

Date : 24th October,2024

To,
The Secretary,
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor Plot No- 'C' Block,
G Block Bandra-Kurla Complex,
Bandra (E), Mumbai-400051

SYMBOL: TARACHAND

Dear Sir/Madam,

Sub: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation

In continuation to our intimation dated **11th October,2024** regarding the Investor meet scheduled to be held on **28th October,2024 ,Monday at 04:00 pm(IST)** please find enclosed the Investor Presentation pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"). The same shall also be made available on the website of the Company www.tarachandindia.in .

You are requested to take the above information on record.

Thanking you,

Yours faithfully,

**For Tarachand InfraLogistic Solutions Limited
(Formerly Tara Chand Logistic Solutions Limited)**

**Nishu Kansal
Company Secretary & Compliance Officer
M.No. A33372
Encl: As above**



tara chand
infralogistic solutions ltd

—Think New. Act Now—
(Formerly Tara Chand Logistic Solutions Ltd)

INVESTORS PRESENTATION

Q2 & H1FY25



TABLE OF CONTENT



CHAIRMAN

FROM THE DESK OF



Vinay Kumar Aggarwal
Chairman & Managing Director

As we move forward, we remain committed to driving growth, enhancing stakeholder value, and setting new benchmarks for excellence. We continue to aim to achieve our aggressive growth target of 30% Y-o-Y growth in FY25. Thank you for your continued confidence in our vision and journey forward.

Dear Esteemed Stakeholders,

I am immensely proud to share with you the outstanding financial performance of Tara Chand InfraLogistic Solutions Ltd. for Q2FY25 and HY1FY25. This period has been a landmark in our company's journey, with Tara Chand achieving the **highest-ever revenue and profitability** in any quarter or half-year period in our history to date.

In Q2FY25, our revenue surged **41% Y-o-Y** to **₹60.41 crore**. Our EBIDTA stood at an impressive **₹21.78 crore**—a 61% increase, translating into an **EBIDTA margin of 36%**. Furthermore, our PBT jumped **184%** to **₹9.62 crore**, while PAT rose by an astonishing **168%** to **₹7.22 crore**. Similarly, in HY1FY25, our revenue climbed to **₹107.70 crore**, representing a **30% Y-o-Y growth**. We reported an EBIDTA of **₹37.72 crore (+41%)**, with an **EBIDTA margin of 35%**. PBT doubled to **₹15.71 crore (+100%)**, while PAT grew to **₹11.75 crore (+81%)**. Our HY1 EPS now stands at **₹7.6 (+66%)**, complemented by a **Cash PAT of ₹30.08 crore (+38%)**.

It is noteworthy to appreciate the context of a traditionally slower Q2 due to the severe impact of monsoons in the sectors that our company operates. Despite the challenges, the company has performed exceptionally well, producing its best ever results till date. Moreover, the company undertook an aggressive capex activity in the first half of this financial year clocking its highest ever equipment purchase at **₹94.30 crore**, which is expected to bear results in the second half of this financial year.

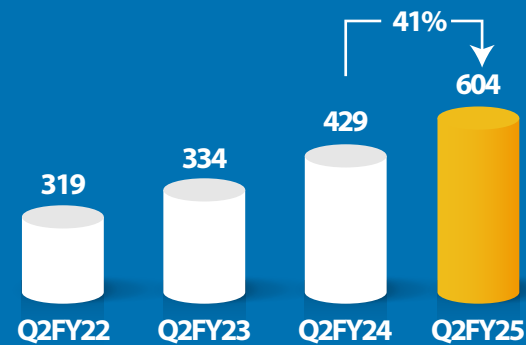
These outstanding results are a testament to our focused execution, strategic investments, and the tireless efforts of our team. We are deeply grateful to all our stakeholders—employees, investors, partners, and customers—whose unwavering trust and support have been instrumental in our success. Together, we are creating significant value and reinforcing Tara Chand's position as a leader in the InfraLogistic space.



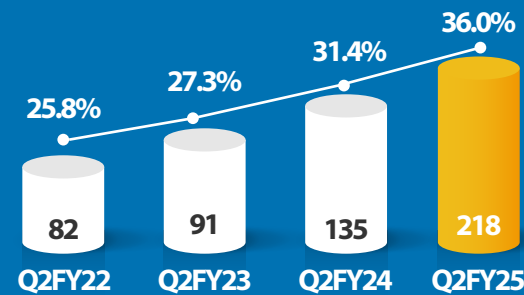
Q2 & H1 FY25 HIGHLIGHTS

Robust Performance Continued - Highest Ever Quarterly Revenue and Profits

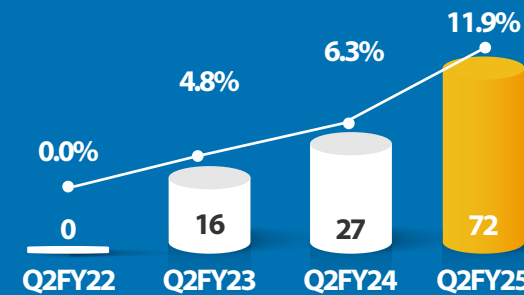
TOTAL INCOME (RS MN)



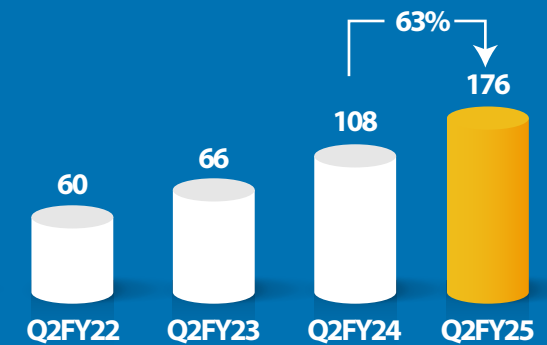
EBITDA (RS MN) & MARGIN (%)



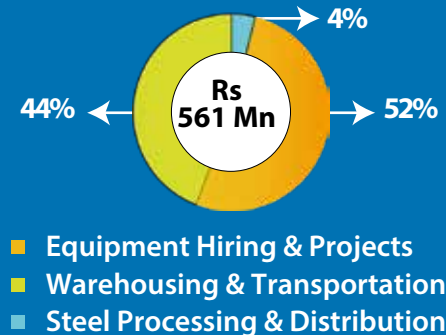
PAT (RS MN) & MARGIN (%)



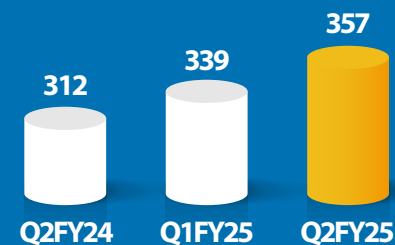
CASH PAT (RS MN)



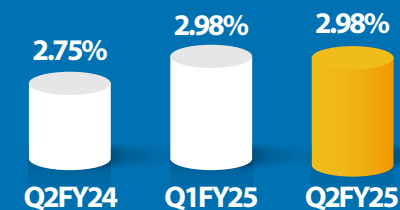
REVENUE MIX (%) – Q2FY25



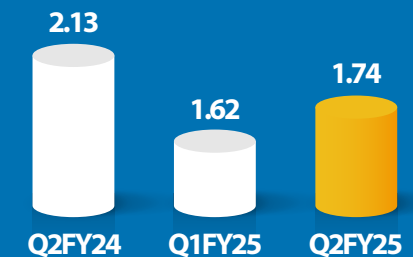
TOTAL FLEET SIZE (NOS)



AVERAGE MONTHLY RENTAL YIELD (%)

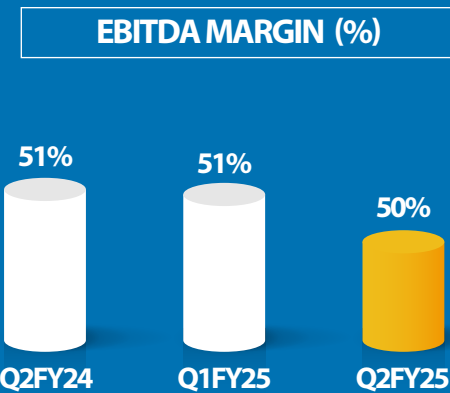
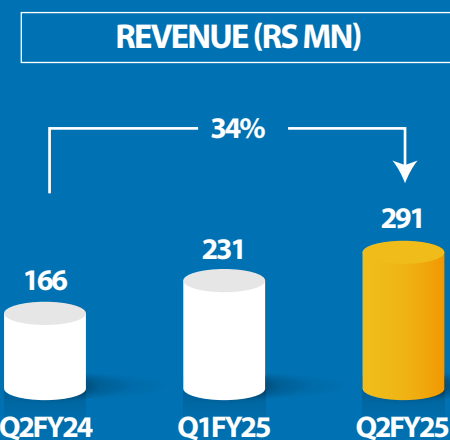


STEEL HANDLED (MN MT)

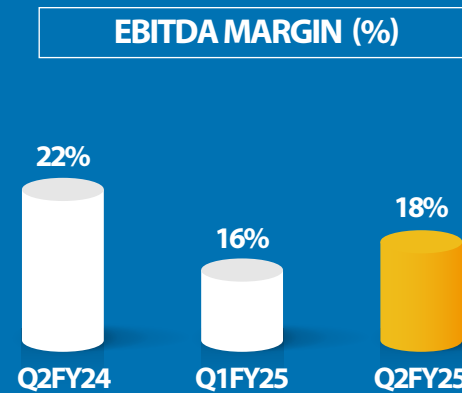
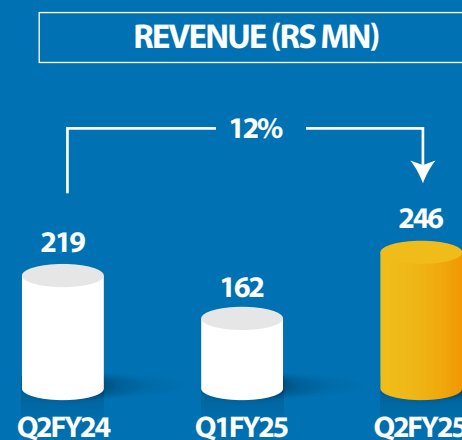


Segment-wise Performance (Q2FY25)

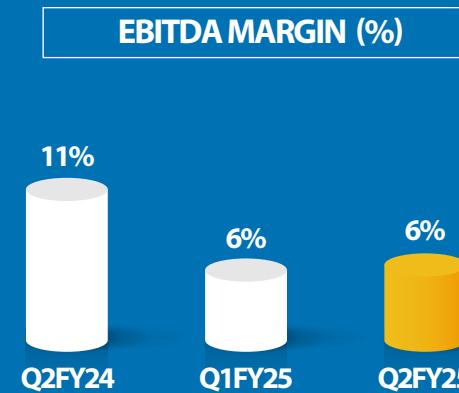
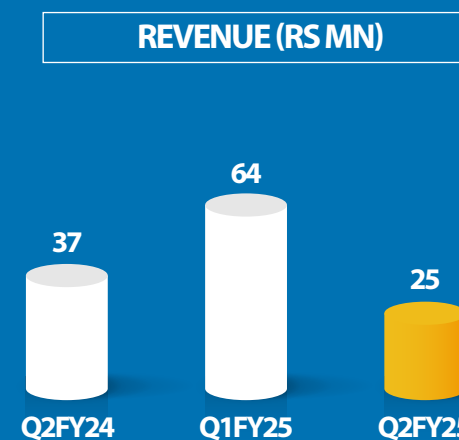
EQUIPMENT HIRING & PROJECTS



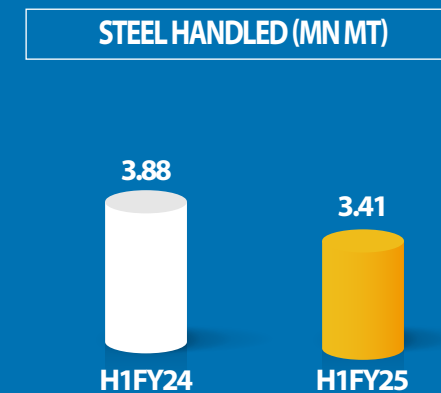
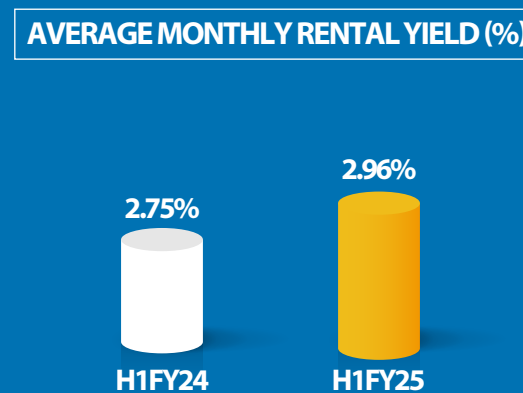
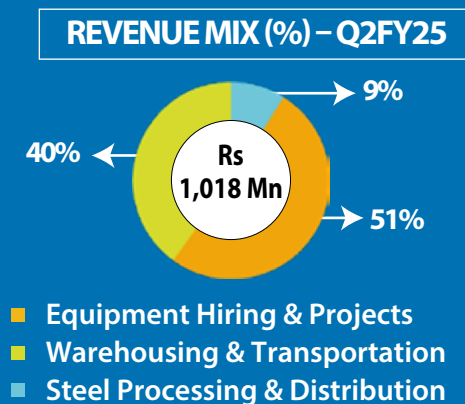
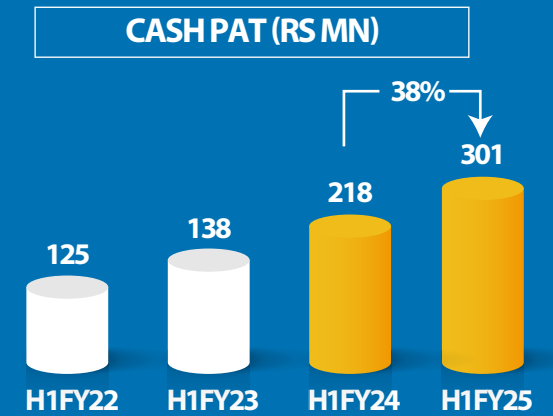
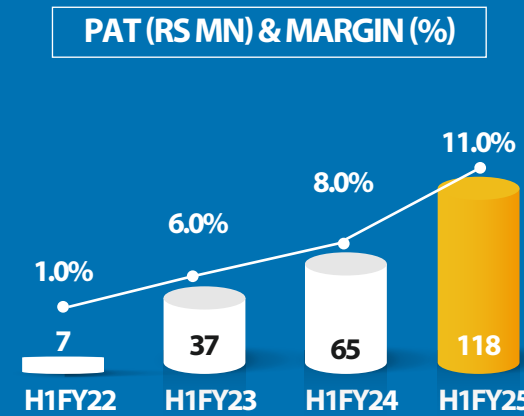
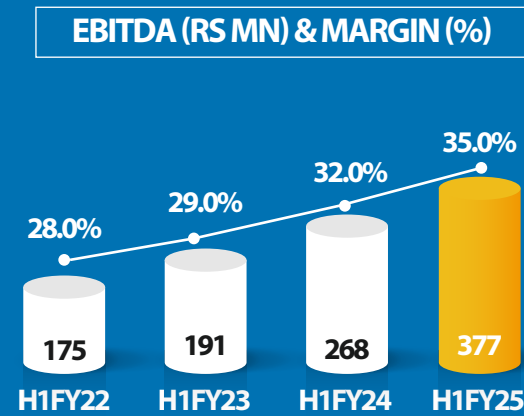
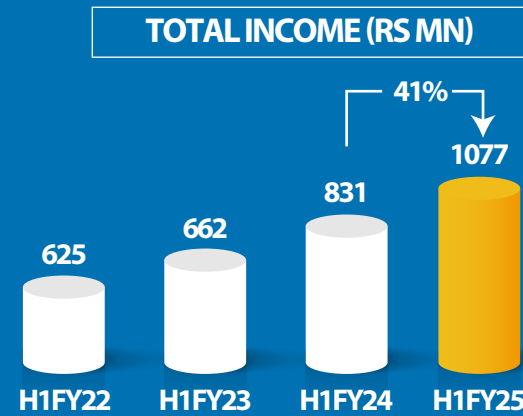
WAREHOUSING & TRANSPORTATION



STEEL PROCESSING & DISTRIBUTION

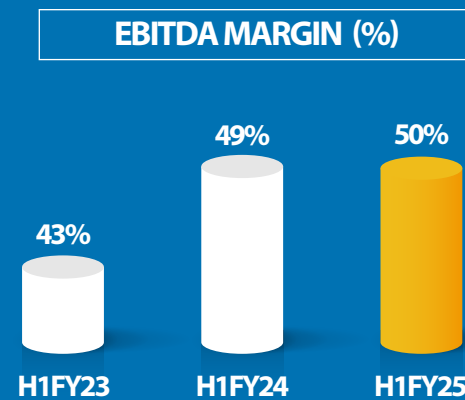
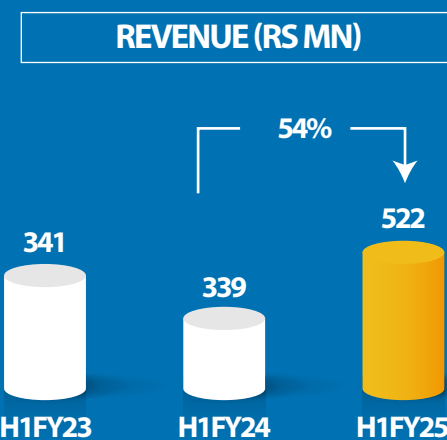


Robust Performance Continued - Highest Ever Half Year Revenue and Profits

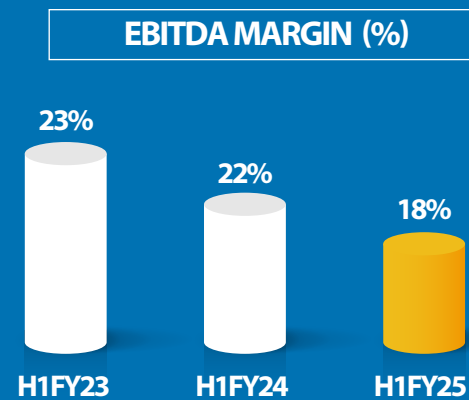
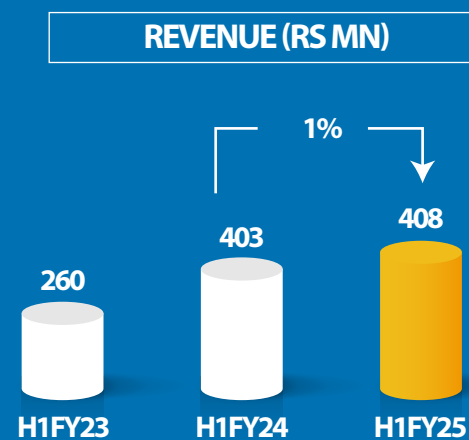


Segment-wise Performance (H1FY25)

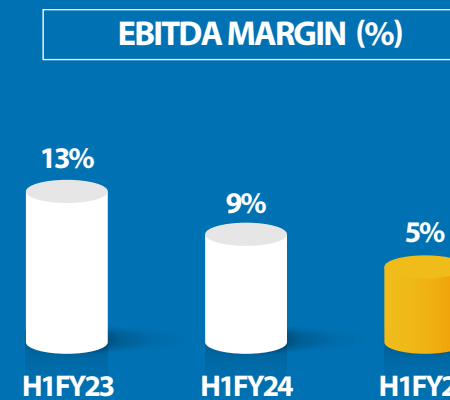
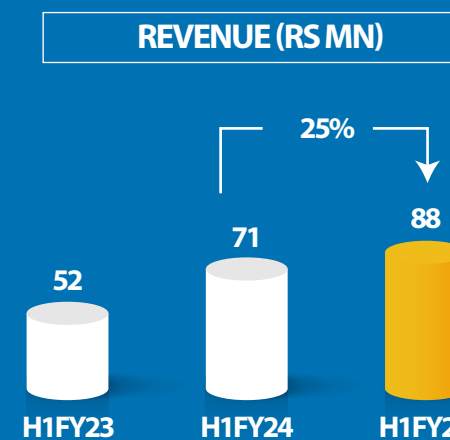
EQUIPMENT HIRING & PROJECTS



WAREHOUSING & TRANSPORTATION



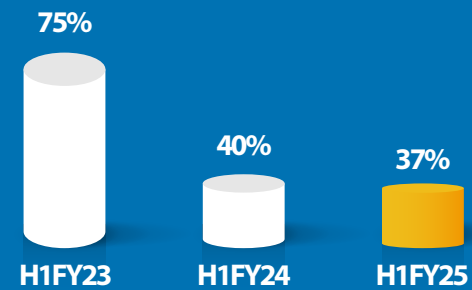
STEEL PROCESSING & DISTRIBUTION



Sectoral Revenue Mix - Construction Equipment Rental

Half Year Ended 30th September 2024

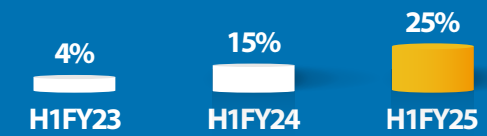
RURAL & URBAN INFRA



METALS & MINERALS



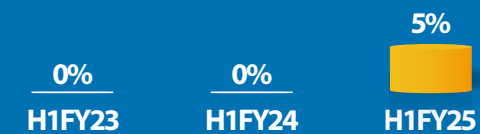
CEMENT



PETROCHEMICALS

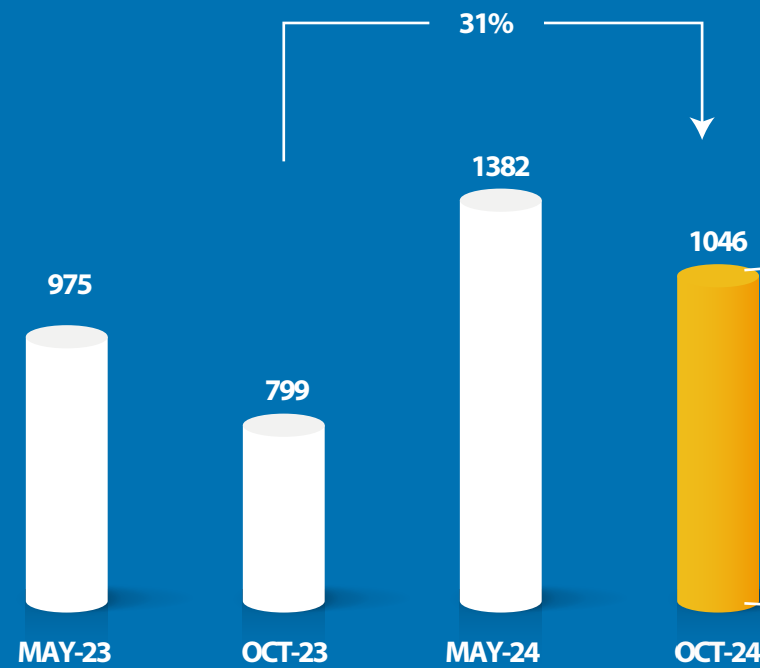


RENEWABLE ENERGY

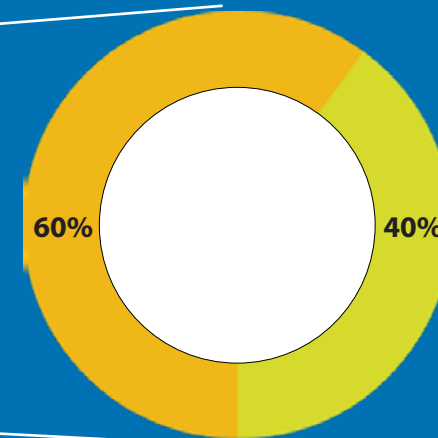


Healthy Order Book at Rs 1,046 Mn, Executable in FY25

CONSISTENTLY GROWING ORDER BOOK (RS MN)



SEGMENT-WISE ORDER BOOK BREAKUP (%)



- Equipment Hiring & Projects
- Warehousing & Transportation
- Steel Processing & Distribution*

*Order Book not Applicable

Investing for Growth - Capex incurred of Rs 943 Mn in H1FY25

S.No.	EQUIPMENT TYPE	LIFTING CAPACITIES (MT)	QTY
1.	Crawler Mounted Cranes	150 - 800	6
2.	All Terrain Cranes	160-220	4
3.	Tyre Mounted Cranes	110-150	6
4.	Tyre Mounted Cranes	60-80	8
5.	Aerial Working Platforms	38mtrs	5
6.	Lattice Boom Crane	90	1
	Total	4,140 MT	30
7.	Prime Mover	NA	10

Total Capex incurred of Rs 943 Mn in H1FY25 (Rs 659 Mn in Q2FY25)

We are confident that this capex will further strengthen our market stronghold in the sectors that we currently operate in.



Profit and Loss Highlights

Particulars (Rs Mn)	Q2FY25	Q2FY24	YoY%	H1FY25	H1FY24	YoY%
Revenue from Operations	562	422	33%	1,018	812	25%
Other Income	42	7	478%	59	19	203%
Total Income	604	429	41%	1,077	831	30%
Manpower Cost	78	60	29%	138	113	23%
Repair & Maintenance	54	28	91%	90	57	58%
Power & Fuel	35	45	-22%	68	71	-5%
Transportation & Handling	130	74	75%	202	146	38%
Other Expenses	90	86	4%	201	176	14%
EBIDTA	218	135	61%	377	268	41%
% of EBIDTA to Total Income	36.0%	31.4%	461 bps	35.0%	32.2%	282 bps
Interest	18	20	-11%	37	36	2%
Depreciation	103	81	28%	183	153	20%
Exceptional Items	0	0	NA	0	0	NA
Profit Before Tax	96	34	184%	157	79	100%
Tax Expense	24	7	241%	40	14	190%
Profit After Tax	72	27	169%	118	65	81%
% of PAT to Total Income	12.0%	6.3%	569 bps	10.9%	7.8%	311 bps
Total Cash Accruals	176	108	63%	301	218	38%
EPS (Rs/share)	4.6	1.9	143%	7.6	4.6	65%

P&L Ratios and Balance Sheet Extract

% of Total Income	Q2FY25	Q2FY24	H1FY25	H1FY24
Other Income (% of Revenue from Operations)	7.6%	1.7%	5.8%	2.4%
Manpower Cost	12.8%	14.0%	12.8%	13.5%
Repair & Maintenance	9.0%	6.6%	8.3%	6.8%
Power & Fuel	5.8%	10.4%	6.3%	8.6%
Transportation & Handling	21.5%	17.3%	18.8%	17.6%
Other Expenses	14.8%	20.1%	18.7%	21.2%
Tax Expense (% of PBT)	24.9%	20.7%	25.2%	17.5%

Particulars (Rs Mn)	Q2FY25	Q2FY24	YoY%	H1FY25	H1FY24	YoY%
Gross Block	3,694	2,686	38%	3,649	2,686	38%
Net Block	2,474	1,630	52%	2,474	1,630	52%
Capex	659	106	521%	943	360	162%
Debt : Equity Ratio (x times)	0.92	1.12	-18%	0.92	1.12	-18%

Growth Strategy and Revenue Guidance for FY25



Fleet Expansion

01

Focus on acquisition of large tonnage cranes and higher capacity Piling Rigs and Aerial Platforms.



Capacity Expansion

02

Company intends to undertake capex of Rs 1600 Mn in its Equipment Rental Segment divided across FY25 and FY26.



Specialised Service Contracts

03

Company is actively scouting for opportunities to render specialized contractual services across its Equipment Rentals and Warehousing Logistic segments. It has taken a conscious decision to steer away from run of the mill EPC projects.



Growth Guidance (FY25)

The Company has set an aggressive growth target of 30% Y-o-Y growth in FY25



ABOUT US

Tara Chand - One of India's Leading Players in Infra-Logistic Solutions

Serving India's Infrastructural and Industrial needs through Warehousing, Transportation, Equipment Rental and Turnkey Infra-Project Execution



Warehousing & Logistics

The company is a leader in steel warehousing and logistics with almost 4 decades of experience and expertise.



Equipment Rentals & Infrastructure Works

The company is a leading service provider in the construction and infrastructure industries. The company operates large complex machines to execute critical jobs at client sites spread across various sectors like urban infra, railways, steel, cement, oil & gas, renewable energy, roads and highways.



Steel Processing & Distribution

The company acquired advanced machinery for the processing of TMT rebars used in construction activities. The services are provided by the company on client job-sites on a customized basis and this service is a horizontal integration to the company's steel logistic solutions.

40 Years of Journey to becoming a Trusted Leader in the Industry



Started with Steel Trading & Operations

- **1980:** Initiated operations in Steel Trading & Distribution in Jalandhar, Punjab.
- **1991:** Debut service contract from Steel Authority of India Ltd, managing the Chandigarh Stockyard.

1980 – 2000



Forayed into Equipment Rental Division

- **2003:** Established the Equipment Rental division, introducing mechanical cranes from the USA.
- **2012:** Transformed into a Limited Company
- **2013:** Clinched a significant order for 125 machines deployment at Jamnagar Refinery.
- **2018:** Listed on NSE Emerge on March 23, 2018, and crossed a milestone Revenue of Rs 100 Cr in FY19.
- **2020:** Expanded its fleet with over 20 Hydraulic Piling Rigs. Procured new 400MT and 450MT cranes, venturing into turnkey execution of infrastructure projects.

2000 – 2020



Consistently Building a Strong Track Record

- **2020:** Record-breaking Rs 160 Cr order from Rashtriya Ispat Nigam Ltd.
- **2021:** Constructed the first-ever working cast-in-situ pile for the Mumbai-Ahmedabad Bullet Train Project Package C6. Executed a very critical turnaround contract for at Guru Gobind Singh Refinery, Punjab. Only company to deploy 19 Cranes upto 350 MT capacity.
- **2022:** Distinguished by owning and deploying Ten (10) RTG cranes, a unique solution in Steel logistics
- **2023:** Acquired India's first and tallest (68 meters) Aerial Working Platform (Boom-lift / Manlift) Began operations as the new Consignment Agency for RINL (Vizag Steel) at Nagpur under a 7-year contract Record dispatch of 121 Railway Rakes of 3.40 Lakhs MT of steel from Visakhapatnam Steel Plant in a single month
- **2024:** Won a new 4.5 years contract for handling and warehousing of steel at the SAIL Stockyard, Bangalore. Acquired the first fully-loaded brand new 800MT Crawler Mounted Crawler Crane from Zoomlion China

2020 – 2024

Well-Experiences Management & Board of Directors



Vinay Kumar, Chairman & Managing Director

Company's Promoter and has been with us since inception. As a first-generation entrepreneur, possesses a unique blend of business acumen and execution prowess. He has been instrumental in introducing numerous innovative features in the Steel Logistics segment. His leadership drives our company's commitment to "Think New, Act Now."



Ajay Kumar, Whole Time Director

Been integral to the organization since its inception. With 30 years of industry experience, he has played a pivotal role in the company's growth, meticulously building it from the ground up. He has expertly managed client relationships and finances, demonstrating an exceptional ability to maintain stringent cost control and ensure profitability.



Himanshu Aggarwal, Whole Time Director & CFO

Has been associated since Nov 1, 2017 and holds a Bachelor of Science degree in Biomedical Engineering from Northwestern University, Chicago, USA. With a keen focus on finance, commerce, and accounts, he provides leadership in achieving our business development goals and oversees the operational execution of our projects. Additionally, he is responsible for steering the overall strategic direction of the Company, ensuring sustainable growth and success



Well-Experiences Management & Board of Directors



Neelam P Kasni
Non-executive
Independent Director



Suresh Kumar Thapar
Non-executive
Independent Director



Ashok Kumar Goel
Non-executive
Independent Director



Anju Mohanty
Non-Executive
Independent Director



Extensive, High-Quality Fleet of 300+ Machines, catering to Varied Sectors



101

Large Cranes
50-800 MT



21

Piling & Earthwork



100

Trailers
30-55MT



17

Aerial Platforms
38 - 68mtrs



56

Pick n Carry Cranes
12 - 20MT



10

Rubber Tyre Gantries
40-60 MT



3

EOT & Gantries
10-20MT



25

Steel Processing Machines



5

Concrete Equipment



19

Miscellaneous

Pan India Network, enhancing our Servicing to Marquee Clients across States

Head Office in Chandigarh

Corporate Office in Navi Mumbai

4 Branch Offices in

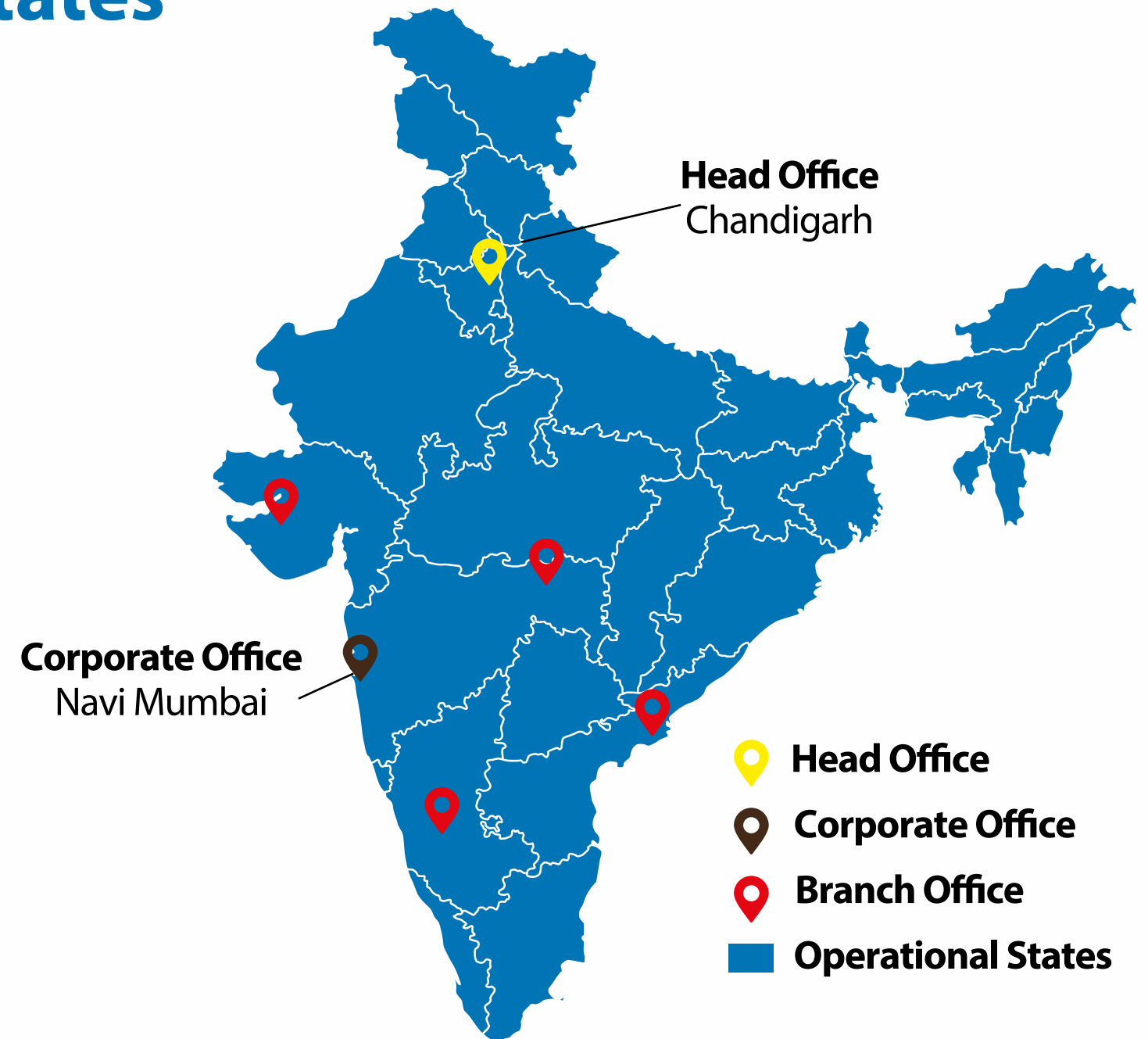
Nagpur, Visakhapatnam,
Bangalore & Jamnagar

Site Offices/Depots at

Surat, Vadodara, Paradip, Jamshedpur, Indore,
Jammu, Hyderabad & Chennai

Operations in 21 States/UTs:

J&K, Himachal Pradesh, Haryana, Delhi, UP,
Uttarakhand, Rajasthan, Gujarat, Maharashtra,
Karnataka, Kerala, Tamil Nadu, Orissa, Andhra
Pradesh, Chattisgarh, Madhya Pradesh,
Jharkhand, Bihar, Assam, Telangana &
Meghalaya.



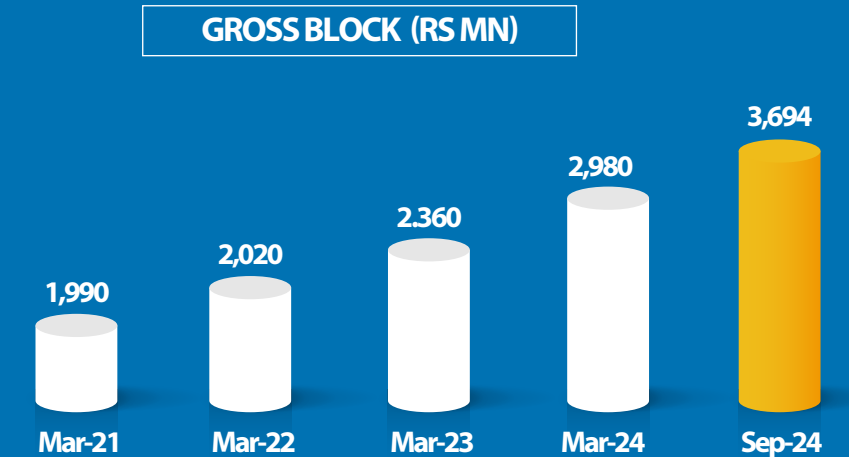
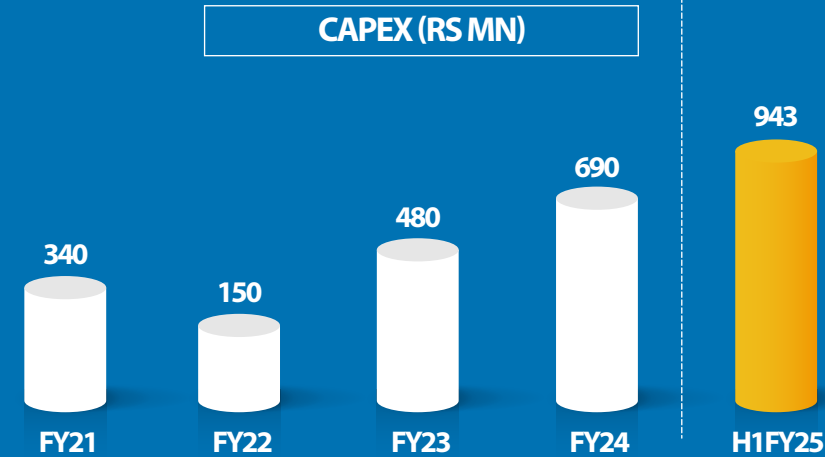
Some Of Our Key Clients

 ADITYA BIRLA GROUP	 Reliance Industries Limited	 LARSEN & TOUBRO
 adani	 KEC KEC INTERNATIONAL LIMITED	 HMEL Energising a Brighter Tomorrow
 Shree Cement	 vedanta transforming for good	 AM/NS INDIA
 TATA STEEL	 बी एच ई एल BHEL	 AFCONS AFCONS INFRASTRUCTURE LIMITED
 NAYARA ENERGY	 Ambuja Cement	 ओ एन जी सी ONGC
 सेल SAIL	 VIZAG STEEL	 JKCement

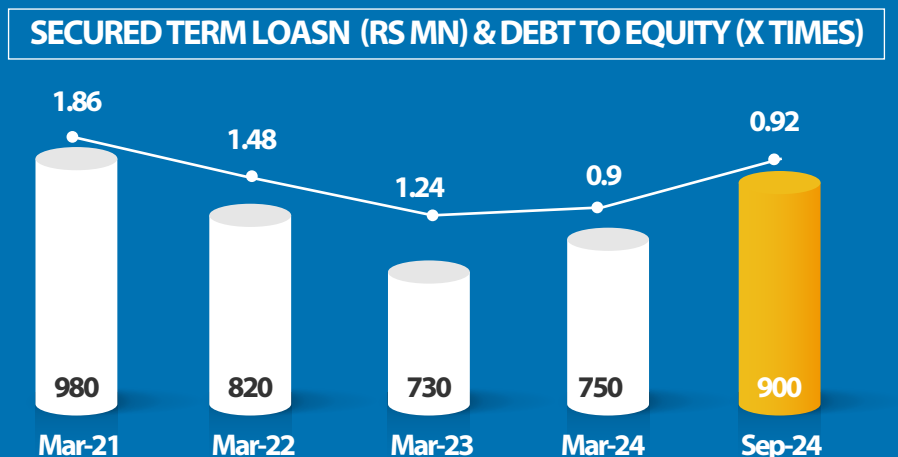
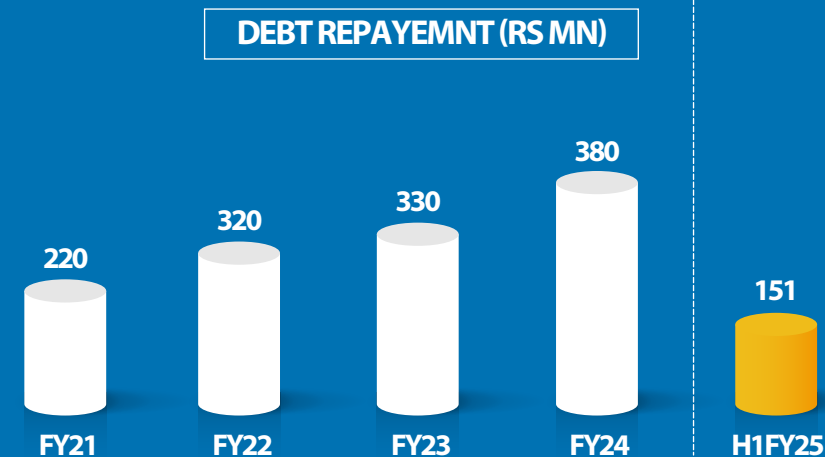


Consistent Expansion, while still Reducing Debt Obligations...

CONTINUOUSLY
INVESTING IN BUILDING
CAPACITIES FOR GROWTH



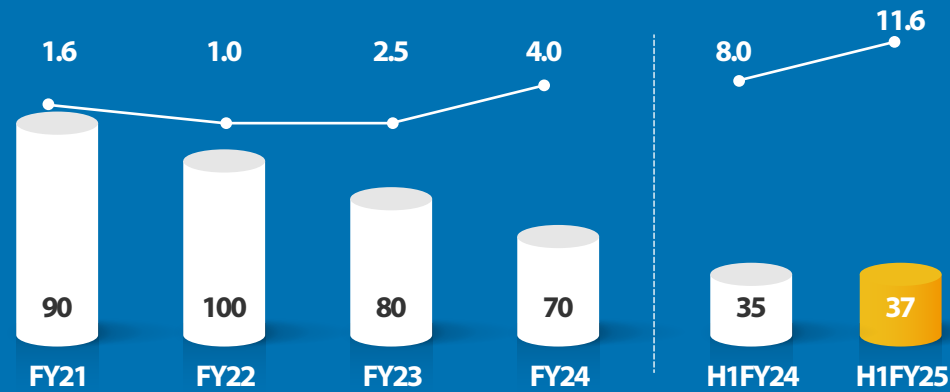
WHILE ALSO
CONTINUING TO REDUCE
LONG-TERM DEBT



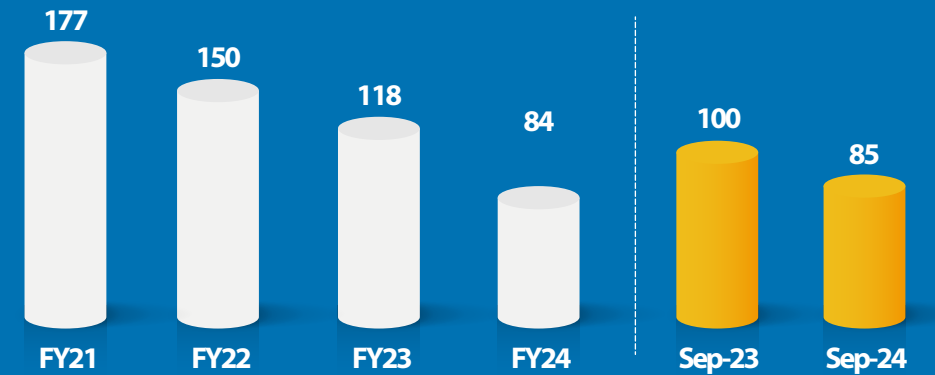
...Led by Prudent Cost Management and Growing Profits and Cashflow

LOWER FINANCE COST LED BY REDUCED DEBT AND COST OF DEBT, AND CONSISTENTLY IMPROVING RECEIVABLE DAYS...

FINANCE COST (RS MN) & INTEREST COVERAGE RATIO (X TIMES)

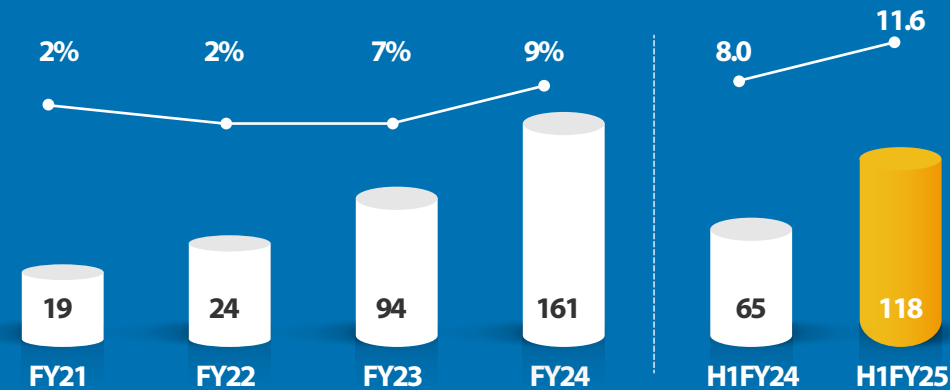


RECEIVABLE DAYS (NET OF GST)

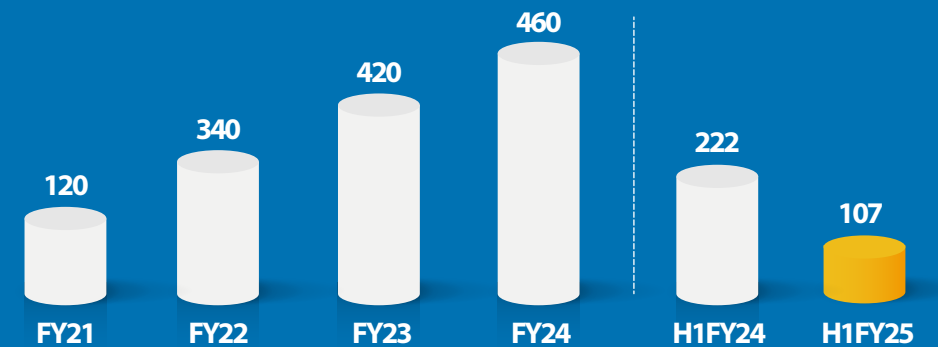


...AIDS IN GROWING PROFITS AND CASHFLOW FROM OPERATIONS

PAT (RS MN) & MARGIN (%)



CASHFLOW FROM OPERATIONS (RS MN)

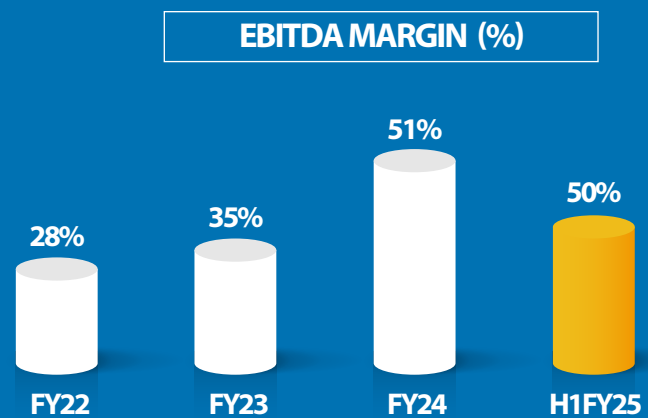
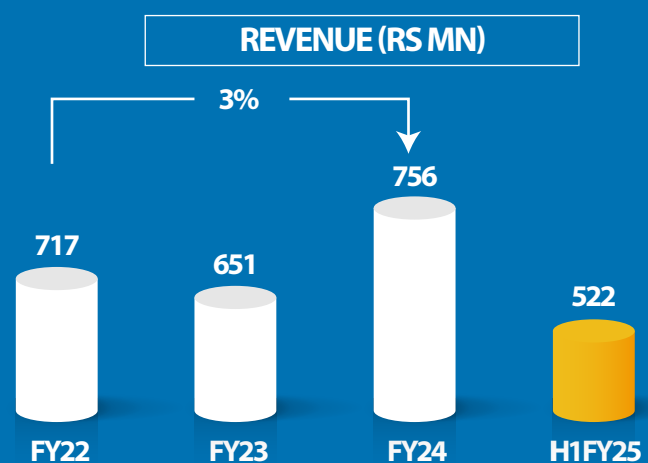




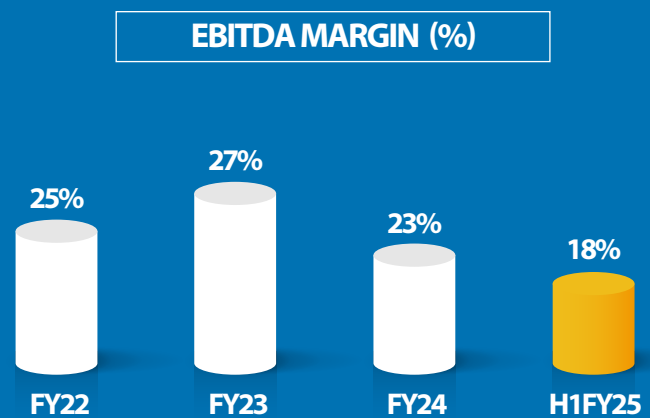
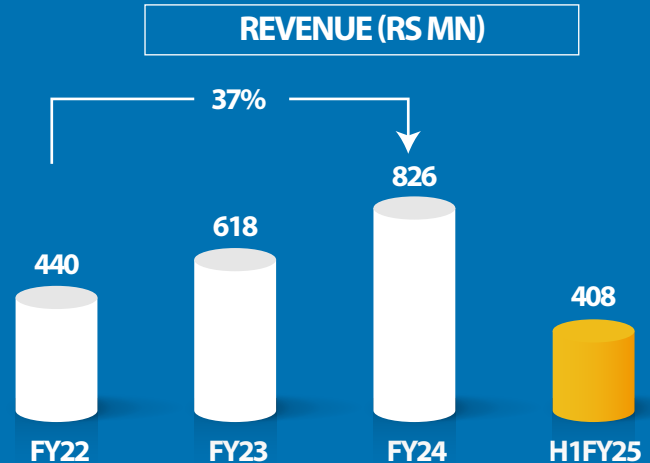
ANNUAL FINANCIALS

Segment-wise Performance

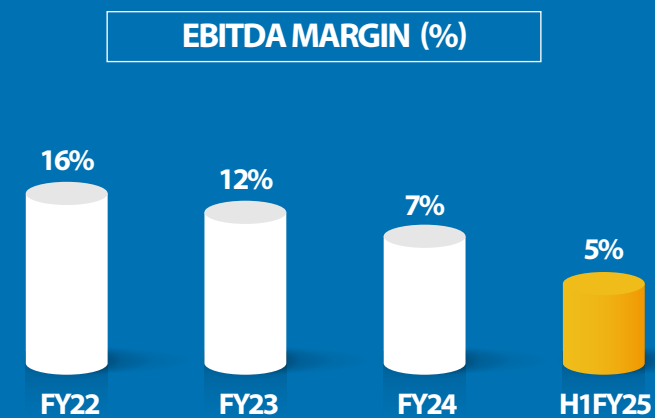
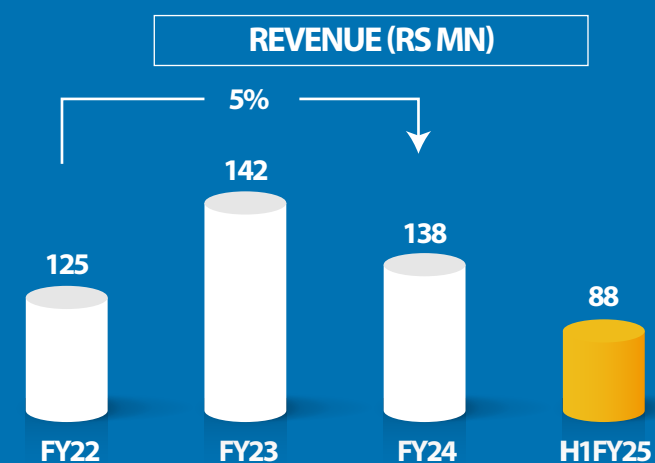
EQUIPMENT HIRING & PROJECTS



WAREHOUSING & TRANSPORTATION



STEEL PROCESSING & DISTRIBUTION



Profit and Loss

Particulars (Rs Mn)	FY22	FY23	FY24	H1FY25	CAGR (FY22-FY24)
Revenue from Operations	1,280	1,410	1720	1,018	16%
Other Income	56	45	28	59	
Total Income	1,337	1,454	1,749	1,077	14%
Manpower Cost	228	210	238	138	
Repair & Maintenance	99	113	117	90	
Power & Fuel	146	105	162	68	
Transportation & Handling	203	251	290	202	
Other Expenses	305	348	360	201	
EBIDTA	357	428	582	377	28%
% of EBIDTA to Total Revenue	27.0%	29.0%	33.0%	35.0%	
Interest	95	78	72	37	
Depreciation	232	225	294	183	
Exceptional Items	35	10	0	0	
Profit Before Tax	65	136	217	157	
Tax Expense	9	33	56	40	
Profit After Tax	57	102	161	118	69%
% of PAT to Total Revenue	4.0%	7.0%	9.2%	10.9%	
Total Cash Accruals	288	327	455	301	
EPS (Rs/share)	1.7	6.9	11.4	7.6	

Balance Sheet

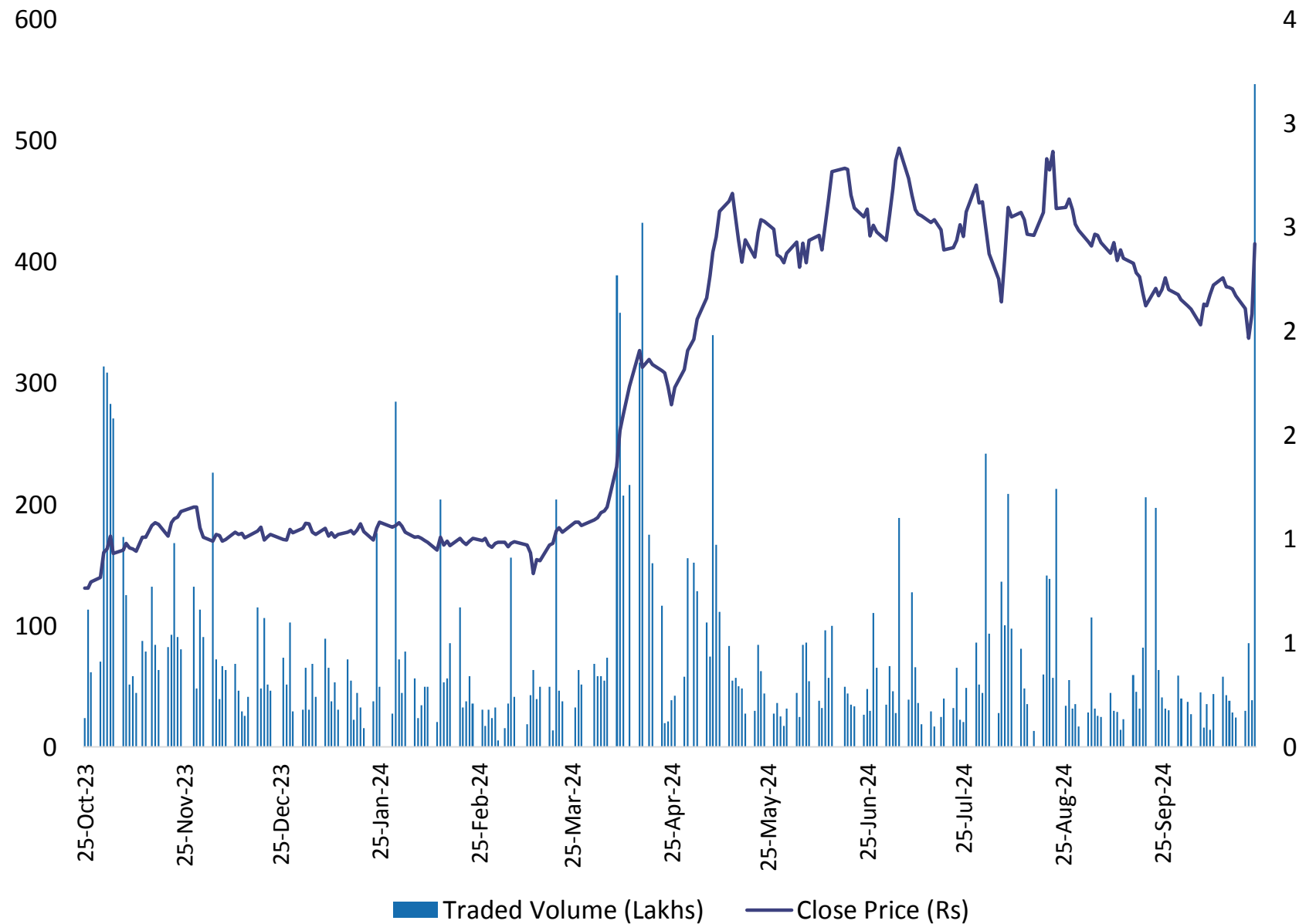
Liabilities (Rs Mn)	Mar-22	Mar-23	Mar-24	Sep-24
Share Capital	137	137	152	158
Reserves	437	585	797	941
Shareholders' Funds	573	721	949	1,098
Secured Loans	495	459	475	611
Other Financial Liabilities	361	490	582	1,195
Long Term Provisions	5	6	7	8
Other liabilities	39	48	53	67
Total Non-Current Liabilities	899	1,004	1,116	1,881
Trade Payables	46	54	29	93
Other Current Liabilities	71	79	99	84
Short Term Borrowings	443	411	377	398
Total Current Liabilities	560	543	505	575
Total Liabilities	2,032	2,268	2,570	3,555

Assets (Rs Mn)	Mar-22	Mar-23	Mar-24	Sep-24
Fixed Assets incl. CWIP	1,236	1,438	1,804	2,474
Other financial Assets	37	70	135	212
Other Non Current Assets	1	1	9	121
Total Non-Current Assets	1,273	1,509	1,948	2,807
Inventories	36	30	20	15
Trade Receivables	584	536	528	613
Cash and Bank	45	116	2	1
Other Current Assets	93	78	72	118
Total Current Assets	758	759	622	748
Total Assets	2,032	2,268	2,570	3,555

Cash Flow Statement

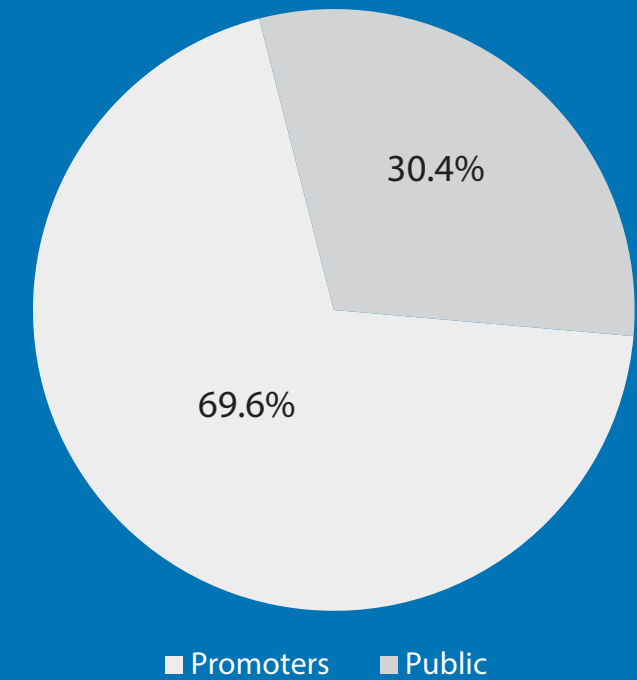
Particulars (Rs Mn)	FY23	FY24	H1FY25
Cash Flow from Operating Activity			
Profit/(Loss) before tax	127	217	157
Depreciation/ amortization	225	294	183
Loss/ (profit) on sale of fixed assets	-30	-13	-54
Provision for Deferred Tax	-8	-6	-18
Provision for Income Tax	-24	-50	-22
Tax adjustment relating to earlier years	-1	0	0
Finance cost	77	71	37
Interest (income)	-1	-4	-59
Operating profit/ (loss) before working capital changes	367	509	225
Cash generated from /(used in) operations	407	479	107
Direct taxes paid (net of refunds)	17	-17	22
Net cash flow from/ (used in) operating activities	424	462	129
Net cash flow from/ (used in) investing activities	-263	-533	-244
Net cash flow from/ (used in) in financing activities	-91	-23	152
Net increase/(decrease) in cash and cash equivalents	71	-113	37
Cash and cash equivalents at the beginning of the year	45	116	2
Cash and cash equivalents at the end of the year	116	2	39

Stock Performance & Share Holding



Stock Price as on 24-Oct-24

Share Holding Pattern (30-Sep-24)



DISCLAIMER

This presentation or any other documentation or information (or any part thereof) delivered or supplied should not be deemed to constitute prospectus or placement memorandum or an offer to acquire any securities. No representation or warranty, express or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of such information or opinions contained herein. The information contained in this presentation is only current as of its date. This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Tara Chand Logistic Solutions Ltd.'s future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. We undertake no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances. This presentation cannot be copied and disseminated in any manner. No person is authorized to give any information or to make any representation not contained in and not consistent with this presentation and, if given or made, such information or representation must not be relied upon as having been authorized by or on behalf of Tara Chand Logistic Solutions Ltd.



—Think New. Act Now—

(Formerly Tara Chand Logistic Solutions Ltd)

CIN No.: L63090CH2012PLC033556

CS Nishu Kansal

cs@tarachandindia.in

Corporate Office : Site 6, Sector 10E,

Kharghar-Taloja Link Rd, Roadpali,

Kalamboli, Navi Mumbai 410 218

Head Office : 342, Industrial Area,

Phase 1, Chandigarh 160002



Ms. Pooja Sharma | Mr. Vishal Mehta

pooja.sharma@stellar-ir.com

vishal@stellar-ir.com

Andheri Kurla Road, Chakala,

Andheri East, Mumbai 400 093