**





128

Large Cranes  
50-900 MT



22

Piling &  
Earthwork



106

Trailers  
30-55MT



25

Aerial Platforms  
38 - 68mtrs



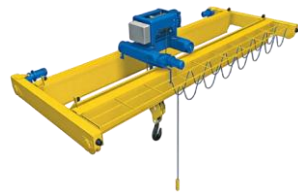
56

Pick n Carry Cranes  
12 - 20MT



10

Rubber Tyre Gantries  
40-60 MT



3

EOT & Gantries  
10-20MT



25

Steel Processing  
Machines



5

Concrete Equipment



23

Miscellaneous



## Head Office

Chandigarh



## Corporate Office

Navi Mumbai



## 4 Branch Offices

Nagpur, Visakhapatnam, Bangalore & Jamnagar

## Site Offices/Depots

Jammu, Surat, Nagpur, Jamnagar, Bangalore, Jaipur, Raipur, Patna



## Operations in 21 States/UTs

J&K, Himachal Pradesh, Haryana, Delhi, UP, Uttarakhand, Rajasthan, Gujarat, Maharashtra, Karnataka, Kerala, Tamil Nadu, Orissa, Andhra Pradesh, Chattisgarh, Madhya Pradesh, Jharkhand, Bihar, Assam, Telangana & West Bengal.





 ADITYA BIRLA GROUP	 Reliance Industries Limited	 LARSEN & TOUBRO	 adani	 KEC KEC INTERNATIONAL LIMITED
 JSW Energy	 JKCement	 Shree Cement	 vedanta transforming for good	 AM/NS INDIA
 TATA STEEL	 बी एच ई एल BHEL	 AFCONS AFCONS INFRASTRUCTURE LIMITED	 NAYARA ENERGY	 एनटीपीसी NTPC
 ओएनजीसी ONGC	 सेल SAIL	 VIZAG STEEL	 GE VERNOVA	 INOXWIND





**Vinay Kumar**

Chairman & Managing Director

- Company's Promoter and has been with us since inception.
- As a first-generation entrepreneur, possesses a unique blend of business acumen and execution prowess.
- He has been instrumental in introducing numerous innovative features in the Steel Logistics segment.
- His leadership drives our company's commitment to "Think New, Act Now."



**Ajay Kumar**

Whole Time Director

- Been integral to the organization since its inception.
- With 30 years of industry experience, he has played a pivotal role in the company's growth, meticulously building it from the ground up.
- He has expertly managed client relationships and finances, demonstrating an exceptional ability to maintain stringent cost control and ensure profitability.



**Himanshu Aggarwal**

Whole Time Director & CFO

- Has officially joined since Nov 1, 2017 and holds a Bachelor of Science degree in Biomedical Engineering from Northwestern University, Chicago, USA.
- With a keen focus on finance, commerce, and business development, he provides leadership in achieving our business development goals and oversees the operational execution of our projects.
- Additionally, he is responsible for steering the overall strategic direction of the Company, ensuring sustainable growth and success.



**Neelam P Kasni**

*Non-executive  
Independent Director*



**Suresh Kumar Thapar**

*Non-executive  
Independent Director*



**Ashok Kumar Goel**

*Non-executive  
Independent Director*



**Anju Mohanty**

*Non-Executive  
Independent Director*

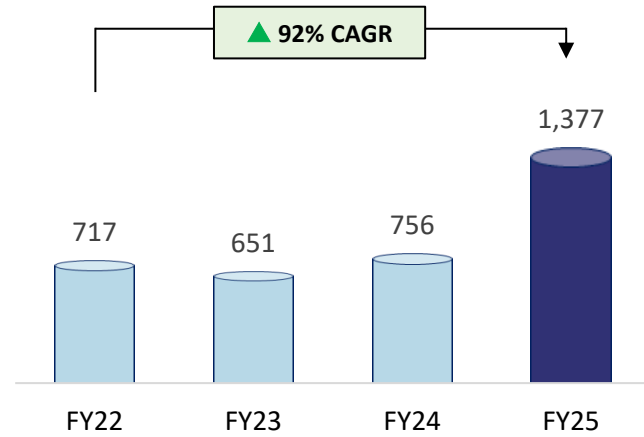


# Historical Financials

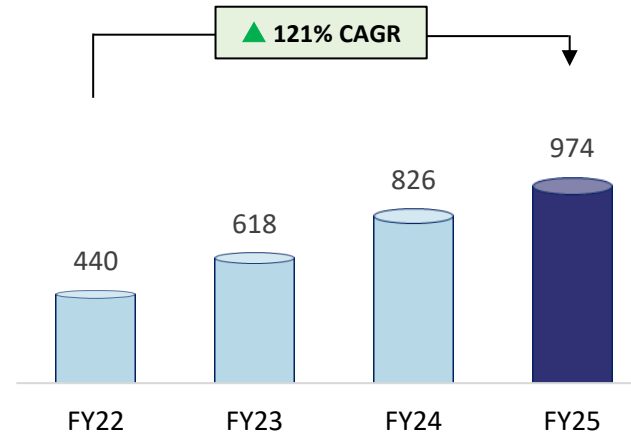


Revenue (₹ Mn)

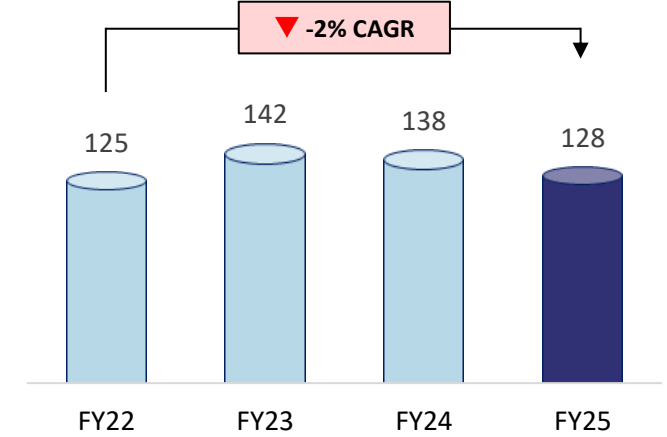
## Equipment Hiring & Projects



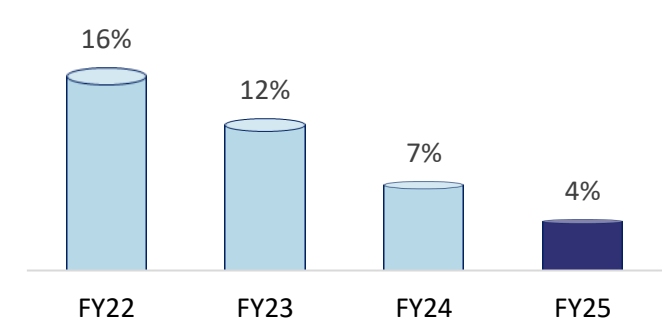
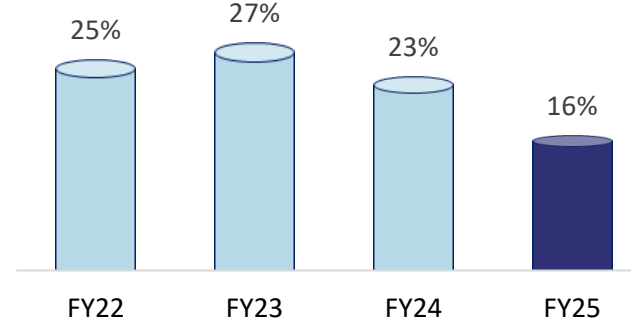
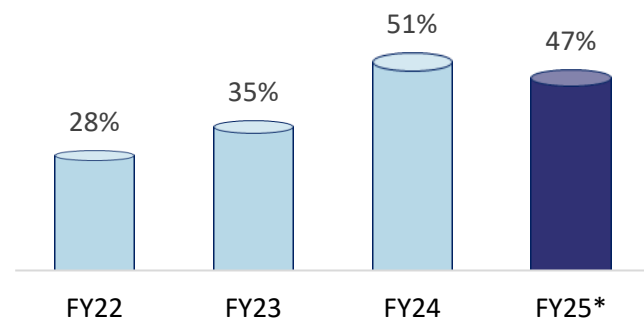
## Warehousing & Transportation



## Steel Processing & Distribution



EBITDA Margin (%)



\*Reported EBITDA margin includes Specialized Services; standalone Equipment Rentals achieved 55% margin

Particulars (₹ Mn)	FY22	FY23	FY24	FY25	CAGR (FY22-FY25)
Revenue from Operations	1,282	1,411	1,720	2,478	25%
Other Income	22	35	28	62	
<b>Total Income</b>	<b>1,303</b>	<b>1,446</b>	<b>1,749</b>	<b>2,540</b>	<b>25%</b>
Manpower Cost	227	209	238	297	
Repair & Maintenance	99	113	117	194	
Power & Fuel	101	107	164	222	
Transportation & Handling	253	251	289	510	
Other Expenses	299	347	358	476	
<b>EBIDTA</b>	<b>324</b>	<b>419</b>	<b>582</b>	<b>842</b>	<b>37%</b>
<i>% of EBIDTA to Total Income</i>	24.9%	29.0%	33.3%	33.1%	
Interest	95	77	71	72	
Depreciation	232	225	294	437	
Exceptional Items	35	10	0	0	
<b>Profit Before Tax</b>	<b>32</b>	<b>127</b>	<b>217</b>	<b>332</b>	
Tax Expense	9	33	56	84	
<b>Profit After Tax</b>	<b>24</b>	<b>94</b>	<b>161</b>	<b>249</b>	<b>119%</b>
<i>% of PAT to Total Income</i>	1.8%	6.5%	9.2%	9.8%	
<b>Cash PAT*</b>	<b>255</b>	<b>318</b>	<b>455</b>	<b>685</b>	<b>39%</b>
EPS (₹/share)	0.35	1.37	2.13	3.15	

\*Cash PAT is calculated as PAT + Depreciation

Liabilities (₹ Mn)	Mar-22	Mar-23	Mar-24	Mar-25	Sept-25
Share Capital	137	137	152	158	158
Reserves	437	585	797	1,056	1,197
<b>Shareholders' Funds</b>	<b>573</b>	<b>721</b>	<b>949</b>	<b>1,214</b>	<b>1,355</b>
Secured Loans	495	459	475	701	813
Other Financial Liabilities	361	490	582	1,293	1,570
Long Term Provisions	5	6	7	7	6
Other liabilities	39	48	53	79	90
<b>Total Non-Current Liabilities</b>	<b>899</b>	<b>1,004</b>	<b>1,116</b>	<b>2,080</b>	<b>2,479</b>
Trade Payables	46	54	29	62	80
Other Current Liabilities	71	79	99	134	167
Short Term Borrowings	443	411	377	420	491
<b>Total Current Liabilities</b>	<b>560</b>	<b>543</b>	<b>505</b>	<b>614</b>	<b>737</b>
<b>Total Liabilities</b>	<b>2,032</b>	<b>2,268</b>	<b>2,570</b>	<b>3,908</b>	<b>4,571</b>

Assets (₹ Mn)	Mar-22	Mar-23	Mar-24	Mar-25	Sept-25
Fixed Assets incl. CWIP	1,236	1,438	1,804	2,720	3,280
Other financial Assets	37	70	135	232	62
Other Non-Current Assets	1	1	9	6	21
<b>Total Non-Current Assets</b>	<b>1,273</b>	<b>1,509</b>	<b>1,948</b>	<b>2,958</b>	<b>3,362</b>
Inventories	36	30	20	16	10
Trade Receivables	584	536	528	600	708
Cash and Bank	45	116	2	198	286
Other Current Assets	93	78	72	136	205
<b>Total Current Assets</b>	<b>758</b>	<b>759</b>	<b>622</b>	<b>933</b>	<b>1,209</b>
<b>Total Assets</b>	<b>2,032</b>	<b>2,268</b>	<b>2,570</b>	<b>3,908</b>	<b>4,571</b>

Particulars (₹ Mn)	Mar-22	Mar-23	Mar-24	Mar-25	Sept-25
Cash Flow From Operating Activity					
Profit/(Loss) Before Tax	32	127	217	332	186
Depreciation/ Amortization	232	225	294	437	263
Loss/ (Profit) On Sale Of Fixed Assets	-17	-30	-13	-49	-9
Provision For Deferred Tax & Gratuity	-4	-8	-6	-29	-11
Provision For Gratuity	2	-	-	-	-
Provision For Income Tax	-4	-24	-50	-55	-36
Tax Adjustment Relating To Earlier Years	-	-1	0	0.4	-
Finance Cost	95	77	71	72	44
Interest (Income)	-1	-1	-4	-12	-11
Operating Profit/ (Loss) Before Working Capital Changes	334	367	509	696	427
<b>Cash Generated From /(Used In) Operations</b>	<b>270</b>	<b>407</b>	<b>479</b>	<b>572</b>	<b>500</b>
Direct Taxes Paid (Net Of Refunds)	-	17	-17	-10	-25
<b>Net Cash Flow From/ (Used In) Operating Activities</b>	<b>270</b>	<b>424</b>	<b>462</b>	<b>562</b>	<b>475</b>
<b>Net Cash Flow From/ (Used In) Investing Activities</b>	<b>-57</b>	<b>-263</b>	<b>-533</b>	<b>-577</b>	<b>-526</b>
<b>Net Cash Flow From/ (Used In) In Financing Activities</b>	<b>-210</b>	<b>-91</b>	<b>-23</b>	<b>212</b>	<b>138</b>
<b>Net Increase/(Decrease) In Cash And Cash Equivalents</b>	<b>3</b>	<b>71</b>	<b>-113</b>	<b>196</b>	<b>88</b>
Cash And Cash Equivalents At The Beginning Of The Year	26	45	116	2	198
<b>Cash And Cash Equivalents At The End Of The Year</b>	<b>29</b>	<b>116</b>	<b>2</b>	<b>198</b>	<b>286</b>





Tara Chand Infra Logistic Solutions Ltd

CIN No.: L63090CH2012PLC033556



Stellar IR Advisors Pvt. Ltd.



CS Shefali Singhal



[cs@tarachandindia.in](mailto:cs@tarachandindia.in)



**Corporate Office** : Site 6, Sector 10E, Kharghar-Taloja Link Rd,  
Roadpali, Kalamboli, Navi Mumbai 410 218

**Head Office** : 342, Industrial Area, Phase 1, Chandigarh 160002



Ms. Pooja Sharma | Mr. Ankit Jain



[pooja.sharma@stellar-ir.com](mailto:pooja.sharma@stellar-ir.com) | [ankit@stellar-ir.com](mailto:ankit@stellar-ir.com)



Andheri Kurla Road, Chakala, Andheri East, Mumbai 400 093